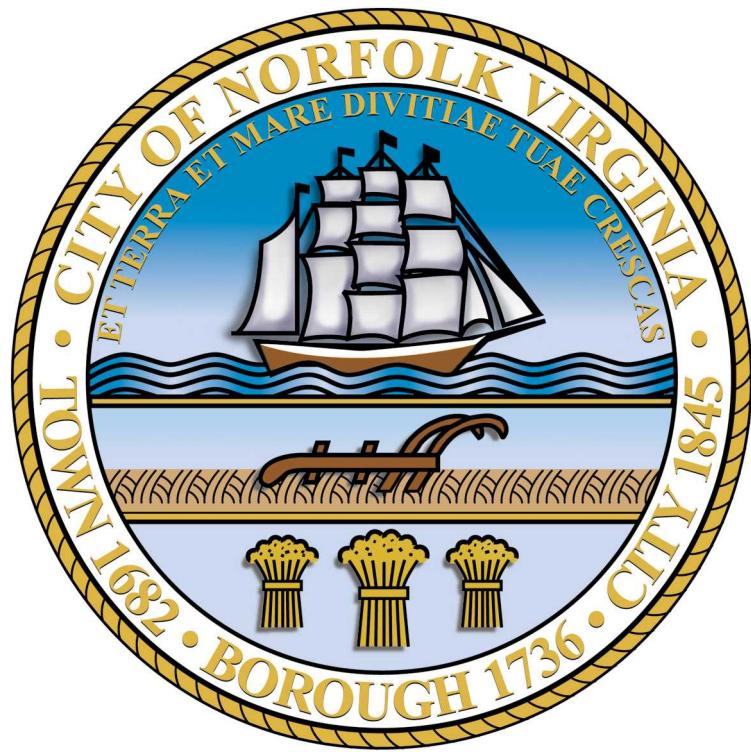


---

# General Fund Revenues

---



This page intentionally left blank

# GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2017 Actual	FY 2018 Adopted	FY 2018 Year-End Estimate	FY 2019 Adopted
<b>GENERAL PROPERTY TAXES</b>				
<b>Real Property Taxes</b>				
Current	197,419,753	203,241,000	203,400,000	226,437,000
Delinquent	4,209,582	4,700,000	4,400,000	4,700,000
Interest	345,682	410,000	385,000	410,000
Real Estate Tax Refunds	0	-10,000	-10,000	-10,000
<b>Subtotal - Real Property Taxes</b>	<b>201,975,017</b>	<b>208,341,000</b>	<b>208,175,000</b>	<b>231,537,000</b>
<b>Downtown Improvement District</b>				
Current, Delinquent, and Interest	1,870,885	1,896,300	1,945,000	2,065,900
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	9,784,479	9,905,000	9,530,000	9,908,000
<b>Total All Real Property Taxes</b>	<b>213,630,381</b>	<b>220,142,300</b>	<b>219,650,000</b>	<b>243,510,900</b>
<b>Personal Property</b>				
Current	35,728,315	36,600,000	36,600,000	37,305,000
Delinquent	8,927,474	9,200,000	9,200,000	9,200,000
Interest	444,811	460,000	460,000	460,000
Personal Property Tax Refund	-170,673	-200,000	-200,000	-200,000
<b>Subtotal - Personal Property</b>	<b>44,929,927</b>	<b>46,060,000</b>	<b>46,060,000</b>	<b>46,765,000</b>
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	36,007	40,000	33,000	35,000
<b>Total All Personal Property Taxes</b>	<b>44,965,934</b>	<b>46,100,000</b>	<b>46,093,000</b>	<b>46,800,000</b>
<b>Mobile Home</b>				
Current, Delinquent, and Interest	14,908	16,500	16,500	16,500
<b>Machinery and Tools</b>				
Current	5,799,058	5,800,000	6,100,000	6,100,000
Delinquent	18,969	150,000	100,000	100,000
Interest	3,129	6,000	4,000	4,000
<b>Subtotal - Machinery and Tools</b>	<b>5,821,156</b>	<b>5,956,000</b>	<b>6,204,000</b>	<b>6,204,000</b>
<b>Total General Property Taxes</b>	<b>264,432,379</b>	<b>272,214,800</b>	<b>271,963,500</b>	<b>296,531,400</b>
<b>OTHER LOCAL TAXES</b>				
<b>Sales and Use</b>				
	31,185,273	33,500,000	33,200,000	34,200,000
<b>Utility Taxes</b>				
Water	5,607,295	5,726,000	5,726,000	5,800,000
Electric	12,386,415	12,790,000	12,573,000	12,680,000

<b>Revenue Source</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2018 Year-End Estimate</b>	<b>FY 2019 Adopted</b>
Gas	2,807,214	3,155,000	3,000,000	3,050,000
Communications Sales Tax	17,095,139	17,600,000	16,800,000	17,000,000
<b>Business Taxes</b>				
Other Local Tax Refunds	-15,387	-16,000	-16,000	-16,000
Business License	30,557,116	31,275,000	30,775,000	31,275,000
Franchise	429,426	585,000	485,000	485,000
Bank Franchise	2,619,491	2,645,000	2,645,000	2,645,000
<b>Licenses and Decals</b>				
Motor Vehicle	4,642,494	4,825,000	4,800,000	4,800,000
Boats	77,144	84,000	80,000	80,000
<b>Other Taxes</b>				
Recordation	2,225,144	2,300,000	2,400,000	2,450,000
Cigarette	7,859,982	8,061,000	7,900,000	8,420,000
Admissions	3,960,369	4,000,000	4,200,000	4,200,000
Hotel/Motel Room	6,493,933	6,610,000	7,000,000	7,150,000
Hotel (flat tax per room night)	2,021,084	1,971,000	2,050,000	3,071,000
Food and Beverage	29,546,930	31,349,000	31,849,000	32,350,000
Estate Probate	36,434	40,000	40,000	40,000
Short-term Rental	110,321	125,000	125,000	125,000
<b>Total Other Local Taxes</b>	<b>159,645,817</b>	<b>166,625,000</b>	<b>165,632,000</b>	<b>169,805,000</b>
<b>PERMITS, FEES AND LICENSES</b>				
Animal License	65,368	73,000	70,000	70,000
Burglar Alarm License	1,975	2,400	2,000	2,000
Building Permit	995,682	685,000	850,000	685,000
Electrical Permit	321,626	300,000	300,000	300,000
Plumbing Permit	301,995	290,000	260,000	280,000
Plan Review Fee	118,372	120,000	120,000	140,000
Mechanical Code Inspection Fee	268,283	250,000	250,000	250,000
Elevator Inspection Fee	67,271	80,000	70,000	80,000
Technology Fee - Permits	65,227	80,000	80,000	0
Permit Application Fee	0	0	0	220,000
Wetland Permit	5,255	6,000	6,000	6,000
Zoning Fees	192,245	190,000	190,000	501,785
Driveway Permit	29,295	30,000	30,000	41,250
Utility Cut Permit	380,186	200,000	380,000	319,875
Special ROW/ Parking Permit	223,806	170,000	200,000	186,875

<b>Revenue Source</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2018 Year-End Estimate</b>	<b>FY 2019 Adopted</b>
Street Construction Permit	15,875	125,000	10,000	10,000
Fire Permit	148,131	150,000	140,000	240,000
Fire Inspection	73,405	90,000	70,000	130,000
Precious Metal Dealer Permit	11,715	15,000	15,000	12,000
Excessive Size and Weight Permit	246,685	280,000	225,000	311,500
Taxi Operator Permit	8,705	16,000	10,000	10,000
Foot Race/Bicycle Race Permit	1,175	1,500	1,500	1,500
Yard/Garage Sale Permit	6,335	7,000	6,000	7,000
Registration Vacant Buildings Fee	21,500	25,000	25,000	25,000
Transfer Fees	6,254	6,000	6,000	6,000
Permits - Other	0	0	1,000	1,000
<b>Total Permits and Fees</b>	<b>3,576,366</b>	<b>3,191,900</b>	<b>3,317,500</b>	<b>3,836,785</b>
<b>FINES AND FORFEITURES</b>				
Fines and Forfeitures	821,629	1,000,000	850,000	850,000
Fines - Red Light Cameras <sup>1</sup>	43,433	120,000	200,000	200,000
Fees - Returned Checks	8,791	10,000	10,000	10,000
Excess Weight Penalties	2,674	35,000	18,000	18,000
Fines - False Alarm	43,755	50,000	45,000	107,000
<b>Total Fines and Forfeitures</b>	<b>920,282</b>	<b>1,215,000</b>	<b>1,123,000</b>	<b>1,185,000</b>
<b>USE OF MONEY AND PROPERTY</b>				
Interest on Investments	42,281	35,000	35,000	70,000
Other Interest	-11,598	100,000	100,000	100,000
Rent - General Properties	4,240,500	4,231,233	4,231,233	4,225,600
Rent - Cultural Convention Center	120,387	100,000	120,000	132,500
Rent - Chrysler Hall	450,410	325,000	350,000	425,000
Rent - Virginia Stage Company (Wells Theatre)	27,378	25,000	25,000	36,076
Rent - Harrison Opera House	112,798	85,000	85,000	122,660
Rent - Harbor Park-Other	122,107	210,000	210,000	210,000
Rent - Special Programs	90,367	70,000	90,000	101,014
Sale of Salvage Materials	9,989	2,000	2,000	5,000
Sale of Fixed Assets	140,907	85,000	135,000	115,000
Rent - Equipment	60,172	46,400	55,000	73,685
Ticket System- Cultural Center	409,517	415,000	450,000	943,750
Rent - Picnic Shelters	29,755	32,000	30,000	30,000
Commissions - Jail Telephone	677,099	672,000	672,000	672,000
Rent - Selden	39,152	0	35,000	52,791

<b>Revenue Source</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2018 Year-End Estimate</b>	<b>FY 2019 Adopted</b>
Rent - Cruise Ship Terminal <sup>2</sup>	395,344	401,700	380,000	0
Rent - Nauticus <sup>2</sup>	74,641	56,450	50,000	0
Sales - Nauticus Merchandise <sup>2</sup>	637,471	672,800	649,000	0
Rent - Slover	106,549	140,000	110,000	106,344
<b>Total Use of Money and Property</b>	<b>7,775,226</b>	<b>7,704,583</b>	<b>7,814,233</b>	<b>7,421,420</b>
<b>CHARGES FOR SERVICES</b>				
Court Costs	114,493	126,000	120,000	120,000
Courthouse Security Assessment	277,571	315,000	300,000	300,000
Courthouse Construction Fee	182,445	218,000	218,000	218,000
DNA Charges	3,777	2,500	2,500	2,500
Fees - High Constable	401,784	460,000	440,000	460,000
Jail Processing Fees	53,962	30,000	30,000	30,000
Fees - Court Officers	33,081	35,000	35,000	35,000
Fees - Excess	67,952	30,000	28,132	127,000
Fees - City Sheriff	47,079	38,100	38,100	38,100
Detention Home Charge For Ward	161,032	260,000	160,000	162,000
Fees - Jail Booking	402	1,000	1,000	1,000
Miscellaneous School Fees	3,810,585	3,983,361	3,983,361	3,380,410
Paramedical Rescue Service	7,690,757	7,466,000	7,466,000	7,745,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	51,614	45,000	45,000	45,000
Police Records And Reports	178,839	175,000	185,000	185,000
Public Vehicle Inspection Certification	21,556	20,000	20,000	20,000
Non-Emergency Traffic Escort	19,005	19,000	19,000	19,000
Fees - Library Fines	153,817	220,000	150,000	241,582
Charges - Public Works	504,736	334,000	334,000	505,000
Charges - Materials - Street and Bridges	452,911	694,300	694,300	491,015
Zoo Admission	2,097,600	2,157,100	2,050,000	2,344,400
Charges - Transient Yacht	143,481	220,000	200,000	220,000
Sales Surveys/Blueprints/Maps	41,866	40,000	40,000	40,000
Fees - Tax Abatement	4,100	3,000	4,000	4,000
Recreation/Parks Fees	358,172	400,000	340,000	449,000
Recreation/Parks Classes Fees	315,951	320,000	310,000	320,000
Recreation/Parks Concession Fees	300	1,500	1,500	1,500
Recreation/Parks Rental Fees	96,765	100,000	100,000	100,000
Recreation/Parks Camp Wakeup	459,022	475,000	450,000	552,000

<b>Revenue Source</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2018 Year-End Estimate</b>	<b>FY 2019 Adopted</b>
Cruise Ship Terminal Fees	431,807	345,550	322,000	267,550
Fees - Nauticus Admissions	1,909,565	1,807,800	2,118,000	2,292,000
Fees - Nauticus Memberships	27,629	32,400	32,400	0
Program Fees - NCSB	5,924,458	5,496,000	5,496,000	5,775,062
<b>Total Charges for Services</b>	<b>26,138,114</b>	<b>25,970,611</b>	<b>25,833,293</b>	<b>26,591,119</b>
<b>MISCELLANEOUS REVENUE</b>				
Payments In Lieu Of Taxes	4,440,295	4,464,324	4,464,324	4,661,600
Navy PPV Payment	2,937,613	3,267,669	3,267,669	2,979,617
DMV Select Fees	102,953	107,000	107,000	125,000
Sale of Other Property	0	1,000	1,000	1,000
Sale of Unclaimed Property	0	2,000	2,000	2,000
Administrative Fees - Real Estate Tax	29,117	35,000	35,000	35,000
Administrative Fees - Personal Property Tax	85,540	100,000	100,000	100,000
Administrative Fees - DMV Stop	547,579	580,000	580,000	580,000
Administrative Fees - Nuisance Abatement	0	0	0	5,000
Other Miscellaneous Revenue	426,444	407,796	407,796	461,500
Community Development Fund	1,505	1,500	1,500	1,500
Sales - Slover	1,802	4,500	0	0
Proceeds from Sale of Land	3,955,636	0	667,260	0
<b>Total Miscellaneous Revenue</b>	<b>12,528,484</b>	<b>8,970,789</b>	<b>9,633,549</b>	<b>8,952,217</b>
<b>RECOVERED COSTS</b>				
Utilities	18,968	60,000	45,000	60,000
Transport of Prisoner	136,680	90,000	120,000	135,000
Zoo	4,242	5,700	5,000	5,000
Nuisance Abatement	321,266	385,000	385,000	430,000
Retirement Bureau	655,302	649,064	649,064	636,041
Insurance	164,812	30,000	2,000	2,000
Benefits Program Administration	5,100	5,500	5,500	5,500
Miscellaneous Salaries (Police)	797,037	900,000	900,000	900,000
Healthcare Consortium Contribution	432,108	420,000	420,000	440,091
General Overhead - Water Utility Fund	1,729,931	1,776,059	1,776,059	1,705,341
Debt Service Recovery	2,543,626	2,407,547	2,407,547	2,309,300
Telephone Charges	340,160	372,200	372,200	372,200
Public Information	10,928	8,500	12,000	12,707
Recoveries and Rebates	343,175	107,330	313,205	280,534
General Overhead - Wastewater Utility Fund	470,396	417,594	417,594	379,821

<b>Revenue Source</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2018 Year-End Estimate</b>	<b>FY 2019 Adopted</b>
Information System Support	1,364,710	1,350,000	1,350,000	1,350,000
Jail Meals	272,595	350,000	325,000	350,000
E-ZPasses	3,885	6,200	6,200	6,200
General Overhead - Parking Fund	422,817	521,603	521,603	536,361
General Overhead - Towing Operations	78,760	67,331	67,331	45,490
General Overhead - Storm Water	730,213	755,473	755,473	730,444
General Overhead - Waste Management	1,084,631	1,034,490	1,034,490	964,822
General Overhead - Golf	9,000	9,000	9,000	9,000
Contract Revenue - NCSB	23,542	30,000	30,000	30,000
<b>Total Recovered Costs</b>	<b>11,963,884</b>	<b>11,758,591</b>	<b>11,929,266</b>	<b>11,695,852</b>
<b>REVENUES FROM THE COMMONWEALTH</b>				
<b>NON-CATEGORICAL AID</b>				
Taxes - Rolling Stock	163,935	199,000	199,000	199,000
Taxes - Mobile Home Title	5,770	7,000	7,000	7,000
Rental of Passenger Cars	5,433,263	5,600,000	5,600,000	5,747,000
Law Enforcement (HB 599)	11,534,796	11,530,000	11,534,796	11,961,800
Grantor's Tax on Deeds	575,650	600,000	680,000	700,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,056	16,871,100
<b>Total Non-Categorical Aid</b>	<b>34,584,470</b>	<b>34,807,100</b>	<b>34,891,852</b>	<b>35,485,900</b>
<b>SHARED EXPENSES</b>				
City Treasurer	501,921	519,000	490,000	520,000
Clerk of the Circuit Court	1,782,930	1,695,000	1,700,000	1,520,000
Commissioner of the Revenue	572,664	584,000	584,000	585,000
Commonwealth Attorney	2,693,982	2,750,000	2,830,000	2,872,000
Registrar/Electoral Board	75,850	78,000	78,000	78,000
Sheriff	14,998,883	15,751,000	15,700,000	15,796,000
<b>Total Shared Expenses</b>	<b>20,626,230</b>	<b>21,377,000</b>	<b>21,382,000</b>	<b>21,371,000</b>
<b>CATEGORICAL AID</b>				
Norfolk Interagency Consortium (NIC)	48,362	37,726	37,726	37,726
Public Assistance Grants	8,798,458	9,392,600	8,800,000	10,184,000
Social Services Administration	23,126,744	23,386,000	22,800,000	23,888,925
State Funds - NCSB	11,360,755	11,251,600	11,251,600	9,963,545
State Sales and Use Tax for Schools	32,469,855	32,536,797	32,536,797	33,614,795
State School Funds	153,304,363	158,490,639	158,490,639	158,995,397
Street and Maintenance	24,084,874	24,608,325	24,160,929	24,608,325
Retirement - State Employee	11,212	13,000	11,500	12,000

Revenue Source	FY 2017 Actual	FY 2018 Adopted	FY 2018 Year-End Estimate	FY 2019 Adopted
State Library Grant	185,319	184,340	185,319	183,511
Div. of Youth Services Facilities	2,060,756	2,080,000	2,164,092	2,164,100
Shared Expenses - Jail Support	2,708,551	2,615,000	2,615,000	2,615,000
Port Funding	787,256	639,700	787,256	787,256
State Recordation Tax	696,933	750,000	750,000	750,000
<b>Total Categorical Aid</b>	<b>259,643,438</b>	<b>265,985,727</b>	<b>264,590,858</b>	<b>267,804,580</b>
<b>REVENUE FROM THE COMMONWEALTH</b>	<b>314,854,138</b>	<b>322,169,827</b>	<b>320,864,710</b>	<b>324,661,480</b>
<b>FEDERAL AID</b>				
Federal School Funds	5,263,559	5,651,426	5,651,426	5,651,426
Federal Funds - NCSB	2,995,934	2,946,064	2,926,064	2,946,064
Sheriff and Jail - U.S. Marshals Service <sup>3</sup>	0	0	0	150,000
Juvenile Detention Center (food service)	120,384	100,000	120,000	120,000
Social Security Payments - Prisoners	200	4,000	4,000	4,000
Disaster Relief Aid	741,742	0	0	0
<b>Total Federal Aid</b>	<b>9,121,819</b>	<b>8,701,490</b>	<b>8,701,490</b>	<b>8,871,490</b>
<b>OTHER SOURCES AND TRANSFERS IN</b>				
Rollover from Last Year				
Carryforward - General Fund	7,058,264	10,605,374	10,605,374	2,883,198
Carryforward - NCSB Fund Balance <sup>4</sup>	1,261,767	1,000,000	1,000,000	1,000,000
Carryforward - Nauticus Fund Balance	100,000	260,000	260,000	100,000
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Return from Waste Management Fund	500,000	185,824	185,824	0
Transfer in from				
Norfolk Public Schools <sup>5</sup>	3,149,274	0	0	0
Tax Increment Financing Fund	3,985,591	3,702,265	3,702,265	4,253,465
Public Amenities Fund	2,000,000	3,000,000	3,000,000	3,000,000
<b>Total Other Sources and Transfers In</b>	<b>28,054,896</b>	<b>28,753,463</b>	<b>28,753,463</b>	<b>21,236,663</b>
<b>General Fund Total</b>	<b>839,011,405</b>	<b>857,276,054</b>	<b>855,566,004</b>	<b>880,788,426</b>

<sup>1</sup>The increase in red light camera fines from FY 2017 is due to reinstallation of existing cameras with non-invasive equipment that were not fully operational during FY 2017.

<sup>2</sup>In FY 2019, Nauticus revenue associated with facility rentals, fundraising/marketing, and the gift shop are being transferred to the Nauticus Foundation, per agreement effective July 1, 2018. The Nauticus Foundation will assume all fundraising, marketing, facility rentals, and gift shop services at Nauticus.

<sup>3</sup>Beginning in FY 2019, revenue received from the U.S. Marshals Service related to housing of federal inmates will be classified as General Fund from Special Revenue (see Sheriff and Jail).

<sup>4</sup>Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

<sup>5</sup>Reflects re-appropriation of Norfolk Public Schools' year-end balance. See Public School Education section for details.

This page intentionally left blank