

Mayor's St. Paul's Advisory Committee

Meeting Minutes

Date of Meeting: January 18, 2022

Minutes Prepared By: Katie White, City of Norfolk

1. Purpose of Meeting: Provide an update on the Subcommittee on Violence Prevention's efforts, People First and relocation, developments updates including demolition, housing, and neighborhood infrastructure, and blue-greenway community survey results.

2. Attendance at Meeting

Ms. Rene Barco – not present	Mr. Bruce Brady – present	Ms. Kimberly Bray – not present	Ms. LaEunice Brown – present
Rev. James P. Curran – not present	Mr. Joe Dillard – not present	Ms. Caz Ferguson – not present	Mr. Earl P. Fraley, Jr. – not present
Mr. William Harrell – present	Pastor Kirk T. Houston, Sr. – present	Ms. Emma Inman for Dr. Ruth Jones Nichols – present	Ms. Shamika Kirby – present
Ms. Deirdre Love – present	Dr. Robert G. Murray – not present	Mr. Don Musacchio – present	Dr. Glenn Porter – not present
Councilperson Paul Riddick – not present	Councilperson Danica Royster – present	Ms. Tara Saunders – present	Dr. Doreathea White – not present
Mr. Alphonso Albert – not present			

3. Agenda

I. Pandemic Notification/Welcome	6:00
• <i>Barbara Hamm Lee, SPAC Liaison</i>	
• <i>Councilperson Danica Royster, Chair</i>	
II. SPAC Subcommittee on Violence Update	6:05
• <i>Deirdre Love</i>	
III. People First update	6:15
• <i>Pillar Updates from Quarter 2 – Urban Strategies Staff</i>	
• <i>Relocation/TG Dashboard – Kim Thomas, NRHA</i>	
IV. Development Updates	6:35

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• <i>Housing Plan/ Demolition Updates – Steve Morales, NRHA</i>	
• <i>Phase 1 Infrastructure and Economic Inclusion – Marcia McGill, DHCD</i>	
V. Surveys	7:00
• <i>Relocation Survey – Kim Thomas, NRHA</i>	
• <i>Blue/Greenway Amenities Survey – Marcia McGill, DHCD</i>	
VI. General Discussion – SPAC Committee Members	7:10
VII. Closing Remarks/Adjournment – Councilwoman Danica Royster	7:30

4. Meeting Notes, Decisions, Issues

VIII. Pandemic Notification/Welcome	6:00
• <i>Barbara Hamm Lee, SPAC Liaison</i>	
• <i>Councilperson Danica Royster, Chair</i>	
• Councilwoman Royster welcomed everyone and wished the committee a happy New Year. She reminded the committee of their advisory role in addition to the importance of sharing correct information with the community. She thanked everyone for taking the role seriously. She stated that progress is happening and there are always going to be areas of improvement which is why they are on the committee. It's not just about infrastructure it's about lives being impacted, so it is important to take the role seriously.	
• Barbara Hamm Lee provided the electronic pandemic statement to officially start the meeting.	
IX. SPAC Subcommittee on Violence Update	6:05
• <i>Deirdre Love</i>	
• Deirdre Love wished everyone a happy New Year and gave a presentation (attached below). Ms. Love explained that her presentation was titled 'Life Not Grief' and the photo on slide 1 is of families putting out balloons and flowers memorializing the death of 3 women in the mass shooting in Young Terrace in the St. Paul's Community. She stated that the subcommittee's work is critically important, and she is glad to have an amazing group of people making life safer in the community and overall. The purpose of her presentation is to remind everyone of the subcommittee's purpose and goal and share updates. She reminded everyone that empowering the community, the people who live in vulnerable communities that are experiencing the violence to give them training, and economic opportunity by paying people for services they are providing to their own communities is critical and requires people to work in collaboration with them. The main emphasis is on public safety by empowering people who live in and serve communities (known as credible messengers). It is a coordinated, collaborated effort with people empowered first.	
X. People First update	6:15
• <i>Pillar Updates from Quarter 2 – Claudia Sparks, USI</i>	
• <i>Relocation/TG Dashboard – Kim Thomas, NRHA</i>	

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- Claudia Sparks greeted everyone and wished everyone a happy New Year. She gave a presentation on outcomes for quarter 3 (October-December 2021) (attached below).
- William Harrell thanked Ms. Sparks for her heartwarming report.
- Kirk Houston asked if it was an appropriate time to ask about Tidewater Elementary and its future.
- Bruce Brady stated he has not been a participant in recent meetings about Tidewater Elementary. There has been discussion, but he is unaware of any plans. The School Board has discussed building use and consolidations, but he does not recall specific schools being named. He cannot give an update at this time.
- Ms. Hamm Lee stated the committee can ask Norfolk Public Schools to provide an update at the next meeting.
- Dr. Houston stated he imagined enrollment is probably largely impacted by relocation and would assume the building would ultimately be a part of the demolition.

Tidewater Gardens Relocation Dashboard - Kim Thomas, NRHA

- Kim Thomas provided an overview of the NRHA Tidewater Gardens Relocation Dashboard (attached below).
- Dr. Houston asked how many people are still living in the community?
- Ms. Thomas had technical difficulties. Steve Morales stated between 172 and 177 families remain in Tidewater Gardens.
- Dr. Houston asked when it would be appropriate to get clarity on the difference between traditional public housing, low-income, and market-rate.
- Councilwoman Royster stated that question would be best addressed during Mr. Morales's presentation later in the meeting.

XI. Development Updates

6:35

- *Housing Plan/ Demolition Updates – Steve Morales, NRHA*
- Mr. Morales stated that his presentation will cover changes to the overall housing plan from start to current in 2022. He addressed Dr. Houston's previous question. The different types of housing units are public housing, replacement housing (closest to traditional public housing), affordable housing which is based on the program they are funded through (Low Income Housing Tax Credit (LIHTC) program), and market rate units. Replacement units are Project Based Voucher (PBV) assisted units, meaning that governmental assistance is physically attached to the unit. There are other governmental restrictions, but the fundamental key difference is direct financial assistance is attached to the units for paying rent. Affordable units are developed as part of a federal program with Low Income Housing Tax Credits (LIHTC) to build the units, requiring the units be income restricted. Households that make 50-60% or lower of the Area Median Income (AMI) qualify for and can rent the affordable units. Additionally, those units are also available for using Housing Choice Vouchers (HCV) (formerly known as Section 8). So, there is an income restriction on the affordable units and households also have the ability to utilize HCV to get additional

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assistance. Market-rate units have no restrictions on income or who lives there, no rental assistance is associated with the units.

- Mr. Morales gave his presentation (attached below).
- In reference to slide 22, Emma Inman asked if the \$3.6 million demolition contract value represents the cost to date or overall total?
- Mr. Morales answered just to date. NRHA is still in phase 1, they have millions to go.
- Ms. Hamm Lee asked Dr. Houston if he got his previous question answered about affordable units versus public housing.
- Dr. Houston said he will circle back with Mr. Morales offline to discuss further. He referenced the acronym PBV for off-site units.
- Mr. Morales stated that PBV stands for Project Based Voucher. It's essentially section 8 but instead of it being given to a resident directly, it is tied to the unit.
- Ms. Hamm Lee emphasized that the PBV is a voucher that is specific to the apartments or housing.
- Dr. Houston asked about the new apartments by the Campostella Hardy's.
- Mr. Morales replied that it's The Retreat and there are 50 Project Based Vouchers (PBVs) in that building. He stated that Market Heights, which is being built across Tidewater Drive from Tidewater Gardens, has 41 PBVs. None of those units get counted as part of the CNI project, but they are additional resources and opportunities for families to rent quality affordable housing.
- Dr. Houston asked what the culture for return looks like. There is concern that people get comfortable where they are and may not really consider the value or importance of returning. What is that conversation like with case managers really coaching families and encouraging them to stay on target for return?
- Ms. Sparks replied that each household completes a choice form at the beginning of the process to identify their choice to return or not. There are many opportunities to re-evaluate the choice over time. People First case managers are consistently speaking with families about their choices being honored. They know stages of the project and will continue to remind families once the housing is constructed of their choices and ability to return.
- Dr. Houston stated that you can't force people to return. Education is a critical part of that coaching process.
- In reference to slide 22, Mr. Harrell stated the Minority and Woman Business Enterprise (MWBE) numbers associated with the demolition work is impressive. He asked if there was a specific target the project team was shooting for and if it was exceeded.
- Mr. Morales stated that the City adopted a policy for the CNI program (12% Minority-owned, 13.3% Woman-owned business participation). They are exceeding the targets now and hope to continue to exceed them moving forward.
- Mr. Harrell emphasized the importance of that and is glad to see the team exceeding the targets and hopes we will continue being aggressive about it.
- Councilwoman Royster asked at what point are residents being identified for replacement housing or affordable housing when returning to the community. As people take advantage of

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certain programs and educational opportunities income fluctuates, and they may no longer be a part of a certain category because they may no longer qualify financially.

- Mr. Morales stated that it is a work in progress. In reference to affordable units versus replacement units, if a family is returning to the site, they have preference to get access to the replacement units first. Families that have tenant-based vouchers in which the assistance is associated with the family rather than the unit, they will return to the affordable units. Their income and ability to pay rent will follow a lot of the same requirements and have the same benefits as someone in a replacement unit. The voucher adjusts based on income status. A resident will never pay more than 30% of their income for a housing unit. If their job situation changes, the voucher adjusts. The team will continue to work on the overall program of people returning to replacement versus affordable units as families come back. There will be several opportunities for families to come back. The main challenge at the moment is ensuring that the affordable units don't get filled before the replacement units because of the flexibility with a tenant-based Housing Choice Voucher.
- Ms. Sparks added that People First consistently updates family income changes, so they know if it increases or decreases and are ready and aware of income status as the return process begins.
- Shamika Kirby referenced that currently 51% families want to return. Ms. Kirby asked what kind of training People First is giving to residents to ensure they are complying with the living standards of the new community they are living in?
- Ms. Sparks stated that is one of the reasons families are followed for up to 5 years after relocation. There are significant changes relocating from public housing including paying utilities, required maintenance etc. People First team members consistently educate them, so they are prepared to maintain properties in accordance with standards of the community they are living in.
- Ms. Kirby asked how often People First checks in and visits families to see if they are doing that.
- Ms. Sparks stated that the expectation is they touch base with home visits for people who have relocated to be assessed for other needs at 30, 60, 90, and 120-day periods post-relocation. Additionally, the check in 120 days prior to lease expiration to ensure they are ready for lease renewal.

Phase 1 Infrastructure and Economic Inclusion – Marcia McGill, DHCD

- Marcia McGill stated that in May she presented on Wood Street and Posey Lane infrastructure work that is underway now. Her presentation today is focused on phase I infrastructure that the city is gearing up to begin. She reminded everyone that the City established goals on contracting through help of recent ordinance. The goals for the City, which NRHA is mirroring, are 12% Minority-owned and 13.3% Woman-owned participation. Ms. McGill gave her presentation (attached below).
- In reference to slide 26, Ms. McGill referenced the Construction Management opportunity and stated that typically in the city, this work would be applied to an on-call contractor the city already has in place through a competitive procurement process. For this project, they utilized a sheltered-specific approach meaning only women and minority owned businesses could submit a

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response to the project bid. She noted that the team learned from the Wood Street Posey Lane effort. The length of time was the biggest risk as they would need to start again if they didn't get the right responses, which made outreach even more important.

- Ms. McGill concluded that the team would continue to ensure the economic inclusion requirements are being met. The next City-led project will be phase II infrastructure construction which is estimated to be \$30 million worth of work and another opportunity to tackle minority and woman owned business support and Economic Inclusion plan. After that, the blue-greenway project will be next. She will keep providing updates and is always looking for feedback that could be helpful to this work in addition to getting the information out to residents. Phase I infrastructure is starting soon, the team is canvassing and getting information out to residents about detours, timing of work, and where it will start.

XII. Surveys

7:00

- *Blue/Greenway Amenities Survey – Marcia McGill, DHCD*
- Ms. McGill transitioned to her presentation on the blue/greenway amenities survey (attached below). She stated that the team had been working on getting resident feedback on the blue-greenway resilience park and new housing designs through surveys. The majority of the responses received were not from residents, which is not acceptable, so the team took a different approach. The team took the initial lengthy survey and shortened it up and took a more targeted approach. The survey name was changed to the 'Live Play' survey, and they took a 'meet residents where they are' approach. Boots on ground efforts took place at People First Worth it Wednesday events and meeting people where they were in the community through canvassing to get surveys completed only by residents. Faith-based partners circulated a private QR code to the survey. The team has received 119 total surveys from residents.
- Ms. Hamm Lee asked how the survey results from residents compare to the survey results from the citywide responses.
- Ms. McGill stated that because the citywide results weren't from majority of residents, the team didn't really focus on it. She can share that information through email.
- Councilwoman Royster stated that it's important to build something that feels like home to the current residents and community they want to see. It is important to be intentional about it and not give them something they didn't ask for. It's important to build something that speaks to the existing community.

XIII. General Discussion – SPAC Committee Members

7:10

- Councilwoman Royster stated that she already asked questions received from residents and stakeholders earlier in the meeting and opened the floor.
- Dr. Houston referenced an issue related to Broad Creek and not really knowing where people relocated. He wondered if we are really noting lessons learned, identifying barriers in terms of

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communication, execution, case management or anything we feel like we need to pay closer attention to in order to get our arms around it to ensure success on the project. Success to him looks like as many people who desire to come back, coming back.

- Ms. Sparks stated that for this project, case management services will follow families for 5 years providing consistent updates and matching services to needs. She ensured that the team is providing education and support to empower families to take hold of their lives and empower them to do the work to make change, and make sure they can sustain that change. They are consistently reminding residents of their choice and ability to return. People First will continue to support families throughout the process and after relocation.
- Corey Brooks stated that the ongoing contact is key in terms of resources and new developments, education, and employment opportunities- opportunities that will enhance their lives. Community engagement is ongoing. Not only in the Tidewater Gardens community, but throughout with the support of USI, City, NRHA, and community partners lending assistance and resources.
- Dr. Susan Perry stated that USI has a good engagement rate, but still have 5% of households that haven't chosen to engage with People First and appreciates that USI doesn't take no as a last answer and will continue to try to engage. She asked Dr. Houston to share this information with people of his congregation and emphasize and spread the word that you don't have to do this alone, please connect with People First today to help with whatever challenges you are facing. On the relocation dashboard, 6 people have relocated without a forwarding address- which is only 1% which is great, but we would like to see that at 0. People First connecting with residents early and often will help and we need people to stay engaged, so if they haven't yet, please encourage them to do that.
- Ms. Hamm Lee asked for a brochure or flyer to give to the community.
- Dr. Houston stated he will be happy to operate in that capacity to help with communication.
- Ms. Sparks will follow-up on the People First brochure/information for Dr. Houston to disseminate.
- Ms. Hamm Lee asked if there were any further comments or questions. There were no comments or questions.

XIV. Closing Remarks/Adjournment – Councilwoman Danica Royster

7:30

- Councilwoman Royster stated that the committee received a thorough and people-based presentation today. She mentioned that we oftentimes talk about infrastructure change but tapping into Dr. Houston's inquiry about taking care of people should always be the priority as well as Ms. Kirby's question about what the project team is supplying residents to be successful in a new space, so everyone gets the opportunity to transition to homebuying and financial independence. She asked that the committee please share the information and if there are more programs, opportunities, job opportunities, and potential partnerships to please share them. Councilman Riddick brought Lyon Shipyard to table and Councilwoman Royster brought

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Tidewater Community College to the table. We must ensure we are bringing in more private businesses to elevate the community. She thanked Marcia McGill and her team for their intentionality on Economic Inclusion efforts. There is a lot of concern in the community regarding where the opportunities are for minorities beyond SWaM- M is the last letter which is minority. We must ensure we are creating equitable opportunities around the community. She offered herself for continued dialogue, community engagement and opportunities. She asked the committee to offer agenda items for future meetings. This is the opportunity to have conversation. She encouraged committee members to share the monthly newsletter that comes out. Refer people to the document and make them aware of changes taking place such as current events that change dynamics for the residents. Councilwoman Royster thanked everyone for being here and looks forward to hopefully being in person. She asked everyone to please vaccinate, mask, stay 6 feet apart. We all have responsibility to be a good neighbor and look out for one another. Looking forward to next month.

- Ms. Hamm Lee will send out an email about whether or not the meeting will be in person or virtual next month as it gets closer.



St. Paul's Advisory Committee Meeting

January 18, 2022

Virtual - WebEx

6 – 7:30 pm

Agenda

- Welcome/Opening Comments
- SPAC Subcommittee on Violence Updates
 - *Deirdre Love, TWP*
- People First Update
 - *Pillar Updates from Quarter 2, Claudia Sparks*
 - *Relocation/TG Dashboard, Kim Thomas, NRHA*
- Development Update
 - *Housing Plan/Demolition Updates – Steve Morales, NRHA*
 - *Phase 1 Infrastructure and Economic Inclusion – Marcia McGill, DHCD*
- Survey Update
 - *Blue/Greenway Amenities Survey – Marcia McGill, DHCD*
- General Discussion
 - *SPAC Committee Members*
- Next Steps/Announcements/Closing Remarks/Adjournment

SPAC Workgroup Update

Workgroup on Violence Reduction

Deirdre Love, Teens with a Purpose



Life Not Grief

Workgroup on Violence Public Safety & Youth Engagement



12-YEAR-OLD INJURED IN SHOOTING

NORFOLK

Committee Purpose/Goals

To collectively work to formulate and activate People, Programs & Create Policies that create safety and deter violence for young people and their families especially for the vulnerable communities of the St. Paul's Quadrant.

Recent Milestones

On Tuesday, November 16th Norfolk's City Manager, Dr. Larry Filer, announced that the city is partnering with a New Jersey-based outreach program to address the recent violence.

January 3, 2022, Meet with Juvenile Justice Program Coordinator for Virginia Department of Criminal Justice Services to discuss gun violence grant opportunities

A 2 day Cite visit is being planned with Community Based Public Safety Collective (CBPS) - City leadership, Community Stakeholders, Community-based partners, hospitals and others.

People First USI Quarter 2

Report

Claudia Sparks, Senior Project Manager

Nicole Brown, Assistant Project Manager

Vickie Madison, Assistant Project Manager

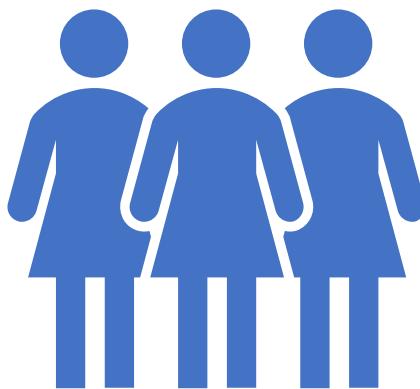


HOUSING STABILITY

- 95% (580) households enrolled in case management (1,555 people including children)
- Assisted 15 (75%) of relocated households relocated to an area <40% poverty rate
- Issued 105 (66%) service linkages for basic and emergency services
- Assisted in providing \$15,109 in barrier removal funds

ECONOMIC MOBILITY

- 14 residents placed in employment
- \$11.10 average hourly rate
- 7 (50%) of residents placed in employment with employer partners
- 3 completed the Dignity of Work construction program
- USI actively partnering/recruiting with WeldNOW training lab (TCC, Lyons)



Data covers period of
October 2021 – December
2021

EDUCATION

- 74/133 (58.3%) of children between the ages of 0-5 are enrolled in an early learning services
- 139 or 30.3 % of children participating in positive youth development programs
- 28 or 100 % of relocated children who enrolled in an accredited school following relocation
- 13 or 100% of target children with identified developmental delays connected to services to address

HEALTH & WELLNESS

- 2 Vaccine clinics held in St. Pauls this quarter resulting in 181 people vaccinated
- 56 residents connected to programs to build safety, mastery, and connection
- 81% of residents accessing healthcare regularly outside of the ER
- 88.8% of residents accessing health services to manage chronic health conditions (among those with chronic conditions)

Promising Employment Opportunity

WeldNOW Mobile Welding Lab Overview:

- Active recruitment has begun for first class, focused on Norfolk residents but open to all Hampton Roads residents
- Classes about 6 weeks - ~3 weeks workplace readiness/classroom training, ~3 weeks hands-on in the lab
- 8 welding booths in lab
- Participants will earn an industry-recognized credential in welding (good for entry-level shipyard and manufacturing jobs that involve welding, often paying \$15.25-17+hr with benefits to start. Experienced welders can earn six figures with OT)
- Classes will be free for qualifying participants
- Start date for the winter session pending; inaugural host site for the WeldNOW mobile welding lab is the Lyon Shipyard, 119 new jobs will be created. Guaranteed employment interview for a full-time position with benefits after training for anyone who completes the training
- Partnership training program between TCC, Norfolk Works, and our inaugural host site, Lyon Shipyard



HOUSING STABILITY SUCCESS

WHO

Tidewater Gardens resident and single mom Kaiya Arps faced difficulty finding a home to fit her needs, primarily because she had a past-due account on a former lease that counted against her in the eyes of a potential landlord.

WHAT

A People First^{USI} lead mobility specialist (LMS) worked with Ms. Arps to lease the unit by contacting the previous landlord and settling the old account balance. The LMS also found her a unit in a Neighborhood of Opportunity, where she's now lived for two successful years with her children, who are now attending high-performing schools.

THE WIN

Ms. Arps loves her new neighborhood. She also received a job promotion since relocating and doesn't mind working late hours since she feels safe in her home.



Tidewater Gardens Dashboard Overview as of December 31, 2021

Kim Thomas, NRHA



Tidewater Gardens Relocation Dashboard Summary as of December 31, 2021

- **441 household (71% vacancy) have transitioned out of Tidewater Gardens***
- **54% express a desire to return to the new community**
- **81% (356 households) have selected housing options in Norfolk**
- **54% (239 households) moved to private rental through the HCV program**
- **31% have moved into defined Area of Opportunities as defined by HUD**



Development Update

*Housing Plan and Demolition Update,
Steve Morales, NRHA*

*Phase 1 Infrastructure and Economic Inclusion Marcia
McGill, DHCD, City of Norfolk*

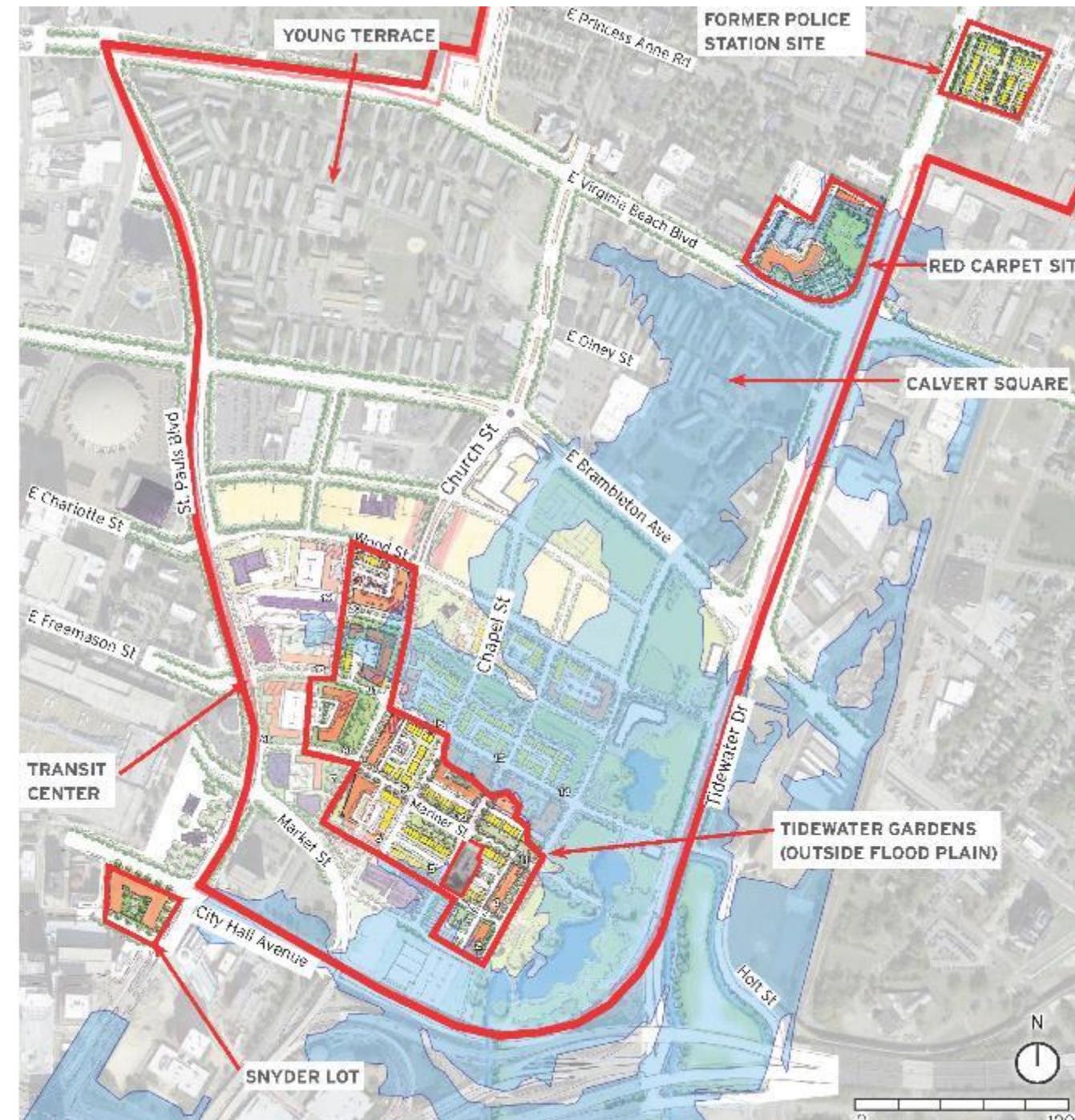
St. Paul's Area/Tidewater Gardens CNI Housing Plan Update



St. Paul's Area/Tidewater Gardens Choice Neighborhood Initiative Illustrative Master Plan

November 2018

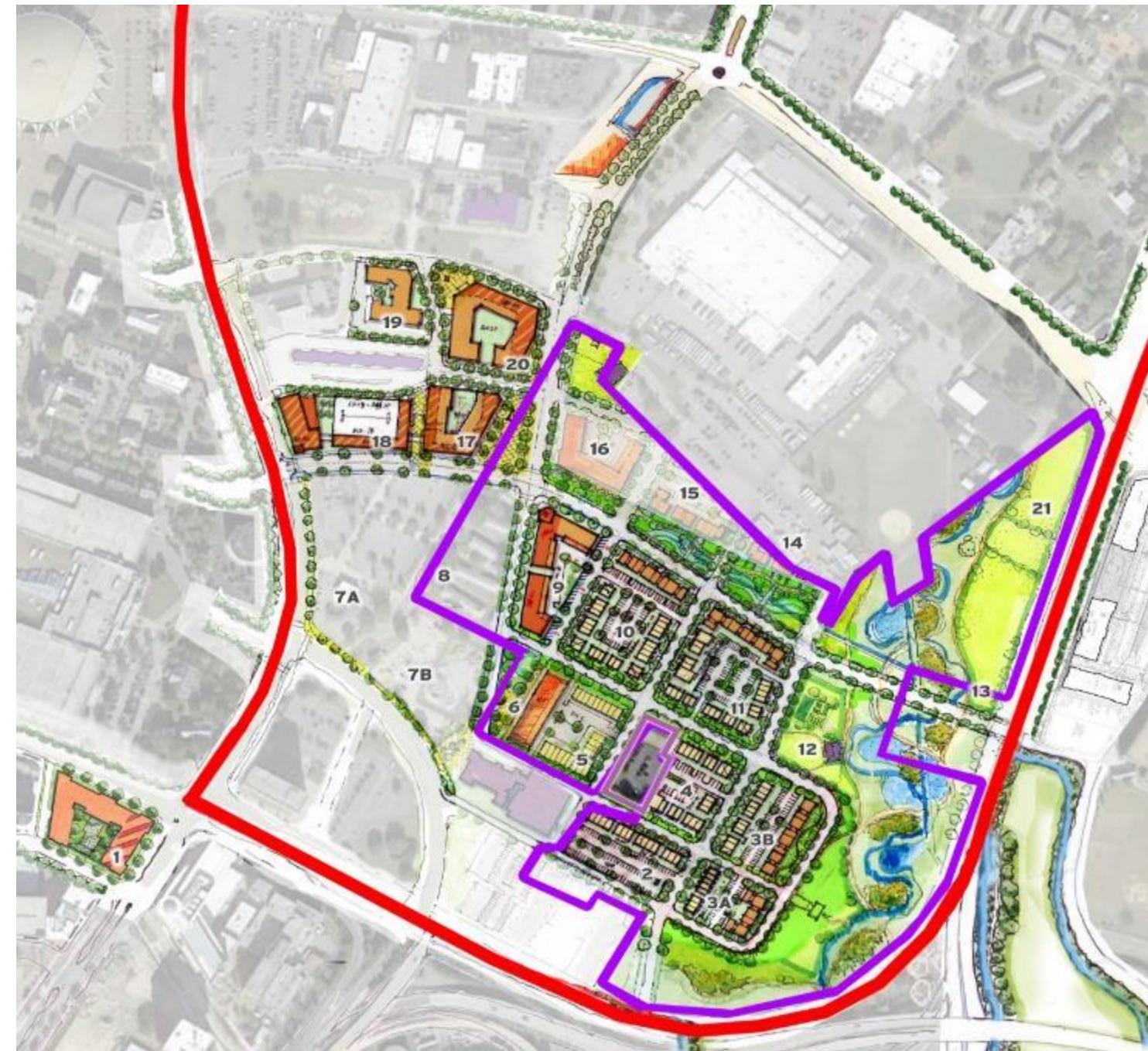
CNI Housing Program 2018		
Income Mix	On-Site	Off-site
Replacement Units	200	109
Affordable Units	280	
Market-Rate Units	229	
Total Units	818	
Total Replacement Units	309	



St. Paul's Area/Tidewater Gardens Choice Neighborhood Initiative Illustrative Master Plan

Amendment 1 - April 2020

CNI Housing Program 2020		
Income Mix	On-Site	Off-site
Replacement Units	226	83
Affordable Units	232	
Market-Rate Units	252	
Total Units	793	
Total Replacement Units	309	



St. Paul's Area/Tidewater Gardens Choice Neighborhood Initiative Illustrative Master Plan

Amendment 2 (Settlement) - November 2021

CNI Housing Program 2021		
Income Mix	On-Site	Off-site
Replacement Units	260	70
Affordable Units	238	
Market-Rate Units	216	
Total Units		784
Total Replacement Units		330





CNI Housing Plan Changes Summary

CNI Housing Program	Original 2018	April 2020	November 2021
Income Mix			
Replacement Units (On and Off-Site)	309	309	330
Affordable Units	280	232	238
Market-Rate Units	229	252	216
Total Units	818	793	784
Total Replacement + Affordable Units	589	541	568

Off-Site Developments with Replacement Units

Development	Developer	Status	Total Units	PBV Units
Riverside Station	FJG	UC	120	23
Aspire	Richmon Group	LIHTC Allocated	85	21
St. Paul's Place	Bruce Smith Enterprises		259	8
Totals			464	52
Off-site Replacement Units Allocated				52
Remaining to Allocate				18

Other Affordable Projects – include Project Based Voucher Units but not counted for CNI purposes

Development	Developer	Status	Total Units	PBV Units
Market Heights	Lawson	UC	164	41
Ashton Apartments	SL Nusbaum	UC	70	7
The Retreat	Lawson	Leased	246	50
St. Paul's Apartments	SL Nusbaum	Leased	126	13
Totals			606	111

Update on Demolition

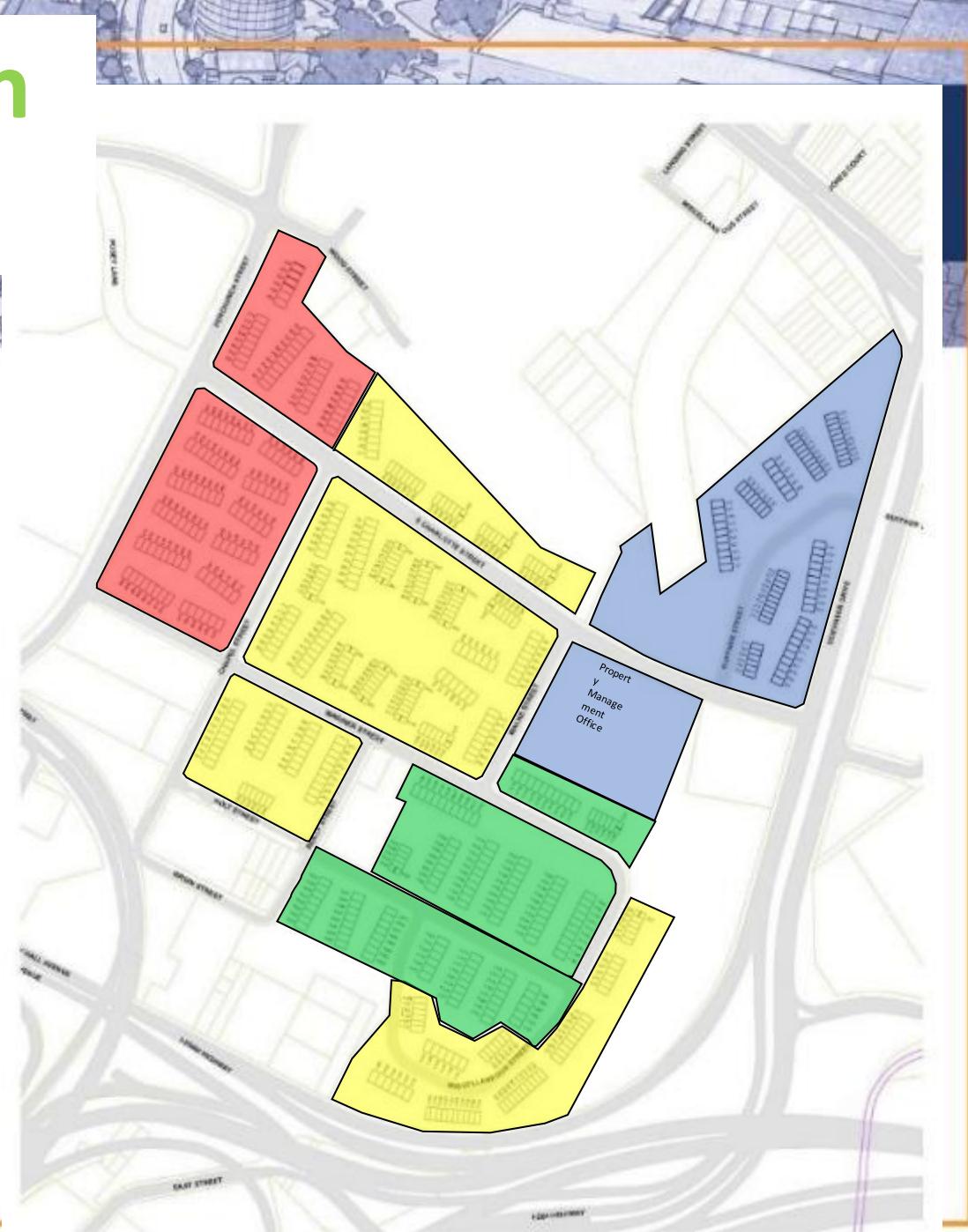
Demolition:

- Phase 1 Demolition completed (17 buildings/124 units)
- Phase 2 Abatement Underway
- Phase 2 Demolition – RFP within 2 weeks-award End of February



Tidewater Gardens **Relocation** & Demolition Timelines

- Phase 1 Relocation & Demolition
Completed
- Phase 2 Relocation - April 2022
Demolition -January 2022-Oct 2022
- Phase 3 Relocation: - Feb to Sept 2022
Demolition – Sept 2022 – June 2023
- Phase 4 Relocation: April 2022 to Sept 2022
Demolition – October 2022 – June 2023



NRHA Demolition

Tidewater Gardens Demolition

Firms	Demo Work	Contract Value	
VHB (overall Contract)	A&E Services	\$1,321,820	
<i>Livas</i>	Sub-contract-VHB		M/WBE
<i>Roach Engineering</i>	Sub-contract-VHB		
<i>GET</i>	Sub-contract-VHB		
<i>Applied Labs</i>	Sub-contract-VHB		
DRS Contracting	Building 61 demolition	\$73,855	
Anike	Phase 1 Demo (16 Buildings)	\$1,282,950	M/WBE
P&M Construction	Pile Removal	\$153,824	M/WBE
J.C Driskill	Electrical Line Pole Removal	\$4,830	
E.G. Middleton	Disconnection of Overhead Lines	\$2,161	
D & S Electric	Abatement	\$150,000	M/WBE
K-Kontractors	Abatement	\$150,000	M/WBE
P & M Construction Services	Abatement	\$150,000	M/WBE
East Coast Abatement	Abatement	\$385,000	
	Total	\$3,674,440	
	Total M/WBE	\$1,886,774	51%

Q & A

City Infrastructure Phase I & Economic Inclusion Update



City Infrastructure – Roadway & Utility Work

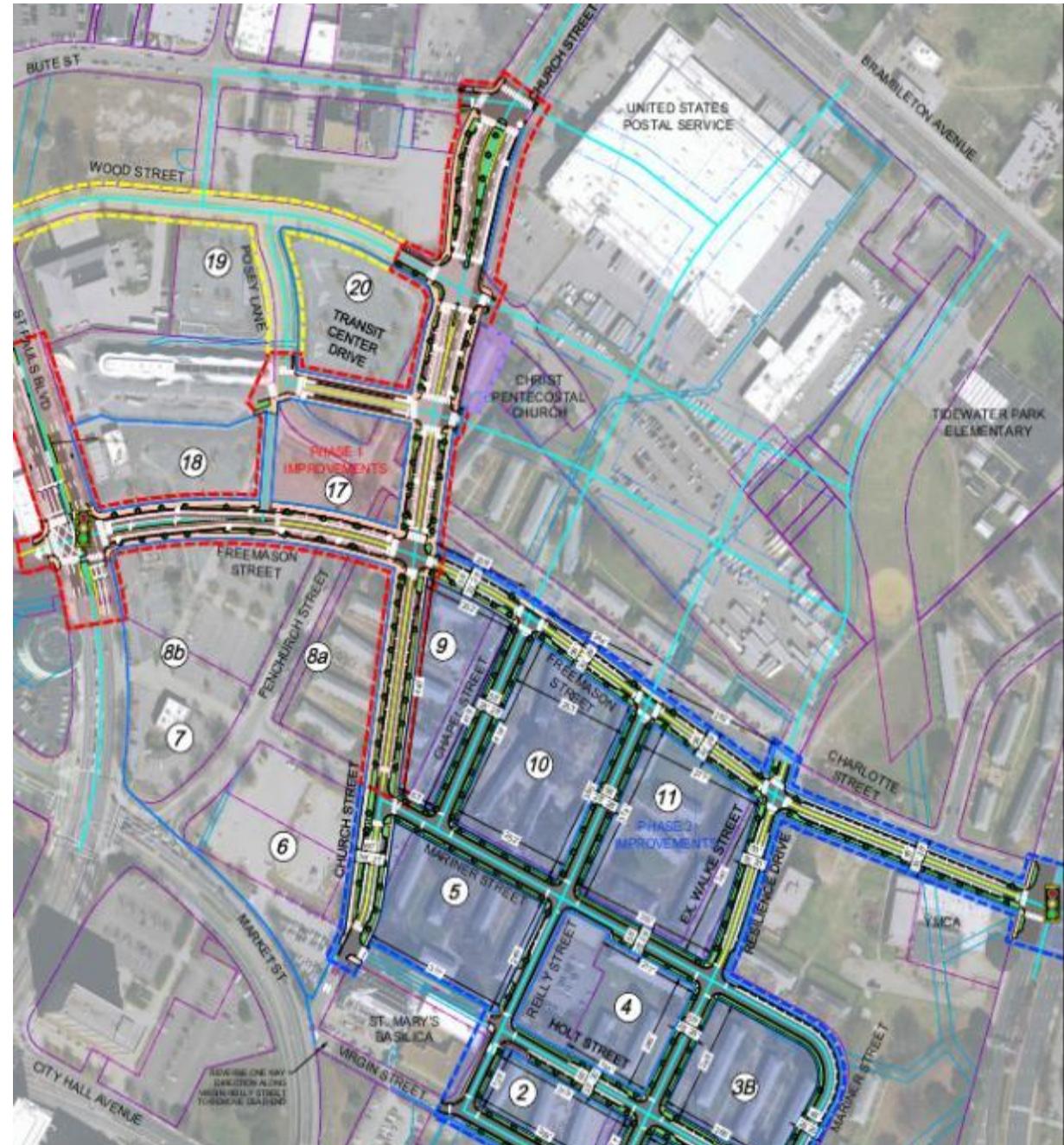
Wood Street/Posey Lane



Phase I



Phase II



Phase I & II Construction Management RFP Process & Contract Award

Infrastructure Phase I & Phase II Construction Management RFP Process

- Estimated Work Order at \$1M - \$1.5M
- Sheltered Bid Language –
 - **Sheltered Specifically for Certified Minority/Women Businesses**
- Monitored Responses; Extended the Timeline to Respond; & Increased the Q&A Period
- Conducted Direct Outreach to our Resource Partners and Requested that they identify groups with the Ability to provide Proposals
- Received 2 Proposals
 - 1 Certified Minority Business - CES Consulting
 - 1 Certified Women Business – Quinn Consulting Services
- Interviews with Candidates on May 19th, 2021

Infrastructure Phase I & Phase II Construction Management Contract Award

- **CES Consulting** was awarded the Contract
 1. Construction Management
 2. Construction Inspections
 3. BUILD Grant Support Services
- DBE and **SWAM** Certified Firm
- **Minority Business Enterprise (MBE)** Firm
- **Local Firm**
- Contract Award Amount approximately **\$2.5M**

Infrastructure Phase I Construction Contractor Solicitation & Award

Construction Contract Solicitation

- Solicitation Language...this solicitation is subject to the following Economic Inclusion project specific requirements pursuant to Norfolk City Code Section 33.1-11(b):
 - 12% of the total value of the contract be subcontracted to certified minority owned vendors and
 - 13.3% of the total value of the contract be subcontracted to certified for women owned vendors.
- Required Economic Inclusion Plans
 - Outreach Description
 - Identified Subcontractors and the Amount of Bid to be Sub-contracted
 - Sub-Contractor SWaM Certification #s
- Lowest Bidder's Economic Inclusion Plan Reviewed with City Chief Procurement Officer

Construction Contract Award

- Virginia Carolina (Majority Firm) was awarded the Contract
- Low Bid with Economic Inclusion Requirement Compliance
- Total Contract Amount - **\$12,099,426.55**
- 12% Certified Minority Owned Venders - **\$1,451,931.18**

Vendor	Certification	Subcontract Amount
C&M Site and Utility	MBE Certification #670723	\$1,365,931.00
Jones Hauling	MBE Certification #691339	\$91.000
	Total	\$1,456,931.00

- 13.3% Certified Women Owned Vendors - **\$1,609,233.72**

Vendor	Certification	Subcontract Amount
Westwood Contractor	WBE Certification #650137	\$156,680.00
Bryant-Ritter	WBE Certification #655870	\$1,644,389.00
	Total	\$1,801,069.00

Tidewater Gardens Infrastructure – Phase 1

Firms	Work	Contract Value	
CES Consulting	Construction Management Phase I & II	\$2,500,000	M/WBE
Virginia Carolina	Phase 1 Infrastructure	\$12,099,426.55	
<i>C&M Site and Utility</i>	<i>Sub-Contract – Virginia Carolina</i>	<i>\$1,365,931.00</i>	<i>M/WBE</i>
<i>Jones Hauling</i>	<i>Sub-Contract – Virginia Carolina</i>	<i>\$91.000</i>	<i>M/WBE</i>
<i>Westwood Contractor</i>	<i>Sub-Contract – Virginia Carolina</i>	<i>\$156,680.00</i>	<i>M/WBE</i>
<i>Bryant-Ritter</i>	<i>Sub-Contract – Virginia Carolina</i>	<i>\$1,644,389.00</i>	<i>M/WBE</i>
	Total	\$14,599,426.55	
	Total M/WBE	\$5,758,000	39%

Blue/Greenway Stormwater & Recreation Park

Survey For Resident Feedback Revisited

LIVE. PLAY.



Take our survey and let us know what you'd like to see in the new St. Paul's community.

Whether you're a returning resident or a community stakeholder, we want to hear from YOU!



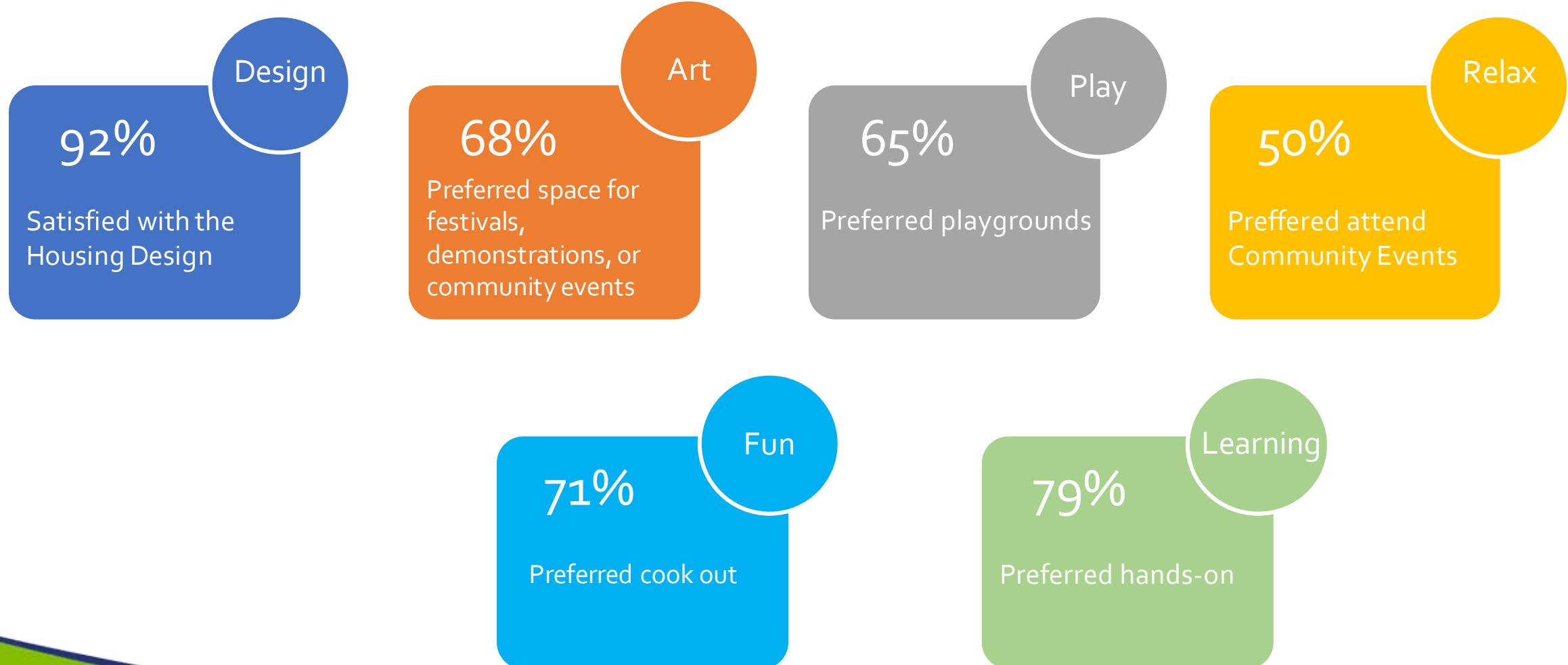
Scan the QR code or visit norfolk.gov/LivePlaySurvey today!

Resident Feedback

- Initially, the feedback on the design of amenities of the blue greenway resilience park was through the **Resilience Park Survey**.
148 Responses and Only 5% of participants were residents of St. Paul's area.
- The **Live Play Survey** was exclusively for residents of St. Paul's and has been open to residents for 3 months
- Targeted Outreach Approach:
 - Connecting with residents through People First coaching
 - Engagement with residents at "Worth it Wednesday" events and community canvassing
 - Collaboration with Faith Base Partners to share private survey QR codes and hardcopy surveys
- 119** Surveys received, as of December 15, 2021

Community Feedback

Based on the St. Paul's resident's feedback from the Live Play survey:



Open Discussion

Next Steps/Announcements/ Closing Remarks/Adjournment