



ARREFF Terminals Inc./Fornazor International

City Council Meeting
February 26th , 2019



Background

- ARREFF Terminals, Inc is a subsidiary of Fornazor International
- The company's main activity is the handling and exporting of agricultural products
 - This includes picking up empty containers from the ports, receiving loaded railcars, offloading agricultural product from railcars into ocean containers, and returning the loaded containers back to the port for export
- The company currently employs 48 employees
- Fornazor was the recipient of the Shipper of the Year award in 2017 from the Port of Virginia



Proposal

- ARREFF will be investing \$2.5M into this new facility
 - Include some rail improvements, a new rail spur, and new unloading and loading equipment
- Additional 10-15 employees
- 10,000 trucks off the road annually
- Projection of 5,000 TEU's per year



Recommendation

- ARREFF will submit an application to the Virginia Department of Rail and Public Transportation's (DRPT) Industrial Access Railroad Tracks Program for rail grant funds
 - As part of the application process they require the locality to approve a Resolution for Local Support for use of the Industrial Access Railroad Track Funds
 - The State program will provide a maximum of \$300,000 in unmatched assistance for the project
 - An additional \$150,000 is available if matched on a dollar-for-dollar basis
- Recommend City Council support of a resolution for DRPT Rail Industrial Access Program