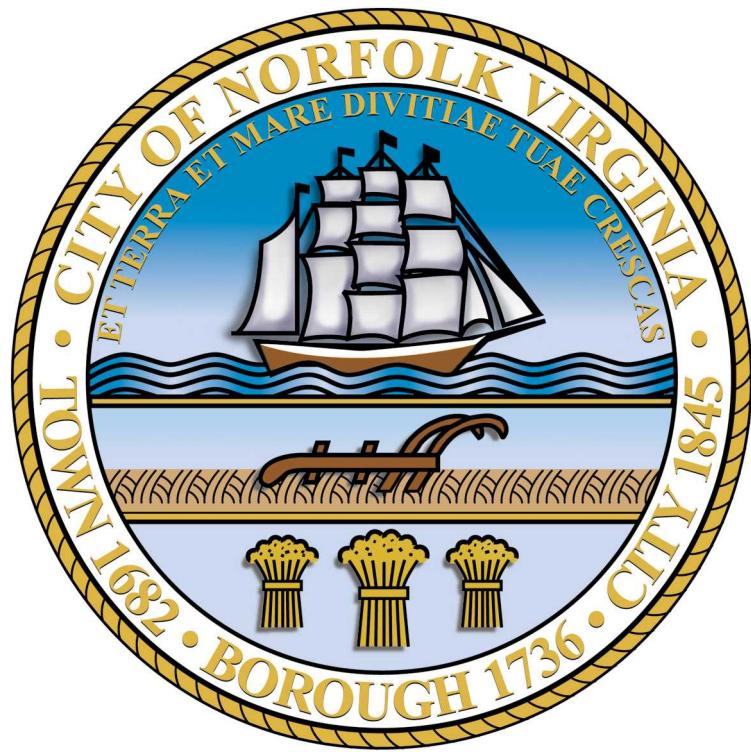


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# General Fund Revenues

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# GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2016 Actual	FY 2017 Adopted	FY 2017 Year-End Estimate	FY 2018 Adopted
<b>GENERAL PROPERTY TAXES</b>				
<b>Real Property Taxes</b>				
Current	194,825,357	197,989,000	197,989,000	203,241,000
Delinquent	4,933,222	5,400,000	4,600,000	4,700,000
Interest	413,178	485,000	350,000	410,000
Real Estate Tax Refunds	0	-25,000	-10,000	-10,000
<b>Subtotal - Real Property Taxes</b>	<b>200,171,757</b>	<b>203,849,000</b>	<b>202,929,000</b>	<b>208,341,000</b>
<b>Downtown Improvement District</b>				
Current, Delinquent, and Interest	1,872,183	1,880,000	1,880,000	1,896,300
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	9,398,776	9,355,000	9,785,000	9,905,000
<b>Total All Real Property Taxes</b>	<b>211,442,716</b>	<b>215,084,000</b>	<b>214,594,000</b>	<b>220,142,300</b>
<b>Personal Property</b>				
Current	35,294,156	34,300,000	35,700,000	36,600,000
Delinquent	7,980,489	9,200,000	8,600,000	9,200,000
Interest	401,798	460,000	430,000	460,000
Personal Property Tax Refund	-293,598	-200,000	-200,000	-200,000
<b>Subtotal - Personal Property</b>	<b>43,382,845</b>	<b>43,760,000</b>	<b>44,530,000</b>	<b>46,060,000</b>
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	50,217	60,000	36,000	40,000
<b>Total All Personal Property Taxes</b>	<b>43,433,062</b>	<b>43,820,000</b>	<b>44,566,000</b>	<b>46,100,000</b>
<b>Mobile Home</b>				
Current, Delinquent, and Interest	16,006	17,000	16,500	16,500
<b>Machinery and Tools</b>				
Current	5,768,245	5,650,000	5,750,000	5,800,000
Delinquent	295,276	100,000	100,000	150,000
Interest	3,825	6,000	6,000	6,000
<b>Subtotal - Machinery and Tools</b>	<b>6,067,346</b>	<b>5,756,000</b>	<b>5,856,000</b>	<b>5,956,000</b>
<b>Total General Property Taxes</b>	<b>260,959,130</b>	<b>264,677,000</b>	<b>265,032,500</b>	<b>272,214,800</b>
<b>OTHER LOCAL TAXES</b>				
<b>Sales and Use</b>	<b>30,330,390</b>	<b>31,400,000</b>	<b>31,100,000</b>	<b>33,500,000</b>
<b>Consumer Utility Taxes</b>				
Water	5,545,133	5,675,200	5,625,000	5,726,000
Electric	12,349,681	12,622,600	12,622,600	12,790,000

<b>Revenue Source</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Adopted</b>	<b>FY 2017 Year-End Estimate</b>	<b>FY 2018 Adopted</b>
Gas	2,773,473	3,105,500	3,080,000	3,155,000
Communications Sales Tax	17,615,922	18,000,000	17,600,000	17,600,000
<b>Subtotal - Consumer Utility Taxes</b>	<b>38,284,209</b>	<b>39,403,300</b>	<b>38,927,600</b>	<b>39,271,000</b>
<b>Business Taxes</b>				
Other Local Tax Refunds	-7,032	-20,000	-15,400	-16,000
Business License	28,935,140	30,730,000	30,730,000	31,275,000
Franchise	583,995	605,000	585,000	585,000
Bank Franchise	2,647,884	2,381,000	2,500,000	2,645,000
<b>Subtotal - Business Taxes</b>	<b>32,159,987</b>	<b>33,696,000</b>	<b>33,799,600</b>	<b>34,489,000</b>
<b>Licenses and Decals</b>				
Motor Vehicle	4,488,298	4,669,500	4,700,000	4,825,000
Boats	82,924	93,900	84,000	84,000
<b>Subtotal - Licenses and Decals</b>	<b>4,571,222</b>	<b>4,763,400</b>	<b>4,784,000</b>	<b>4,909,000</b>
<b>Consumer Taxes</b>				
Recordation	2,414,900	2,300,000	2,200,000	2,300,000
Cigarette	7,784,080	8,189,000	8,061,000	8,061,000
Admissions	3,784,645	4,000,000	3,700,000	4,000,000
Hotel/Motel Room	6,002,966	6,243,000	6,243,000	6,610,000
Hotel (\$2 flat tax)	1,913,035	1,927,700	1,927,700	1,971,000
Restaurant Food	28,971,969	29,939,000	29,500,000	31,349,000
Estate Probate	36,595	40,000	40,000	40,000
Short-term Rental	104,562	125,000	125,000	125,000
<b>Subtotal - Consumer Taxes</b>	<b>51,012,752</b>	<b>52,763,700</b>	<b>51,796,700</b>	<b>54,456,000</b>
<b>Total Other Local Taxes</b>	<b>156,358,560</b>	<b>162,026,400</b>	<b>160,407,900</b>	<b>166,625,000</b>
<b>PERMITS, FEES AND LICENSES</b>				
Animal License	71,117	73,200	72,000	73,000
Burglar Alarm License	2,230	2,400	2,400	2,400
Building Permit	592,500	620,000	800,000	685,000
Electrical Permit	376,037	350,000	320,000	300,000
Plumbing Permit	207,643	215,000	320,000	290,000
Plan Review Fee	133,936	150,000	125,000	120,000
Mechanical Code Inspection Fee	181,168	195,000	270,000	250,000
Elevator Inspection Fee	76,402	90,000	70,000	80,000
Technology Fee - Permits	77,781	80,000	80,000	80,000
Wetland Permit	5,375	6,000	6,000	6,000
Zoning Fees	202,629	175,000	190,000	190,000

<b>Revenue Source</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Adopted</b>	<b>FY 2017 Year-End Estimate</b>	<b>FY 2018 Adopted</b>
Driveway Permit	24,775	25,000	30,000	30,000
Utility Cut Permit	122,724	149,000	250,000	200,000
Special ROW/ Parking Permit	178,716	142,000	180,000	170,000
Street Construction Permit	133,018	138,000	50,000	125,000
Fire Permit	147,208	150,000	150,000	150,000
Fire Inspection	106,240	110,000	75,000	90,000
Precious Metal Dealer Permit	13,850	15,000	15,000	15,000
Excessive Size and Weight Permit	330,287	280,000	280,000	280,000
Taxi Operator Permit	16,540	11,000	16,000	16,000
Foot Race/Bicycle Race Permit	1,650	1,500	1,500	1,500
Yard/Garage Sale Permit	6,405	8,000	7,000	7,000
Registration Vacant Buildings Fee	24,807	16,000	25,000	25,000
Transfer Fees	5,191	5,500	5,700	6,000
<b>Total Permits and Fees</b>	<b>3,038,229</b>	<b>3,007,600</b>	<b>3,340,600</b>	<b>3,191,900</b>
<b>FINES AND FORFEITURES</b>				
Fines and Forfeitures	917,606	1,000,000	925,000	1,000,000
Fines - Red Light Cameras	79,550	180,000	30,000	120,000
Fees - Returned Checks	10,488	10,000	10,000	10,000
Excess Weight Penalties	57,844	35,000	35,000	35,000
Fines - False Alarm	45,505	50,000	50,000	50,000
<b>Total Fines and Forfeitures</b>	<b>1,110,993</b>	<b>1,275,000</b>	<b>1,050,000</b>	<b>1,215,000</b>
<b>USE OF MONEY AND PROPERTY</b>				
Interest on Investments	33,978	60,000	30,000	35,000
Other Interest	68,668	100,000	80,000	100,000
Rent - General Properties	4,062,406	4,193,059	4,193,059	4,231,233
Rent - Governor's Magnet School	0	8,000	0	0
Rent - Cultural Convention Center	51,294	100,000	100,000	100,000
Rent - Chrysler Hall	284,349	325,000	300,000	325,000
Rent - Virginia Stage Company (Wells Theatre)	24,056	12,000	20,000	25,000
Rent - Harrison Opera House	102,743	50,000	85,000	85,000
Rent - Harbor Park-Other	213,729	198,000	210,000	210,000
Rent - Special Programs	65,407	70,000	60,000	70,000
Sale of Salvage Materials	0	20,000	2,000	2,000
Sale of Fixed Assets	67,304	85,000	60,000	85,000
Rent - Equipment	32,891	46,400	46,400	46,400
Ticket System- Cultural Center	418,752	400,000	415,000	415,000

<b>Revenue Source</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Adopted</b>	<b>FY 2017 Year-End Estimate</b>	<b>FY 2018 Adopted</b>
Rent - Picnic Shelters	31,251	32,000	32,000	32,000
Commissions - Jail Telephone	672,000	672,000	672,000	672,000
Rent - Selden	47,896	26,800	0	0
Rent - Cruise Ship Terminal	349,217	436,000	360,000	401,700
Rent - Nauticus	36,384	65,900	55,000	56,450
Sales - Nauticus Merchandise	573,622	600,000	600,000	672,800
Rent - Slover	141,344	70,000	160,000	140,000
<b>Total Use of Money and Property</b>	<b>7,277,291</b>	<b>7,570,159</b>	<b>7,480,459</b>	<b>7,704,583</b>
<b>CHARGES FOR SERVICES</b>				
Court Costs	112,625	126,000	120,000	126,000
Courthouse Security Assessment	281,585	335,000	300,000	315,000
Courthouse Construction Fee	181,287	218,000	200,000	218,000
DNA Charges	2,278	2,500	3,000	2,500
Fees - High Constable	453,115	464,000	450,000	460,000
Jail Processing Fees	30,077	27,000	30,000	30,000
Fees - Court Officers	34,868	28,000	35,000	35,000
Fees - Excess	0	15,000	67,952	30,000
Fees - City Sheriff	38,116	38,100	38,100	38,100
Detention Home Charge For Ward	263,061	120,000	260,000	260,000
Fees - Jail Booking	758	1,500	800	1,000
Miscellaneous School Fees	3,638,443	3,983,361	3,983,361	3,983,361
Paramedical Rescue Service	7,507,230	7,466,000	7,200,000	7,466,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	46,071	42,000	45,000	45,000
Police Records And Reports	184,150	175,000	170,000	175,000
Public Vehicle Inspection Certification	6,844	8,000	20,000	20,000
Non-Emergency Traffic Escort	19,570	17,000	19,000	19,000
Fees - Library Fines	196,514	245,540	200,000	220,000
Charges - Public Works	374,365	334,000	334,000	334,000
Charges - Materials - Street and Bridges	542,900	694,300	694,300	694,300
Zoo Admission	2,104,208	2,238,700	2,150,000	2,157,100
Charges - Transient Yacht	176,108	200,000	200,000	220,000
Sales Surveys/Blueprints/Maps	47,274	40,000	40,000	40,000
Fees - Tax Abatement	4,000	2,500	4,000	3,000
Recreation/Parks Fees	361,517	400,000	385,000	400,000
Recreation/Parks Classes Fees	318,291	320,000	310,000	320,000

<b>Revenue Source</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Adopted</b>	<b>FY 2017 Year-End Estimate</b>	<b>FY 2018 Adopted</b>
Recreation/Parks Concession Fees	1,450	2,000	1,000	1,500
Recreation/Parks Rental Fees	101,983	100,000	100,000	100,000
Recreation/Parks Camp Wakeup	630,900	475,000	450,000	475,000
Cruise Ship Terminal Fees	495,313	425,000	425,000	345,550
Fees - Nauticus Admissions	1,825,327	1,970,000	1,850,000	1,807,800
Fees - Nauticus Memberships	29,797	22,608	29,000	32,400
Program Fees - NCSB	5,910,782	5,575,000	5,575,000	5,496,000
<b>Total Charges for Services</b>	<b>26,020,807</b>	<b>26,211,109</b>	<b>25,789,513</b>	<b>25,970,611</b>
<b>MISCELLANEOUS REVENUE</b>				
Payments In Lieu Of Taxes	4,416,221	4,457,518	4,457,518	4,464,324
Navy PPV Payment	2,948,523	2,937,613	2,937,613	3,267,669
DMV Select Fees	92,131	107,000	107,000	107,000
Sale of Other Property	512	1,200	1,000	1,000
Sale of Unclaimed Property	4,790	2,000	2,000	2,000
Administrative Fees - Real Estate Tax	29,350	35,000	30,000	35,000
Administrative Fees - Personal Property Tax	93,812	100,000	100,000	100,000
Administrative Fees - DMV Stop	547,894	580,000	560,000	580,000
Other Miscellaneous Revenue	417,950	507,678	350,000	407,796
Community Development Fund	1,800	1,500	1,500	1,500
Sales - Slover	4,731	4,500	4,500	4,500
Concessions - Slover	5,909	0	0	0
Proceeds from Sale of Land	0	0	20,000	0
<b>Total Miscellaneous Revenue</b>	<b>8,563,623</b>	<b>8,734,009</b>	<b>8,571,131</b>	<b>8,970,789</b>
<b>RECOVERED COSTS</b>				
Utilities	257	90,000	30,000	60,000
Transport of Prisoner	93,839	90,000	100,000	90,000
Zoo	9,461	4,800	5,000	5,700
Nuisance Abatement	118,762	385,000	385,000	385,000
Retirement Bureau	452,712	534,282	534,282	649,064
Insurance	408,860	2,000	164,000	30,000
Benefits Program Administration	5,000	6,500	6,500	5,500
Miscellaneous Salaries (Police)	697,517	927,521	800,000	900,000
Healthcare Consortium Contribution	264,813	443,400	400,000	420,000
General Overhead - Water Utility Fund	1,076,264	1,771,960	1,771,960	1,776,059
Debt Service Recovery	2,418,607	2,983,252	2,300,000	2,407,547
Telephone Charges	390,832	372,200	372,200	372,200

Revenue Source	FY 2016 Actual	FY 2017 Adopted	FY 2017 Year-End Estimate	FY 2018 Adopted
Public Information	7,612	6,000	9,000	8,500
Recoveries and Rebates	425,347	103,900	309,775	107,330
General Overhead - Wastewater Utility Fund	408,281	321,872	321,872	417,594
Information System Support	1,347,160	1,350,000	1,350,000	1,350,000
Jail Meals	324,616	406,000	325,000	350,000
E-ZPasses	4,445	10,500	5,000	6,200
General Overhead - Parking Fund	455,300	422,817	422,817	521,603
General Overhead - Towing Operations	33,582	78,760	78,760	67,331
General Overhead - Storm Water	758,659	730,213	730,213	755,473
General Overhead - Waste Management	827,574	1,084,631	1,084,631	1,034,490
General Overhead - Golf	0	9,000	9,000	9,000
Contract Revenue - NCSB	26,995	0	7,000	30,000
<b>Total Recovered Costs</b>	<b>10,556,495</b>	<b>12,134,608</b>	<b>11,522,010</b>	<b>11,758,591</b>
<b>REVENUES FROM THE COMMONWEALTH</b>				
<b>NON-CATEGORICAL AID</b>				
Taxes - Rolling Stock	199,001	199,000	199,000	199,000
Taxes - Mobile Home Title	4,839	7,000	7,000	7,000
Rental of Passenger Cars	5,109,484	4,500,000	5,300,000	5,600,000
Law Enforcement (HB 599)	11,174,996	11,530,000	11,530,000	11,530,000
Grantor's Tax on Deeds	662,866	600,000	580,000	600,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,100	16,871,100
<b>Total Non-Categorical Aid</b>	<b>34,022,242</b>	<b>33,707,100</b>	<b>34,487,100</b>	<b>34,807,100</b>
<b>SHARED EXPENSES</b>				
City Treasurer	519,286	483,000	510,000	519,000
Clerk of the Circuit Court	1,645,215	1,611,400	1,667,000	1,695,000
Commissioner of the Revenue	571,557	565,000	574,000	584,000
Commonwealth Attorney	2,811,494	2,575,300	2,700,000	2,750,000
Registrar/Electoral Board	119,555	75,000	76,000	78,000
Sheriff	15,541,418	15,793,000	15,264,000	15,751,000
<b>Total Shared Expenses</b>	<b>21,208,525</b>	<b>21,102,700</b>	<b>20,791,000</b>	<b>21,377,000</b>
<b>CATEGORICAL AID</b>				
Norfolk Interagency Consortium (NIC)	37,726	37,726	37,726	37,726
Public Assistance Grants	8,306,059	8,310,000	8,800,000	9,392,600
Social Services Administration	23,003,723	21,925,700	23,000,000	23,386,000
State Funds - NCSB	11,177,605	11,046,269	11,046,269	11,251,600
State Sales and Use Tax for Schools	32,400,377	33,211,659	33,211,659	32,536,797

Revenue Source	FY 2016 Actual	FY 2017 Adopted	FY 2017 Year-End Estimate	FY 2018 Adopted
State School Funds	149,968,370	157,333,453	157,333,453	158,490,639
Street and Maintenance	23,435,362	24,204,400	24,084,874	24,608,325
Retirement - State Employee	11,791	11,000	12,000	13,000
State Library Grant	180,138	179,508	185,319	184,340
Div. of Youth Services Facilities	2,038,772	1,900,000	2,061,000	2,080,000
Shared Expenses - Jail Support	2,552,631	2,624,861	2,600,000	2,615,000
Port Funding	747,893	639,700	787,256	639,700
State Recordation Tax	841,187	715,000	750,000	750,000
<b>Total Categorical Aid</b>	<b>254,701,634</b>	<b>262,139,276</b>	<b>263,909,556</b>	<b>265,985,727</b>
<b>REVENUE FROM THE COMMONWEALTH</b>	<b>309,932,401</b>	<b>316,949,076</b>	<b>319,187,656</b>	<b>322,169,827</b>
<b>FEDERAL AID</b>				
Disaster Relief Aid	19,574	0	0	0
Federal School Funds	6,312,576	5,651,426	5,651,426	5,651,426
Federal Funds - NCSB	2,841,397	2,759,170	2,759,170	2,946,064
Juvenile Detention Center (food service)	90,252	100,000	60,000	100,000
Social Security Payments - Prisoners	5,400	1,000	2,000	4,000
<b>Total Federal Aid</b>	<b>9,269,199</b>	<b>8,511,596</b>	<b>8,472,596</b>	<b>8,701,490</b>
<b>OTHER SOURCES AND TRANSFERS IN</b>				
Rollover from Last Year				
Carryforward - General Fund	9,356,035	2,658,264	2,658,264	10,605,374
Carryforward - School Construction, Technology and Infrastructure (CTI)	246,600	0	0	0
Carryforward - NCSB Fund Balance <sup>1</sup>	0	1,552,666	1,261,767	1,000,000
Carryforward - Nauticus Fund Balance	0	100,000	100,000	260,000
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Return from Waste Management Fund	800,000	500,000	500,000	185,824
Transfer in from				
Norfolk Public Schools <sup>2</sup>	4,410,913	3,149,274	3,149,274	0
Tax Increment Financing Fund	4,088,404	3,985,591	3,985,591	3,702,265
Public Amenities Fund	0	2,000,000	2,000,000	3,000,000
<b>Total Other Sources and Transfers In</b>	<b>28,901,952</b>	<b>23,945,795</b>	<b>23,654,896</b>	<b>28,753,463</b>
<b>General Fund Total</b>	<b>821,988,680</b>	<b>835,042,352</b>	<b>834,509,261</b>	<b>857,276,054</b>

<sup>1</sup> Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

<sup>2</sup> Reflects re-appropriation of Norfolk Public Schools' year-end balance. See Public School Education section for details.

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