

**City of Norfolk Reduces Interest Rate on Existing Wastewater Revenue Bond Savings \$242,000:** The City has sixteen Wastewater loans through Virginia's Water Facilities Revolving Fund, administered by the Virginia Resources Authority (VRA), to partially fund previously approved Wastewater System Capital Improvement Program projects. These loans have proven to be cost effective due to the interest rate being subsidized by the Federal and State government that most often results in a 0% or near zero interest rate on the 20-year debt. However, three of the City's earliest loans had interest rates from 2.0 to 3.1 percent. For several years as bond interest rates declined, the Department of Finance and its team have been inquiring to VRA about the City's options to reduce the interest rate on these loans. The City successfully received this ability on one of these loans and on February 4, 2021, the existing financing agreement was amended, which reduced the interest rate from 3.1 percent to 1.0 percent for a net present value interest savings of \$242,000 for the Wastewater Fund. The interest rate reduction is beneficial to the City's overall debt management objectives by maintaining the lowest cost of funds on our existing debt, which provides future capacity for Wastewater capital improvement projects.

**Norfolk Community Supports People First Winter Coat Drive:** The Office of St. Paul's Transformation and People First empowered by USI hosted a coat drive through January in support of Tidewater Gardens families. Over 300 coats and winter accessories were distributed to both onsite residents as well as relocated residents. A special thank you to our many community partners including Waterside who offered gift cards in exchange for donations at their host location, Elegance Cleaners for donating garment bags to individually wrap each coat, the Norfolk Sherriff's Office for laundering approximately 250 coats, and Mr. DeAnthony Anderson, U.S. Army and resident, who singlehandedly transported the coats to the Sherriff's Office in his vehicle. Additional thanks to Gethsemane Community Fellowship Church for serving as a host site, Faith Deliverance Christian Center, United Way, For Kids, Foodbank of Southeastern Virginia and residents for the many coat donations and hand-knitted hats, mittens, and scarves. We are so thankful for our many tremendous community partners who really stepped up to make this drive a success to ensure our neighbors stay warm this winter.

**Retirement Administration Application:** The Department of Finance has reimagined the City's retirement administration application. Its Business Process Management Division has partnered with the Retirement Bureau and Department of Information Technology to implement a sustainable method of (1) generating retirement benefit calculations, (2) managing retirement data, and (3) maintaining business process rules. These objectives were accomplished by designing and implementing a secure reporting database that centralizes all retirement-related data, creating real-time access to personnel data from the system of record, PeopleSoft, memorializing business logic in expandable reference tables that are understandable and accessible by staff and computable by the database. The effective partnership between the departments of Finance and IT have delivered a sustainable tool supporting Retirement in delivering the highest level of service possible for its clients, in the most efficient way possible. Additionally, the typically high cost of acquiring third-party software was avoided by developing a solution in-house, saving the City a significant expense. The new application was released January 29, 2021 and is now being utilized by Retirement.

**Benefits Processing Team:** Benefits Programs Specialists in the Department of Human Services processed thousands of applications for Supplemental Nutrition Assistance in 2020 as pandemic shutdowns and job losses increased resident need. The department saw spikes in March, May, October and December, but nothing compared to April, when specialists processed more than 3,600 applications for assistance. That's more than triple their typical monthly caseload. What makes this feat even more remarkable, the Benefits Processing Team helped Norfolk's most vulnerable children, adults and families as they transitioned to working remotely due to city buildings remaining closed.

**Quarterly Investment Report:** In accordance with City Ordinance 47,156, below is a quarterly investment report for the quarter ending October 1 – December 31, 2020.

- All investments remain in compliance with Virginia statutes and the City’s investment policy
- The City’s cash and investment portfolio as of December 31, 2020, was \$285,680,412
- Investments include U.S. Treasury notes, municipal bonds, Federal agencies, highly rated corporate notes and commercial paper, and Certificates of Deposit. Money market and pool funds were utilized for overnight and short-term liquidity needs
- The City maintains sufficient cash flow liquidity to meet expected expenditures
- The City is operating an actively managed investment strategy that utilizes diverse investments with multiple maturity investment strategies based on current interest rates and liquidity needs
- Diversified investment program seeks to protect the City’s assets, while enhancing earnings with higher yielding securities versus overnight investment options for assets not needed for daily liquidity
- Investments received \$369,292 in earnings during the quarter (cash basis) ending September 30, 2020

**New Collection System:** The City has implemented Phase I of a new enterprise accounts receivable management system that streamlines automated processes and makes collection services much more efficient, effective, and transparent for the customer. The purchase and implementation of the cloud-based CSS IMPACT Ecosystems software (CSS) allowed the City to retire several internally developed legacy applications when the new system was rolled out on February 1<sup>st</sup>. The new receivable management system is designed to help the Finance call center contact and engage with consumers, departments, and partners in the community more effectively and efficiently. The Departments of Finance and IT industriously worked together with CSS to ensure a smooth conversion of data from existing internally developed applications currently used by the Collections Divisions of the Department of Finance where it is believed that with great customer service, there can be a successful balance achieved between service level delivery, and collection efforts for monies owed the City.

**Certification Board for the Virginia Recreation and Park Society:** Edward Matthews, Assistant Director of Recreation, Parks and Open Space, was selected to Chair the Certification Board for the Virginia Recreation and Park Society. The Virginia Recreation and Park Society is a private, non-profit professional organization, founded in 1953 and incorporated in 1956. Its purpose is to unite all professionals, students, and interested lay persons engaged in the field of recreation, parks and other leisure services in the Commonwealth of Virginia, into one body. The members work together to promote and improve the profession in all its diversity. VRPS is affiliated with the National Recreation and Park Association.



**Virginia Urban Forest Council:** Recreation, Parks & Open Space is proud to announce the appointment of Steve Traylor, City Forester, to the Virginia Urban Forest Council’s Board of Directors. The mission of the Council is “to enhance the quality of life through stewardship of our commonwealth’s urban and community trees.” Steve will serve up to two consecutive three-year terms, and chair one committee or major project. The Board is established to ensure broad industry, professional and community representation. Please join me in congratulating Steve.



## **Norfolk Happening Now! Upcoming Events for Your Awareness**

### **Offsite Gallery exhibition "Beyond The Box" by Regent University Professor of Media & Fine Arts, Willie Cordy, Jr.**

**Through March 5, 2021, 7:00 PM @ Offsite Gallery at MacArthur Center, Suite #287**

"Beyond the Box" explores the comic book world, where imagination becomes a visual reality and creative, out of the box concepts exist. A diverse mix of sketches, inked drawings and paintings create a unique journey into Cordy's popular City Earth series and upcoming 2021 Bass Reeves comic book release. One of his most powerful acrylic paintings, part of a developing series reflecting on real historical events in America is also on debut. A Portsmouth, VA native, Cordy knew at an early age he was destined to live a creative life. He earned an undergraduate degree and MFA from Norfolk State University then became an NSU Art Educator. Cordy is currently an Adjunct Professor of Media & Fine Arts at Regent University and an Art Instructor at the Art Institute. cordystudio.com

### **National Geographic's Planet or Plastic? at Nauticus**

**Through April 25, 2021 @ Nauticus & Battleship Wisconsin**

National Geographic's Planet or Plastic? exhibition showcases the global plastic waste crisis and highlights innovators working to solve this urgent issue. Featuring the work of researchers, scientists and artists, the exhibition traces the history of plastic and explores the devastating impacts of plastic pollution on our world's oceans. The exhibition will also feature a look into the rise of single-use plastics due to COVID-19. Through powerful imagery, Planet or Plastic? makes the important case for the need to find a balance between using this material and protecting our environment.

### **Chrysler Museum of Art presents "Americans in Spain"**

**February 13, 2021, 10:00 AM - 5:00 PM @ Chrysler Museum of Art**

Americans in Spain: Painting and Travel, 1820-1920 explores a pivotal moment, in the nineteenth and early twentieth centuries, when American artists and their European counterparts flocked to Spain to capture its scenic charms and seemingly exotic customs. Co-organized by the Chrysler Museum of Art and the Milwaukee Art Museum, the exhibition is developed around each institution's unique collection of American and old master paintings. The show features works by Mary Cassatt, William Merritt Chase, Robert Henri, John Singer Sargent, and others alongside their Spanish contemporaries and the country's Old Masters. Picture: Mary Cassatt (American, 1844–1926), Spanish Girl Leaning on a Window Sill, ca. 1872, Oil on canvas, Manuel Piñanes García-Olías, Madrid

### **Hermitage Museum and Gardens present "Whistler and Company"**

**February 13, 2021, 10:00 AM - 5:00 PM @ Hermitage Museum and Gardens**

Whistler & Co. includes more than sixty etchings by James Abbott McNeill Whistler and ten of his contemporaries from Britain, France, and America. Whistler's gritty images of the River Thames and views of Venice and Paris revived, in part, the art of etching in the 19th century.

### **Slover Library presents "Hear Their Voices," assemblage by Kim McCoy**

**February 13, 2021, 12:00 PM - 5:00 PM @ Slover Library**

"Hear Their Voices," a social activism assemblage by Kim McCoy, will exhibit at Slover Library from January 19 through February 27. The exhibition commemorates Human Trafficking Awareness Month in January, and represents the stories of captive victims. Local artist Kim McCoy collected sacred objects and personal belongings donated from the community to construct a solemn monument to the victims and their stories.



**SIXTY-DAY TENTATIVE SCHEDULE  
COUNCIL ACTION ITEMS AND MEETING TOPICS  
(MEETINGS ARE HELD ELECTRONICALLY)**

**February 23, 2021**

**INFORMAL BRIEFINGS:**

- Norfolk's Live Entertainment Plan 2021
- City Planning Update
- Federal and State Legislative Briefings
- Budget Mid-Year Update

**March 2, 2021**

- Council Interests
- Run/Walk Events Update

**Upcoming Items from February 25<sup>th</sup> City Planning Commission Meeting:**

- **CITY PLANNING COMMISSION (Applicant)** text amendment to the Norfolk Zoning Ordinance
- **JAMES FLANIGAN (Applicant)** rezoning to allow the addition of 31 dwelling units to a previously approved multi-family apartment community containing 147 dwelling units at 1070 W. 37<sup>th</sup> St
- **JAMES FLANIGAN (Applicant)** conditional use permit to allow the addition of 31 dwelling units to a previously approved multi-family apartment community containing 147 dwelling units 1055 38<sup>th</sup> St and 1070 W. 37<sup>th</sup> St
- **EAST BEACH LIVING APARTMENTS (Applicant)** conditional use permit to allow the addition of 10 dwelling units to a previously approved multi-family apartment community containing 92 dwelling units at 7950 Shore Dr
- **TESSERACT RENTAL (Applicant)** conditional use permit to allow the existing apartment building to operate short-term rental units at 1900 Kingston Ave
- **TESSERACT RENTAL (Applicant)** conditional use permit to allow the existing apartment building to operate short-term rental units at 1367 E. Ocean View Ave
- **KENJOH OUTDOOR ADVERTISING (Applicant)** conditional use permit to permit an outdoor advertising sign on an two parcels located on the north side of an unimproved portion of Mississippi Ave
- **CAPO CAPO AT WATERSIDE MARRIOTT (Applicant)** conditional use permit to allow the existing restaurant to expand and operate until 2:00 a.m. at 235 E. Main St
- **COALESCENCE COFFEE COMPANY (Applicant)** conditional use permits to allow the operation of a Banquet hall with live entertainment and alcoholic beverages for on-premises consumption at 226 W. 24<sup>th</sup> St
- **ORIGAMI ASIAN BISTRO (Applicant)** condition use permit to allow the continuing operation of a nightclub with on-premises alcohol sales and live entertainment with a disc jockey and dance floor until 2:00 a.m. at 5957 E. Virginia Beach Blvd

### March 9, 2021

- Joint Meeting with the Norfolk School Board
- City Planning Updates

### Upcoming Items from March 25<sup>th</sup> City Planning Commission Meeting:

- **JSRE, LLC (Applicant)** rezoning to allow for warehouse storage facility at 840 & 850 Norview Ave
- **SYCAMORE PLAZA (Applicant)** conditional use permit to allow the construction of 56 multi-family dwelling units at properties located at Indian River Rd, Wilson Rd and Francis St
- **CHADD WHEELINGTON II (Applicant)** conditional use permit to allow the expansion of an existing, nonconforming single-family residence within an industrial zoning district at 2131 Wheeling Ave
- **DIRECT MOTORSPORT (Applicant)** conditional use permit to allow for an automobile sales and repair establishment at 5870 Poplar Hall Dr
- **WALMART FUELING STATION #5488 (Applicant)** conditional use permit to allow the operation of a commercial fueling depot at 7530 Tidewater Dr, Suite 1
- **639 WOV, LLC (Applicant)** conditional use permit to allow the existing apartment building to operate short-term rental units at 639 Ocean View Ave
- **MEGA MART (Applicant)** conditional use permit to allow the sale of alcoholic beverages for off-premises consumption at 6819 Sewells Point Rd

### March 23, 2021

- Budget Presentation by the City Manager

### April 6, 2021

- Budget Workshop

### April 13, 2021

- Budget Workshop
- City Planning Update

### April 27, 2021

- Budget Workshop


  
**THE CITY OF NORFOLK**
  
 PUBLIC WORKS
   
**Major Improvement Projects Dashboard**

[Citywide Improvement Projects and Map](#)

Image	Project	Project Location	Project Overview	Current Status	Estimated Completion	Budget
	<a href="#">Botanical Garden Cobblestone Bridge Replacement</a>	6700 Azalea Garden Road	Replace deteriorated bridge structure and repair adjacent sections of canal bulkhead.	Under Construction	Late 2022	\$2,000,000
	<a href="#">Chrysler Hall Complex Improvements</a>	215 St. Paul's Boulevard	Updating facility with various interior and exterior improvements	On Hold	Late 2023	\$4,000,000
	<a href="#">Fire-Rescue Station #11 Replacement</a>	3127 Verdun Avenue	Design and Construction of new Fire-Station #11 to replace existing station	Under Review	Late 2022	\$5,500,000
	<a href="#">Fire-Rescue Training Tower</a>	Granby Street & Thole Street	Assess and develop a site to facilitate fire-rescue training, including the design and construction of a new training tower and building.	Under Construction	Late 2021	\$1,200,000
	<a href="#">Five Points Resurfacing</a>	Chesapeake Boulevard between Hyde Circle and Green Street, including the Five Points Intersection.	Reconstruct the concrete intersection with asphalt. Curbs and gutters will be replaced for better storm water mitigation. Pedestrian safety enhancements will also be added, included the installation of ADA ramps.	Under Design	Mid 2022	\$2,900,000
	<a href="#">Southside Library (Richard A Tucker Memorial Library)</a>	2350 Berkley Avenue Ext.	Construction of new Branch/Neighborhood Library	Under Construction	Early 2021	\$8,000,000
	<a href="#">NDRC Ohio Creek Watershed Project</a>	Chesterfield Heights and Grandy Village	Coastal improvement project to reduce flooding, improve public spaces and ensure these communities thrive for years to come.	Under Construction	Late 2022	\$112,000,000
	<a href="#">Granby Street Bridge Repairs</a>	Lafayette River between E 42nd St and Willow Wood Drive (over Lafayette River)	Repair key structural components & protect bridge elements from deterioration	Under Construction	Late 2022	\$7,000,000
	<a href="#">North Bound Hampton Blvd. Bridge Rehab</a>	Hampton Blvd. and Claud Ln.	This project will improve the condition of the North Bound Hampton Blvd. Bridge, by repairing key structural components and protecting them from deterioration.	Under Design	Early 2023	\$7,000,000

	<a href="#">Campostella Bridge Rehabilitation</a>	Campostella Road & Kimball Terrace	Repair key structural components and upgrade guardrail to meet VDOT standards	Under Design	Late 2022	\$7,000,000
	<a href="#">E Little Creek/Admiral Taussig Blvd Intersection Improvement</a>	East Little Creek Road and Admiral Taussig Boulevard	Intersection improvements, including traffic signal upgrades and pedestrian accommodations	Under Construction	Late 2021	\$950,000
	<a href="#">W Ocean View Avenue/Tidewater Drive Intersection</a>	W. Ocean View Ave & Tidewater Drive	Replace W. Ocean View Flyover with at-grade crossing/lighted intersection	Under Construction	Early 2021	\$3,200,000
	<a href="#">Sidewalk Infrastructure - Citywide</a>	Various locations	Add new sidewalk at Ingleside Road (Gatling-Karlin), Easy Street/Tidewater Dr, Little Creek Road (Chesapeake Blvd-Carlton St), Princess Anne Rd (Shelton Ave-Fleetwood Ave), Sewells Point Rd (Princess Anne Rd-Azalea Garden Rd), Indian River Rd (Wilson Rd-Marsh St) and East Little Creek Road (Tidewater Drive - Shore Drive).	Under Design	Mid 2022	\$2,550,000
	<a href="#">North Colley Ave Streetscape Improvements</a>	Colley Avenue & 43rd Street	Streetscape improvements along Colley Ave north of 38th Street.	Under Construction	Early 2021	\$600,000

# Cash & Investments Flash Report

## December 31, 2020

- All investments remain in compliance with Virginia statutes and the City's investment policy
- Investments are highly rated and include the following security types: U.S. Treasuries, Municipal Bonds, Federal Agencies, Corporate Notes, Commercial Paper and Certificates of Deposit. Money market and pool funds were also utilized for overnight and short-term liquidity needs
- An active investment management approach is utilized by implementing the appropriate investment strategies to meet the funds objectives and goals and to further enhance diversification
- Maintains sufficient cash flow liquidity to meet expected expenditures
- Diversified investment program seeks to protect the asset, while enhancing earnings with higher yielding securities versus overnight investment options for assets not needed for daily liquidity
- Investments received \$369,292 in earnings during the quarter (cash basis)

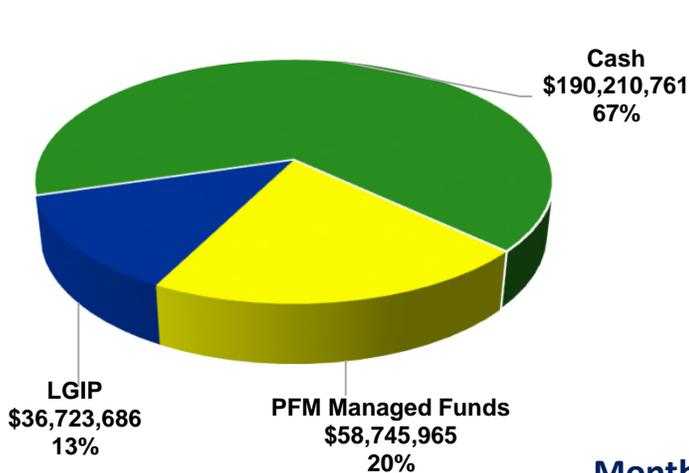
Interest / Earnings	Interest Yield (%)	Quarter Ending 12/31/2020
Cash	0.20%	\$ 43,634
LGIP	0.13%	30,061
Managed Funds	1.10% and 0.77% <sup>(1)</sup>	295,597
<b>Total Earnings</b>		<b>\$ 369,292</b>

<sup>(1)</sup> Interest yields reflecting PFM Managed Operating and SWIFT Funds

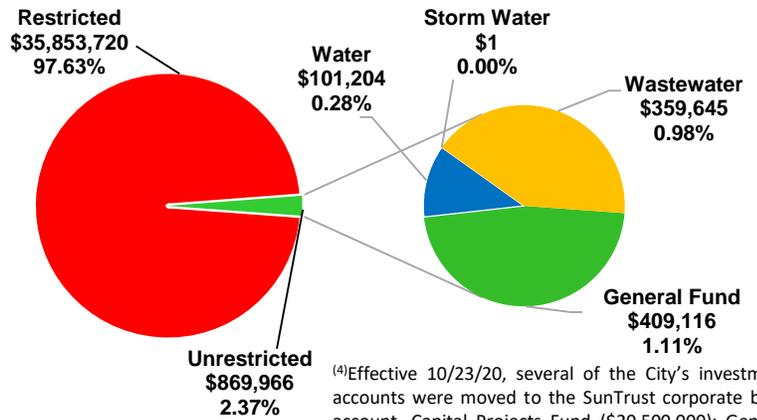
Cash and Investments	Quarter Ending 9/30/2020	As of 10/31/2020	As of 11/30/2020	Quarter Ending 12/31/2020
Cash in Corporate Account at SunTrust <sup>(2)</sup>	\$ 73,410,969	\$ 138,318,883	\$ 132,976,486	\$ 190,210,761
Local Government Investment Pool ("LGIP")	132,330,662	57,375,137	57,382,366	36,723,686
Managed Operating Funds <sup>(3)</sup>	58,685,806	58,669,491	58,715,069	58,745,965
<b>Total Available</b>	<b>\$ 264,427,437</b>	<b>\$ 254,363,511</b>	<b>\$ 249,073,921</b>	<b>\$ 285,680,412</b>

<sup>(2)</sup> Cash in the corporate account reflects \$15.6 million in SWIFT proceeds received in December 2020; <sup>(3)</sup> Including Operating and SWIFT balances.

### Cash and Investments Quarter Ending 12/31/2020 - \$285,680,412

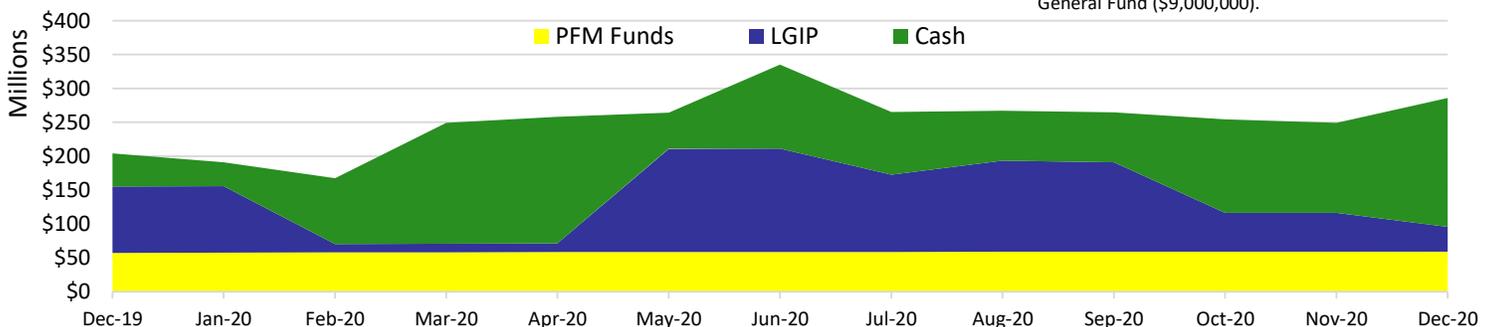


### Total LGIP Fund Allocation By Restricted and Unrestricted Classification<sup>(4)</sup>

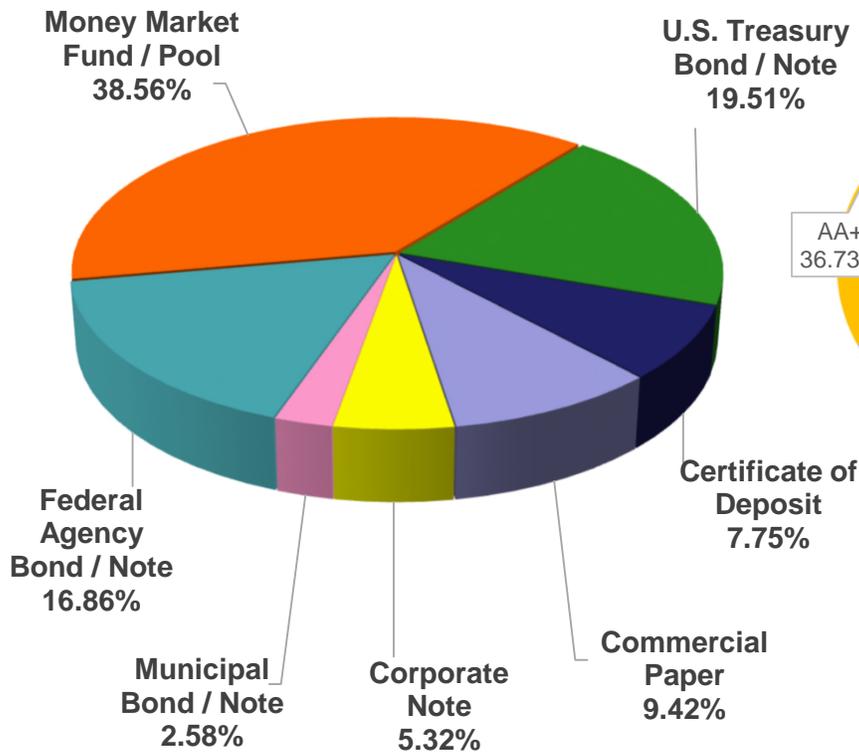


<sup>(4)</sup> Effective 10/23/20, several of the City's investment accounts were moved to the SunTrust corporate bank account. Capital Projects Fund (\$20,500,000); General Fund Equipment (\$11,225,000); Water General Reserve (\$23,000,000); Wastewater Fund (\$9,500,000) and General Fund (\$9,000,000).

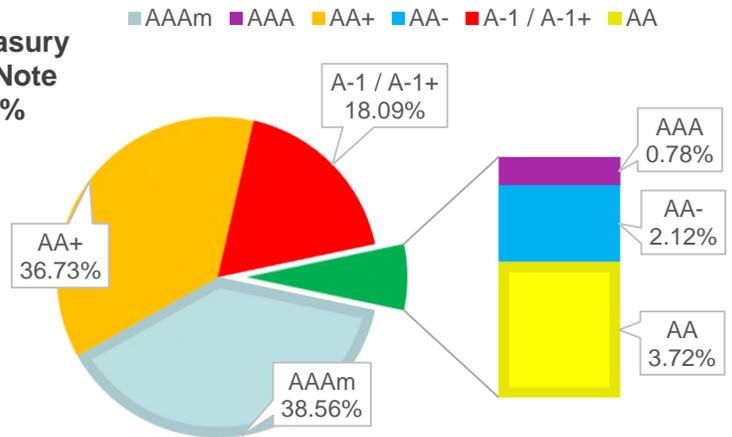
### Month End Balances



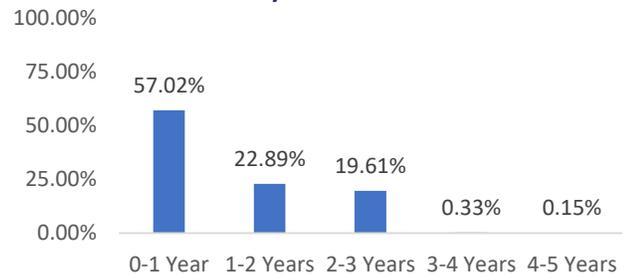
## Investment Sector Allocation = \$95,469,651



## Investment Credit Quality (S&P Rating)



## Investment Maturity Distribution



### Permissible Investments

Permitted Investment	Description	Maximum Holdings	Maximum per Issuer	Maximum Maturity
<b>U.S. Treasury Obligations</b>	Obligations with the full faith and credit of the U.S. Government	No Maximum	No Maximum	5 years
<b>U.S. Government Agency Securities</b>	Obligations with the full faith and credit of the U.S. Government	No Maximum	70%	5 years
<b>Federal Instrumentalities (U.S. Government-Sponsored Enterprises)</b>	Negotiable senior debt obligations issued or guaranteed by U.S. Government-Sponsored Enterprises, which are non-full faith and credit agencies.	No Maximum	50%	5 years
<b>Municipal Bonds and Obligations of the Commonwealth</b>	Issuer must be a city, county, state, or political subdivision. Short-term rating minimum "P1" by Moody's and a minimum "A1" by S&P. Long long-term rating minimum "Aa" unsecured rating by Moody's and "AA" unsecured rating by S&P.	30%	5%	5 years
<b>Commercial Paper</b>	An unsecured, short-term debt instrument issued by a corporation. An Issuer's Commercial Paper program must have a minimum rating of "P1" by Moody's and "A1" by S&P.	25%	5%	270 days
<b>Corporate Debt</b>	Must be a security of a corporation organized and operating in the United States and that has a minimum long-term unsecured debt rating of "Aa" by Moody's and "AA" by S&P.	30%	5%	5 years
<b>Negotiable Certificates of Deposit and Bank Deposit Notes</b>	The issuing corporation must be organized and operating in the U.S. Short-term rating minimum "P1" by Moody's and a minimum "A1" by S&P. Long long-term rating minimum "Aa" unsecured rating by Moody's and "AA" unsecured rating by S&P.	30%	5%	5 years
<b>Money Market Mutual Funds</b>	An investment fund that holds the objective of earning interest for shareholders, while maintaining a net asset value of \$1/share. The fund must have a current minimum money market rating of "Aaa" by Moody's or "AAAm" by S&P.	25%	25%	180 Days
<b>Local Government Investment Pool (LGIP)</b>	Administered by the Treasury Board of the Commonwealth of Virginia and is rated AAAm by Standard & Poor's.	No Maximum	No Maximum	n/a

\* For summary purposes only, see Approved Investment Policy for permissible investments.