

# Sales and Revenue Report



Fiscal Year 2022

## **Impact of COVID-19**

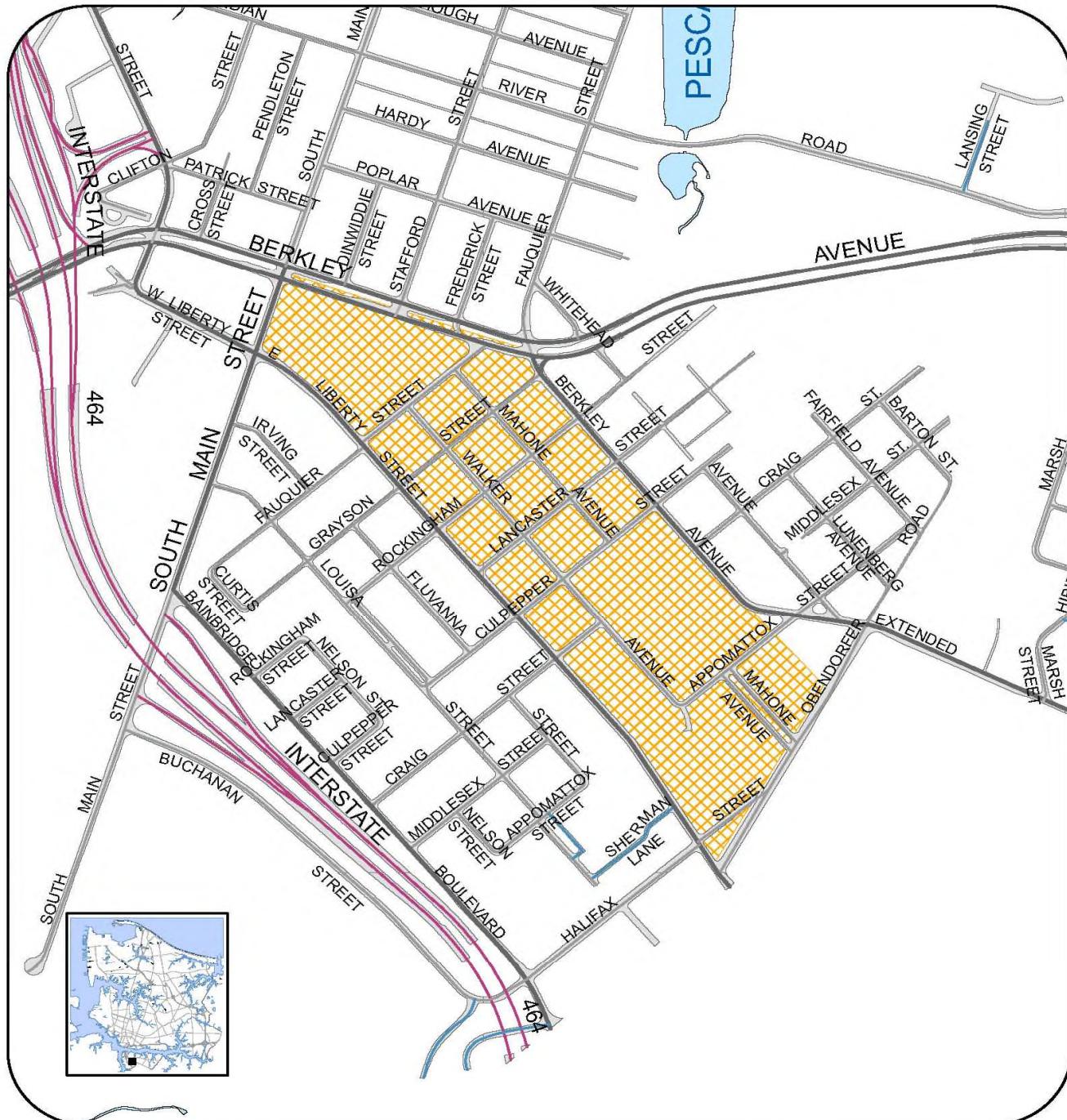
***No business has been spared from the continued effects of COVID-19. The sales and revenue data for FY 2022 reflects the impact it has had on the local economy.***

# CONTENTS

## TABLE OF

BERKLEY	2
CAMPOSTELLA	6
CHELSEA	10
CHURCH STREET	14
COLLEY NORTH	18
COLLEY VILLAGE	22
<b>GREATER DOWNTOWN - 7 DISTRICTS COMBINED</b>	<b>26</b>
GREATER DOWNTOWN FINANCIAL	30
GREATER DOWNTOWN FREEMASON	34
GREATER DOWNTOWN GRANBY	38
GREATER DOWNTOWN MACARTHUR CENTER	42
GREATER DOWNTOWN PLAZA	46
GREATER DOWNTOWN UPPER GRANBY	50
GREATER DOWNTOWN WATERSIDE	54
FAIRMOUNT PARK	58
FIVE POINTS	62
FORT NORFOLK	66
GLENWOOD	70
INTERSTATE CORPORATE CENTER	74
LITTLE CREEK ROAD CORRIDOR EAST	78
LITTLE CREEK ROAD CORRIDOR ROOSEVELT	82
LITTLE CREEK ROAD CORRIDOR SOUTHERN SHOPPING CENTER	86
LITTLE CREEK ROAD CORRIDOR WARDS CORNER	90
LITTLE CREEK ROAD CORRIDOR WEDGEWOOD	94
LITTLE CREEK ROAD CORRIDOR WEST	98
MEDICAL CENTER	102
MID TOWN INDUSTRIAL PARK	106
MILITARY HIGHWAY CORRIDOR BROAD CREEK	110
MILITARY HIGHWAY CORRIDOR BROMLEY	114
MILITARY HIGHWAY CORRIDOR JANAF	118
MILITARY HIGHWAY CORRIDOR LAKE WRIGHT	122
MILITARY HIGHWAY CORRIDOR MILITARY CIRCLE	126
MILITARY HIGHWAY CORRIDOR MILITARY SQUARE	130
MILITARY HIGHWAY CORRIDOR NORFOLK COMMERCE PARK	134
NAVAL STATION NORFOLK	138
NORFOLK INDUSTRIAL PARK	142
NORFOLK SQUARE	146
GREATER OCEAN VIEW BAYVIEW	150
GREATER OCEAN VIEW CENTRAL	154
GREATER OCEAN VIEW EAST BEACH	158
GREATER OCEAN VIEW OCEAN VIEW SHOPPING CENTER	162
OLD DOMINION UNIVERSITY VILLAGE	166
RIVERVIEW VILLAGE	170
21ST STREET	174
35TH STREET	178
<b>ALL NORFOLK</b>	<b>182</b>

# Berkley



## Legend

 Berkley Financial District

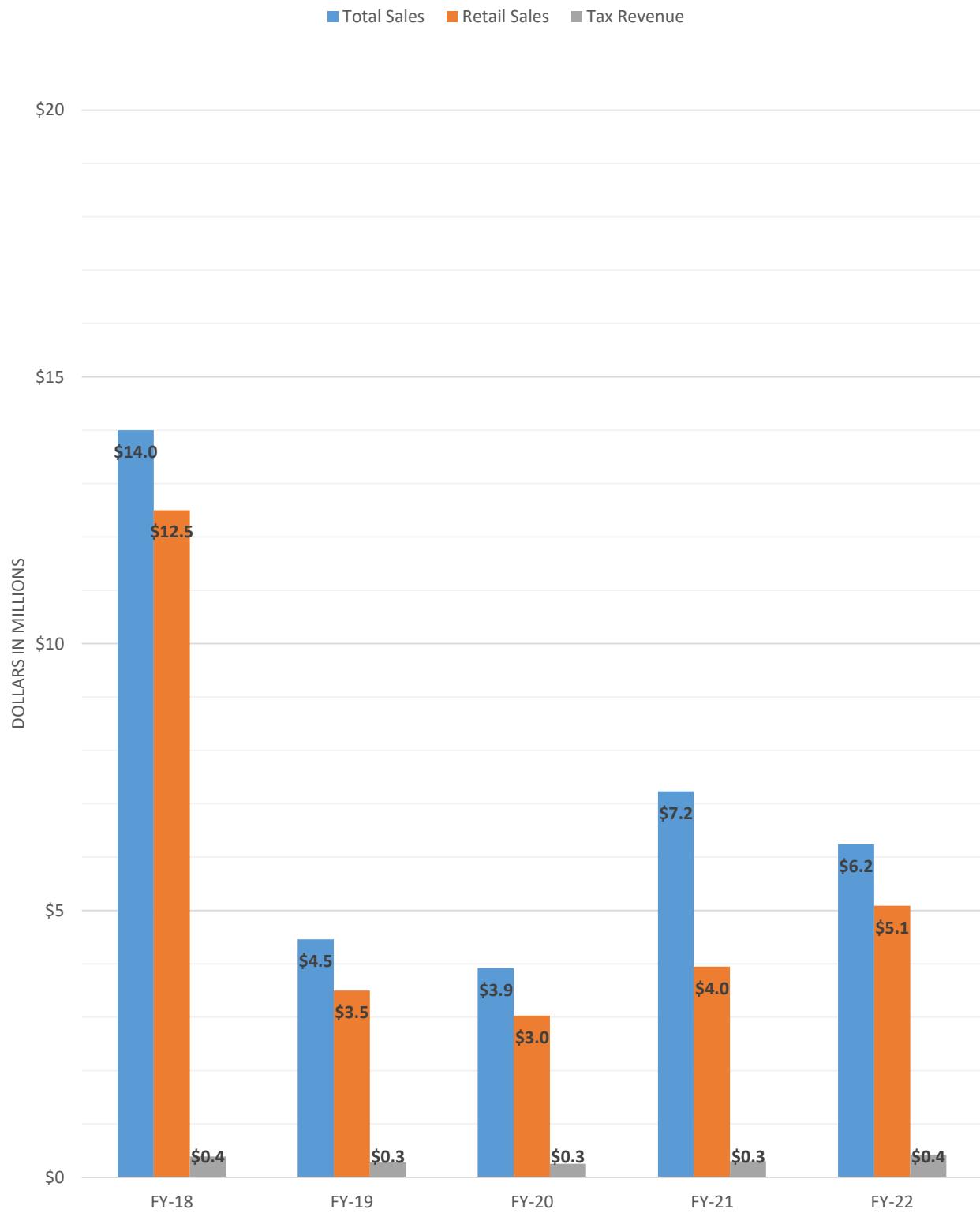


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016

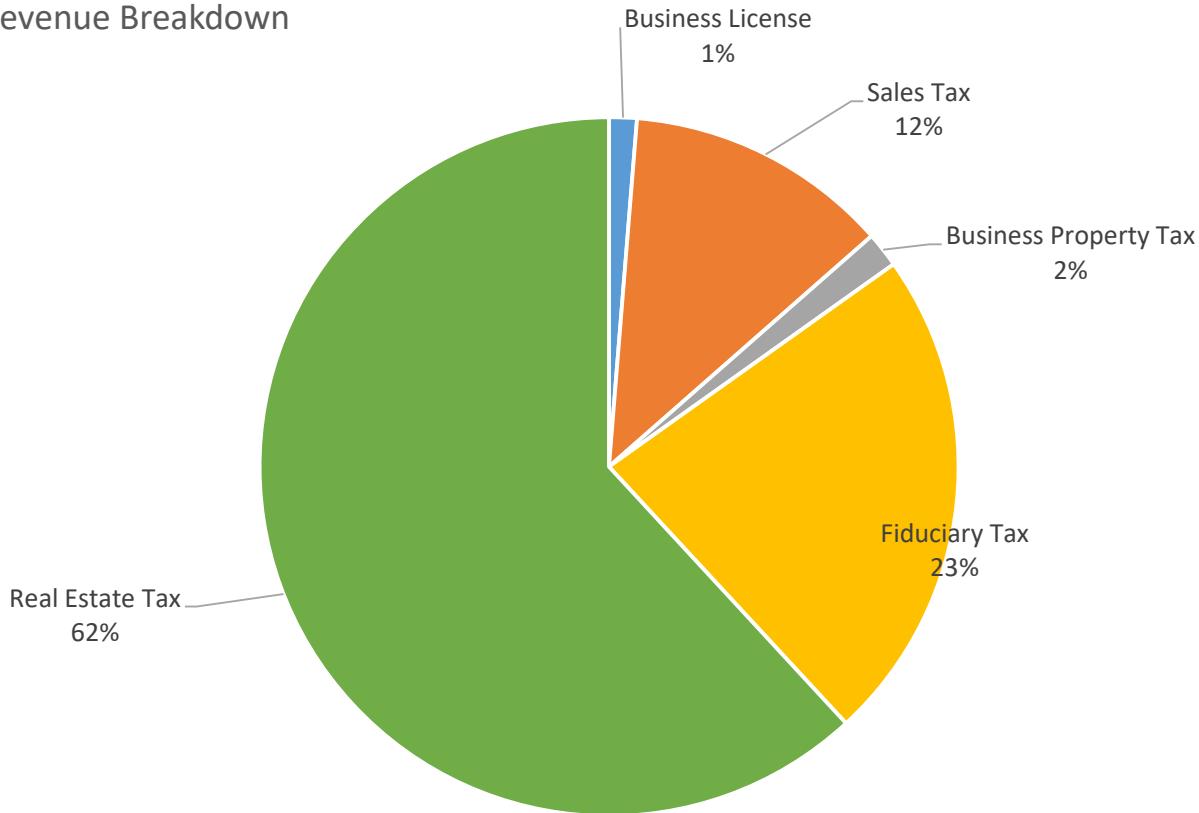


## Berkley 5 Year Comparison



# BERKLEY

## Revenue Breakdown



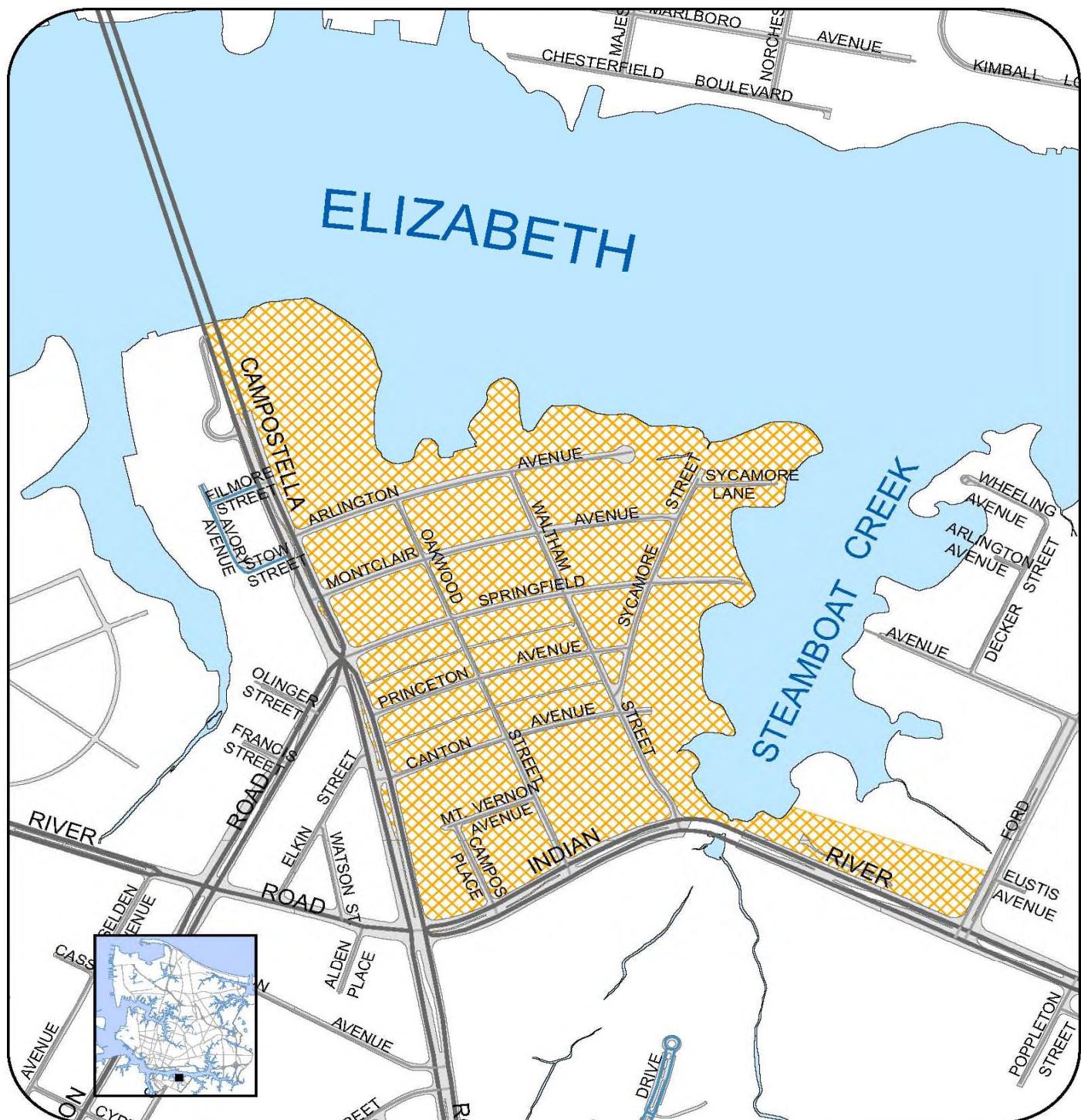
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$7,225,407	\$6,239,598	-13.64%
Total Retail Sales	\$3,945,979	\$5,093,585	29.08%
Total Assessed Value Real Estate	\$17,168,600	\$20,335,100	18.44%
<b>Revenue Produced From:</b>			
Business License	\$18,455	\$5,296	-71.30%
Estimated Sales Tax (1%)*	\$39,460	\$50,936	29.08%
Business Property Tax	\$5,183	\$6,791	31.03%
Fiduciary Taxes**	\$28,717	\$95,433	232.33%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$212,472	\$257,103	21.01%
<b>Total Revenue***</b>	<b>\$304,287</b>	<b>\$415,559</b>	<b>36.57%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Campostella



### Legend

 Campostella Financial District



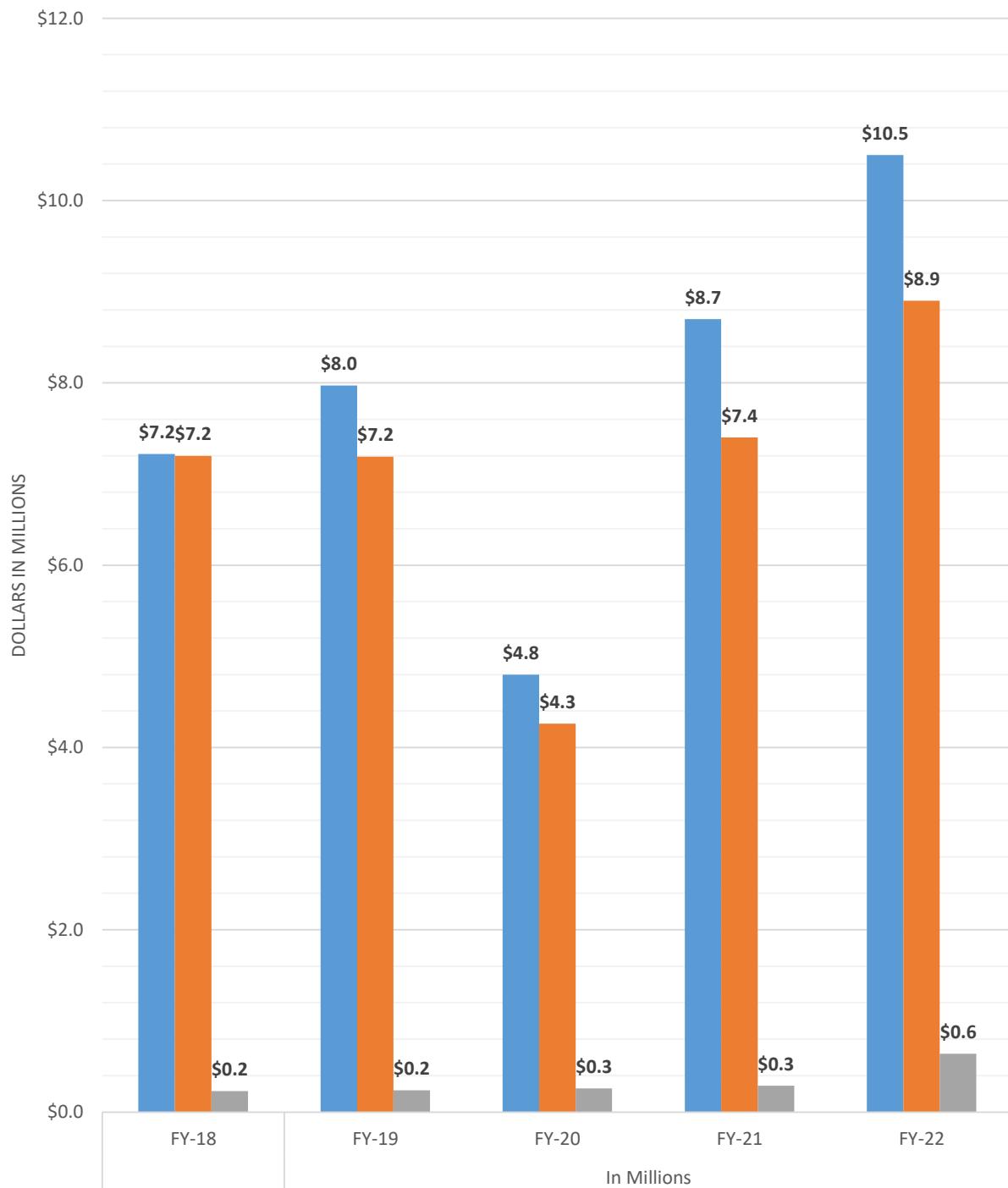
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Date: June 2016



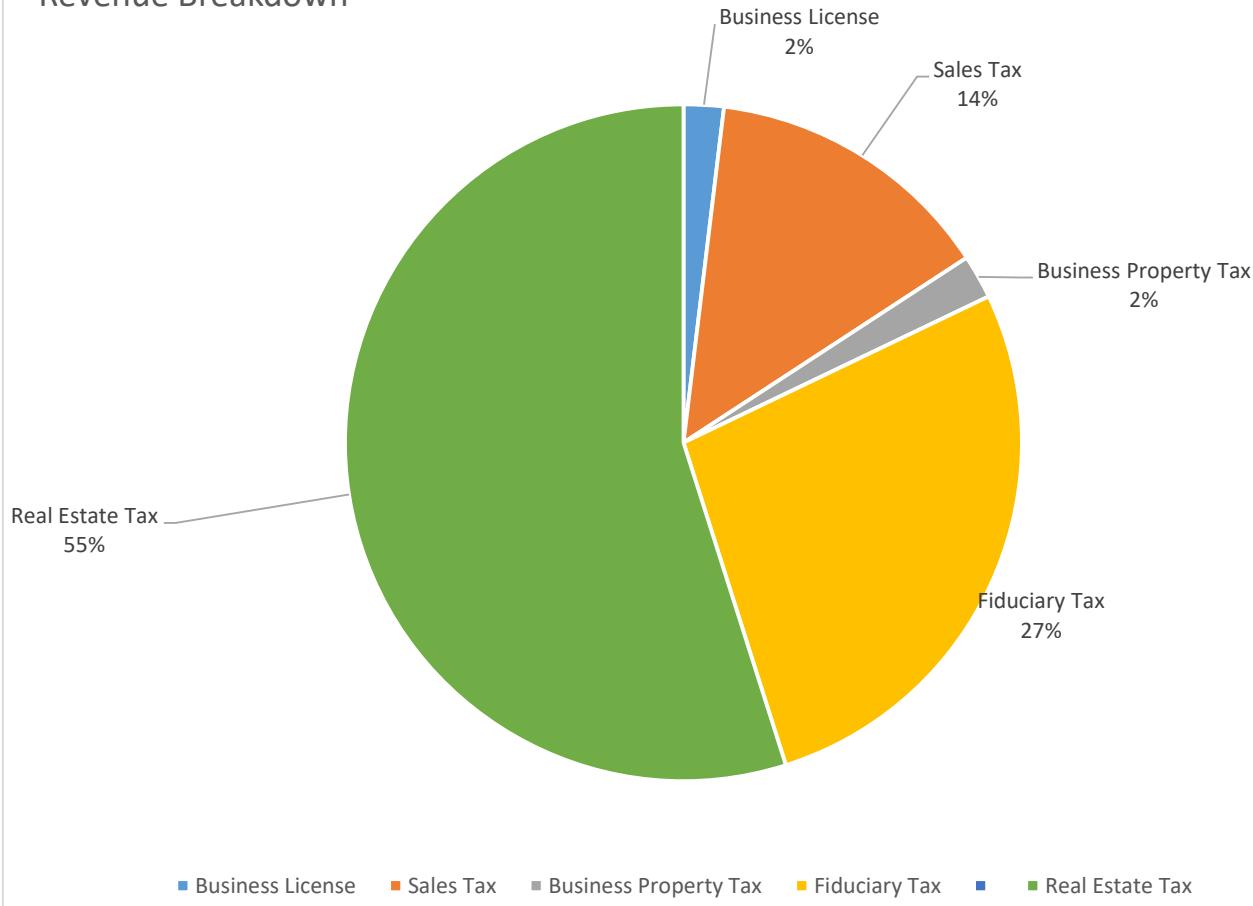
## Campostella - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# CAMPOSTELLA

## Revenue Breakdown



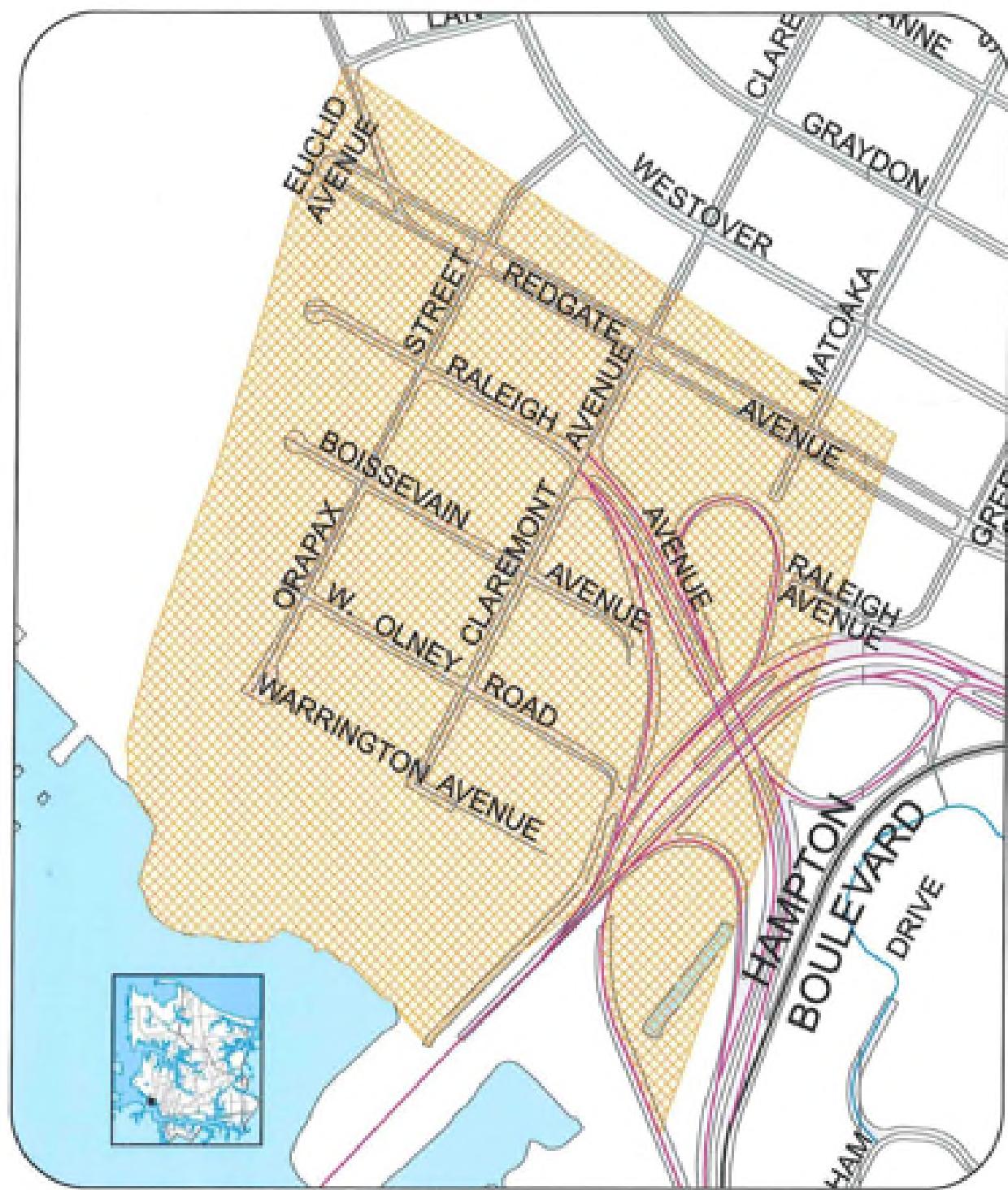
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$8,661,041	\$10,598,803	22.37%
Total Retail Sales	\$7,476,109	\$8,902,915	19.08%
Total Assessed Value Real Estate	\$28,181,300	\$28,195,700	0.05%
<b>Revenue Produced From:</b>			
Business License	\$24,486	\$12,358	-49.53%
Estimated Sales Tax (1%)*	\$74,761	\$89,029	19.08%
Business Property Tax	\$12,970	\$13,488	3.99%
Fiduciary Taxes**	\$164,233	\$174,639	6.34%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$287,435	\$352,446	22.62%
<b>Total Revenue***</b>	<b>\$563,885</b>	<b>\$641,960</b>	<b>13.85%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Chelsea



### Legend

 Chelsea Financial District

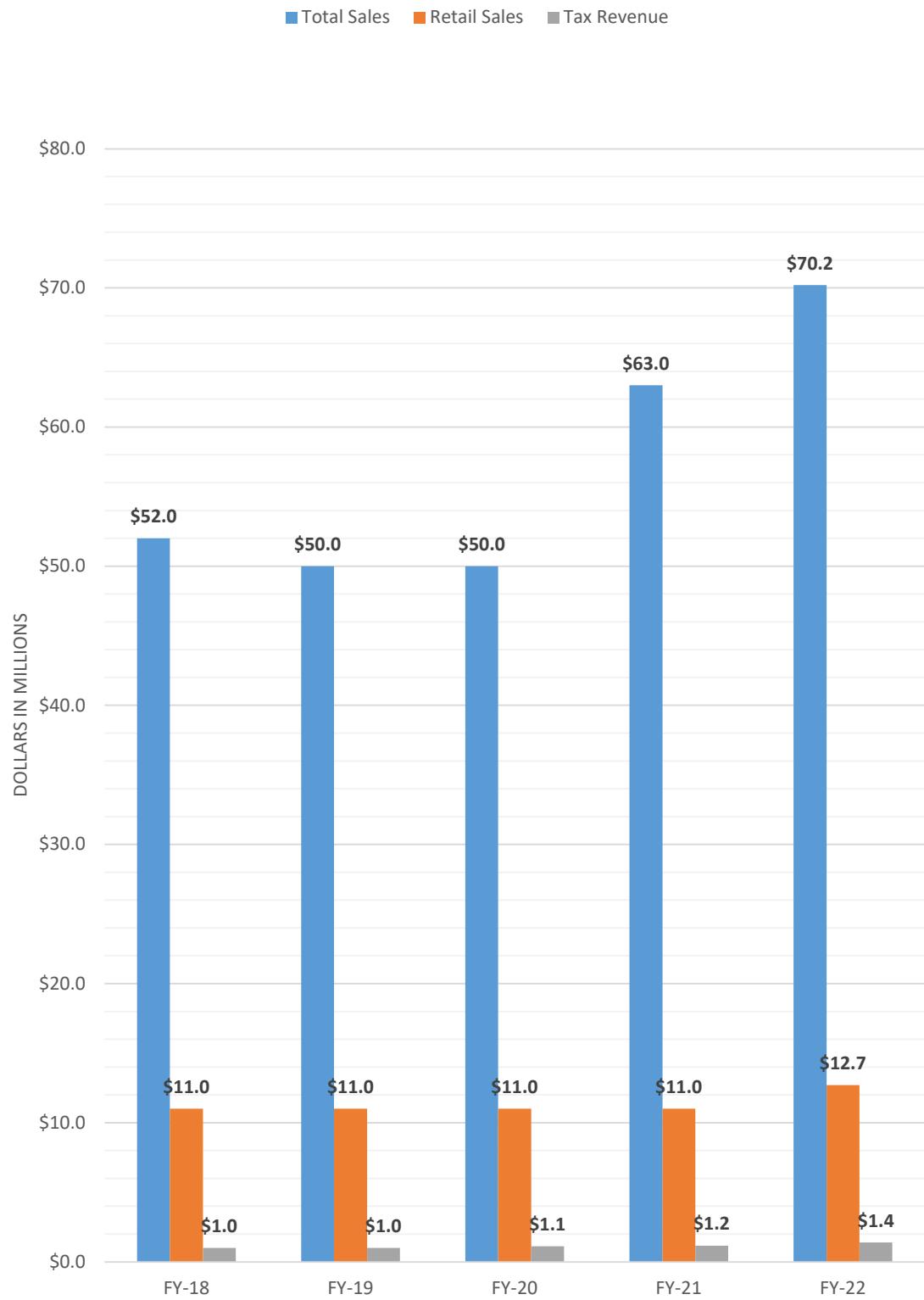


Created by the Department of Communications and Technology, City of Norfolk. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: July 2010

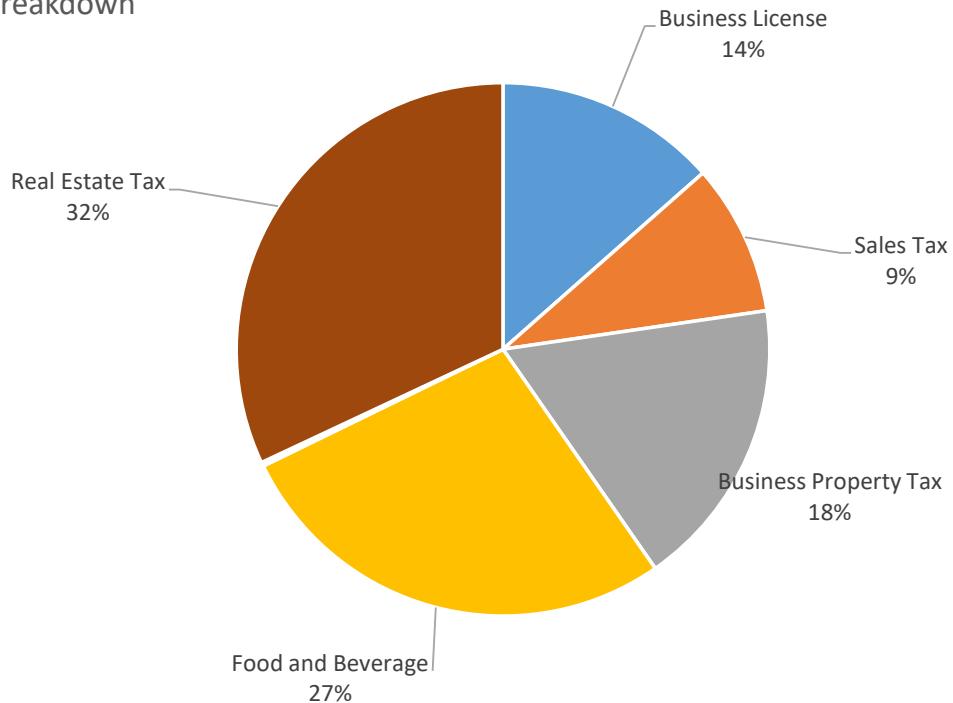


## Chelsea - Five Year Comparison



# CHELSEA

## Revenue Breakdown



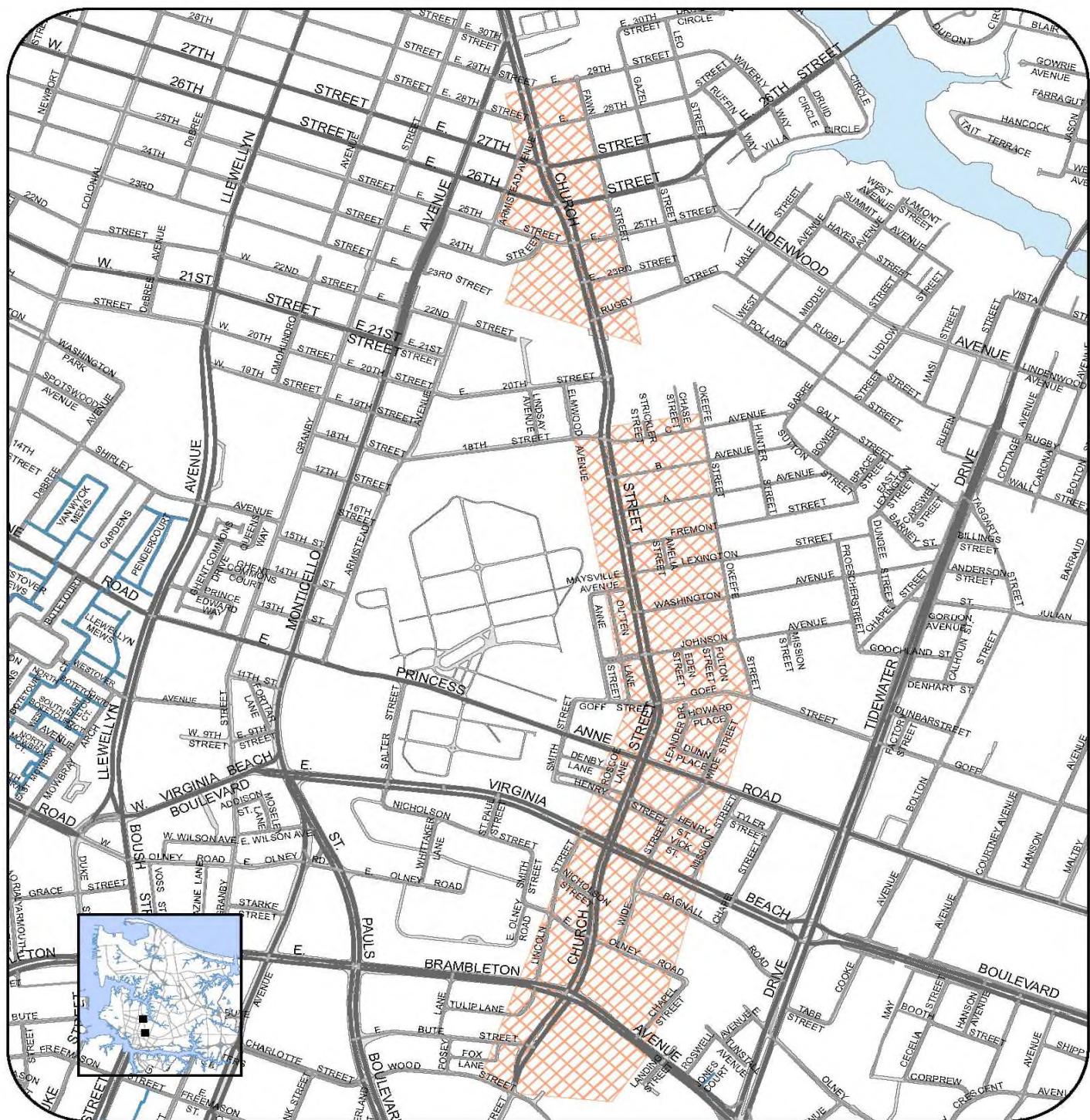
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$63,438,712	\$70,235,820	10.71%
Total Retail Sales	\$11,133,553	\$12,710,450	14.16%
Total Assessed Value Real Estate	\$34,614,900	\$34,663,700	0.14%
<b>Revenue Produced From:</b>			
Business License	\$176,066	\$187,130	6.28%
Estimated Sales Tax (1%)*	\$111,336	\$127,105	14.16%
Business Property Tax	\$154,070	\$244,648	58.79%
Food and Beverage Tax (6.5%)	\$291,821	\$380,426	30.36%
Lodging Tax (8%)	\$2,683	\$2,580	-3.83%
Room Tax**	\$507	\$525	3.55%
Admissions Tax (10%)	\$451	\$255	-43.61%
Real Estate Tax	\$426,648	\$442,980	3.83%
<b>Total Revenue***</b>	<b>\$1,163,582</b>	<b>\$1,385,649</b>	<b>19.08%</b>

\*Based on reported Retail Sales

\*\*Based \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

# Church Street



## Legend

 Church Street Financial District

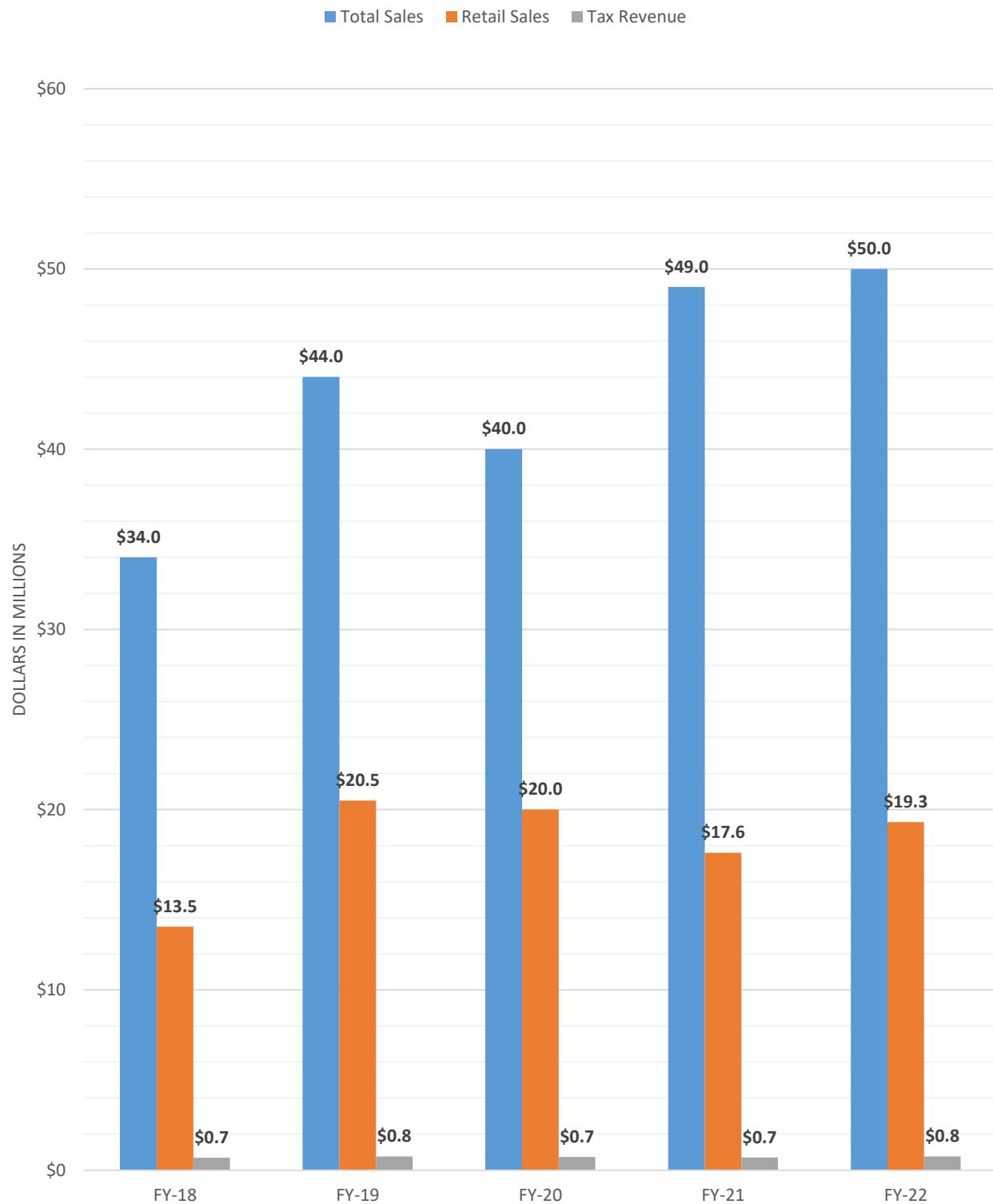


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Date: June 2016

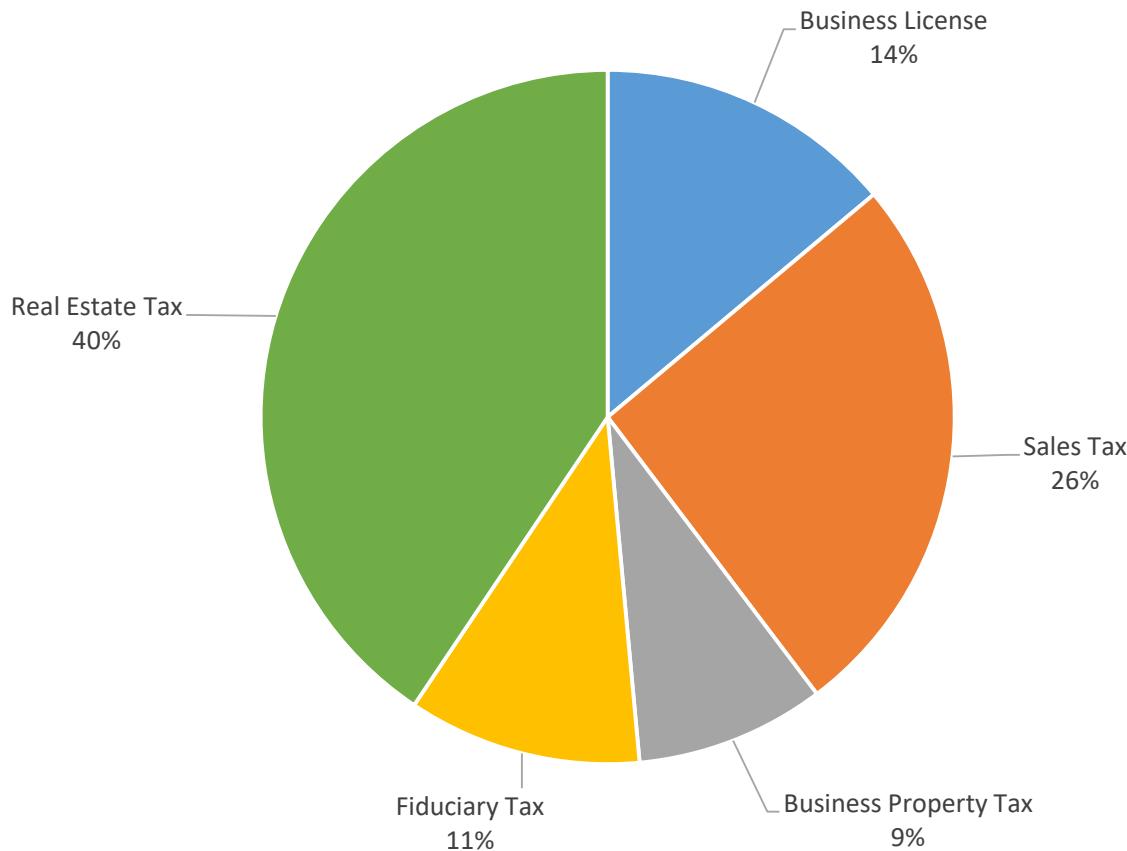


## Church Street - Five Year Comparison



# CHURCH STREET

## Revenue Breakdown



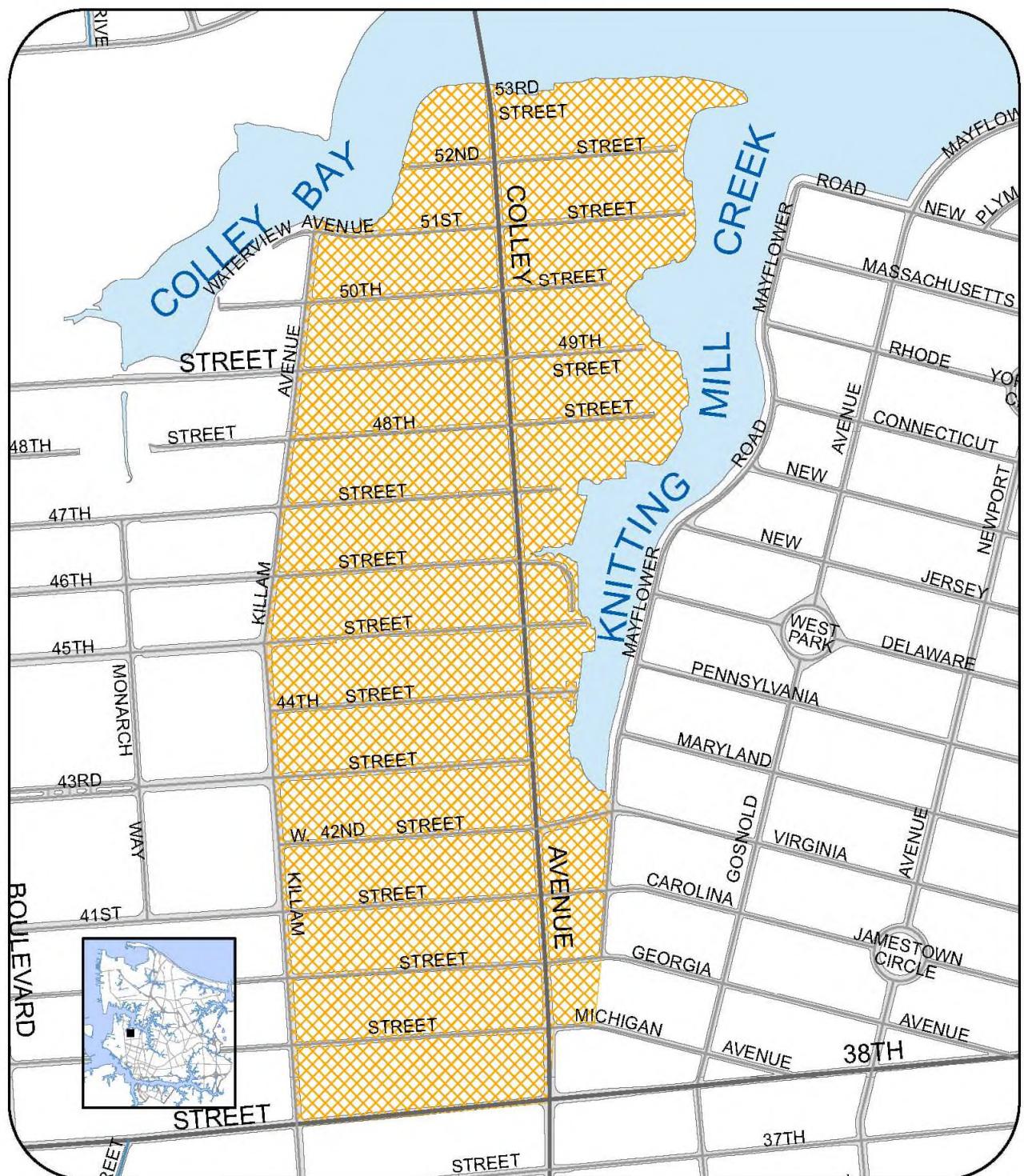
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$49,029,057	\$49,745,441	1.46%
Total Retail Sales	\$17,627,381	\$19,314,853	9.57%
Total Assessed Value Real Estate	\$24,146,700	\$25,806,800	6.88%
<b>Revenue Produced From:</b>			
Business License	\$96,280	\$104,242	8.27%
Estimated Sales Tax (1%)*	\$176,274	\$193,149	9.57%
Business Property Tax	\$60,222	\$66,090	9.74%
Fiduciary Taxes**	\$48,730	\$81,583	67.42%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$313,581	\$303,956	-3.07%
<b>Total Revenue***</b>	<b>\$695,086</b>	<b>\$749,019</b>	<b>7.76%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Colley North



## Legend



## Colley North Financial District



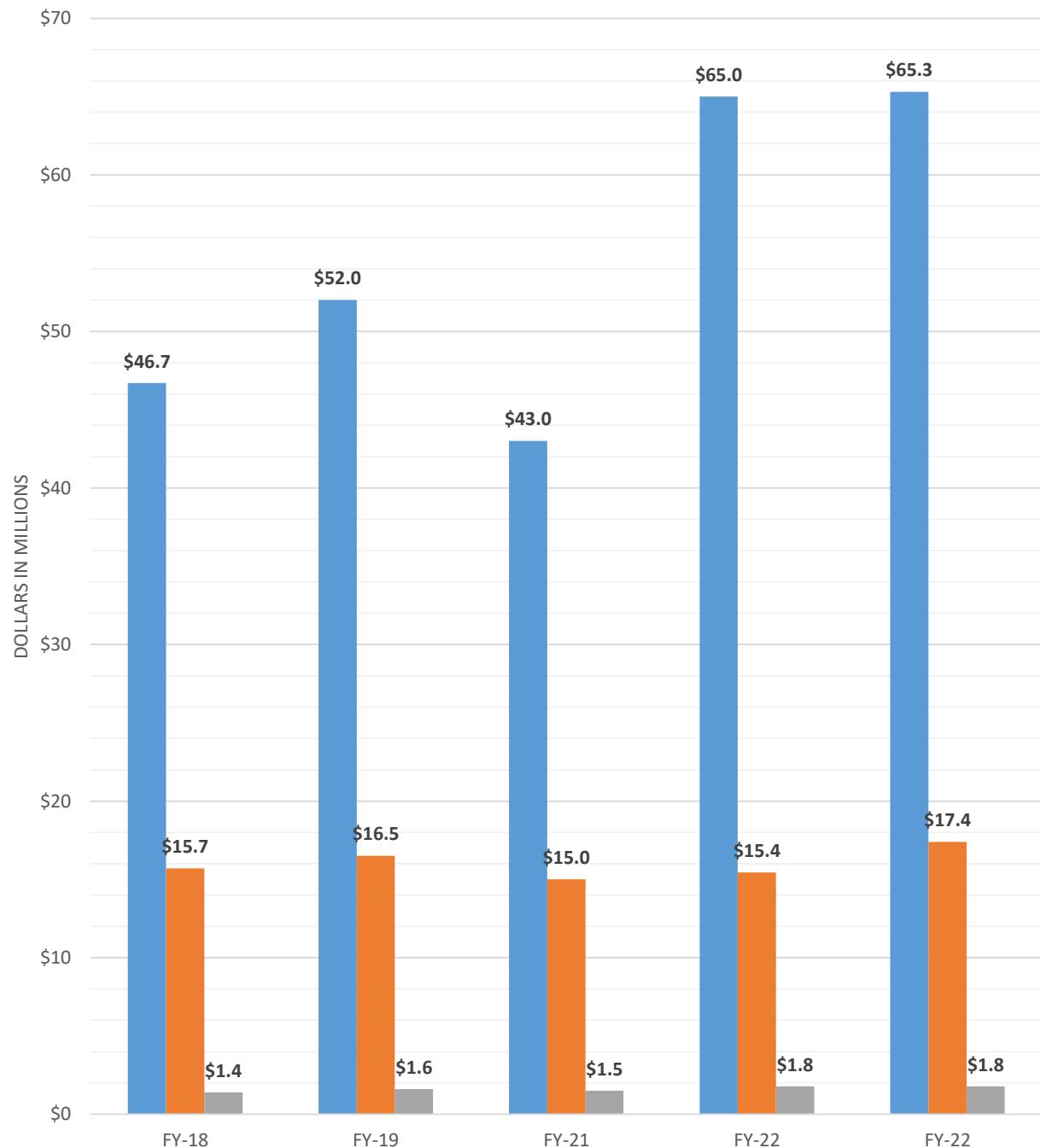
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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
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Date: June 2016



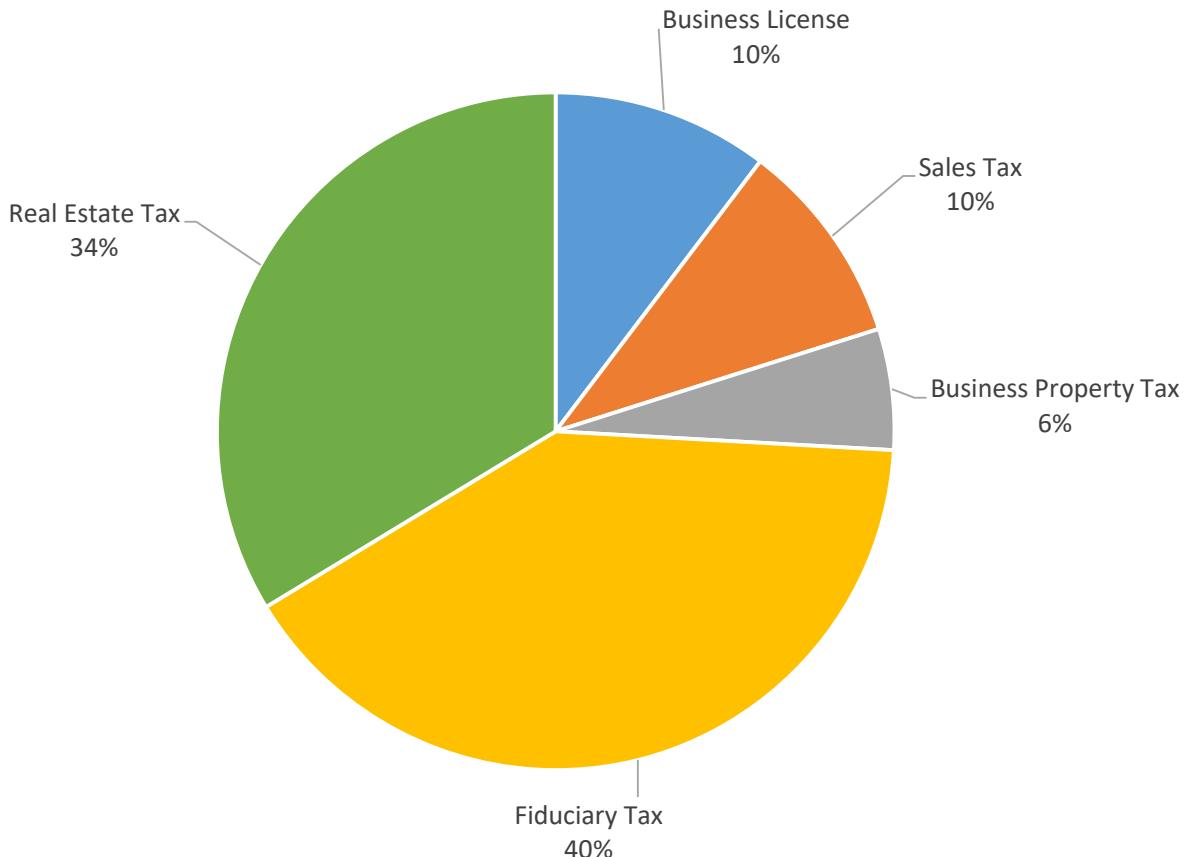
## Colley North - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# COLLEY NORTH

## Revenue Breakdown



Sales and Assessments:	FY 2020	FY 2022	% Change
Total All Sales	\$42,787,724	\$65,329,042	52.68%
Total Retail Sales	\$14,907,765	\$17,445,178	17.02%
Total Assessed Value Real Estate	\$45,781,500	\$47,455,500	3.66%
<b>Revenue Produced From:</b>			
Business License	\$112,844	\$183,487	62.60%
Estimated Sales Tax (1%)*	\$149,078	\$174,452	17.02%
Business Property Tax	\$70,999	\$102,623	44.54%
Fiduciary Taxes**	\$624,704	\$718,649	15.04%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$529,657	\$599,117	13.11%
<b>Total Revenue***</b>	<b>\$1,487,282</b>	<b>\$1,778,327</b>	<b>19.57%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Colley Village



### Legend

 Colley Village Financial District



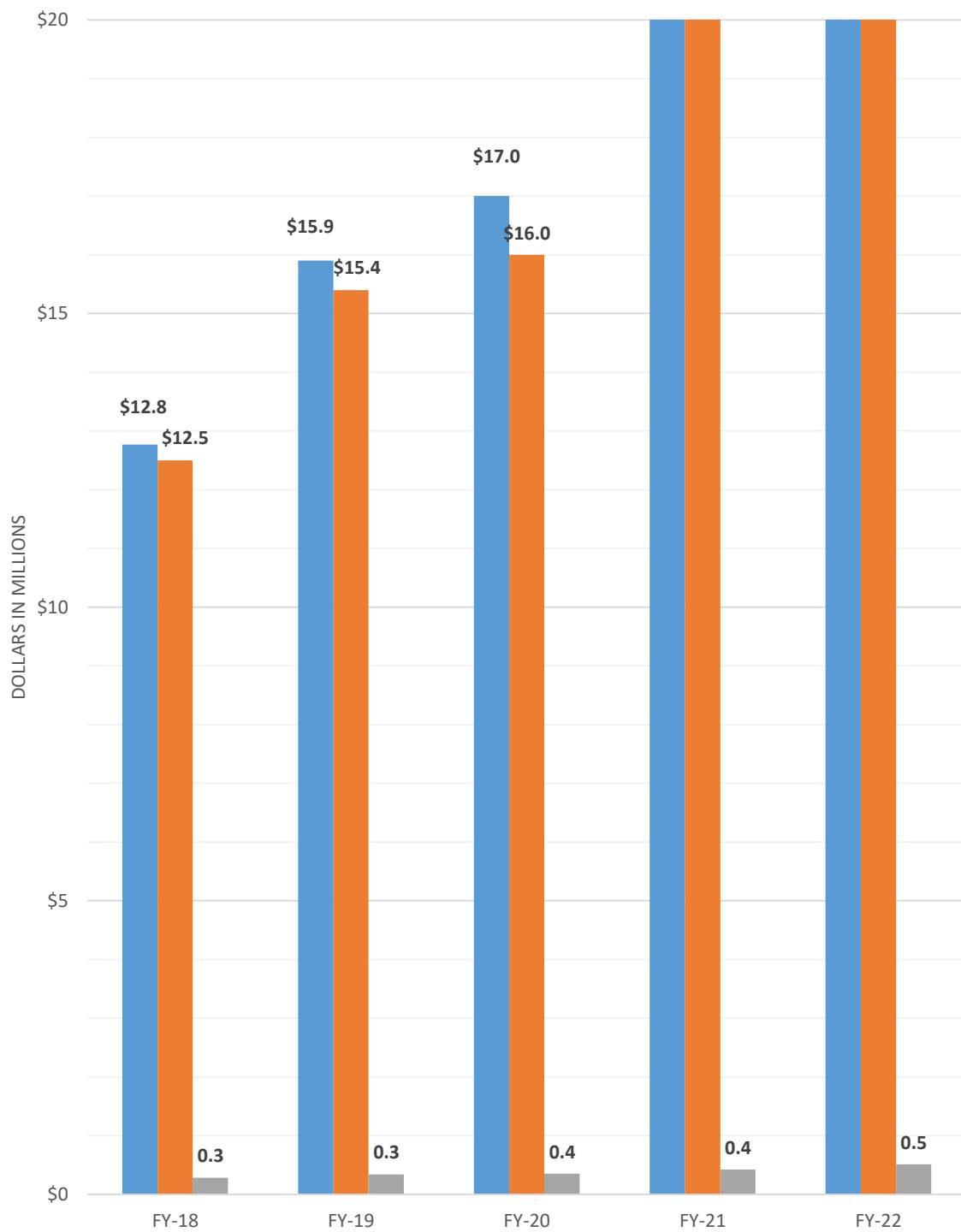
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Date: June 2016



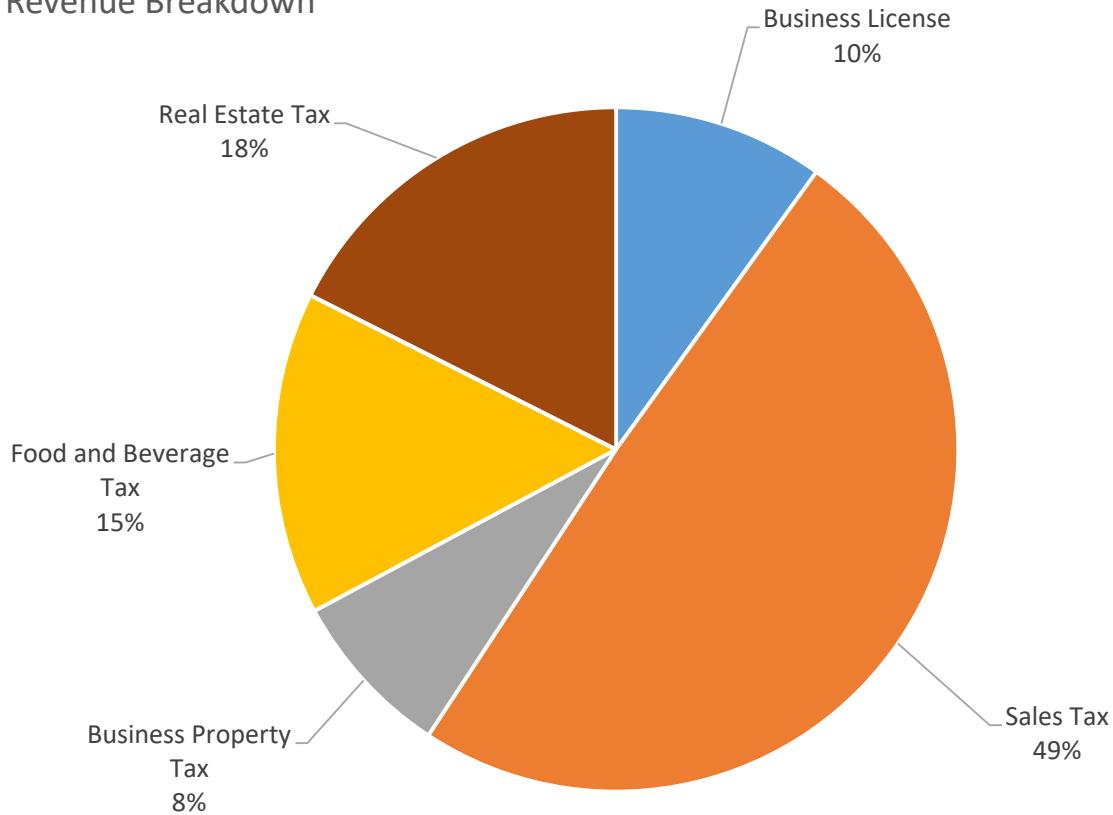
## Colley Village - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# COLLEY VILLAGE

## Revenue Breakdown



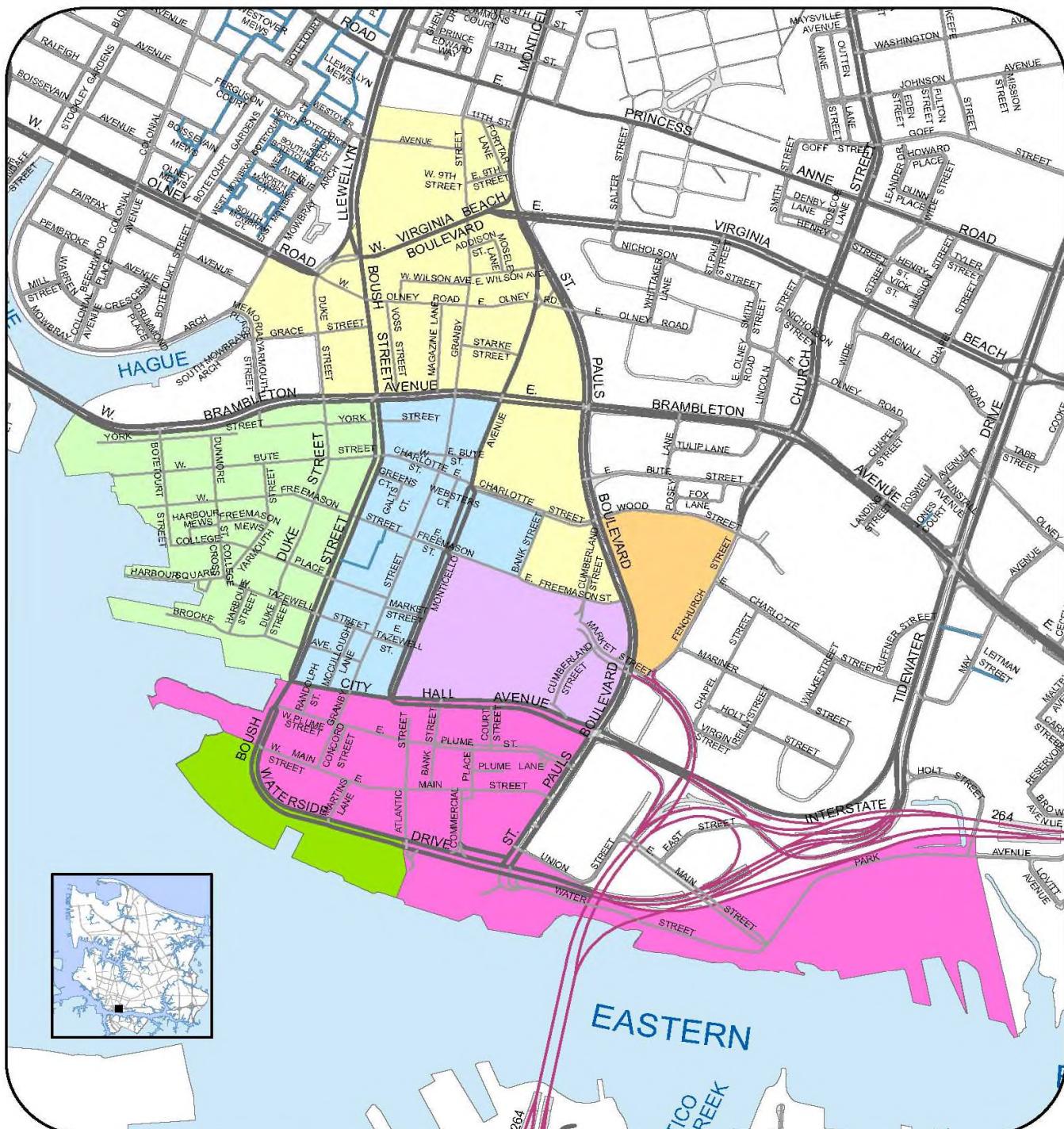
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$21,062,330	\$25,260,575	19.93%
Total Retail Sales	\$20,835,394	\$25,001,258	19.99%
Total Assessed Value Real Estate	\$7,128,600	\$7,128,600	0.00%
<b>Revenue Produced From:</b>			
Business License	\$42,103	\$50,511	19.97%
Estimated Sales Tax (1%)*	\$208,354	\$250,013	19.99%
Business Property Tax	\$41,863	\$40,244	-3.87%
Food and Beverage Tax (6.5%)	\$41,366	\$77,433	87.19%
Lodging Tax (8%)	\$0	\$0	0.00%
**Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$89,108	\$89,108	0.00%
<b>Total Revenue***</b>	<b>\$422,793</b>	<b>\$507,308</b>	<b>19.99%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Downtown Economic Districts



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**Legend**



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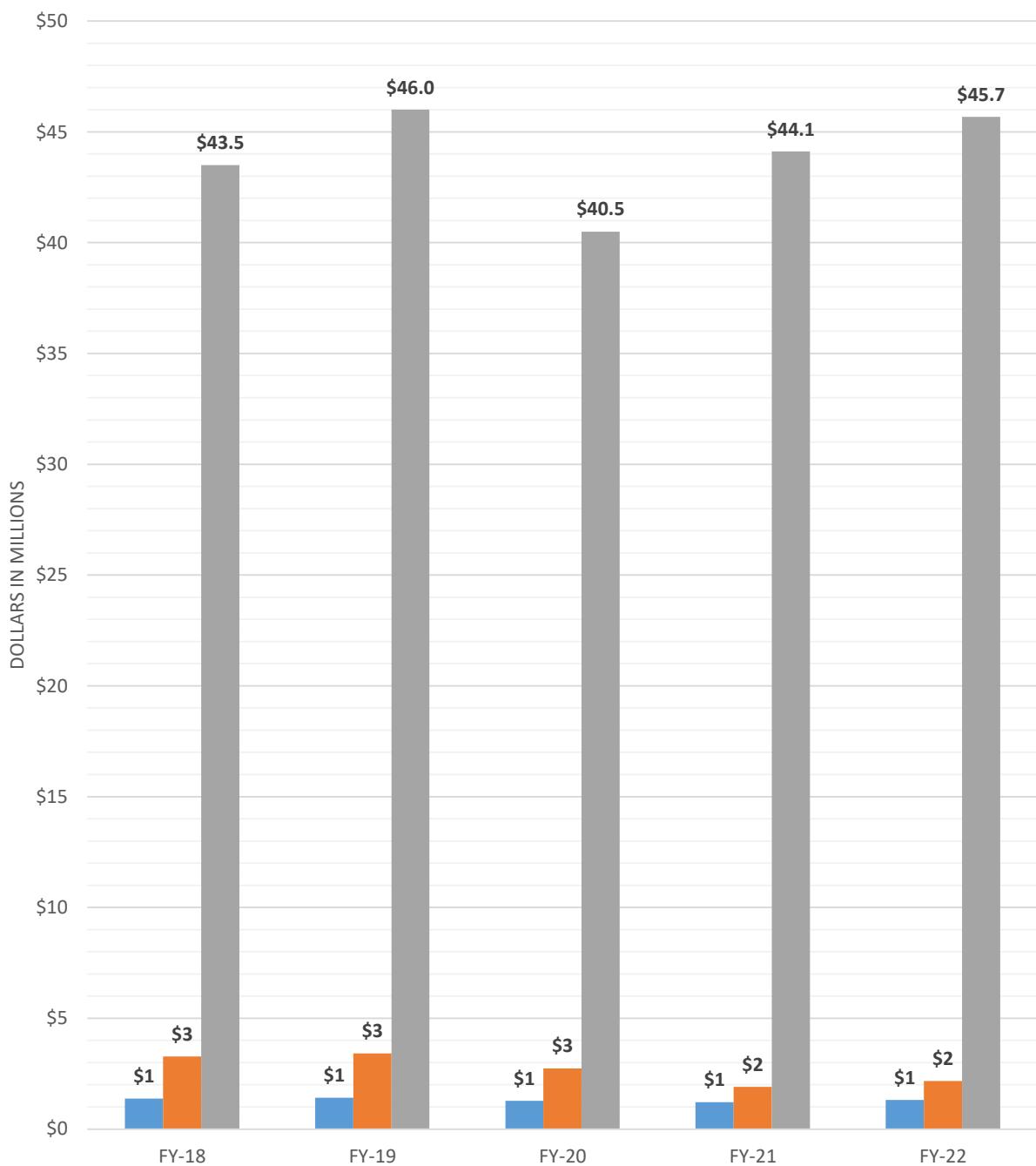
Date: July 2016



# Greater Downtown Seven Districts Combined

## Five Year Comparison

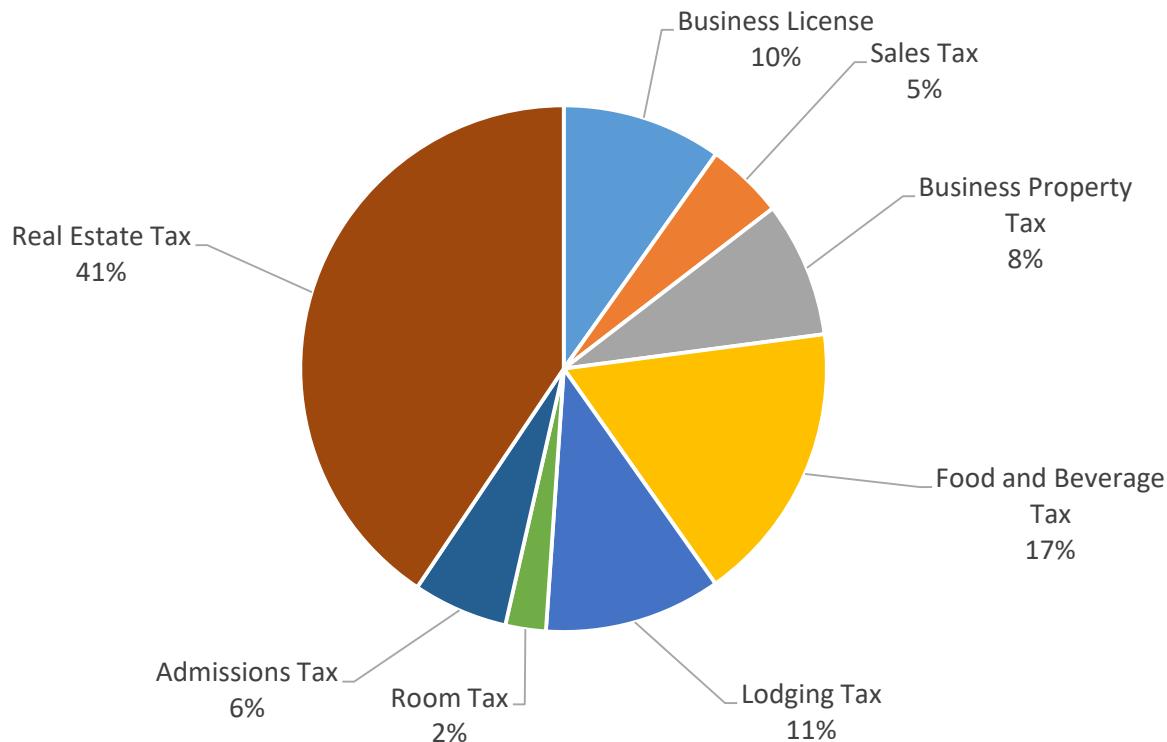
■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN

## Seven Districts Combined

### Revenue Breakdown



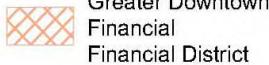
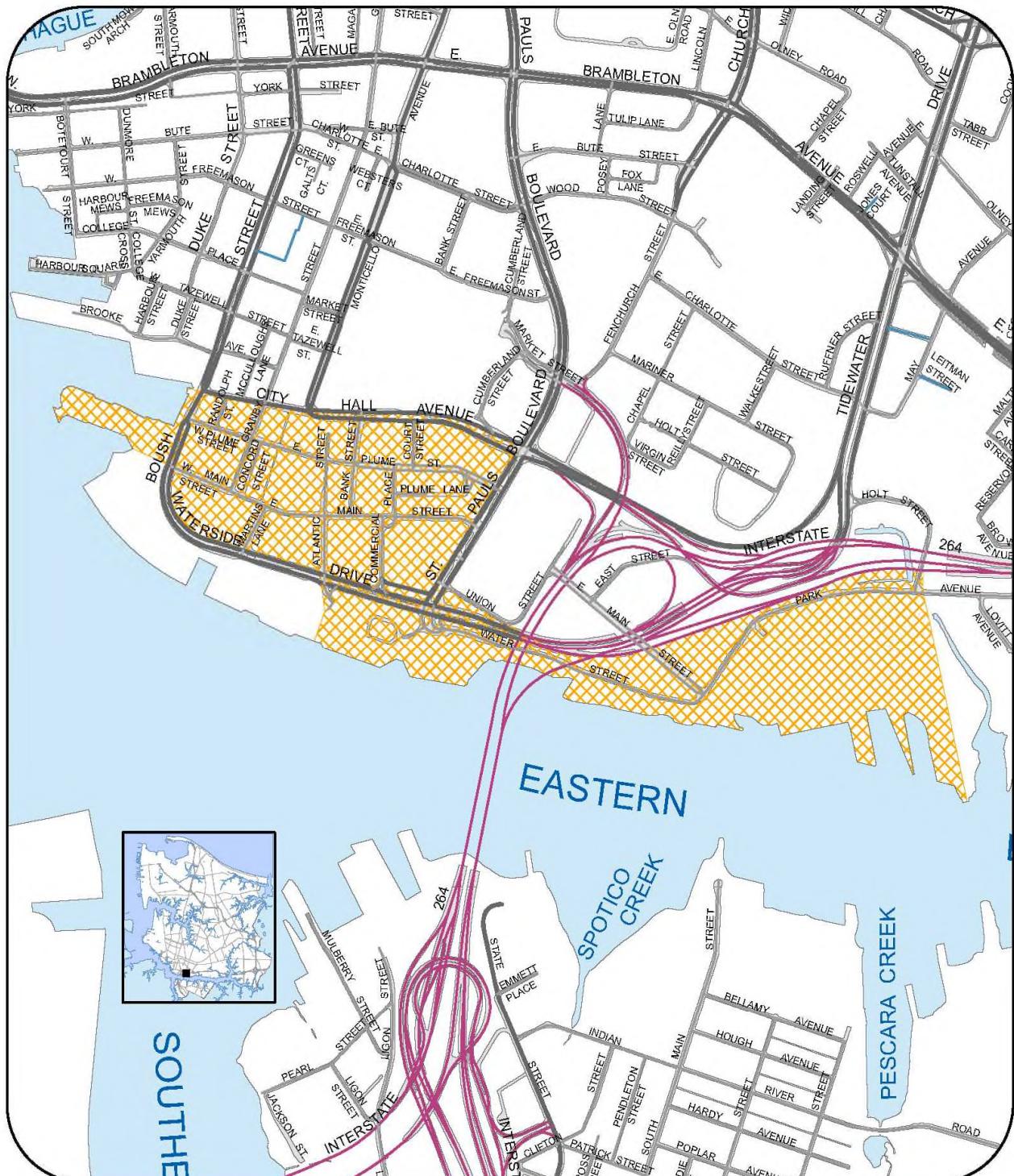
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$1,212,209,703	\$1,309,269,462	8.01%
Total Retail Sales	\$190,863,692	\$217,186,156	13.79%
Total Assessed Value Real Estate	\$1,525,572,300	\$1,474,430,300	-3.35%
<b>Revenue Produced From:</b>			
Business License	\$5,230,334	\$4,490,762	-14.14%
Estimated Sales Tax (1%)*	\$1,908,637	\$2,171,862	13.79%
Business Property Tax	\$4,245,431	\$3,796,552	-10.57%
Food and Beverage Tax (6.5%)	\$4,675,860	\$7,902,714	69.01%
Lodging Tax (8%)	\$5,164,470	\$4,960,051	-3.96%
Room Tax**	\$891,042	\$1,141,936	28.16%
Admissions Tax (10%)	\$363,090	\$2,659,342	632.42%
Real Estate Tax	\$21,635,944	\$18,542,229	-14.30%
<b>Total Revenue***</b>	<b>\$44,114,808</b>	<b>\$45,665,447</b>	<b>3.52%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Downtown Financial



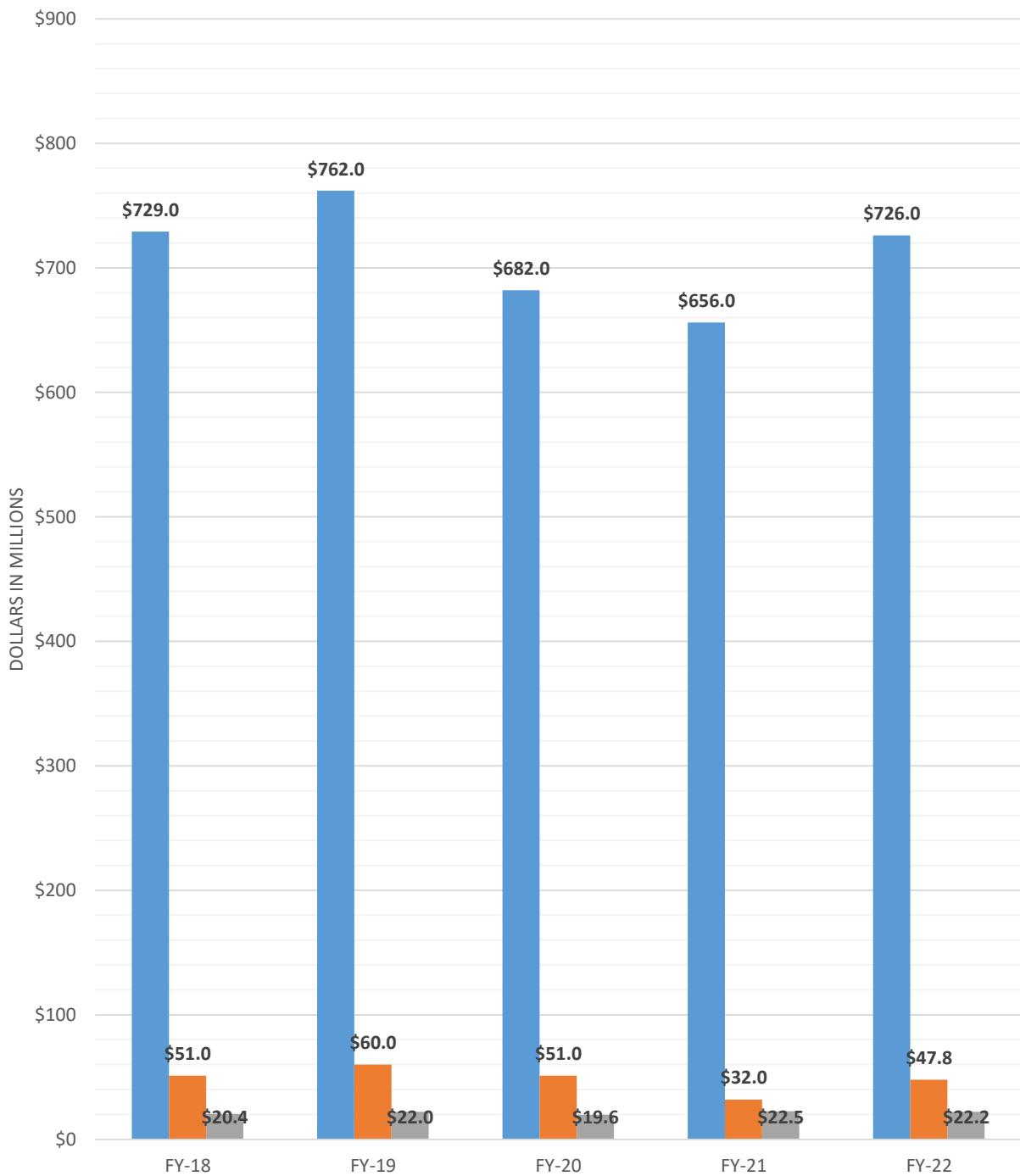
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Date: June 2016



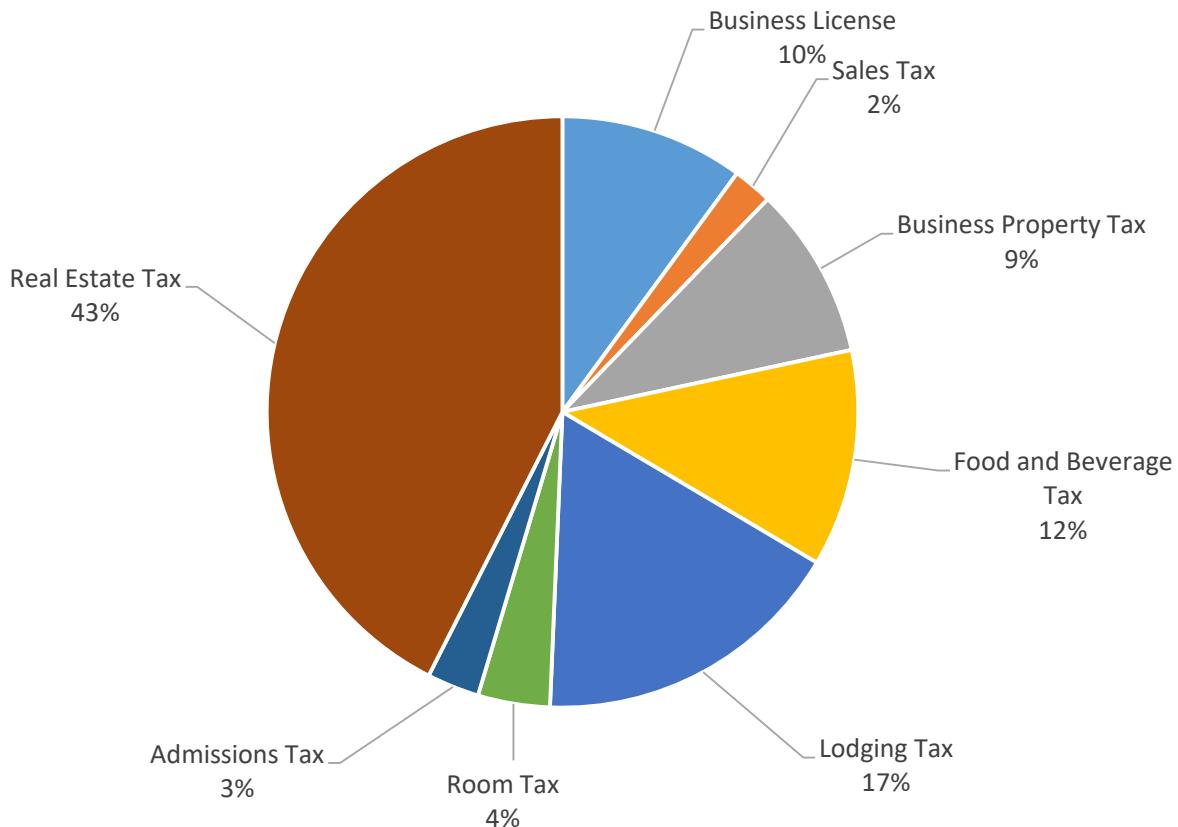
## Greater Downtown Financial - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN FINANCIAL

## Revenue Breakdown



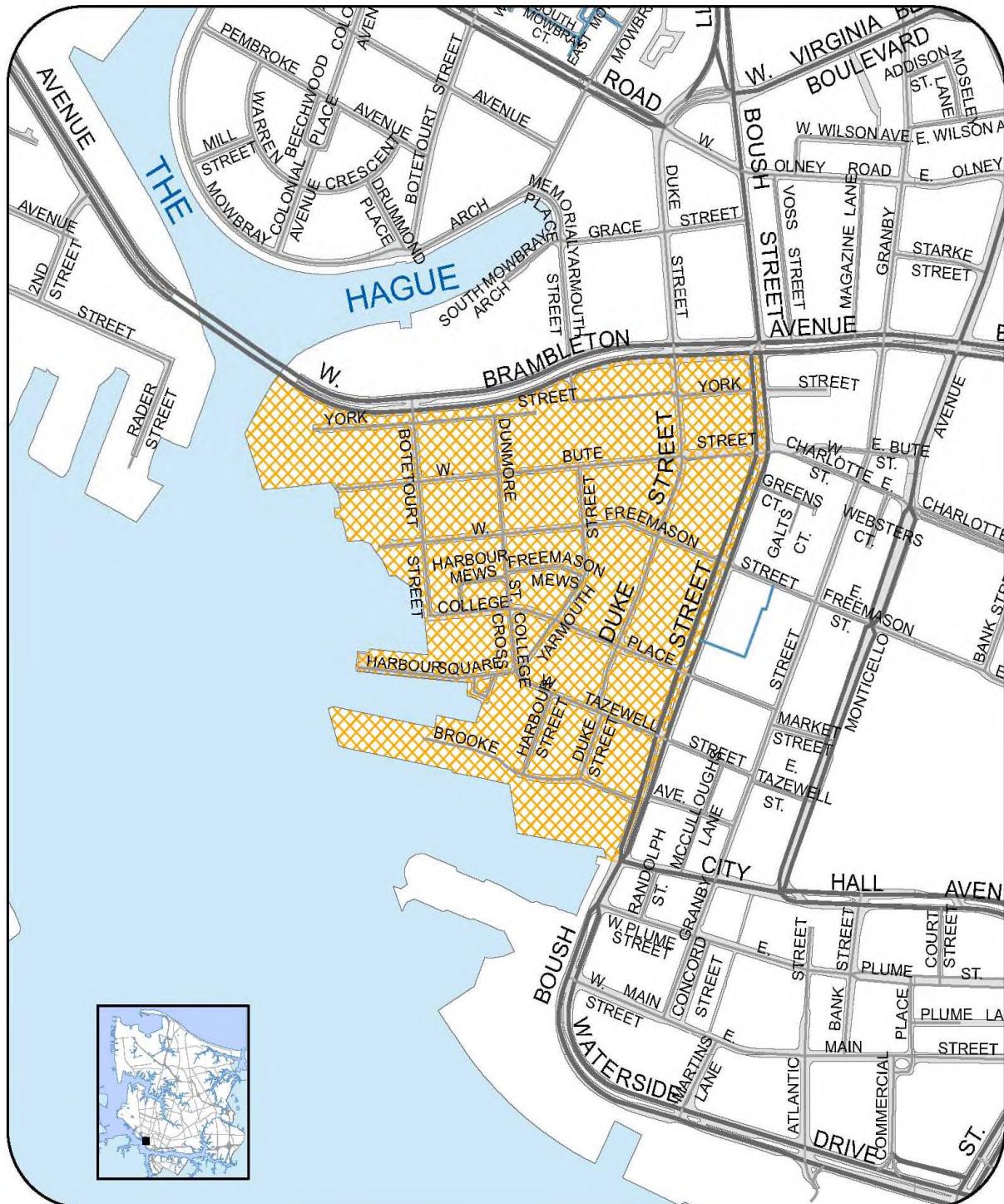
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$655,948,613	\$725,686,512	10.63%
Total Retail Sales	\$32,147,827	\$47,768,514	48.59%
Total Assessed Value Real Estate	\$760,823,600	\$725,449,900	-4.65%
Revenue Produced From:			
Business License	\$2,925,694	\$2,234,493	-23.63%
Estimated Sales Tax (1%)*	\$321,478	\$477,685	48.59%
Business Property Tax	\$2,403,660	\$2,091,576	-12.98%
Food and Beverage Tax (6.5%)	\$1,269,837	\$2,639,070	107.83%
Lodging Tax (8%)	\$3,765,990	\$3,810,638	1.19%
Room Tax**	\$659,269	\$871,695	32.22%
Admissions Tax (10%)	\$150,640	\$635,567	321.91%
Real Estate Tax	\$10,994,284	\$9,443,829	-14.10%
<b>Total Revenue***</b>	<b>\$22,490,854</b>	<b>\$22,204,554</b>	<b>-1.27%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Downtown Freemason



### Legend

 Greater Downtown  
Freemason  
Financial District

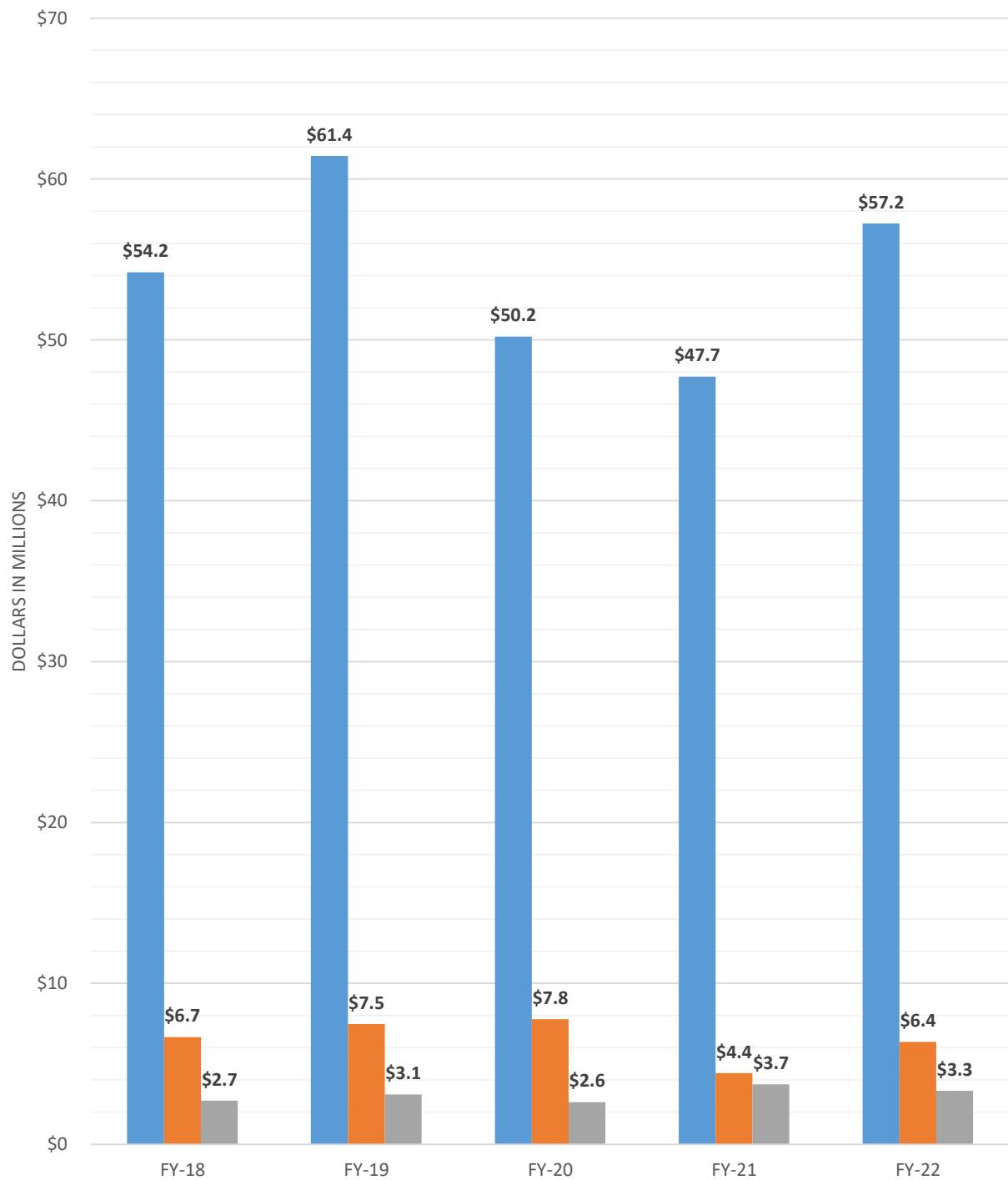


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Financial District boundaries provided by the Office of the  
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Date: June 2016



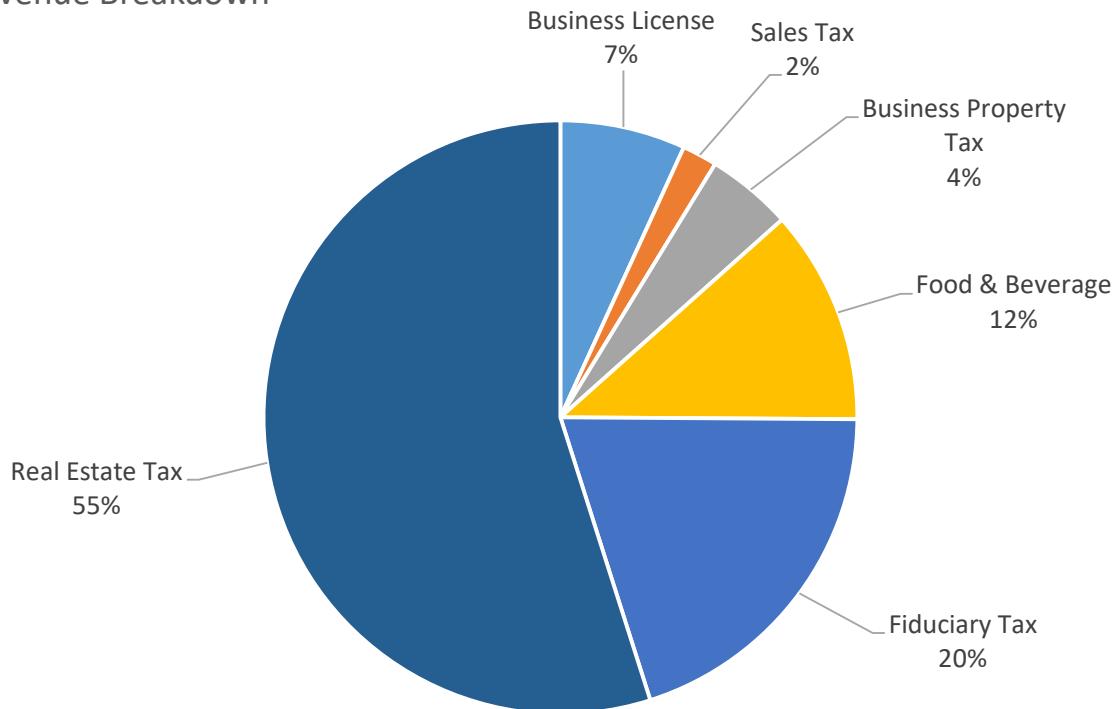
## Greater Downtown Freemason - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN FREE MASON

## Revenue Breakdown



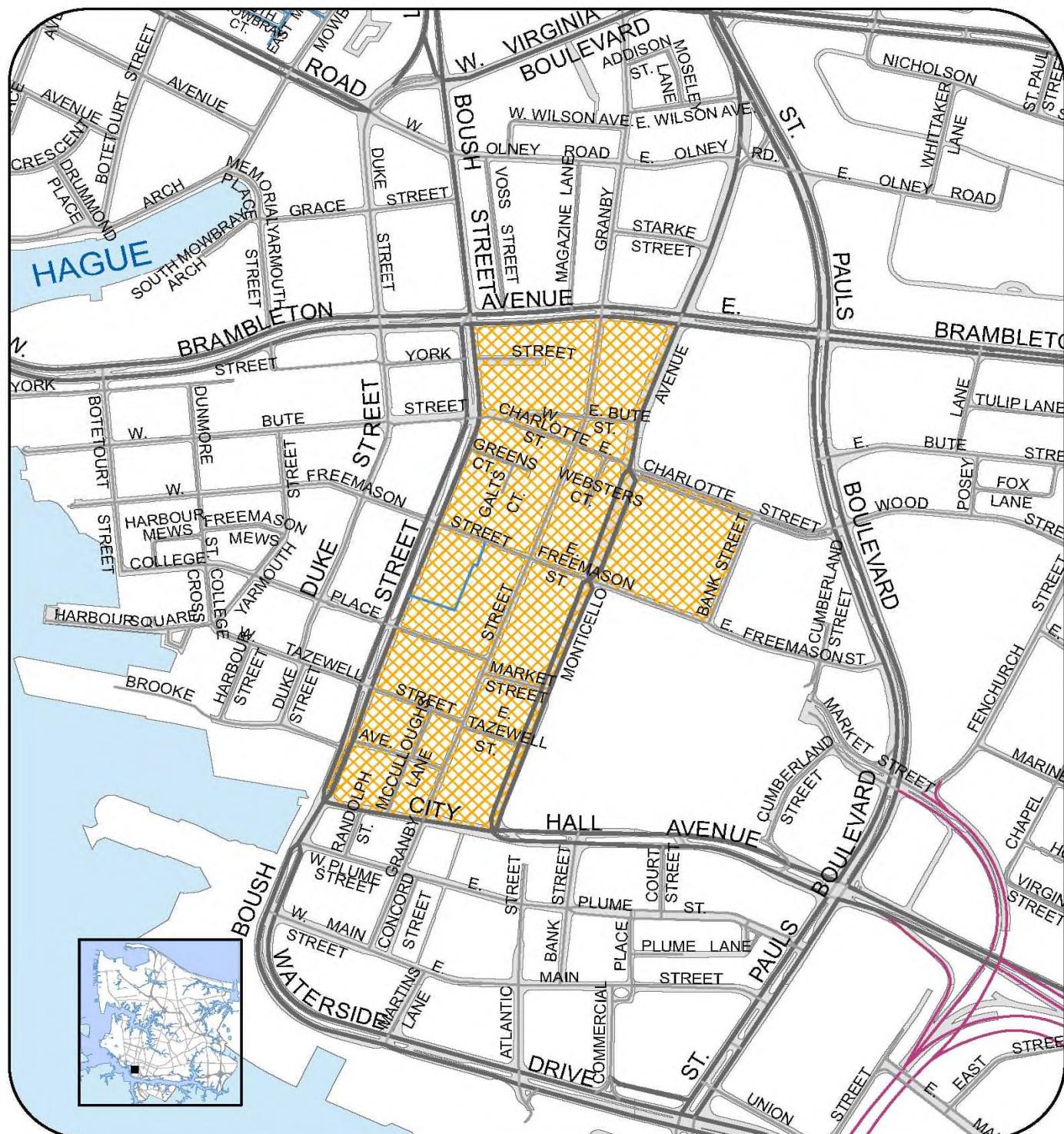
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$47,714,382	\$57,233,728	19.95%
Total Retail Sales	\$4,423,881	\$6,357,981	43.72%
Total Assessed Value Real Estate	\$156,716,200	\$153,649,300	-1.96%
<b>Revenue Produced From:</b>			
Business License	\$245,029	\$226,513	-7.56%
Estimated Sales Tax (1%)*	\$44,239	\$63,580	43.72%
Business Property Tax	\$135,427	\$155,582	14.88%
Food and Beverage Tax (6.5%)	\$259,995	\$388,654	49.49%
Fiduciary Taxes**	\$979,471	\$663,908	-32.22%
(Lodging, Room & Admissions)			
Real Estate Tax	\$2,057,065	\$1,823,719	-11.34%
<b>Total Revenue***</b>	<b>\$3,721,225</b>	<b>\$3,321,955</b>	<b>-10.73%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from Utility companies.

## Greater Downtown Granby



### Legend

 Greater Downtown Granby Financial District

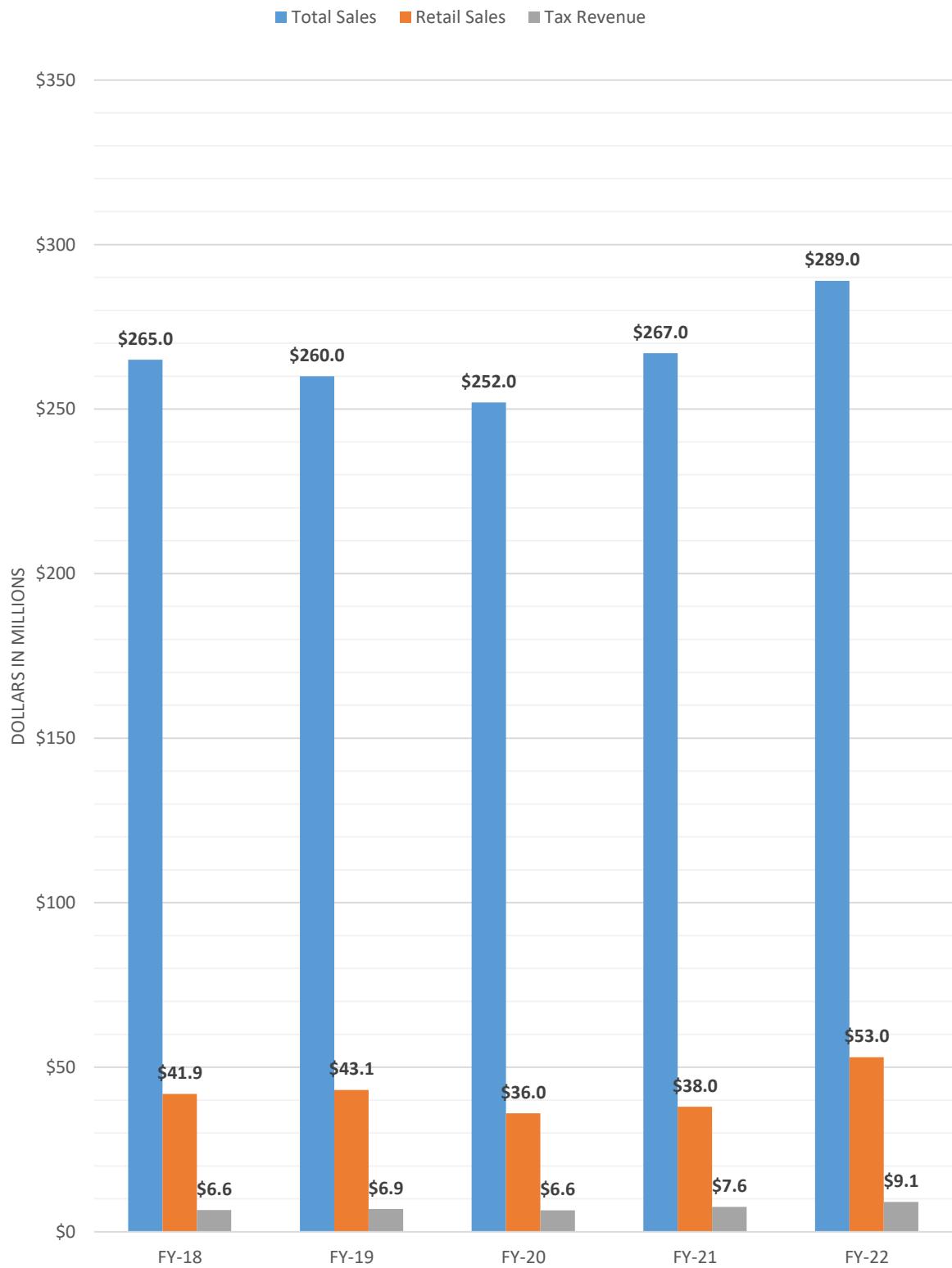


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Date: June 2016

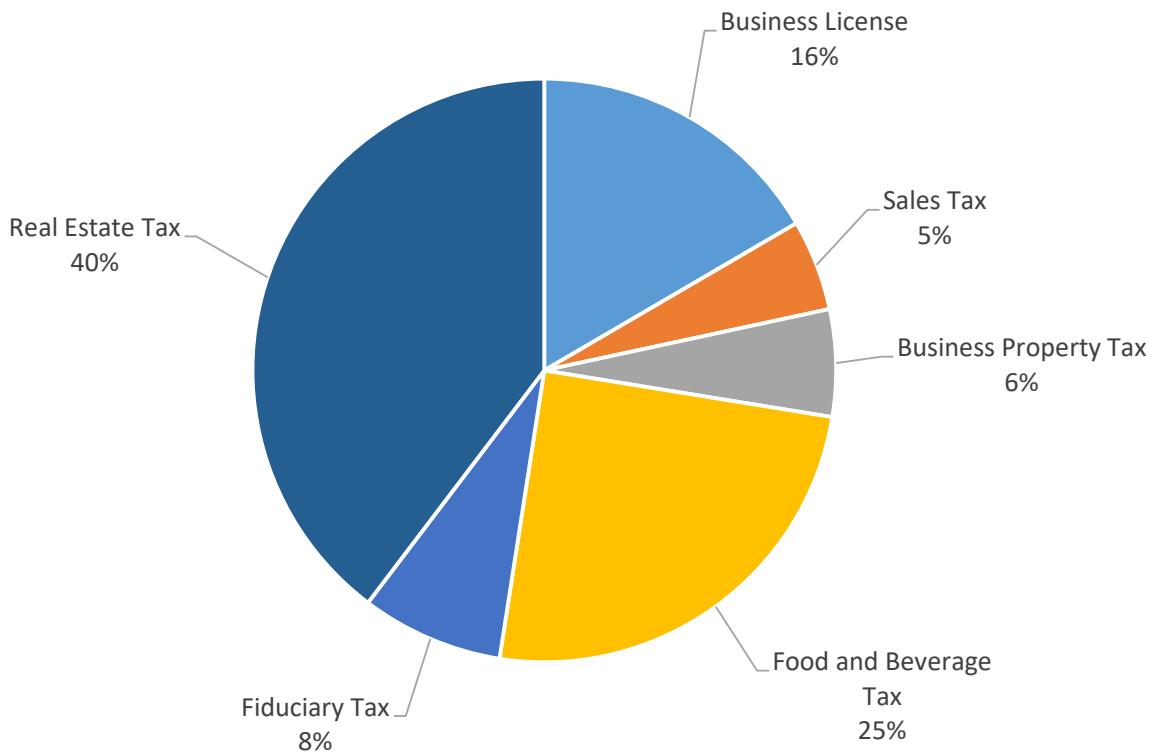


## Greater Downtown Granby - Five Year Comparison



# GREATER DOWNTOWN GRANBY

## Revenue Breakdown



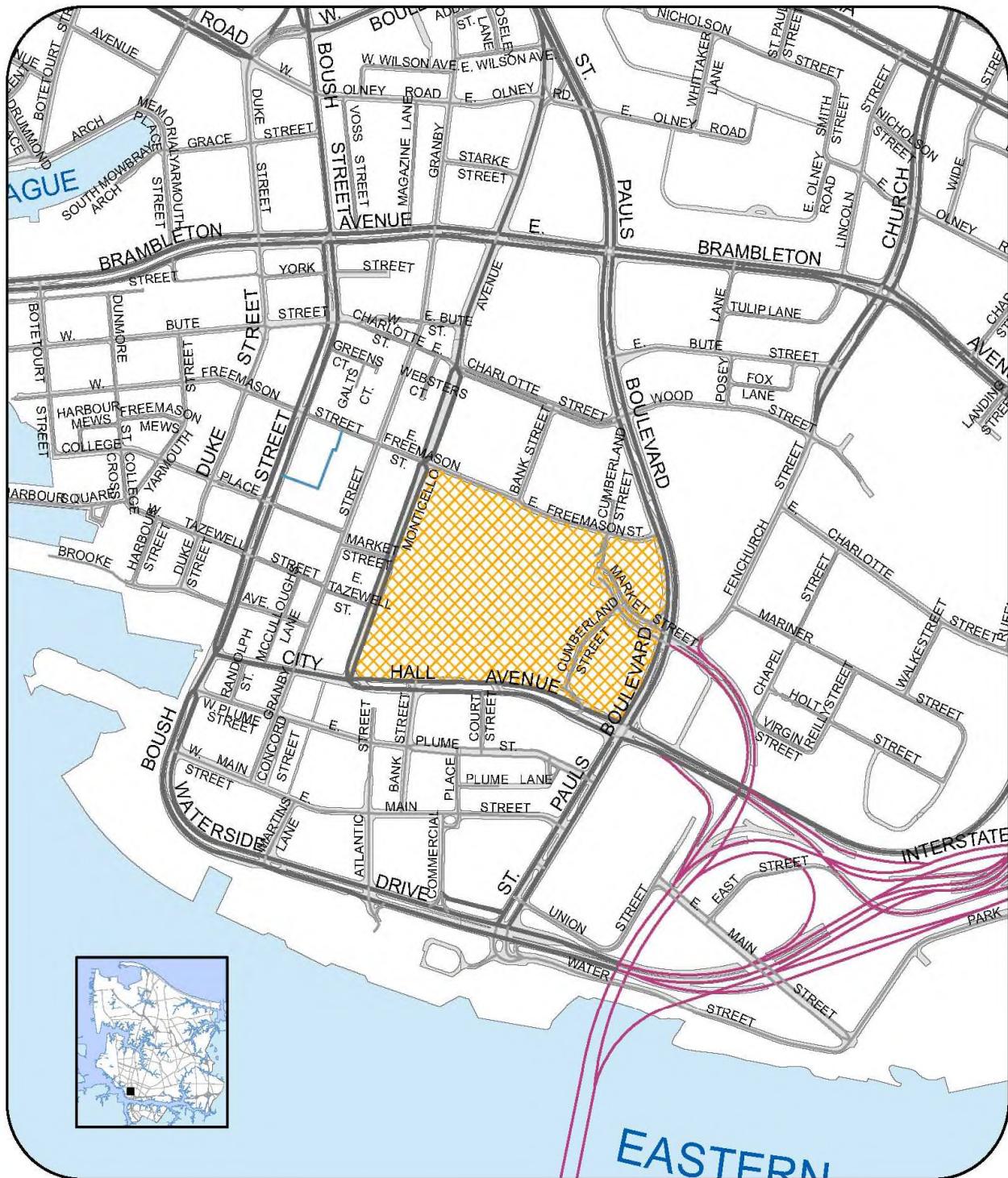
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$266,624,683	\$288,844,682	8.33%
Total Retail Sales	\$38,126,930	\$52,952,549	38.88%
Total Assessed Value Real Estate	\$276,710,300	\$289,650,000	4.68%
<b>Revenue Produced From:</b>			
Business License	\$1,254,560	\$1,249,751	-0.38%
Estimated Sales Tax (1%)*	\$381,269	\$529,525	38.88%
Business Property Tax	\$447,836	\$480,944	7.39%
Food and Beverage Tax (6.5%)	\$1,882,727	\$2,793,968	48.40%
Fiduciary Taxes**	\$594,890	\$867,598	45.84%
(Lodging, Room & Admissions)			
Real Estate Tax	\$2,999,049	\$3,150,400	5.05%
<b>Total Revenue***</b>	<b>\$7,560,331</b>	<b>\$9,072,187</b>	<b>20.00%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

# Greater Downtown MacArthur Center



## Legend



Greater Downtown  
MacArthur Center  
Financial District

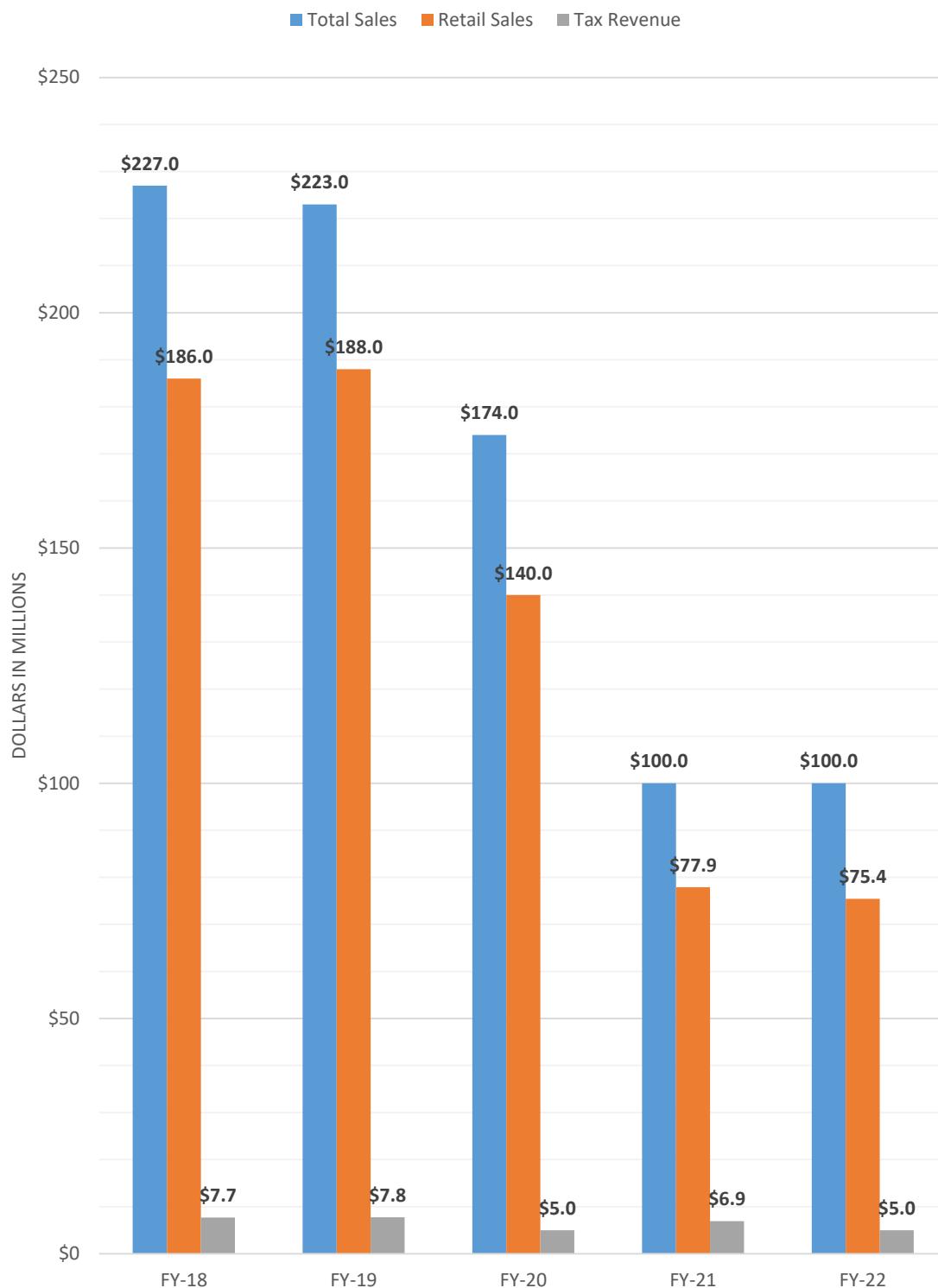


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Financial District boundaries provided by the Office of the  
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Date: June 2016

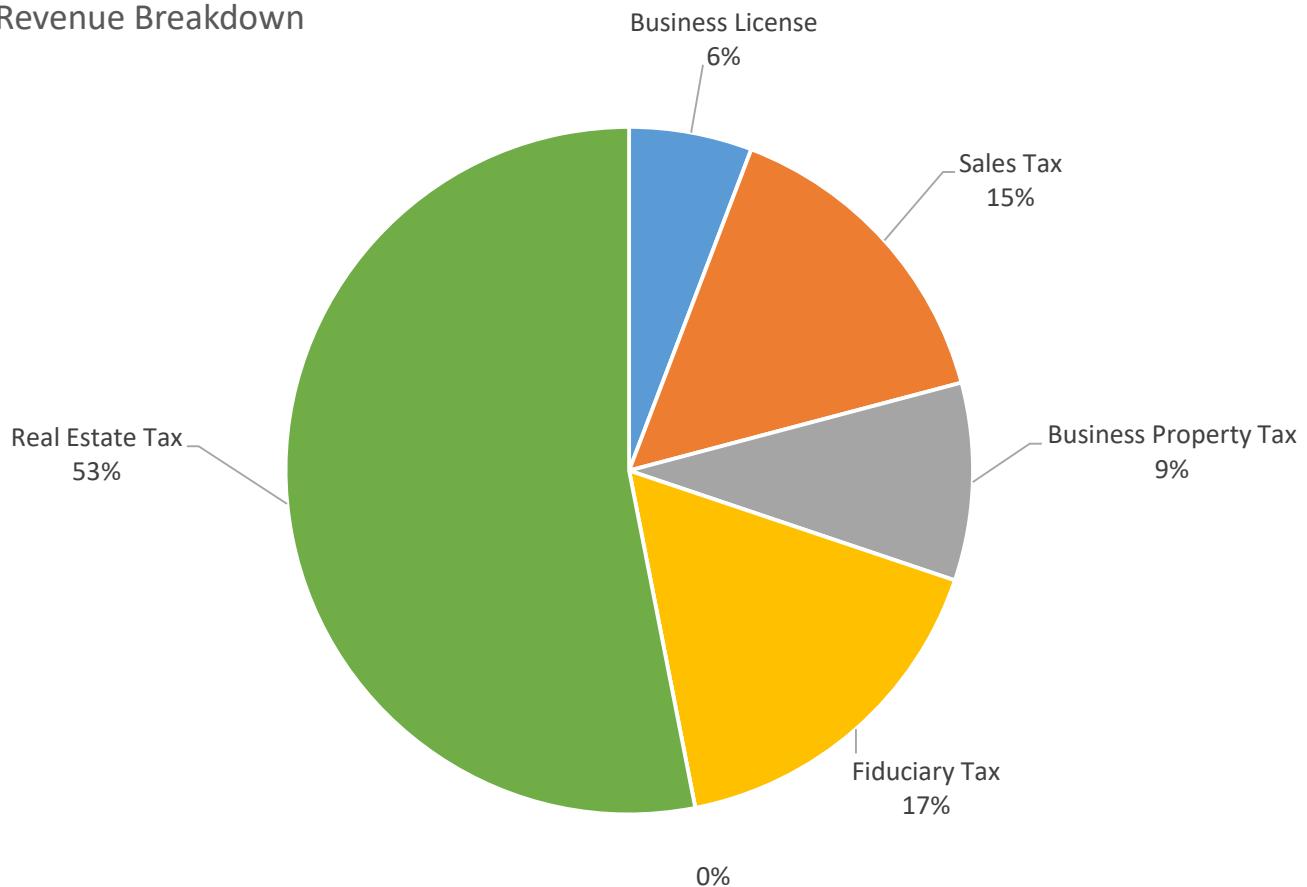


## Greater Downtown MacArthur Center Five Year Comparison



# GREATER DOWNTOWN MACARTHUR CENTER

## Revenue Breakdown



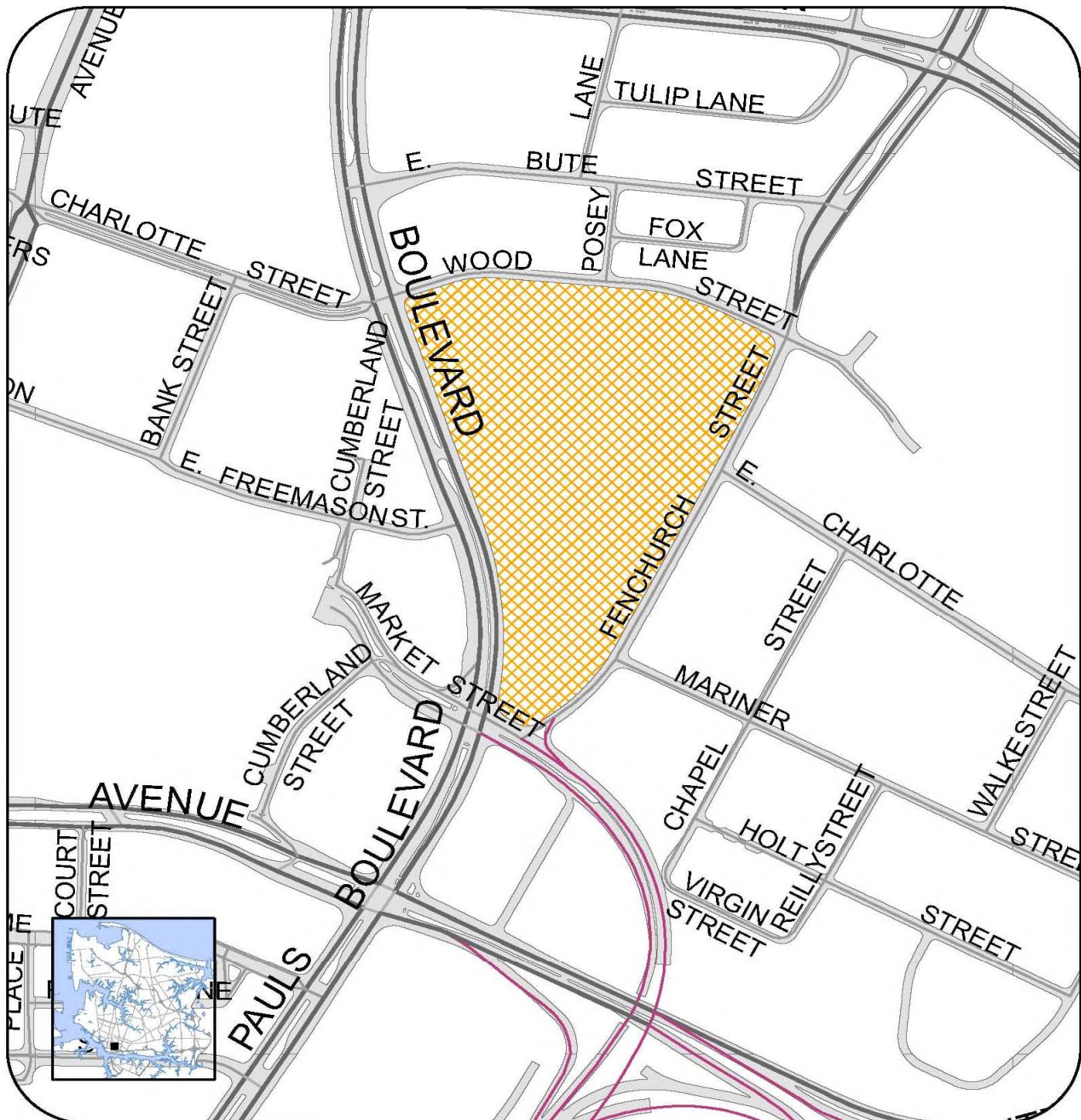
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$100,341,049	\$100,440,720	0.10%
Total Retail Sales	\$77,898,192	\$75,435,020	-3.16%
Total Assessed Value Real Estate	\$217,243,100	\$188,026,500	-13.45%
<b>Revenue Produced From:</b>			
Business License	\$260,650	\$288,300	10.61%
Estimated Sales Tax (1%)*	\$778,982	\$754,350	-3.16%
Business Property Tax	\$713,317	\$464,173	-34.93%
Fiduciary Taxes**	\$560,793	\$836,036	49.08%
(Food and Beverage, & Admissions)		\$0	
Real Estate Tax	\$4,647,294	\$2,651,174	-42.95%
<b>Total Revenue***</b>	<b>\$6,961,036</b>	<b>\$4,994,033</b>	<b>-28.26%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Greater Downtown Plaza



### Legend

Greater Downtown Plaza  
Financial District



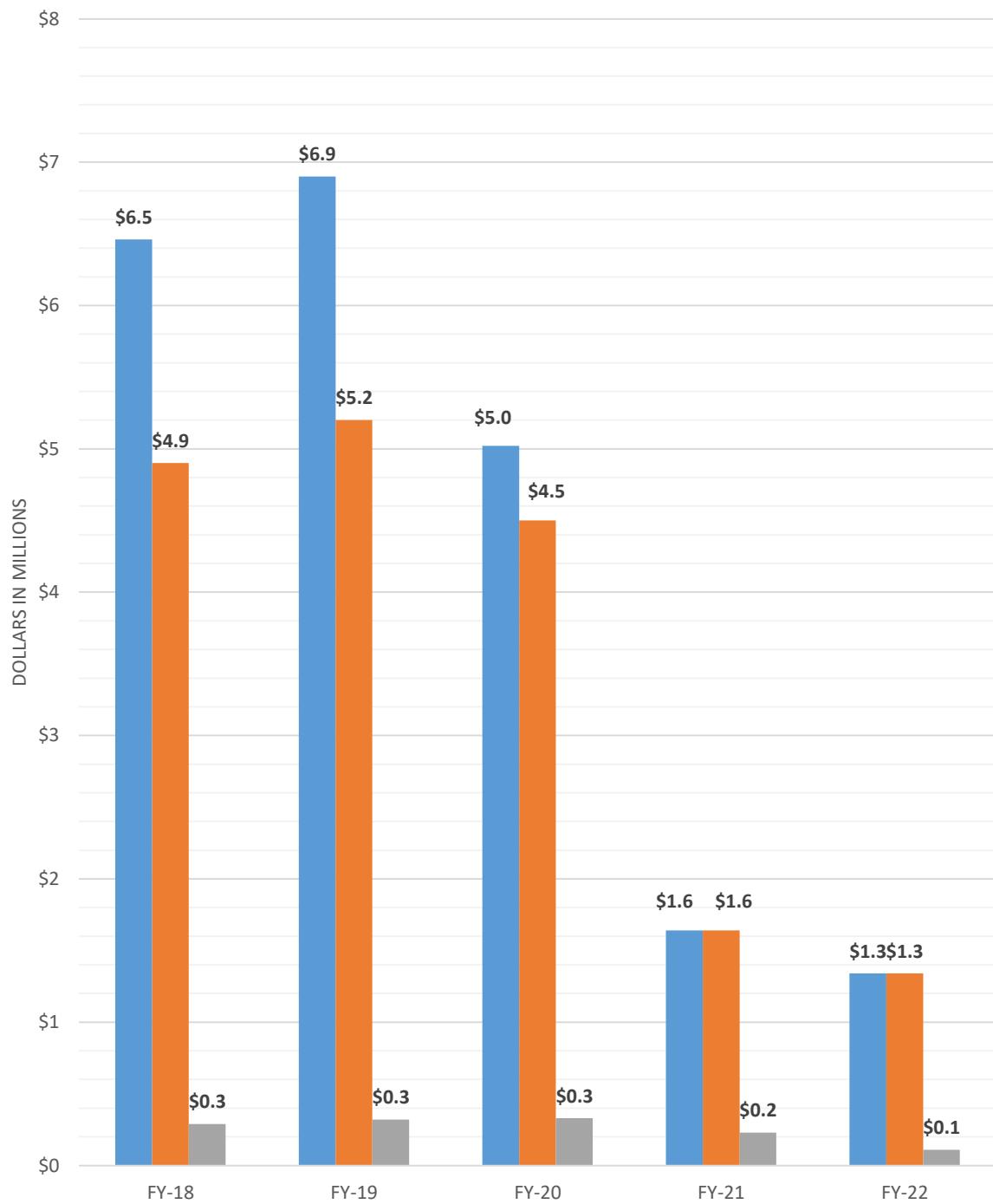
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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
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Date: June 2016



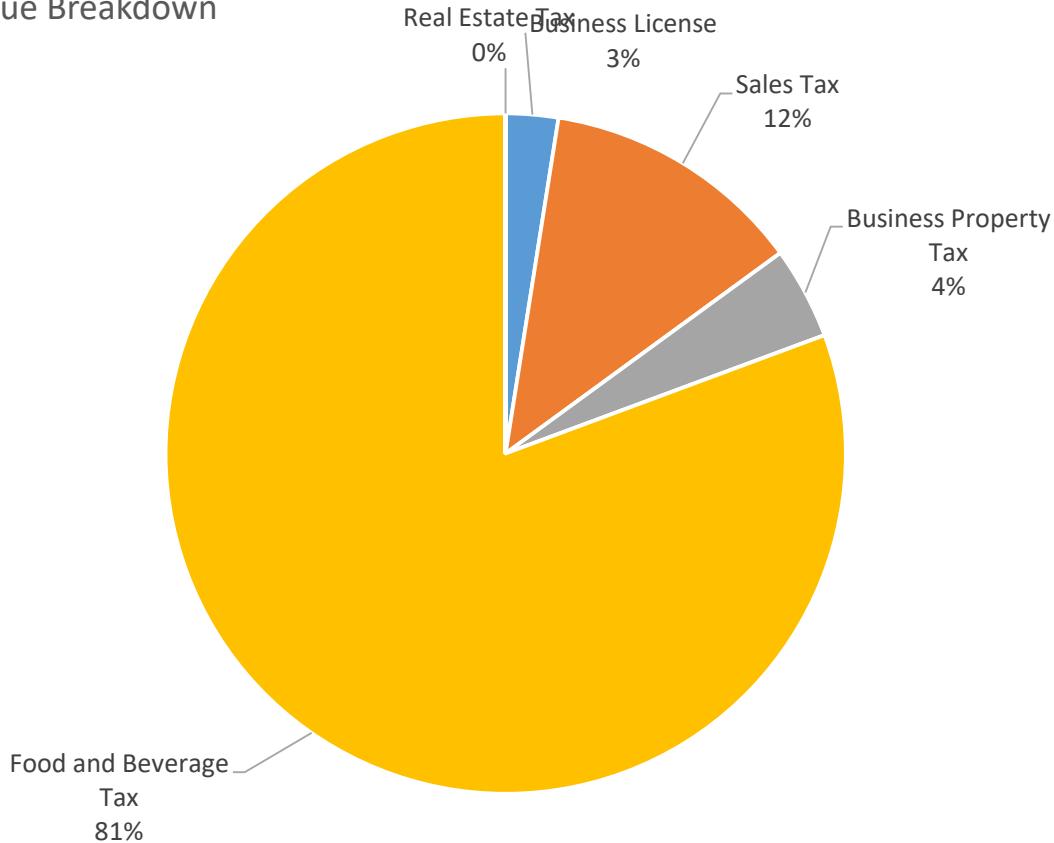
## Greater Downtown Plaza - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN PLAZA

## Revenue Breakdown



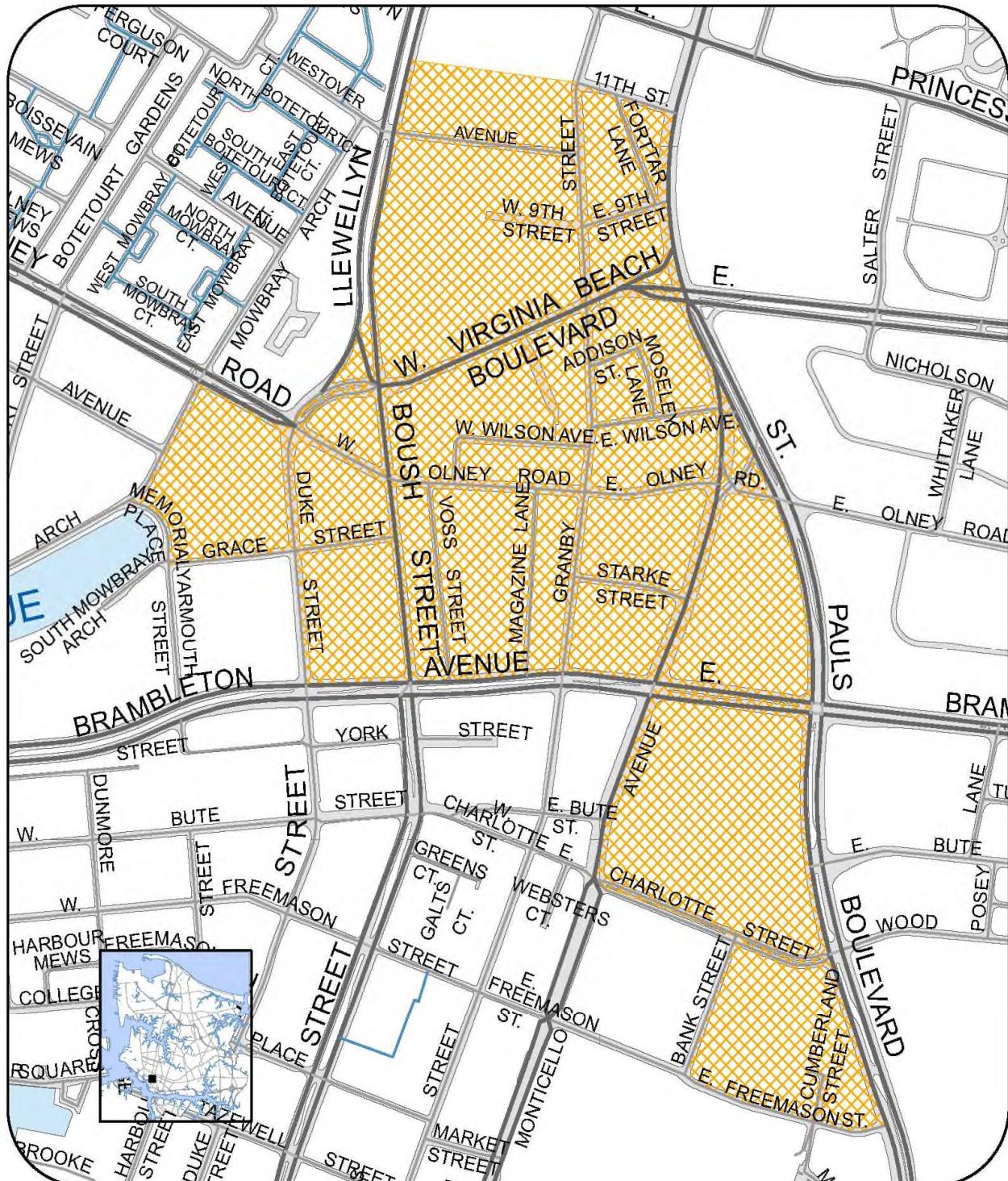
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$1,642,409	\$1,343,835	-18.18%
Total Retail Sales	\$1,642,409	\$1,343,835	-18.18%
Total Assessed Value Real Estate	\$264,700	\$94,400	64.34%
<b>Revenue Produced From:</b>			
Business License	\$3,285	\$2,688	-18.18%
Estimated Sales Tax (1%)*	\$16,424	\$13,438	-18.18%
Business Property Tax	\$3,941	\$4,729	20.00%
Food and Beverage Tax (6.5%)	\$201,421	\$86,982	-56.82%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$1,877	\$0	-100.00%
<b>Total Revenue***</b>	<b>\$226,948</b>	<b>\$107,837</b>	<b>-52.48%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Greater Downtown Upper Granby



### Legend

The logo consists of a red square containing a white diamond pattern. To the right of the square, the text "Greater Downtown" is in a bold, black, sans-serif font. Below it, "Upper Granby" and "Financial District" are in a regular, black, sans-serif font, stacked vertically.



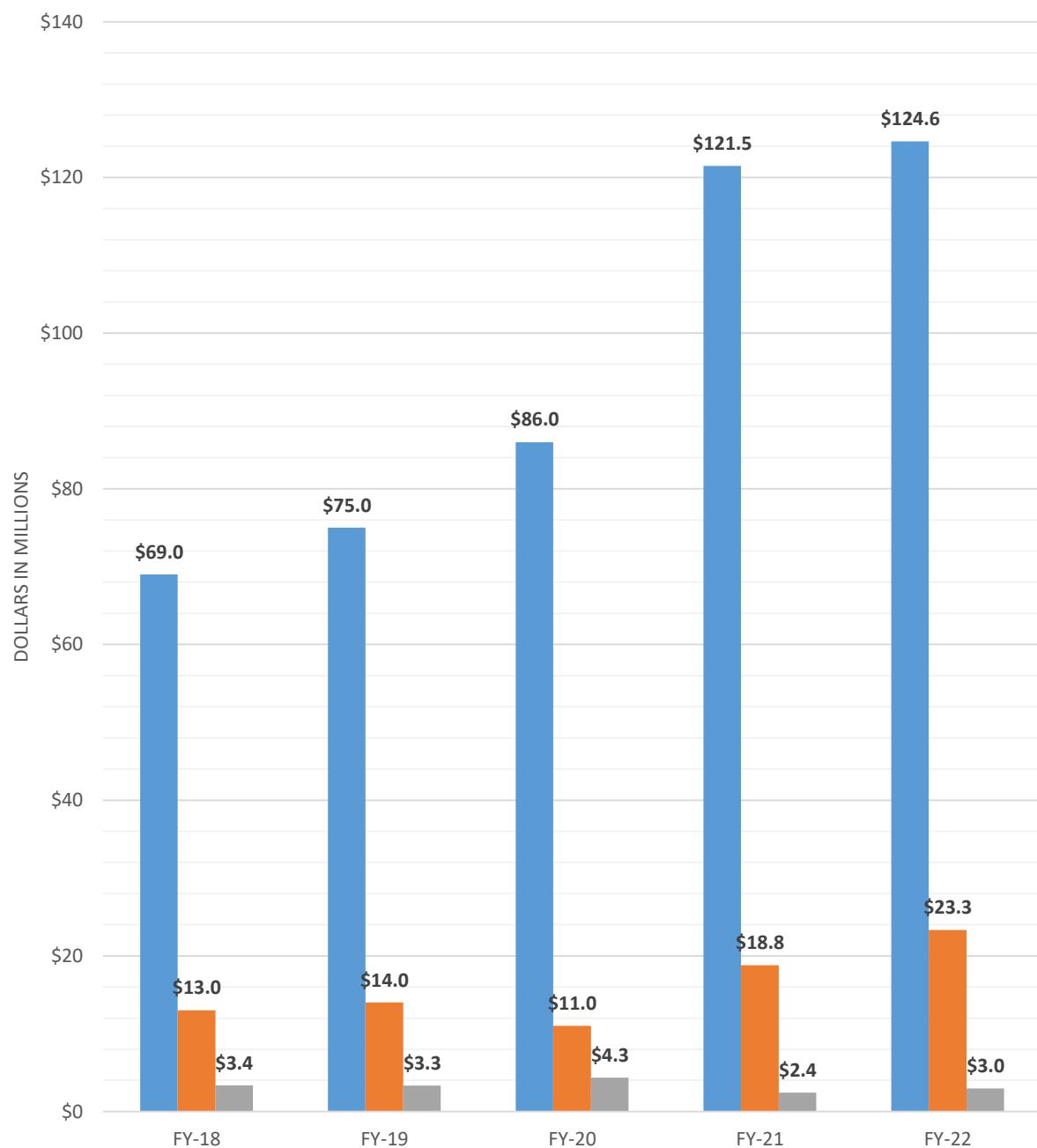
*Created by the Department of Communications  
and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
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Date: June 2016



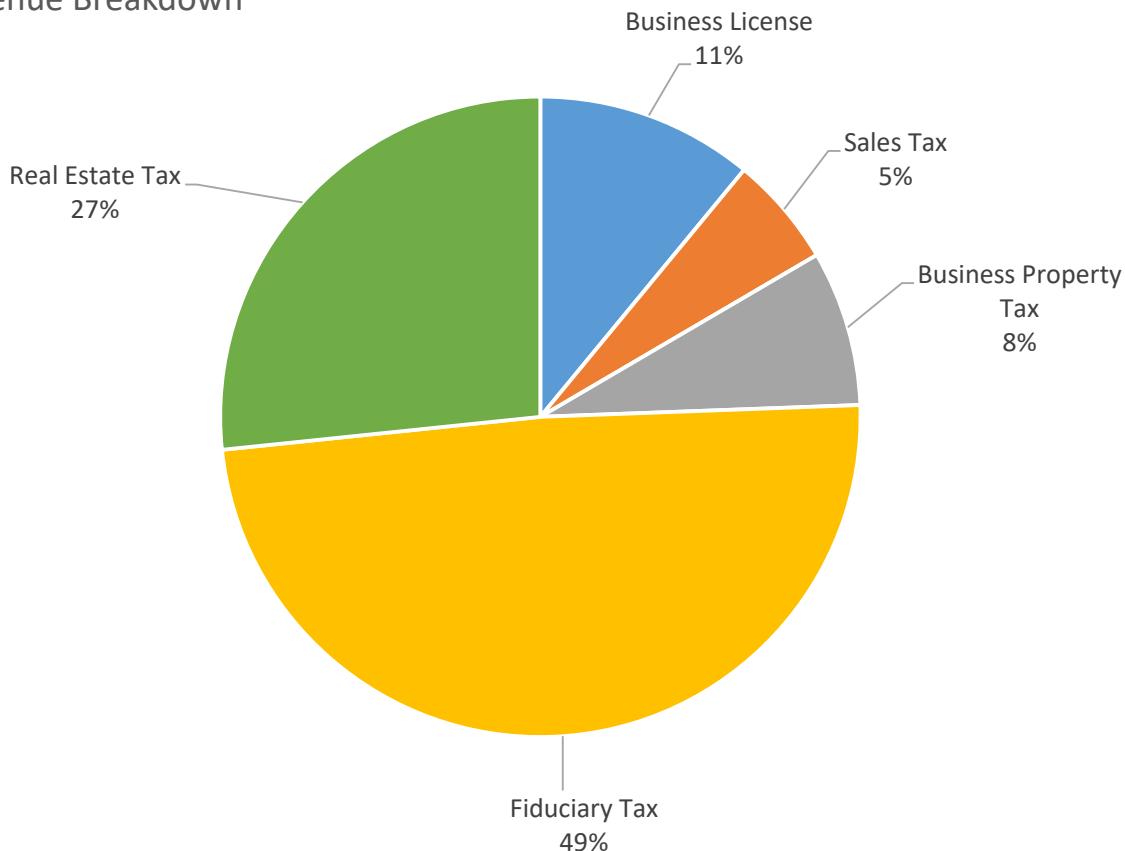
## Greater Downtown Upper Granby Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN UPPER GRANBY

## Revenue Breakdown



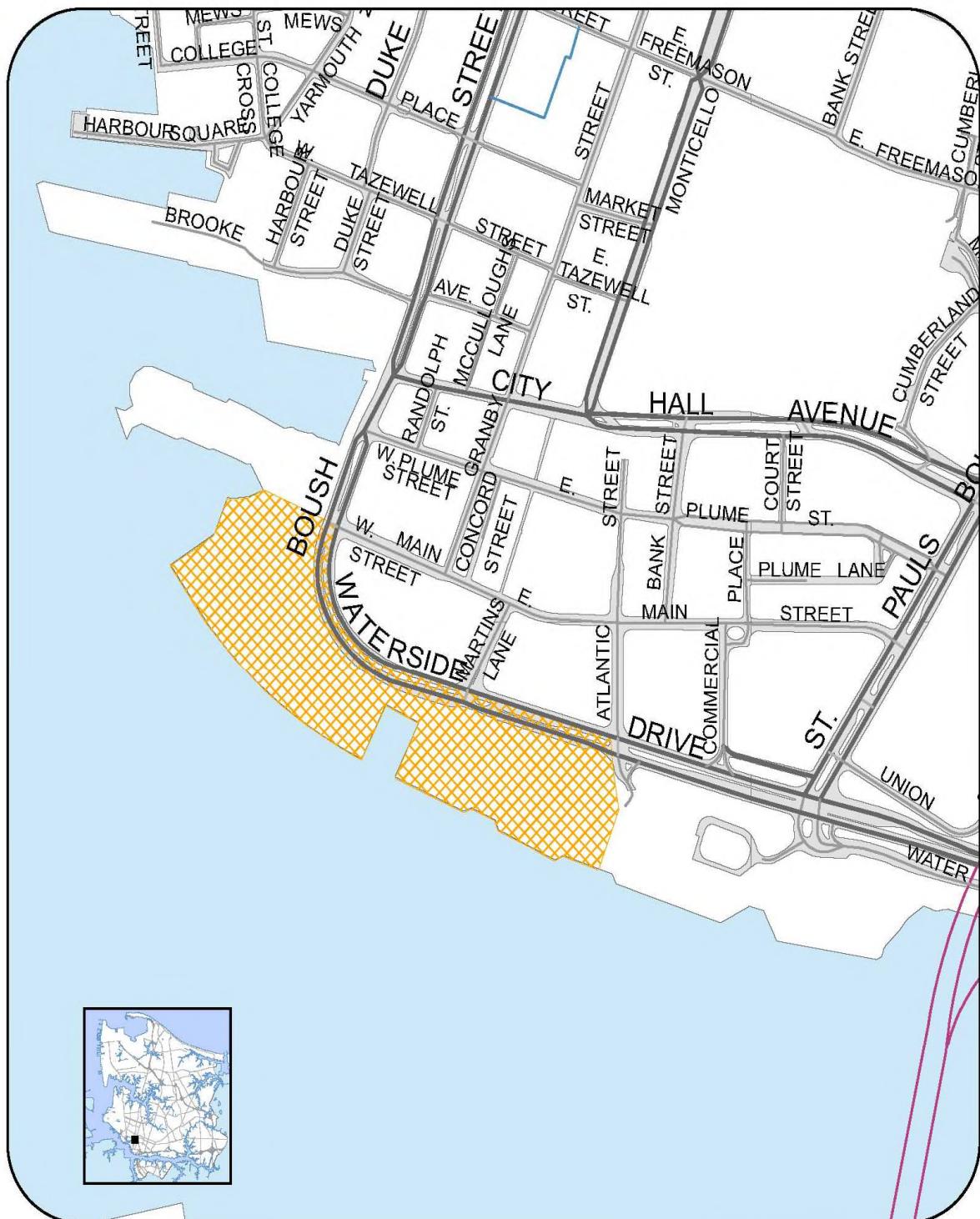
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$121,463,394	\$124,628,927	2.61%
Total Retail Sales	\$18,799,924	\$23,306,551	23.97%
Total Assessed Value Real Estate	\$78,650,100	\$91,907,700	16.86%
<b>Revenue Produced From:</b>			
Business License	\$534,718	\$458,319	-14.29%
Estimated Sales Tax (1%)*	\$187,999	\$233,066	23.97%
Business Property Tax	\$341,972	\$327,271	-4.30%
Fiduciary Taxes**	\$339,677	\$2,042,180	501.21%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,032,001	\$1,111,407	7.69%
<b>Total Revenue***</b>	<b>2,436,367</b>	<b>4,172,243</b>	<b>71.25%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Greater Downtown Waterside



### Legend

Greater Downtown  
Waterside  
Financial District



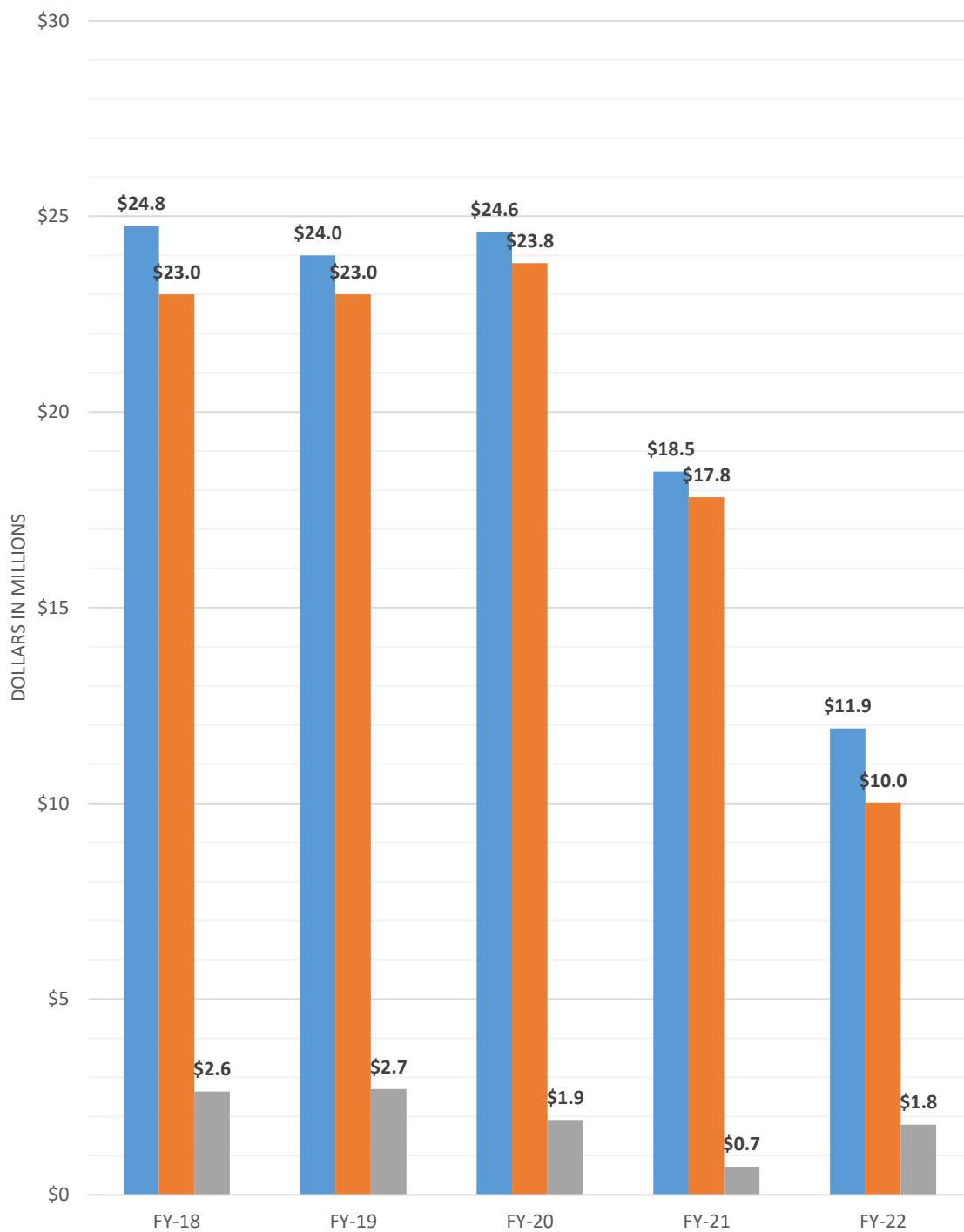
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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
Commissioner of the Revenue.

Date: June 2016



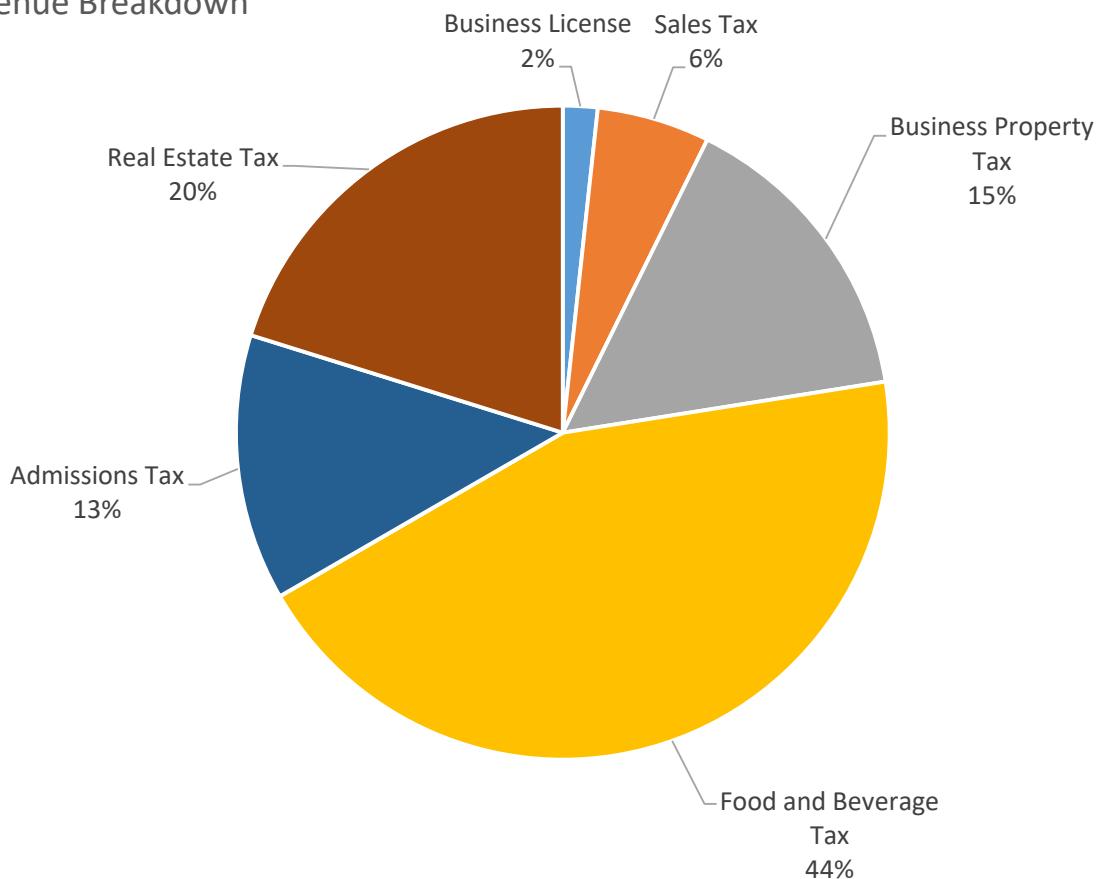
## Greater Downtown Waterside - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER DOWNTOWN WATERSIDE

## Revenue Breakdown



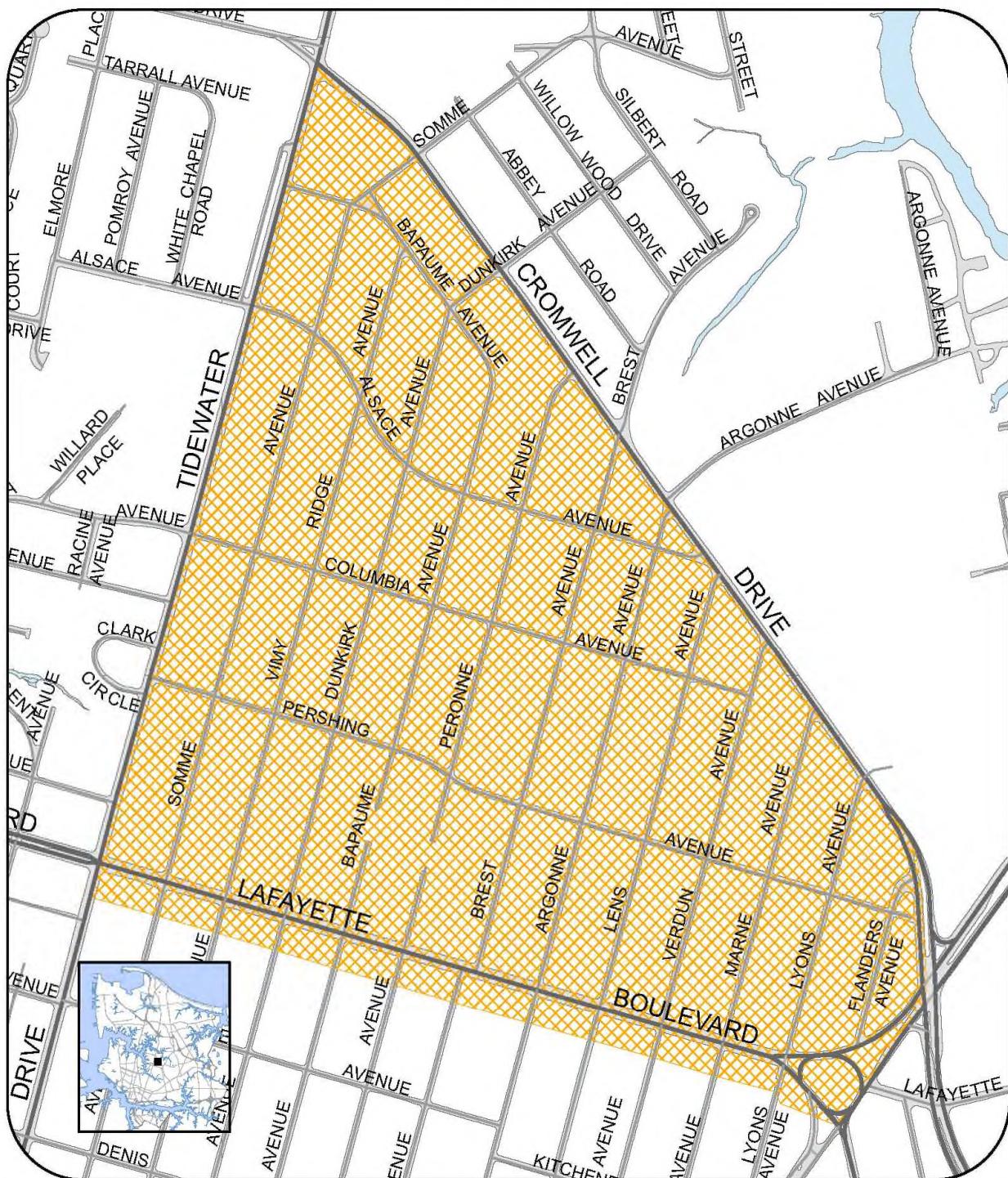
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$18,475,173	\$11,091,058	-39.97%
Total Retail Sales	\$17,824,529	\$10,021,706	-43.78%
Total Assessed Value Real Estate	\$35,164,300	\$25,652,500	-27.05%
<b>Revenue Produced From:</b>			
Business License	\$6,399	\$30,698	379.75%
Estimated Sales Tax (1%)*	\$178,245	\$100,217	-43.78%
Business Property Tax	\$199,279	\$272,277	36.63%
Food and Beverage Tax (6.5%)	\$376,063	\$791,681	110.52%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$53,690	\$236,064	339.68%
Real Estate Tax	-\$95,626	\$361,700	478.25%
<b>Total Revenue***</b>	<b>\$718,050</b>	<b>\$1,792,637</b>	<b>149.65%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Fairmount Park



### Legend

 Fairmount Park  
Financial District



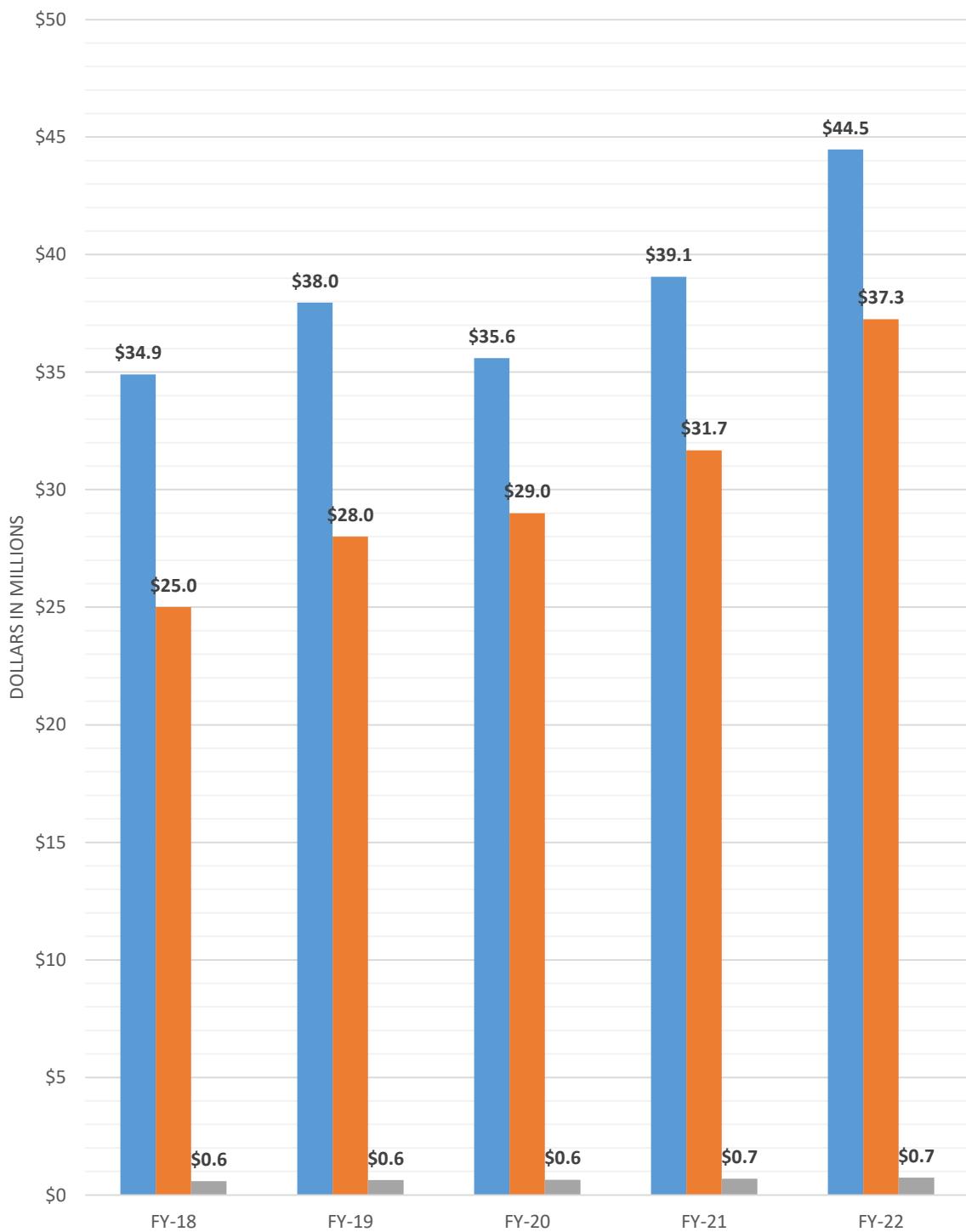
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and Technology, GIS Bureau. This Map is Intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
Commissioner of the Revenue.

Date: June 2015



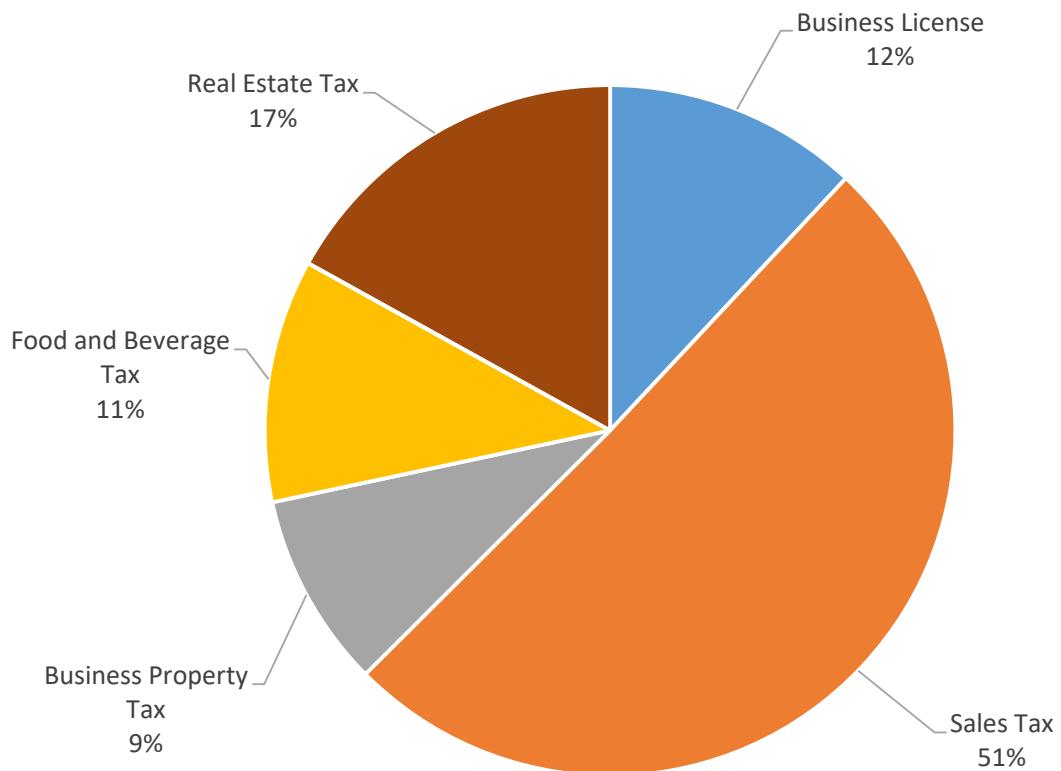
## Fairmont Park - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# FAIRMONT PARK

## Revenue Breakdown



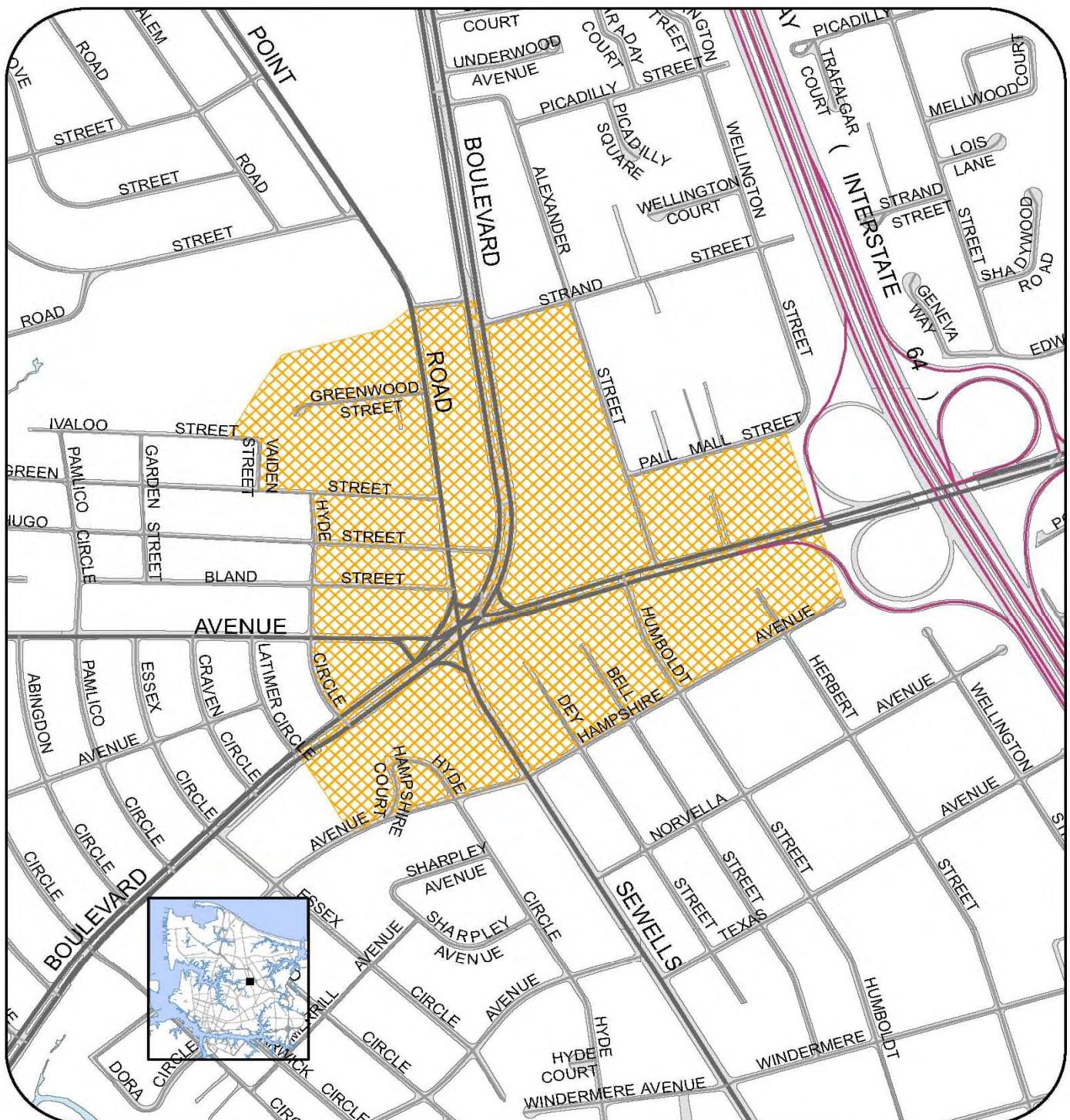
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$39,059,991	\$44,474,471	13.86%
Total Retail Sales	\$31,674,327	\$37,254,355	17.62%
Total Assessed Value Real Estate	\$10,880,300	\$10,885,700	0.05%
<b>Revenue Produced From:</b>			
Business License	\$81,187	\$88,154	8.58%
Estimated Sales Tax (1%)*	\$316,743	\$372,544	17.62%
Business Property Tax	\$70,777	\$67,290	-4.93%
Food and Beverage Tax (6.5%)	\$86,399	\$83,941	-2.85%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$137,618	\$124,801	-9.31%
<b>Total Revenue***</b>	<b>\$692,726</b>	<b>\$736,730</b>	<b>6.35%</b>

\*Based on reported Retail Sales

\*\*Based \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

# Five Points



## Legend

 Five Points Financial District



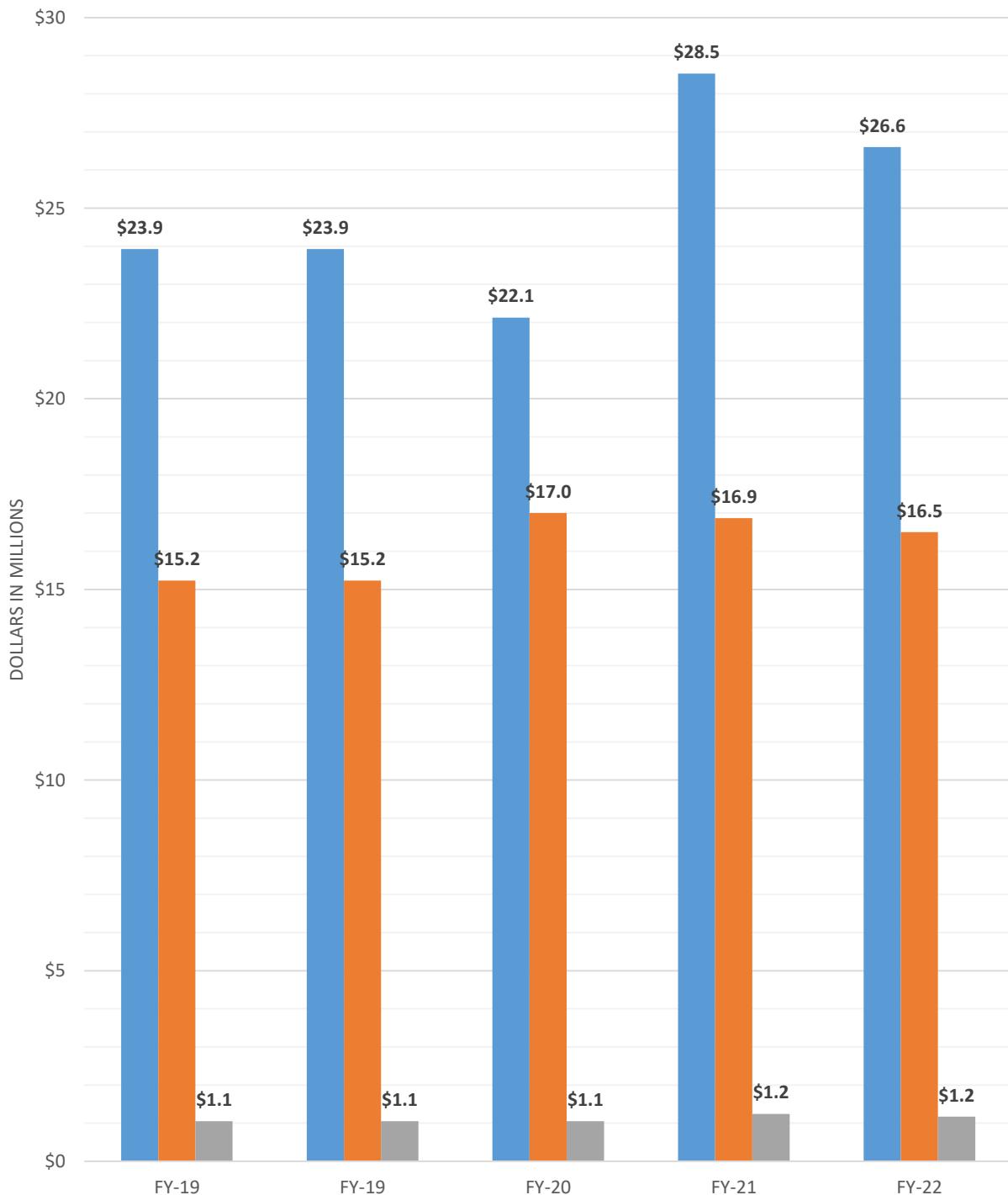
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Date: June 2016



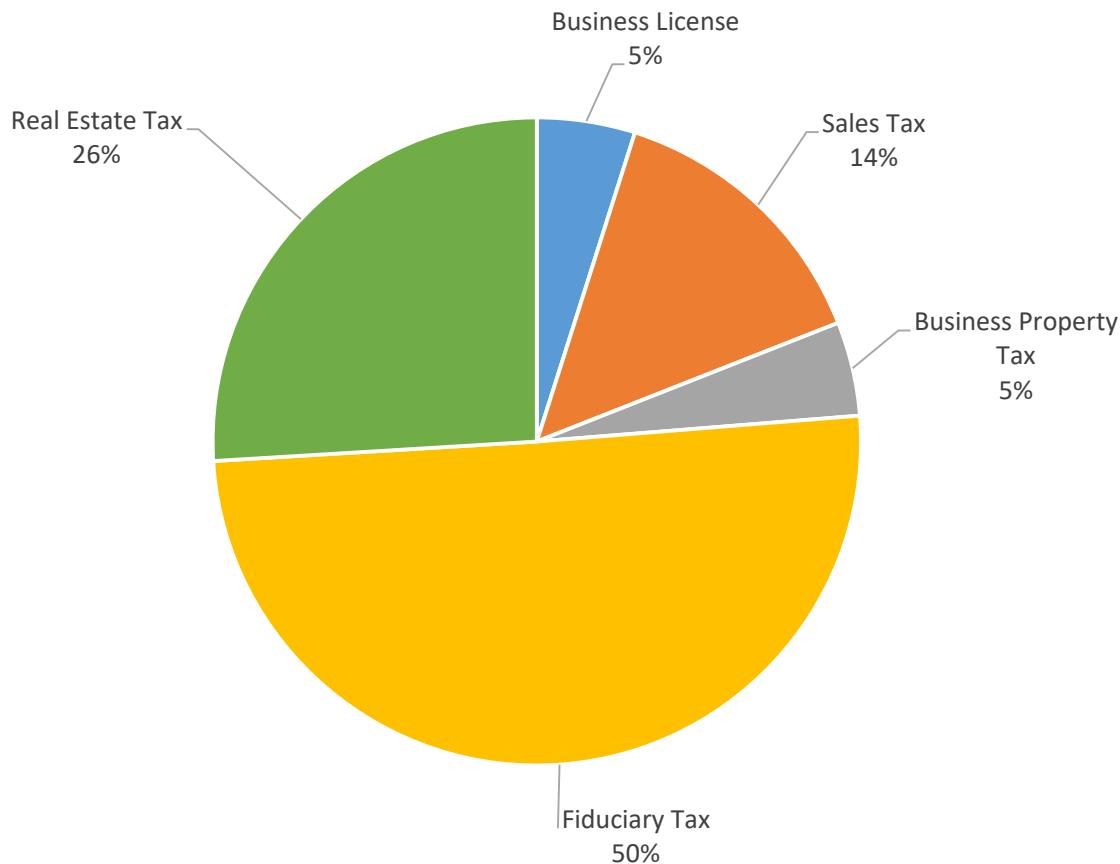
## Five Points - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# FIVE POINTS

## Revenue Breakdown



Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$28,536,458	\$26,598,362	-6.79%
Total Retail Sales	\$16,870,210	\$16,504,978	-2.16%
Total Assessed Value Real Estate	\$25,704,700	\$26,381,500	2.63%
<b>Revenue Produced From:</b>			
Business License	\$74,662	\$57,174	-23.42%
Estimated Sales Tax (1%)*	\$168,702	\$165,050	-2.16%
Business Property Tax	\$58,282	\$54,846	-5.90%
Fiduciary Taxes**	\$612,635	\$587,682	-4.07%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$325,033	\$303,139	-6.74%
<b>Total Revenue***</b>	<b>\$1,239,314</b>	<b>\$1,167,890</b>	<b>-5.76%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Fort Norfolk



### Legend

 Fort Norfolk Financial District



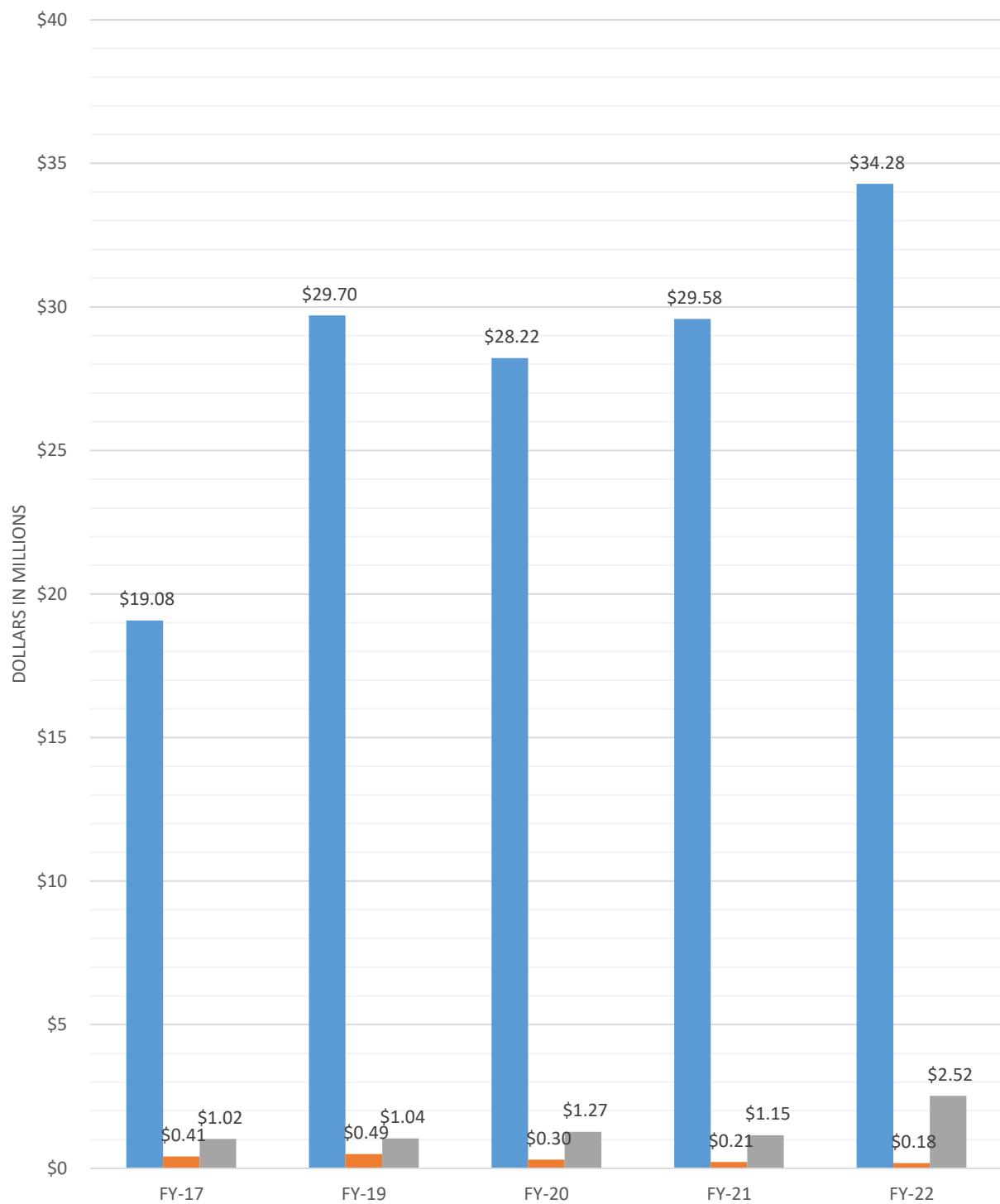
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Date: June 2016



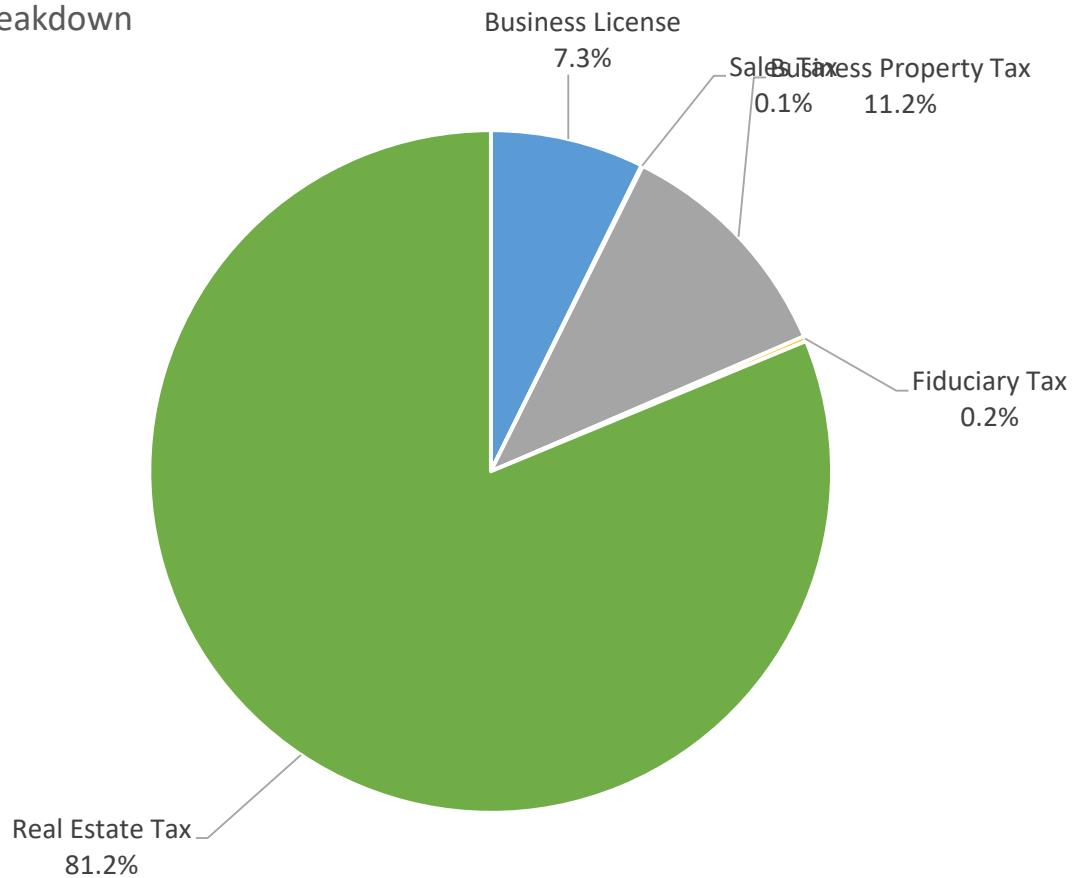
## Fort Norfolk - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# FORT NORFOLK

## Revenue Breakdown



Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$29,581,910	\$34,276,029	15.87%
Total Retail Sales	\$212,135	\$182,919	-13.77%
Total Assessed Value Real Estate	\$84,997,800	\$198,704,300	133.78%
<b>Revenue Produced From:</b>			
Business License	\$164,123	\$183,853	12.02%
Estimated Sales Tax (1%)*	\$2,121	\$1,829	-13.77%
Business Property Tax	\$191,636	\$281,629	46.96%
Fiduciary Taxes**	\$1,856	\$6,228	235.56%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$786,367	\$2,049,738	160.66%
<b>Total Revenue***</b>	<b>\$1,146,103</b>	<b>\$2,523,277</b>	<b>120.16%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

# Glenwood



## Legend

 Glenwood Financial District

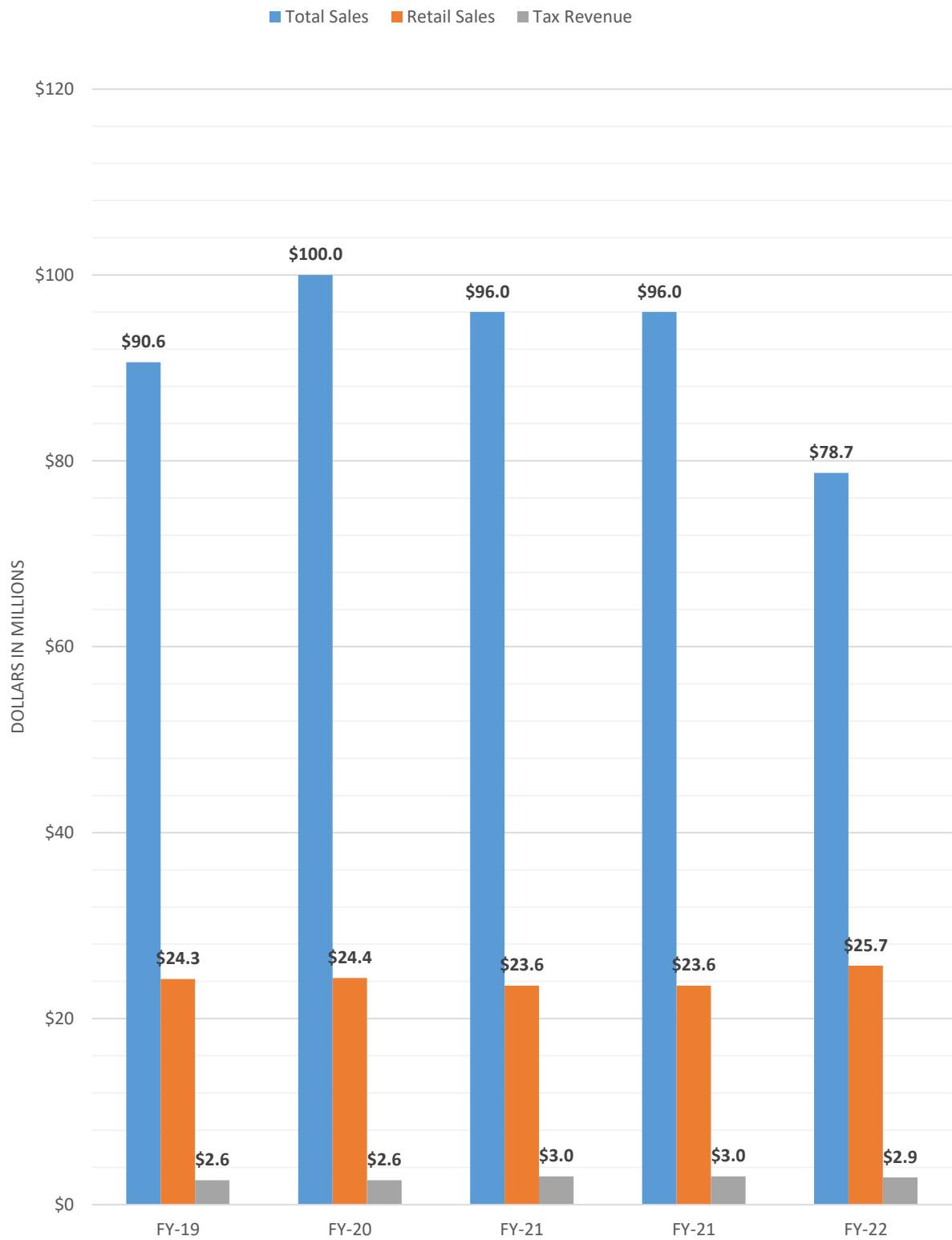


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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
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Date: June 2016

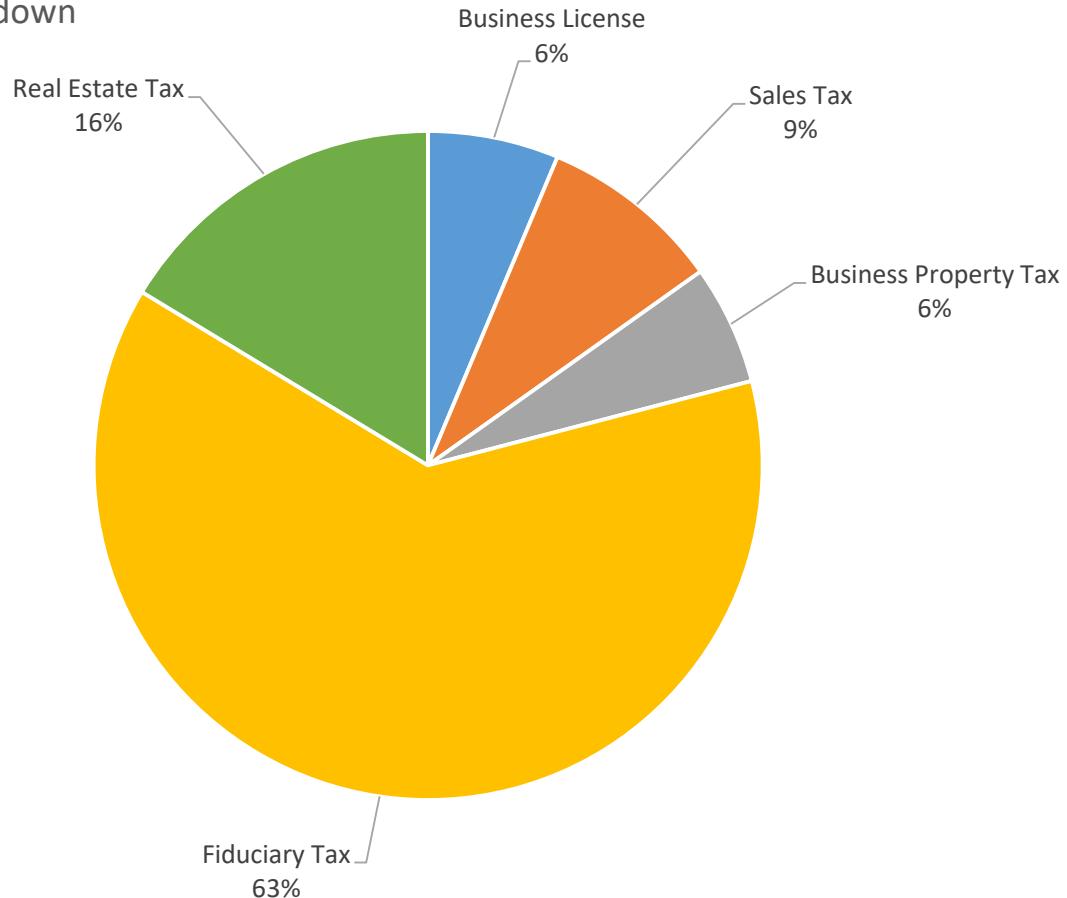


## Glenwood - Five Year Comparison



# GLENWOOD

## Revenue Breakdown



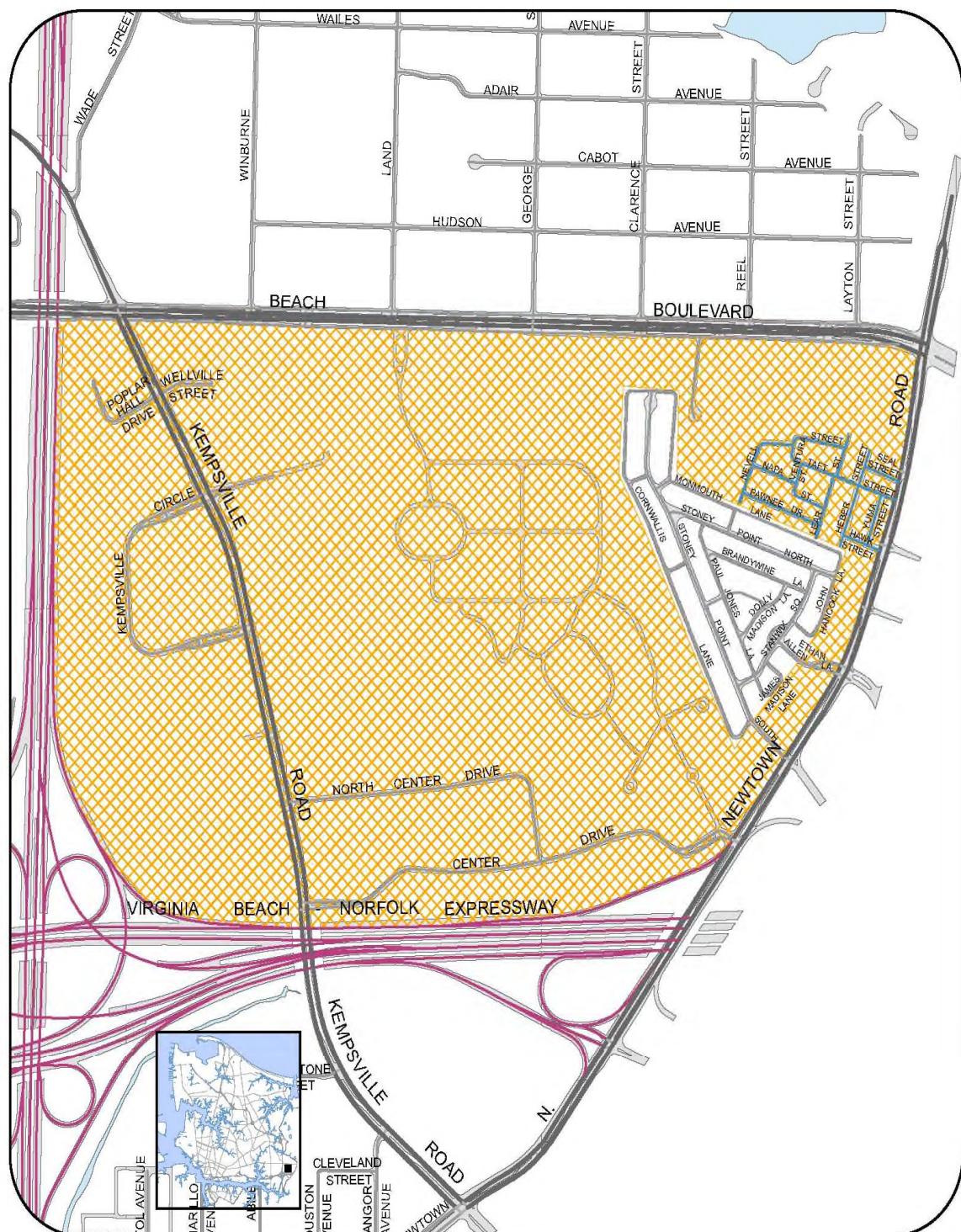
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$95,950,549	\$78,705,689	-17.97%
Total Retail Sales	\$23,548,011	\$25,681,403	9.06%
Total Assessed Value Real Estate	\$38,746,300	\$35,830,700	-7.52%
<b>Revenue Produced From:</b>			
Business License	\$166,196	\$184,014	10.72%
Estimated Sales Tax (1%)*	\$235,480	\$256,814	9.06%
Business Property Tax	\$221,520	\$168,529	-23.92%
Fiduciary Taxes**	\$1,893,325	\$1,825,258	-3.60%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$506,941	\$475,170	-6.27%
<b>Total Revenue***</b>	<b>\$3,023,462</b>	<b>\$2,909,785</b>	<b>-3.76%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

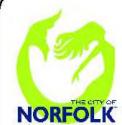
## Interstate Corporate Center



### Legend



Interstate Corporate  
Center  
Financial District

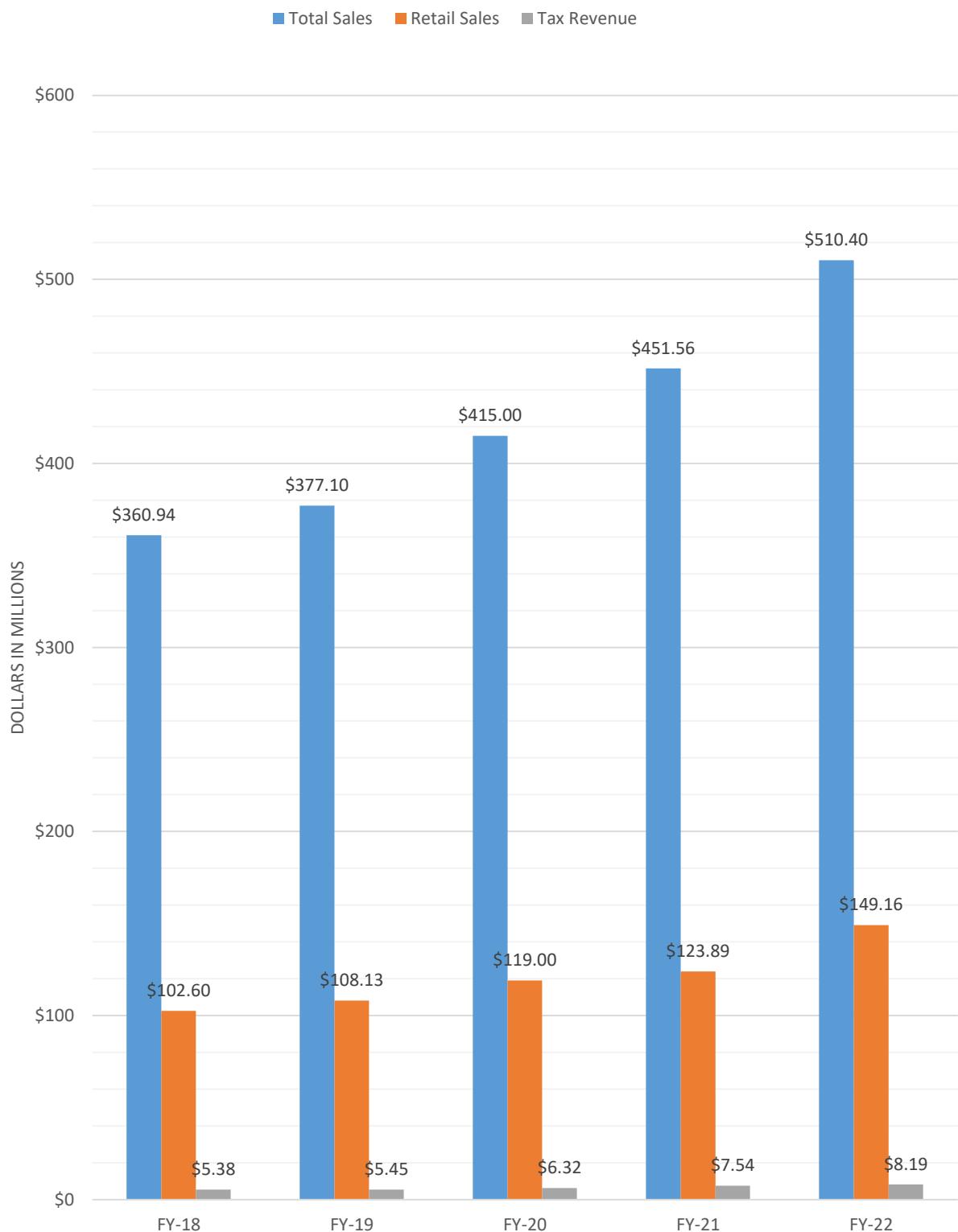


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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
Commissioner of the Revenue.

Date: June 2016

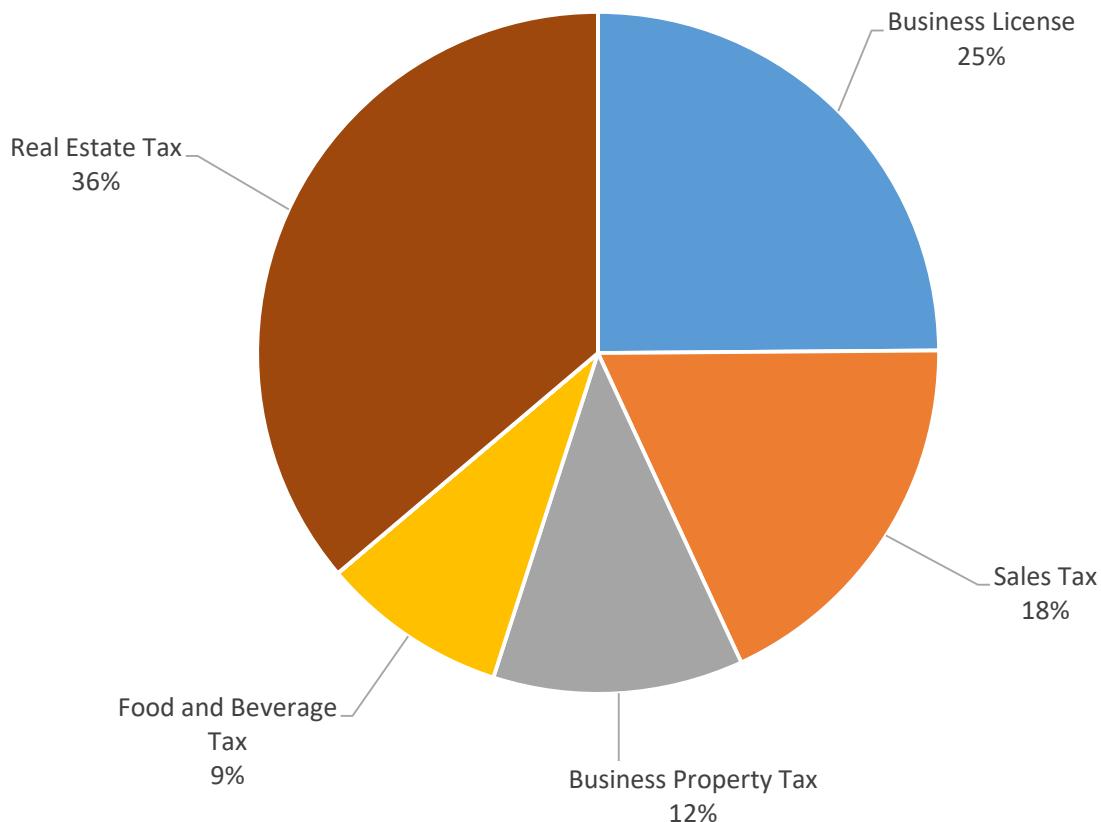


## Interstate Corporate Center - Five Year Comparison



# INTERSTATE CORPORATE CENTER

## Revenue Breakdown



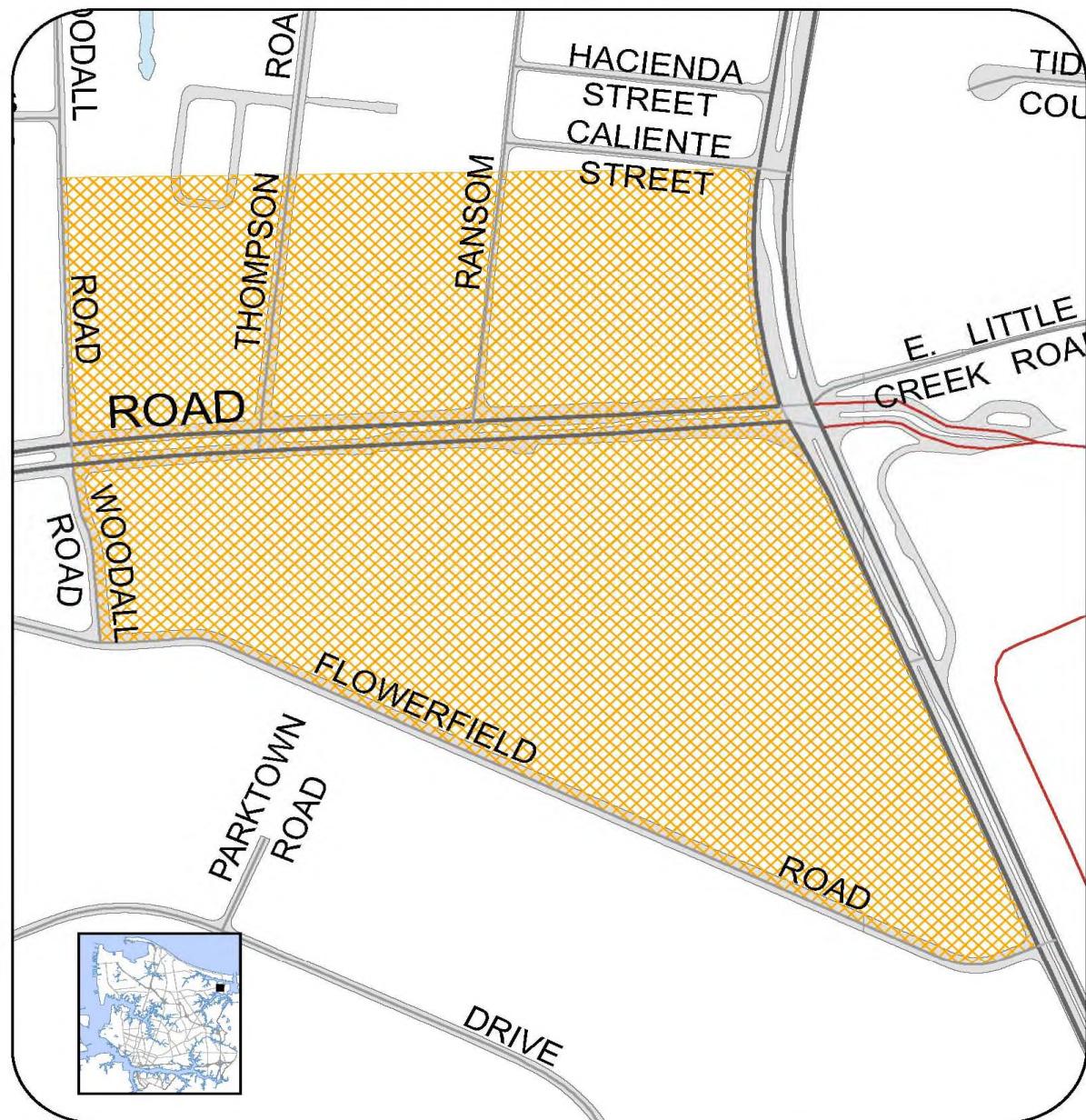
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$451,563,534	\$510,404,215	13.03%
Total Retail Sales	\$123,888,633	\$149,158,570	20.40%
Total Assessed Value Real Estate	\$250,477,300	\$238,723,100	-4.69%
Revenue Produced From:			
Business License	\$1,825,115	\$2,037,398	11.63%
Estimated Sales Tax (1%)*	\$1,238,886	\$1,491,586	20.40%
Business Property Tax	\$675,888	\$972,050	43.82%
Food and Beverage Tax (6.5%)	\$672,409	\$724,103	7.69%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$3,123,300	\$2,962,095	-5.16%
<b>Total Revenue***</b>	<b>\$7,535,598</b>	<b>\$8,187,232</b>	<b>8.65%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Little Creek Road Corridor East



### Legend

 Little Creek Road Corridor East Financial District

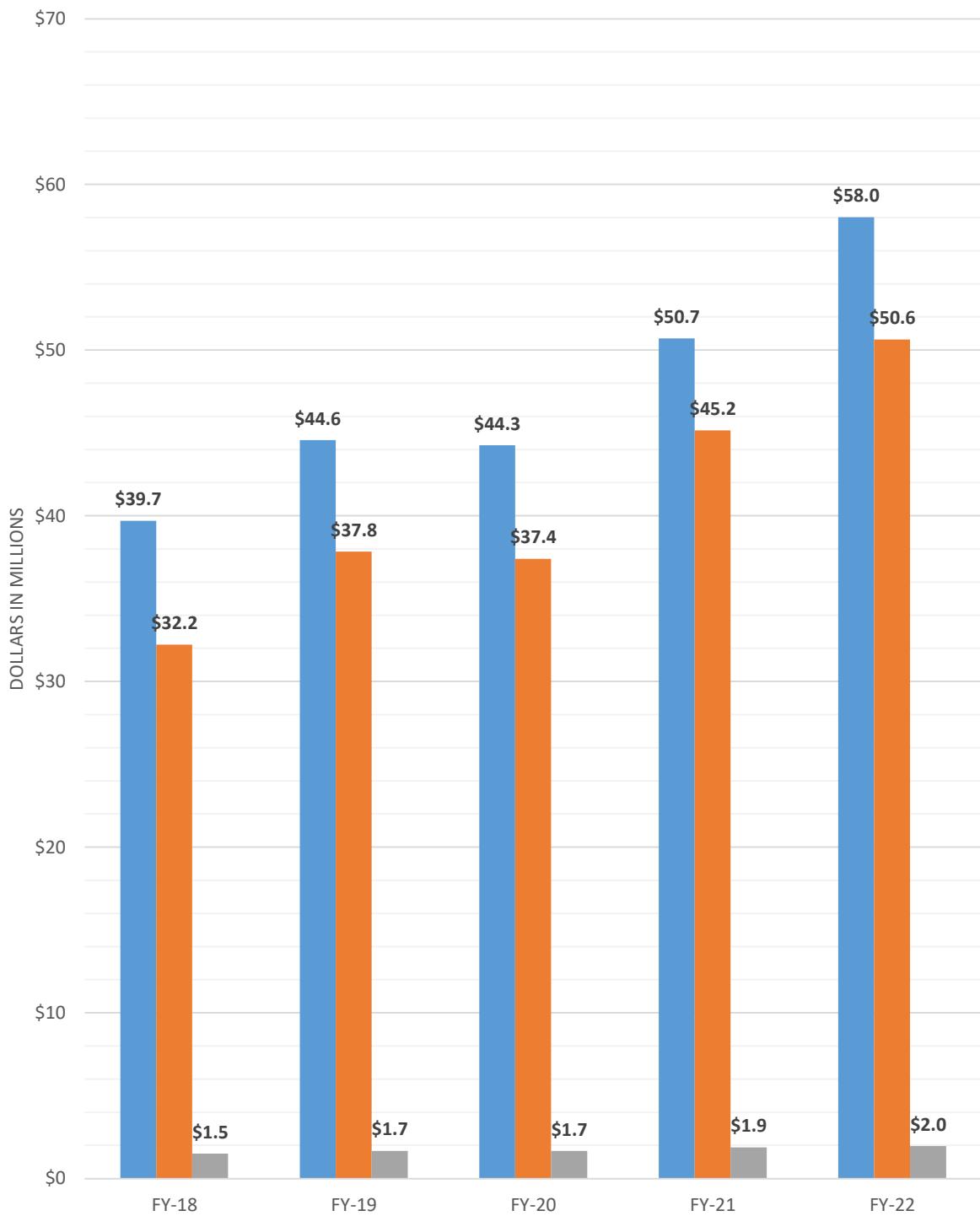


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Date: June 2016



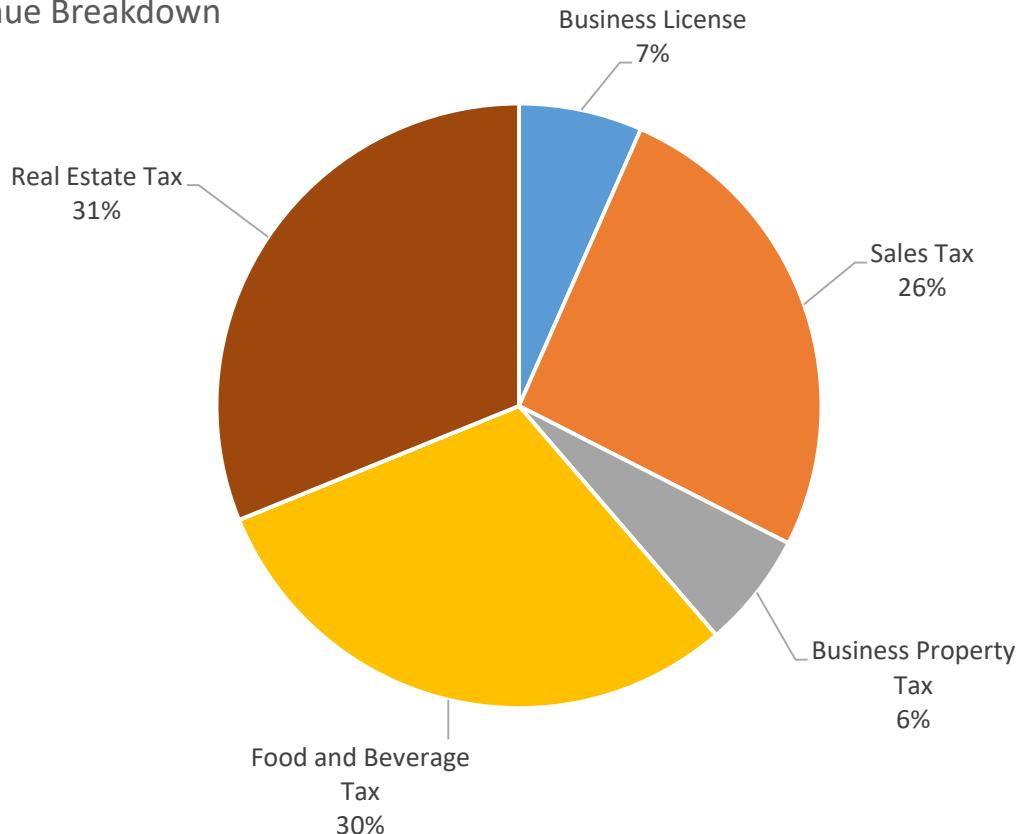
## Little Creek East - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# LITTLE CREEK CORRIDOR EAST

Revenue Breakdown



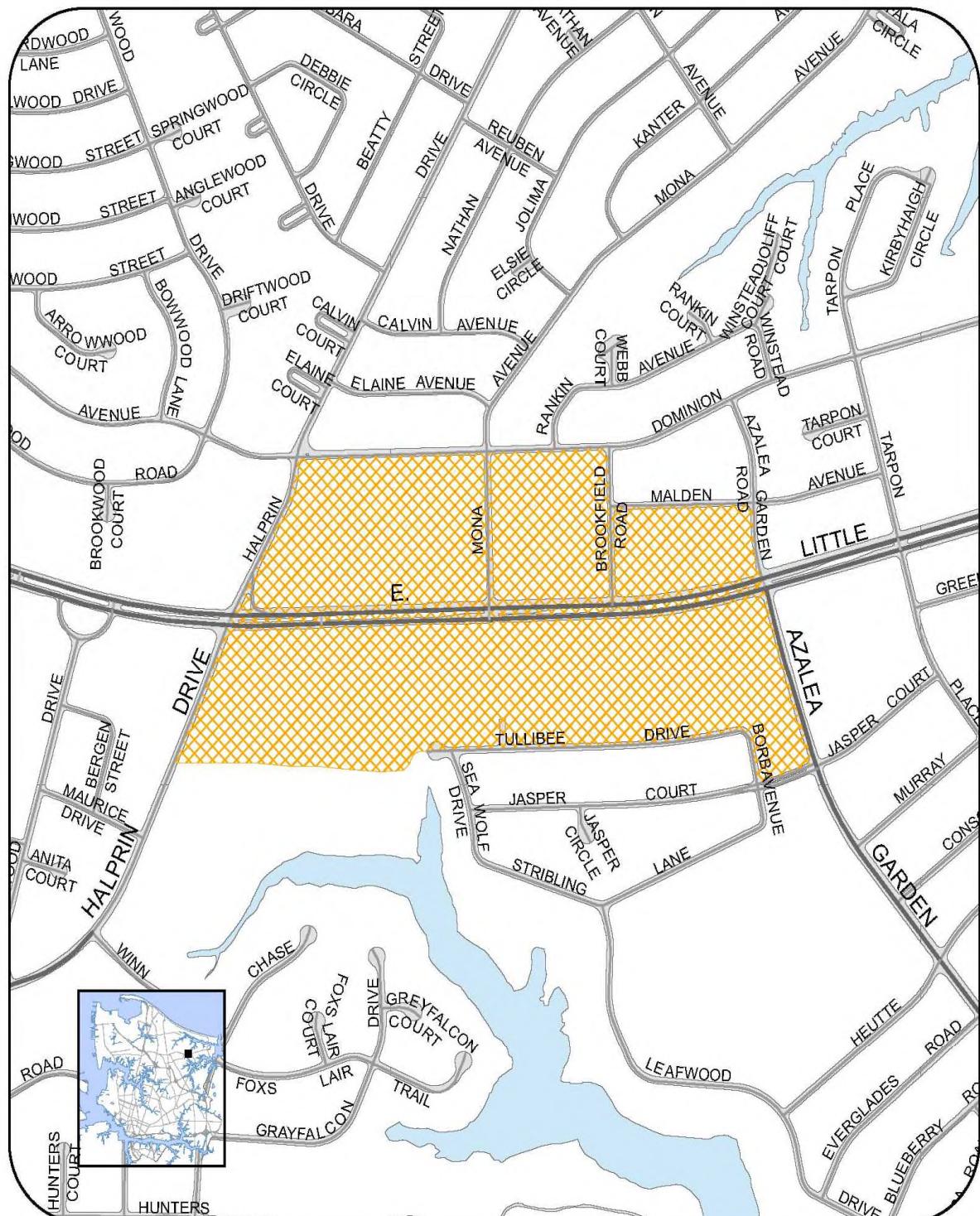
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$50,703,496	\$58,023,073	14.44%
Total Retail Sales	\$45,154,894	\$50,644,424	12.16%
Total Assessed Value Real Estate	\$47,648,000	\$48,752,400	2.32%
<b>Revenue Produced From:</b>			
Business License	\$110,845	\$129,240	16.60%
Estimated Sales Tax (1%)*	\$451,549	\$506,444	12.16%
Business Property Tax	\$139,130	\$121,027	-13.01%
Food and Beverage Tax (6.5%)	\$571,961	\$589,570	3.08%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$596,512	\$609,405	2.16%
<b>Total Revenue***</b>	<b>\$1,869,996</b>	<b>\$1,955,686</b>	<b>4.58%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

## Little Creek Road Corridor Roosevelt



### Legend



Little Creek Road  
Corridor Roosevelt  
Financial District

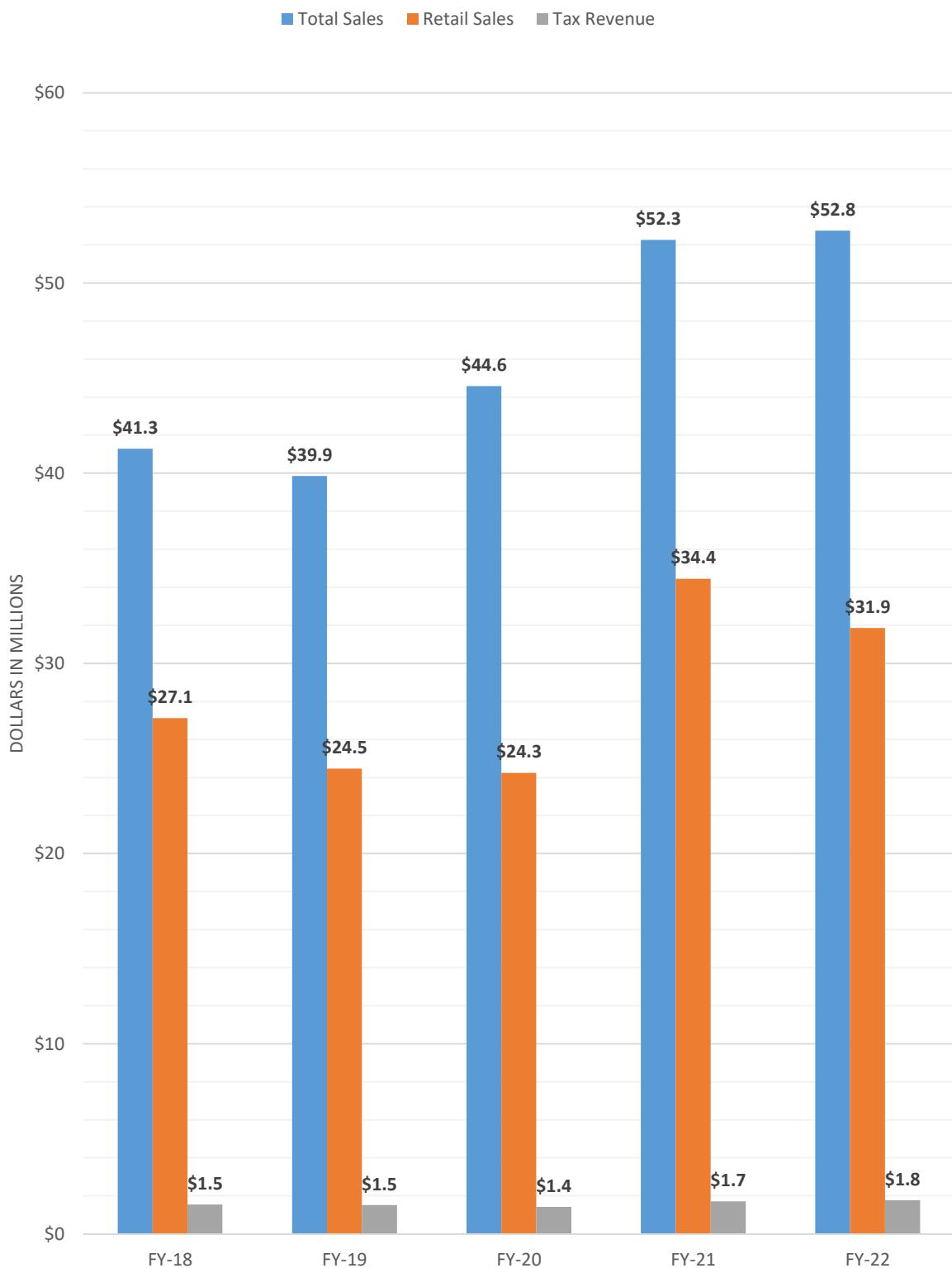


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Date: June 2016

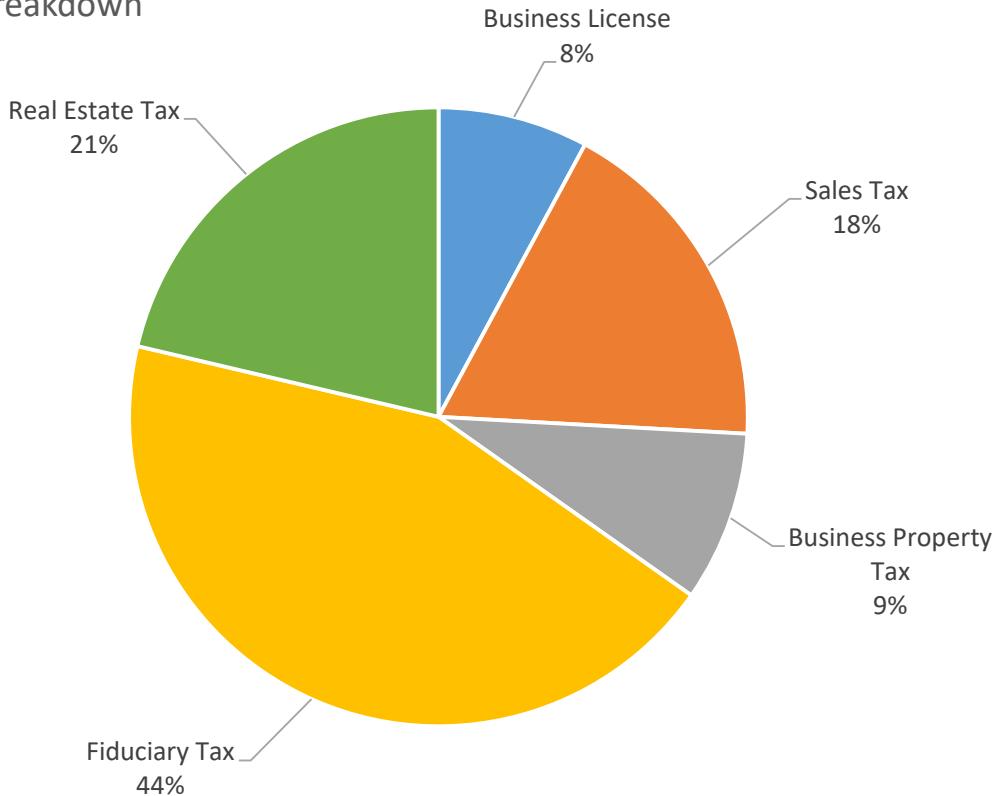


## Little Creek Roosevelt - Five Year Comparison



# LITTLE CREEK CORRIDOR ROOSEVELT

## Revenue Breakdown



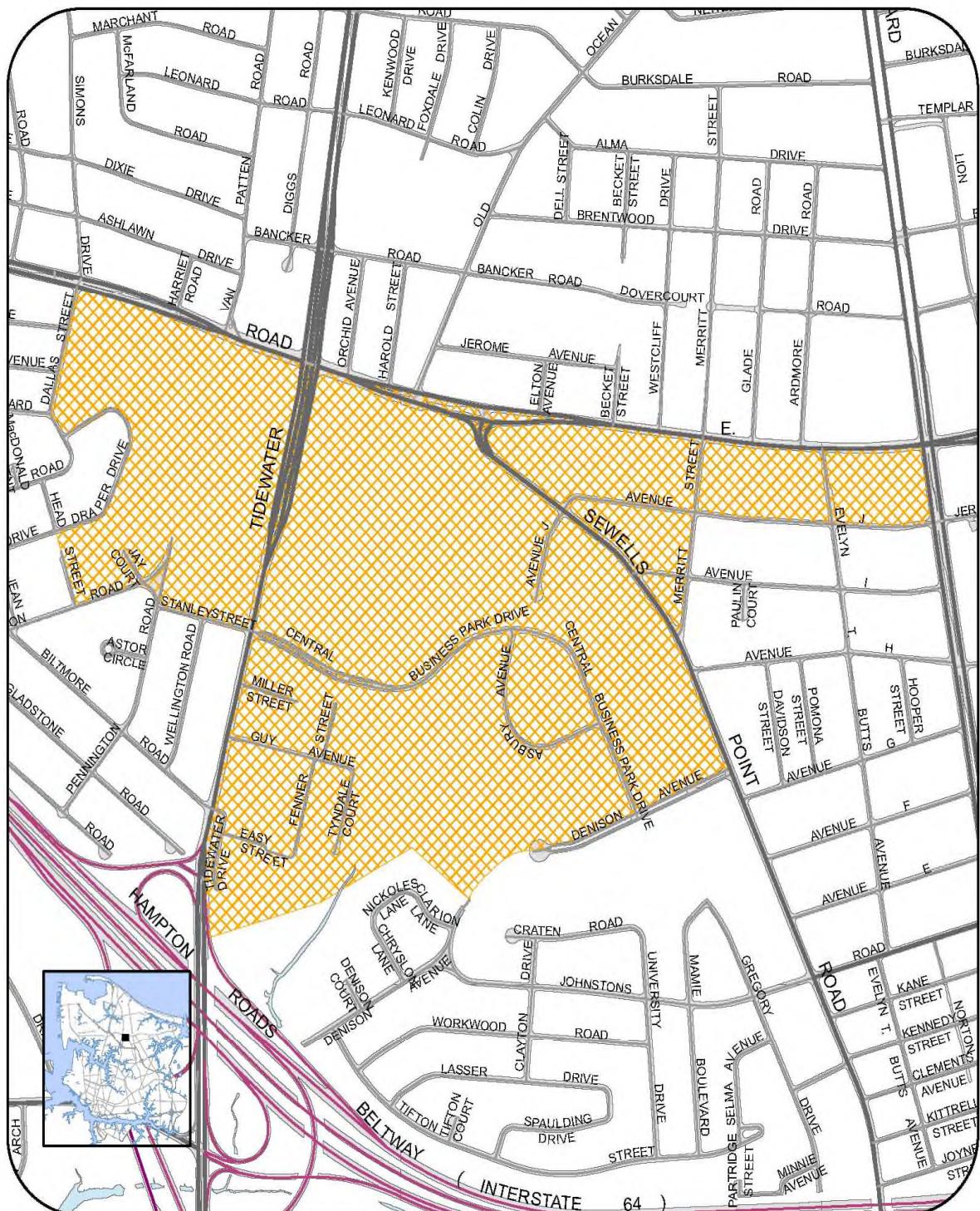
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$52,268,214	\$52,745,254	0.91%
Total Retail Sales	\$34,441,107	\$31,861,458	-7.49%
Total Assessed Value Real Estate	\$31,387,300	\$31,635,100	0.79%
<b>Revenue Produced From:</b>			
Business License	\$122,489	\$139,316	13.74%
Estimated Sales Tax (1%)*	\$344,411	\$318,615	-7.49%
Business Property Tax	\$149,305	\$157,845	5.72%
Fiduciary Taxes**	\$674,637	\$777,216	15.21%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$414,187	\$377,560	-8.84%
<b>Total Revenue***</b>	<b>\$1,705,029</b>	<b>\$1,770,553</b>	<b>3.84%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §5801-3

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Little Creek Road Corridor Southern Shopping Center



### Legend

 Little Creek Road  
 Southern Shopping  
 Center  
 Financial District



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 Financial District boundaries provided by the Office of the  
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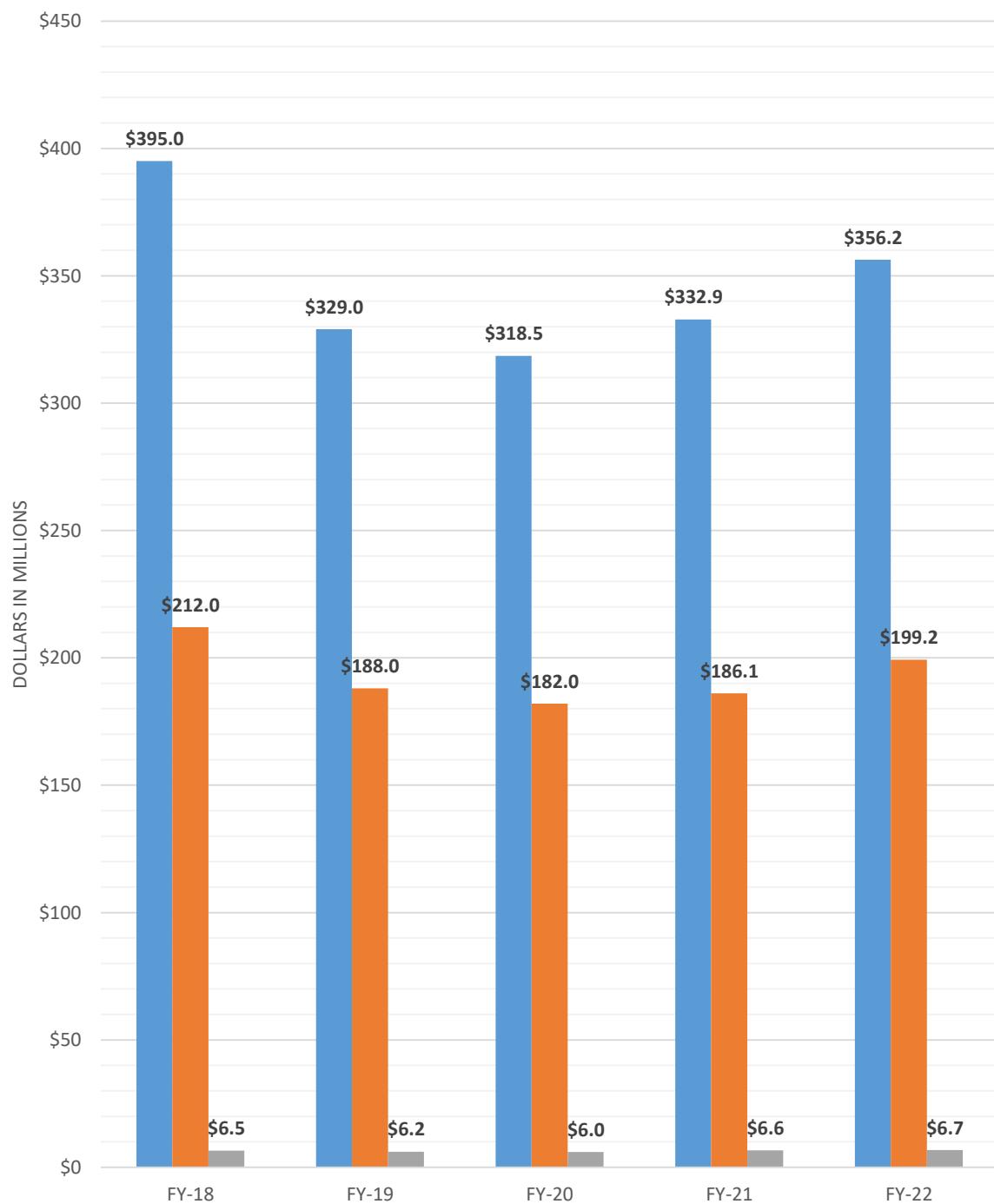
Date: June 2016



# Little Creek Southern Shopping Center

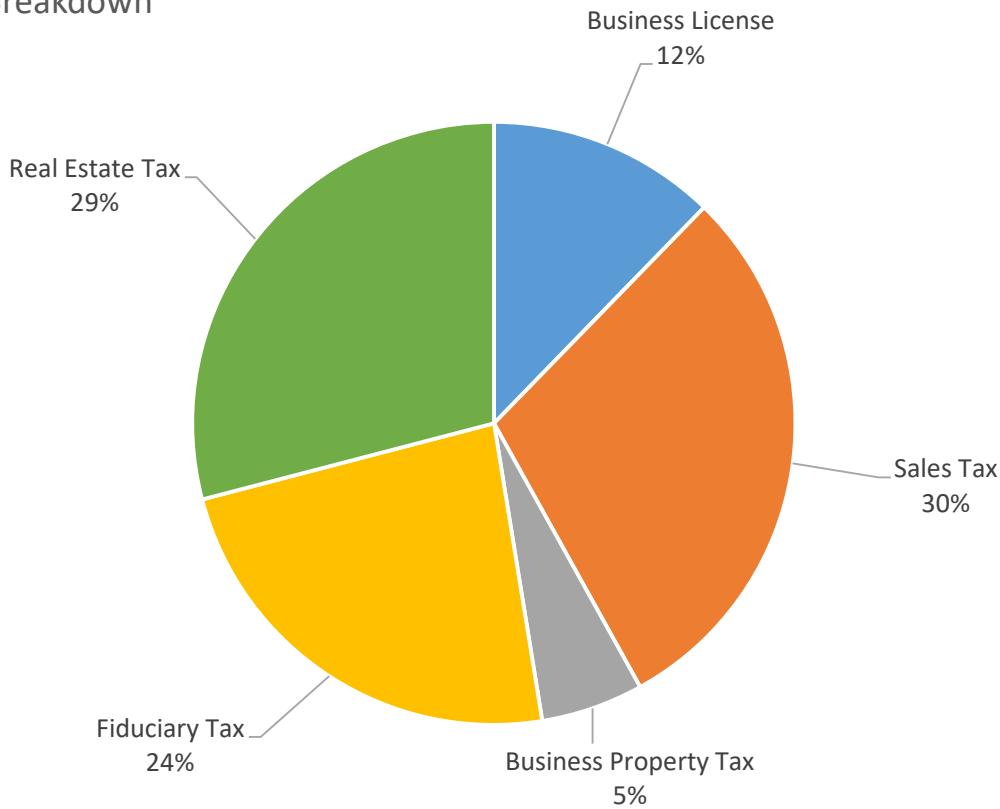
## Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



## LITTLE CREEK CORRIDOR SOUTHERN SHOPPING CENTER

### Revenue Breakdown



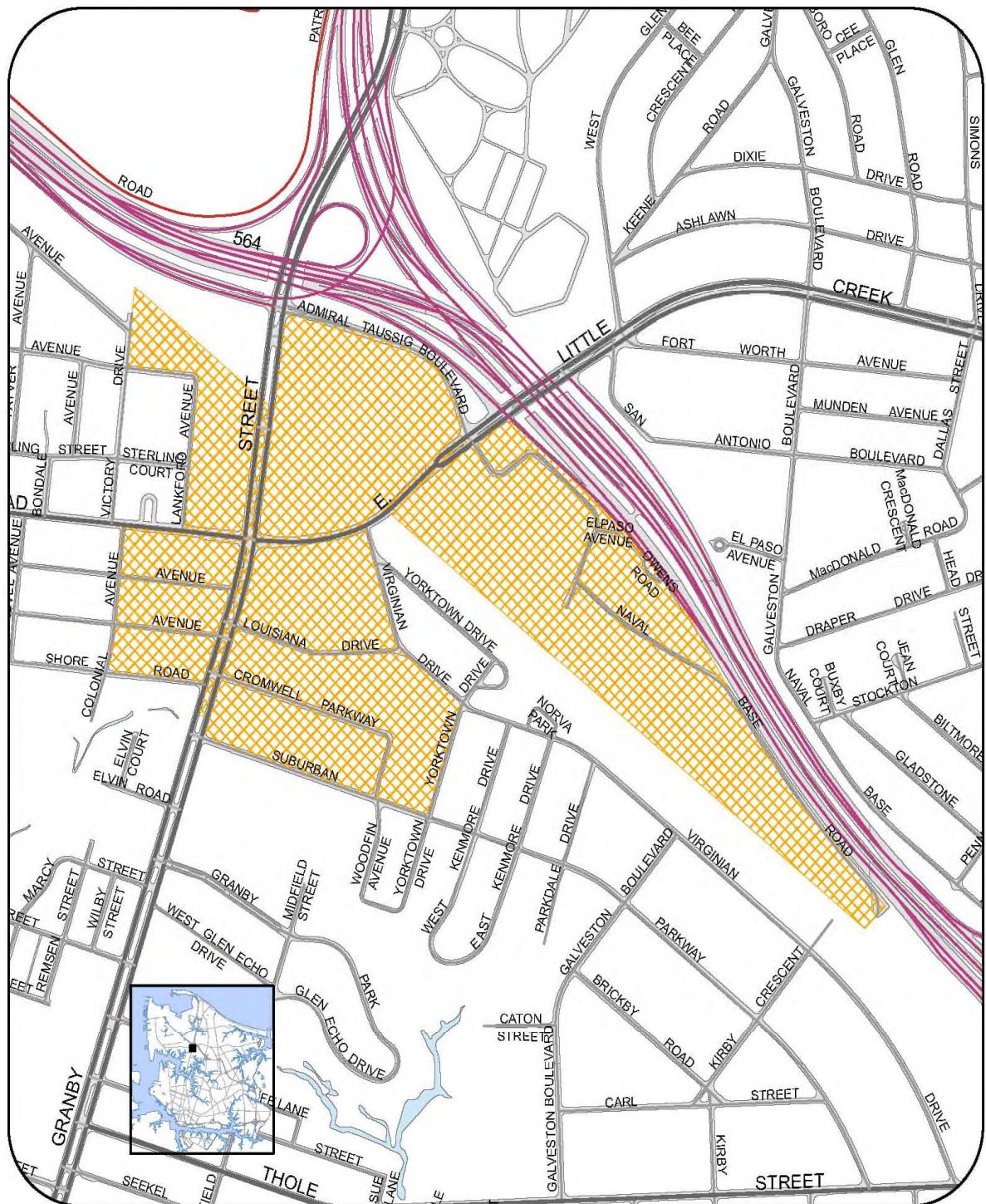
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$332,877,787	\$356,238,548	7.02%
Total Retail Sales	\$186,047,276	\$199,238,292	7.09%
Total Assessed Value Real Estate	\$156,240,300	\$164,986,500	5.60%
<b>Revenue Produced From:</b>			
Business License	\$805,226	\$825,140	2.47%
Estimated Sales Tax (1%)*	\$1,860,473	\$1,992,383	7.09%
Business Property Tax	\$435,870	\$369,039	-15.33%
Fiduciary Taxes**	\$1,600,482	\$1,579,378	-1.32%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,929,542	\$1,952,084	1.17%
<b>Total Revenue***</b>	<b>\$6,631,593</b>	<b>\$6,718,024</b>	<b>1.30%</b>

\* Based on reported Retail Sales

\*\* Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Little Creek Road Corridor Wards Corner

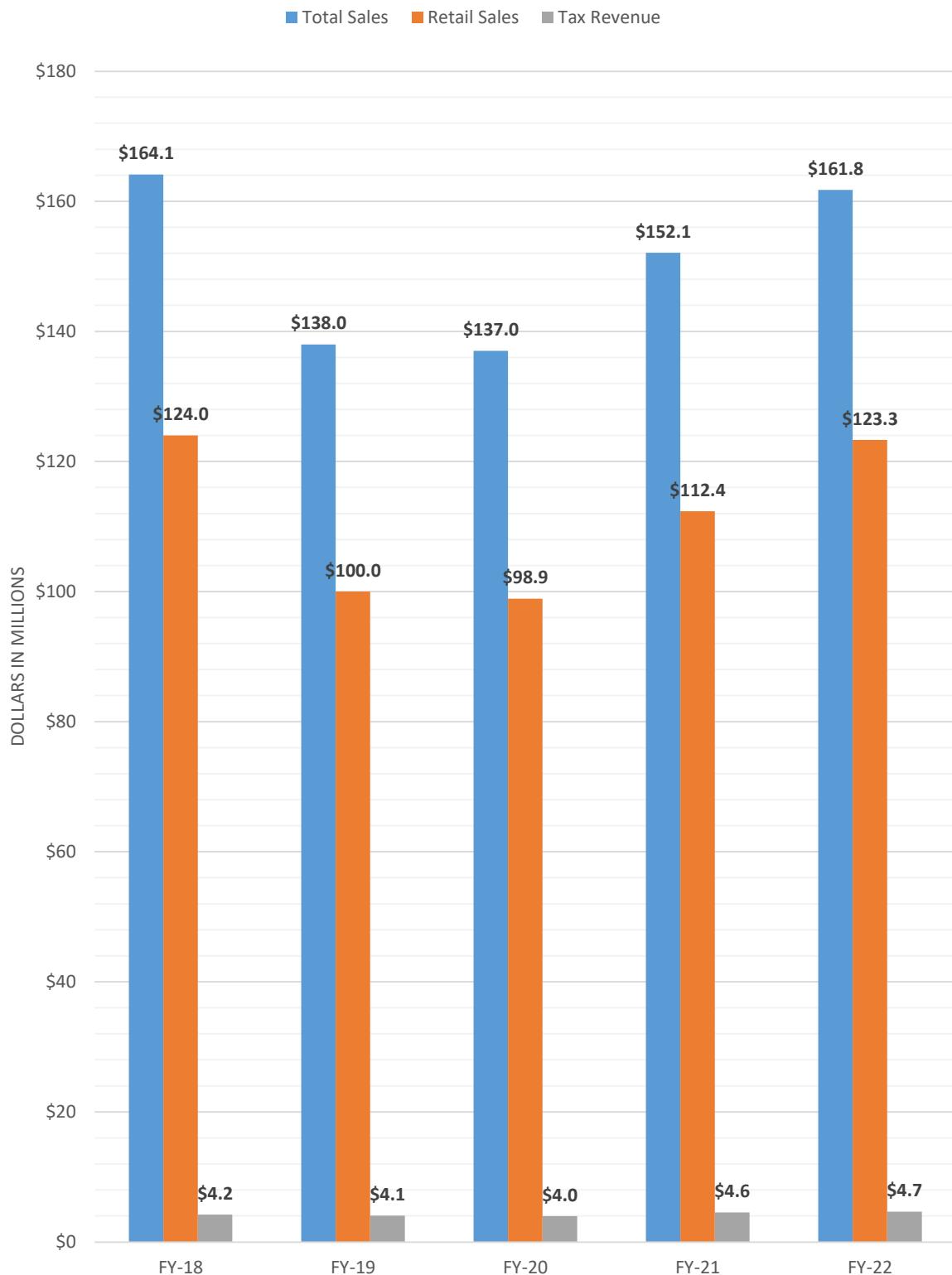


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Date: June 2016



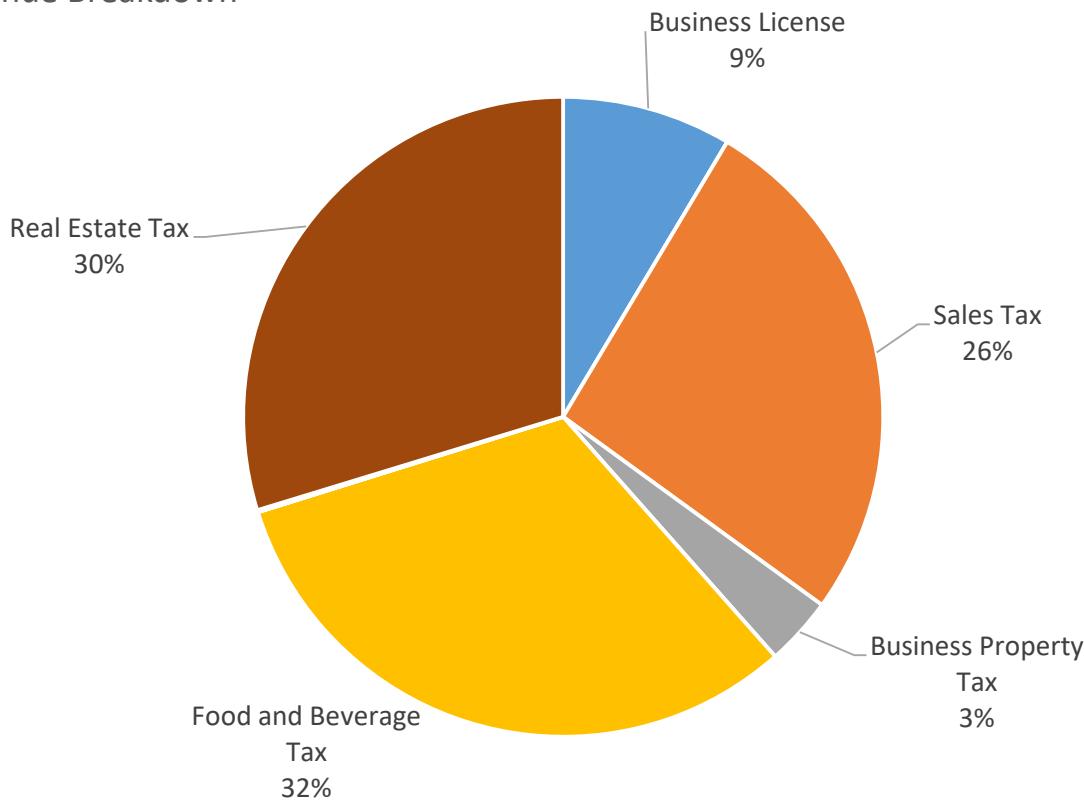
## Little Creek Wards Corner - Five Year Comparison



# LITTLE CREEK CORRIDOR

## WARDS CORNER

### Revenue Breakdown



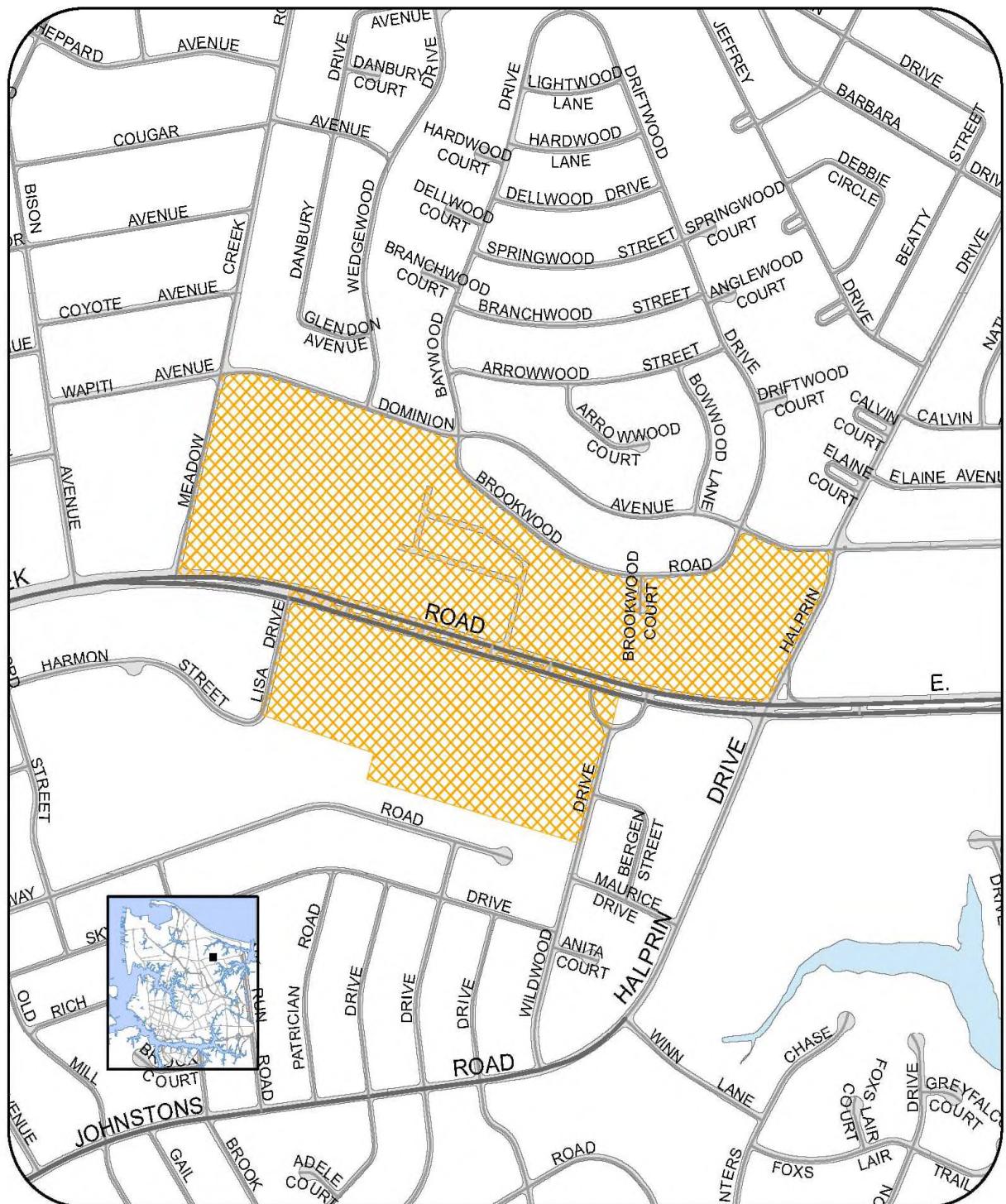
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$152,084,948	\$161,759,233	6.36%
Total Retail Sales	\$112,361,907	\$123,310,360	9.74%
Total Assessed Value Real Estate	\$108,360,600	\$110,501,200	1.98%
<b>Revenue Produced From:</b>			
Business License	\$329,859	\$399,224	21.03%
Estimated Sales Tax (1%)*	\$1,123,619	\$1,233,104	9.74%
Business Property Tax	\$355,171	\$162,095	-54.36%
Food and Beverage Tax (6.5%)	\$1,393,430	\$1,478,927	6.14%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$1,694	\$4,485	164.71%
Real Estate Tax	\$1,353,289	\$1,385,690	2.39%
<b>Total Revenue***</b>	<b>\$4,557,062</b>	<b>\$4,663,525</b>	<b>2.34%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Little Creek Road Corridor Wedgewood



### Legend

 Little Creek Road Corridor  
 Wedgewood Financial District



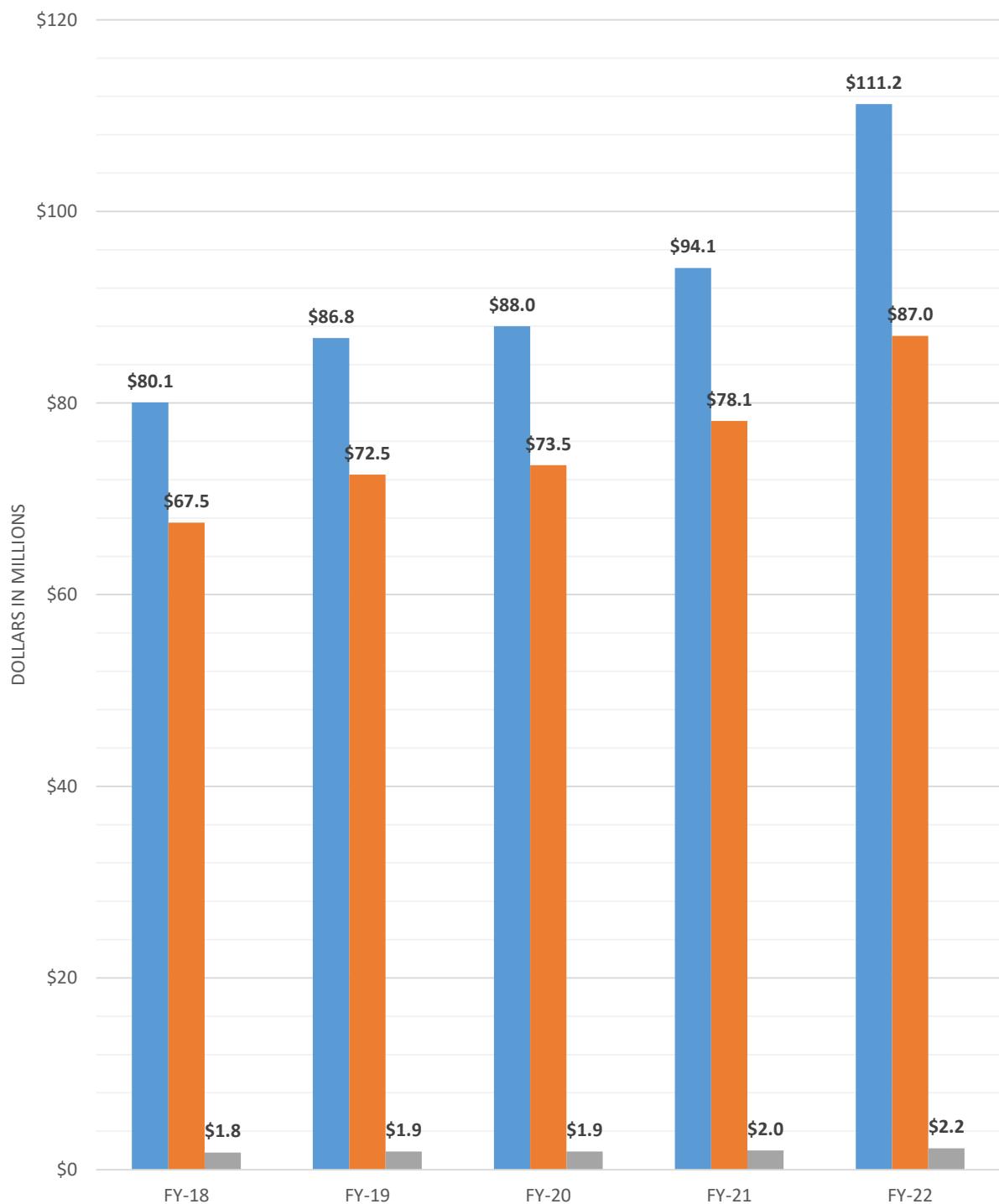
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Date: June 2016



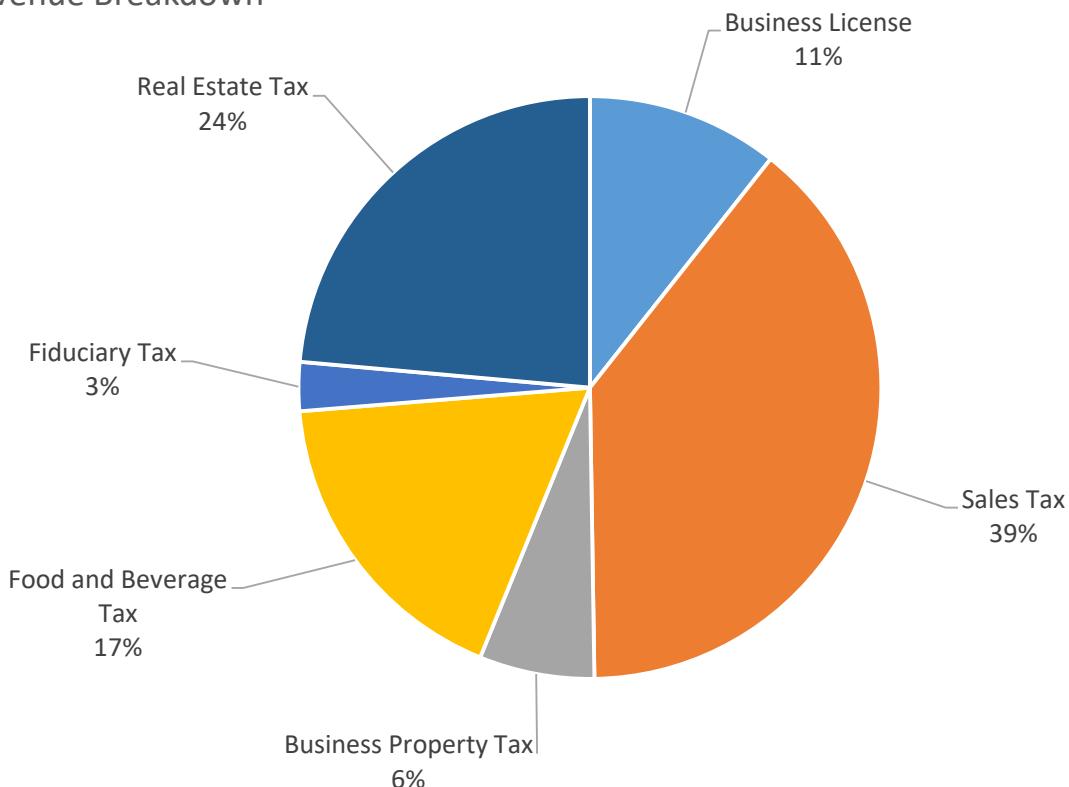
## Little Creek Wedgewood - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# LITTLE CREEK CORRIDOR WEDGEWOOD

## Revenue Breakdown



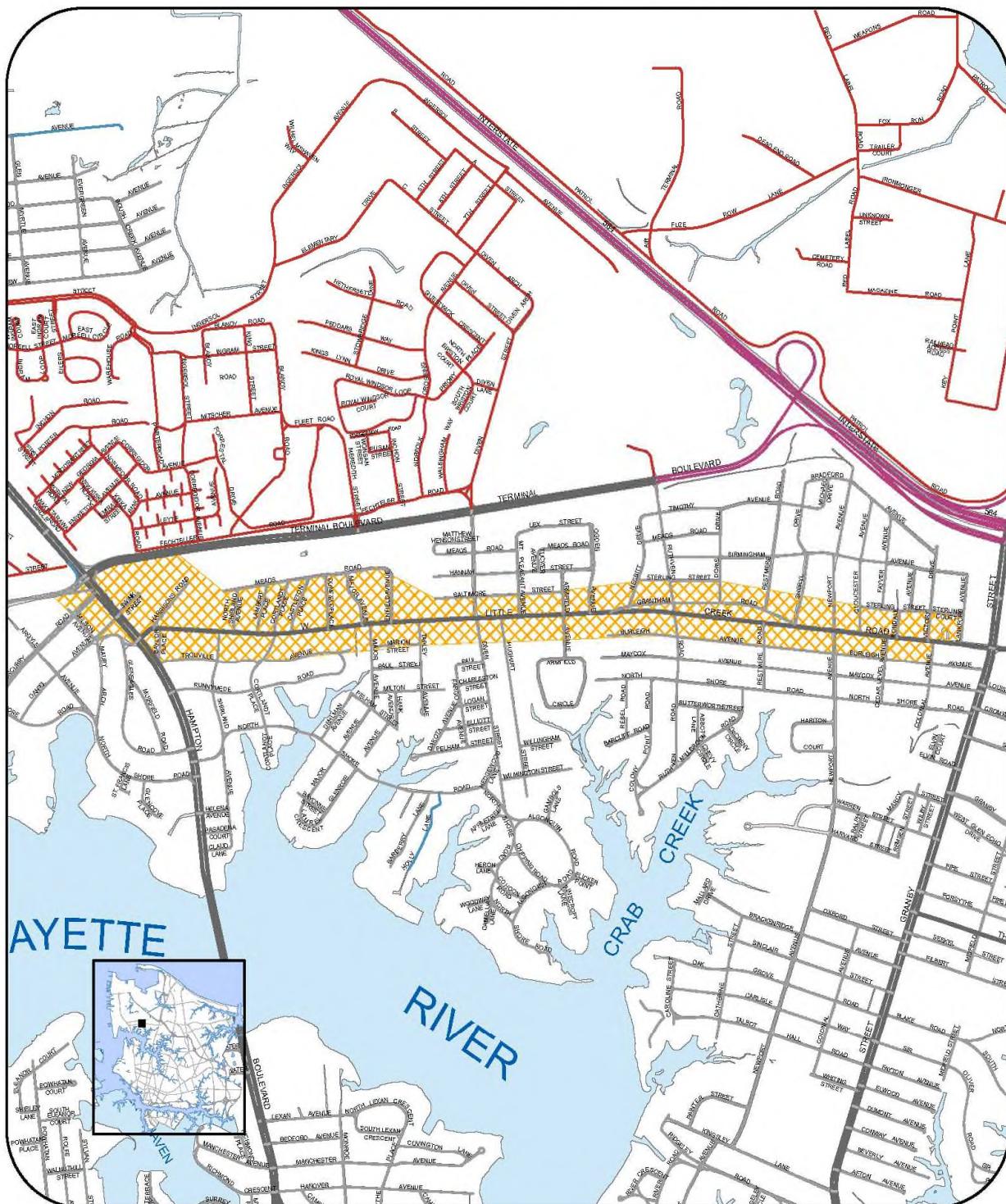
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$94,086,283	\$111,192,988	18.18%
Total Retail Sales	\$78,123,872	\$87,007,832	11.37%
Total Assessed Value Real Estate	\$40,964,000	\$41,058,600	0.23%
<b>Revenue Produced From:</b>			
Business License	\$201,338	\$236,685	17.56%
Estimated Sales Tax (1%)*	\$781,239	\$870,078	11.37%
Business Property Tax	\$164,700	\$142,325	-13.59%
Food and Beverage Tax (6.5%)	\$277,383	\$390,163	40.66%
Fiduciary Taxes**	\$60,398	\$60,411	0.02%
(Lodging, Room & Admissions)			
Real Estate Tax	\$500,817	\$524,655	4.76%
<b>Total Revenue***</b>	<b>\$1,985,875</b>	<b>\$2,224,318</b>	<b>12.01%</b>

\*Based on reported Retail Sales

\*\*Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

# Little Creek Road Corridor West



## Legend



Little Creek Road  
CorridorWest  
Financial District

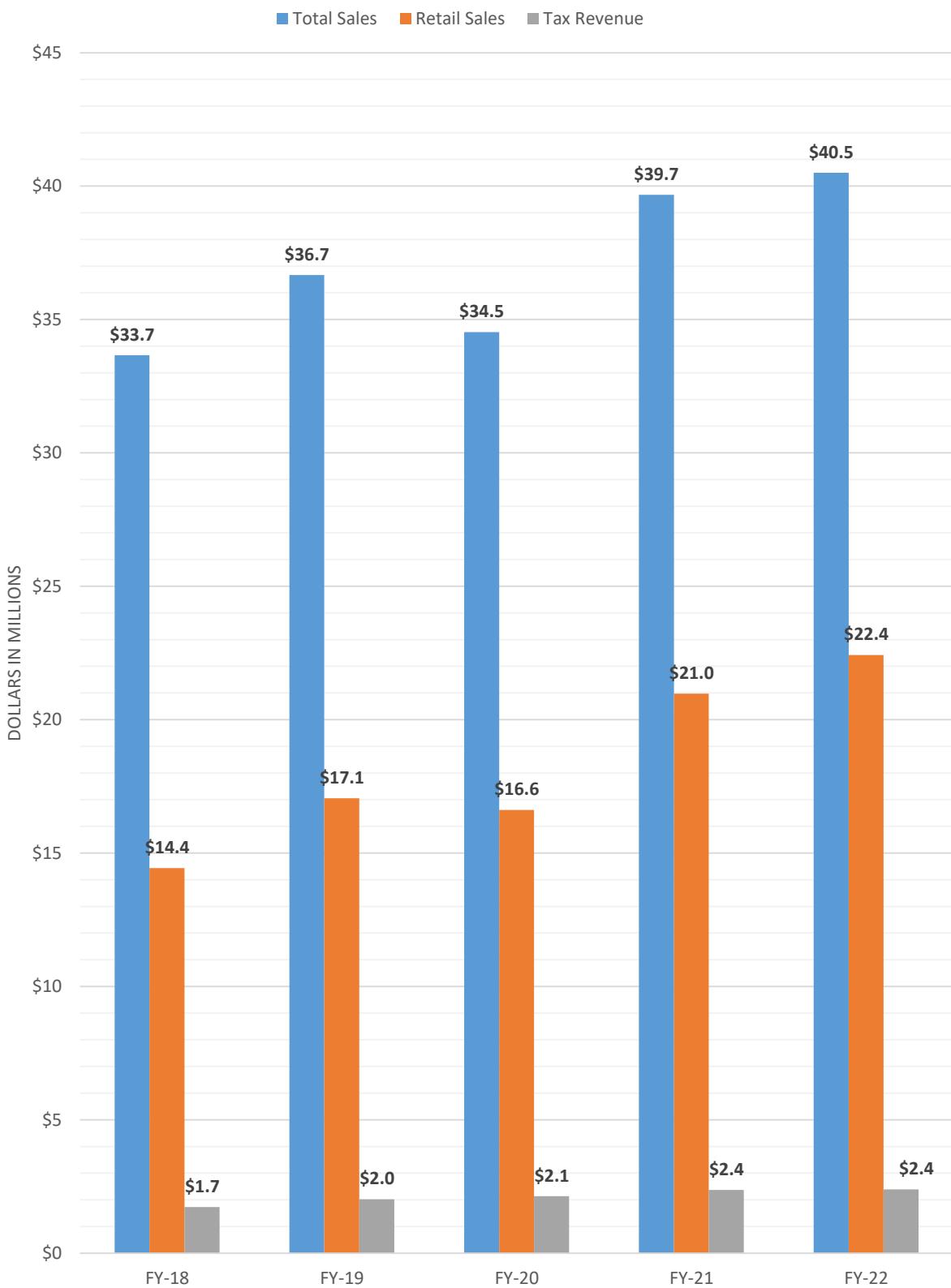


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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
Financial District boundaries provided by the Office of the  
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Date: June 2016

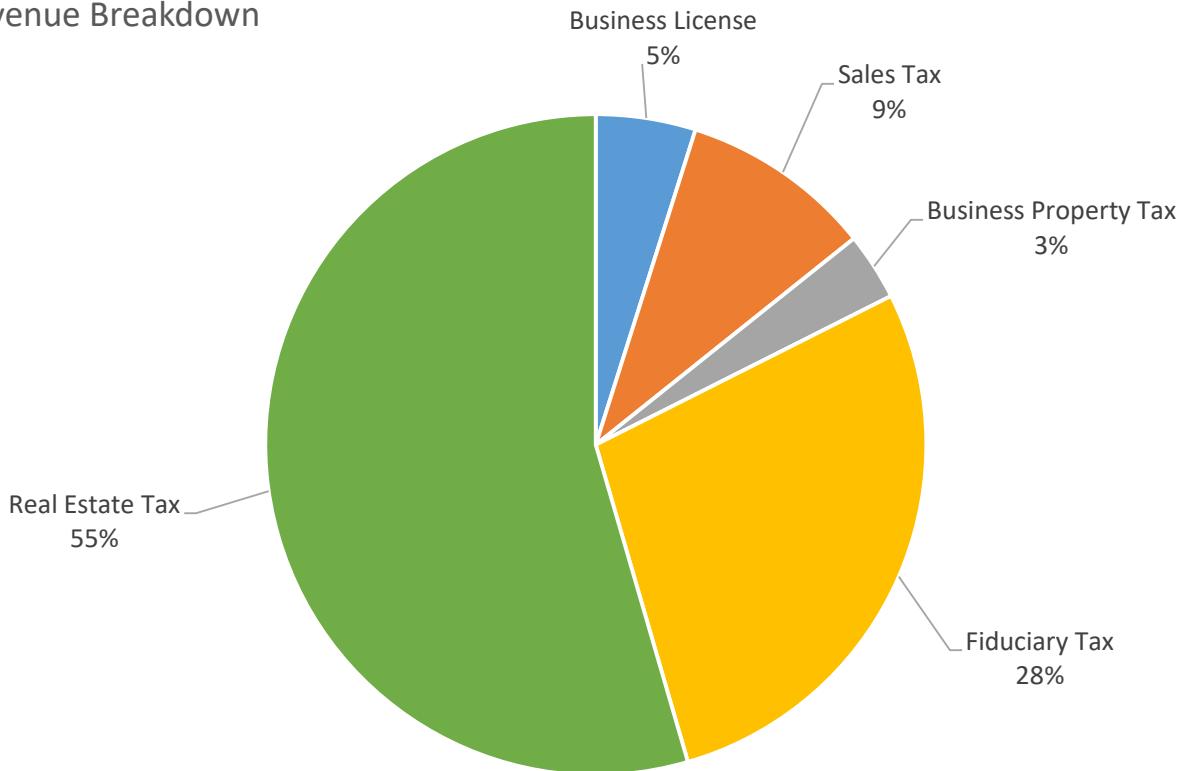


## Little Creek West - Five Year Comparison



# LITTLE CREEK CORRIDOR WEST

## Revenue Breakdown



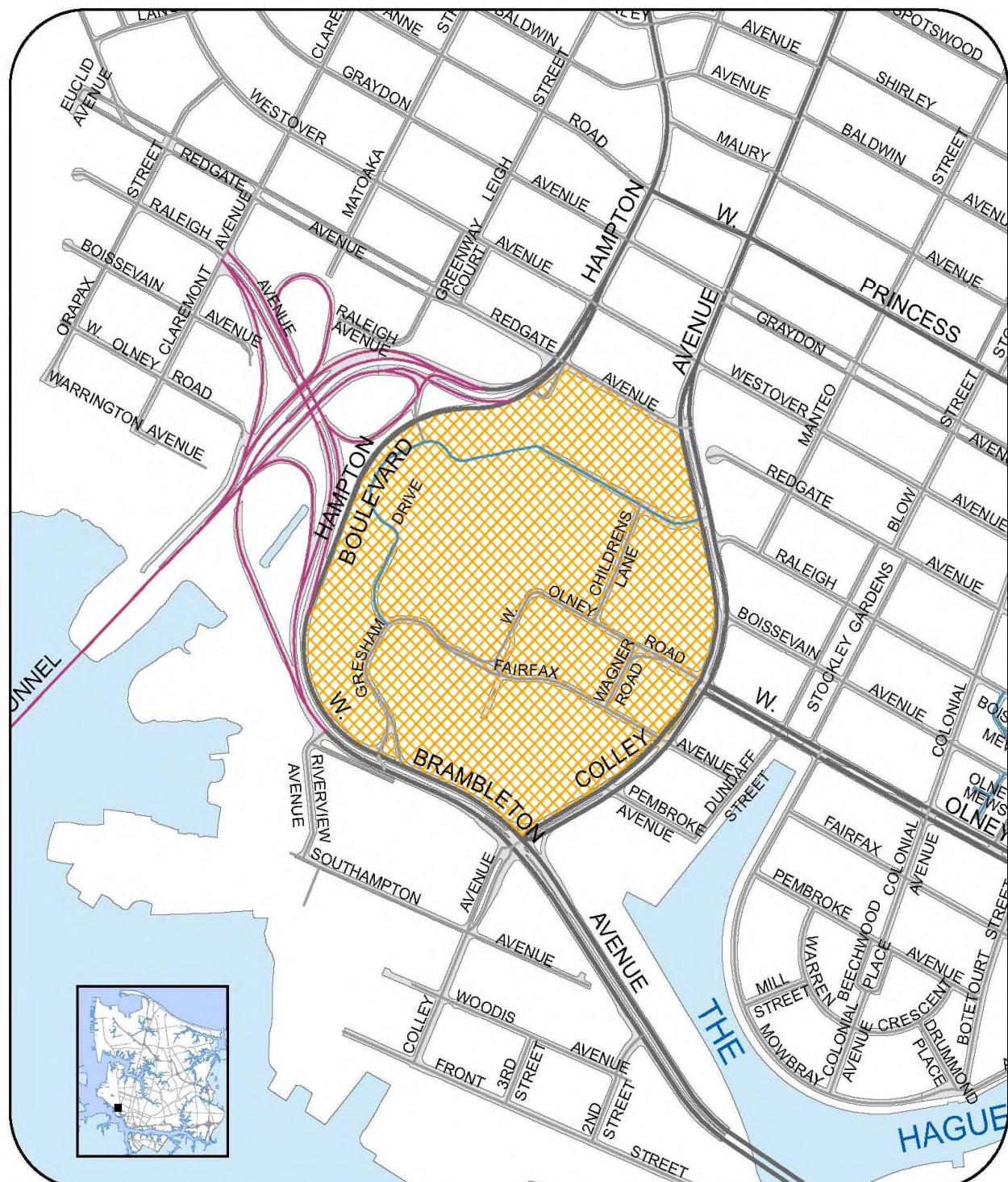
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$39,667,088	\$40,459,318	2.00%
Total Retail Sales	\$20,972,858	\$22,422,638	6.91%
Total Assessed Value Real Estate	\$102,909,800	\$107,427,400	4.39%
<b>Revenue Produced From:</b>			
Business License	\$115,925	\$116,666	0.64%
Estimated Sales Tax (1%)*	\$209,729	\$224,226	6.91%
Business Property Tax	\$85,262	\$78,826	-7.55%
Fiduciary Taxes**	\$679,420	\$666,837	-1.85%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,285,881	\$1,301,446	1.21%
<b>Total Revenue***</b>	<b>\$2,376,216</b>	<b>\$2,388,001</b>	<b>0.50%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Medical Center



### Legend

 Medical Center Financial District



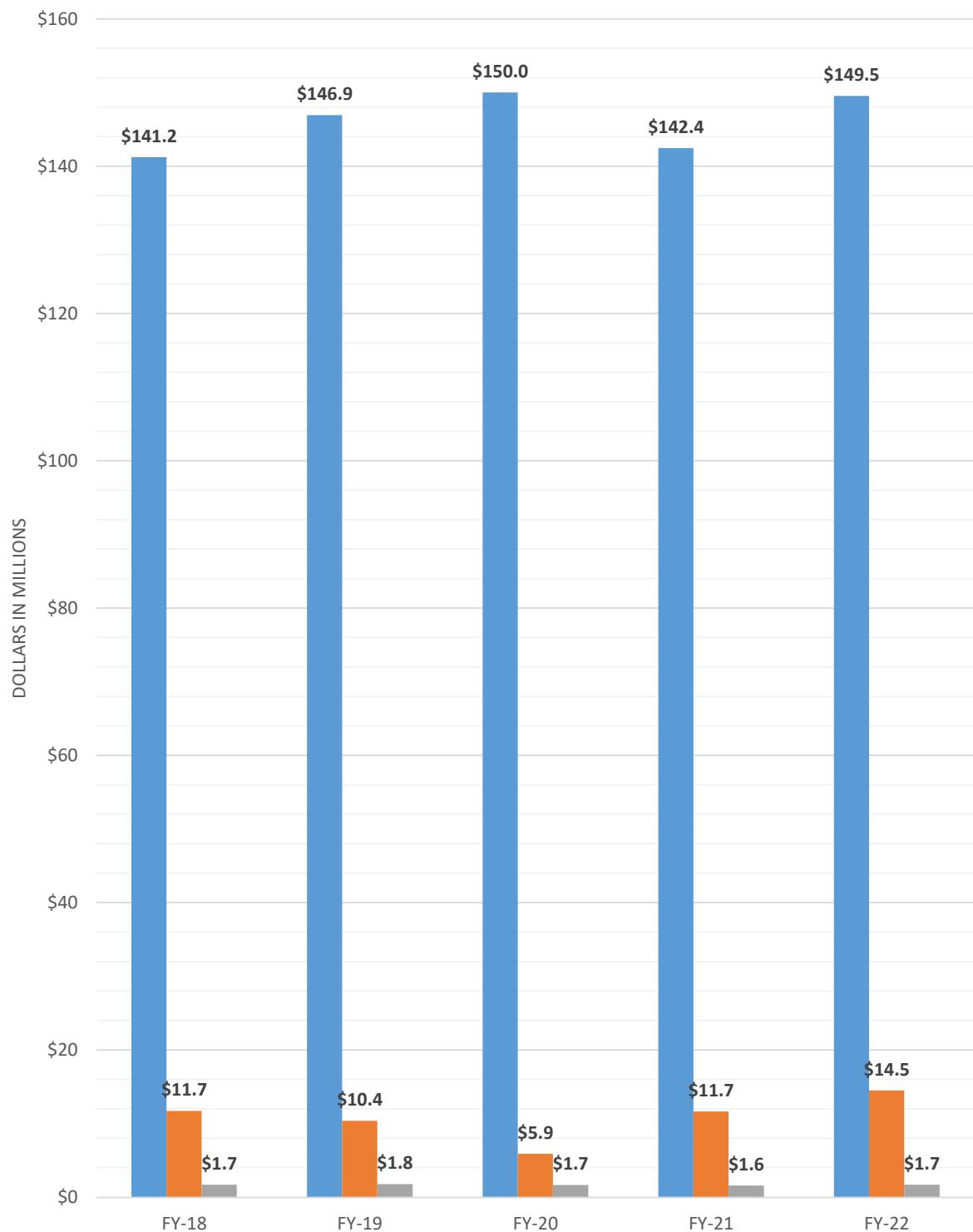
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Date: June 2016



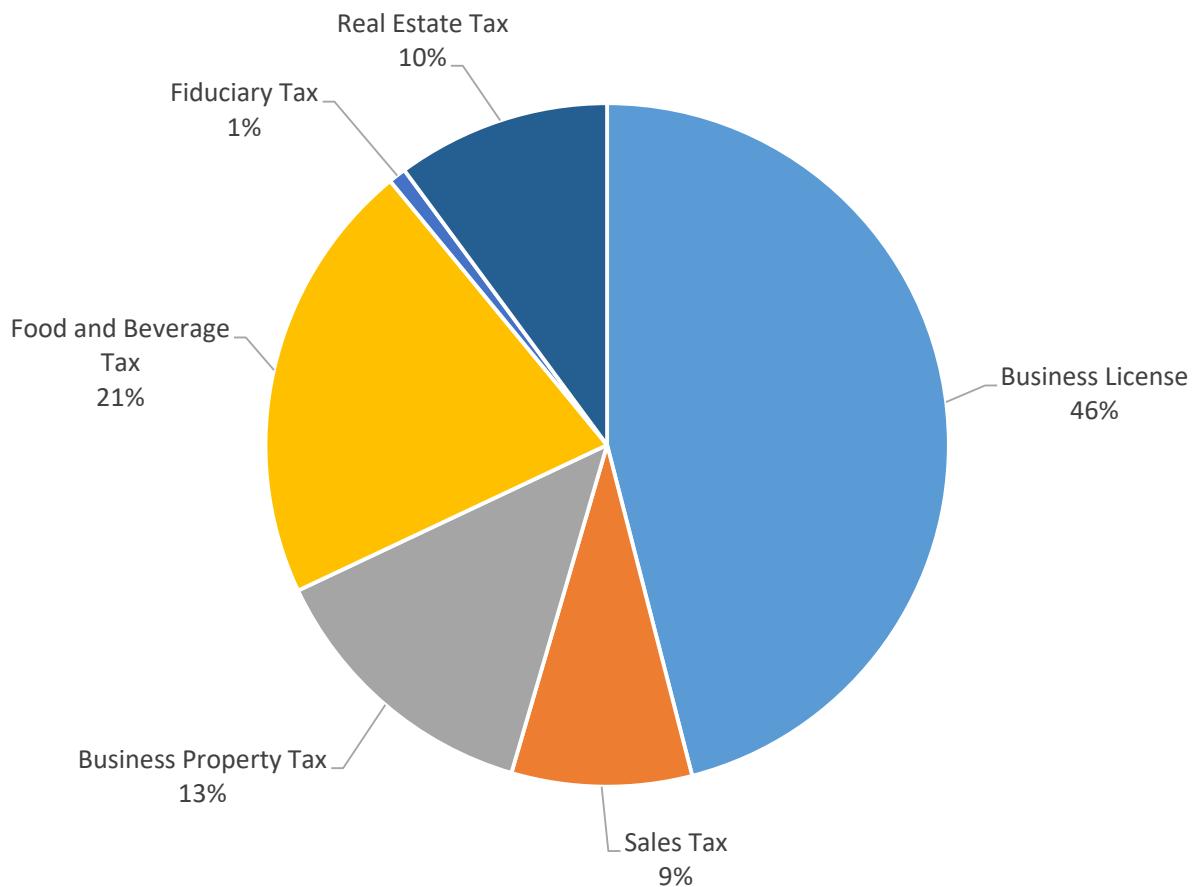
## Medical Center - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# MEDICAL CENTER

## Revenue Breakdown



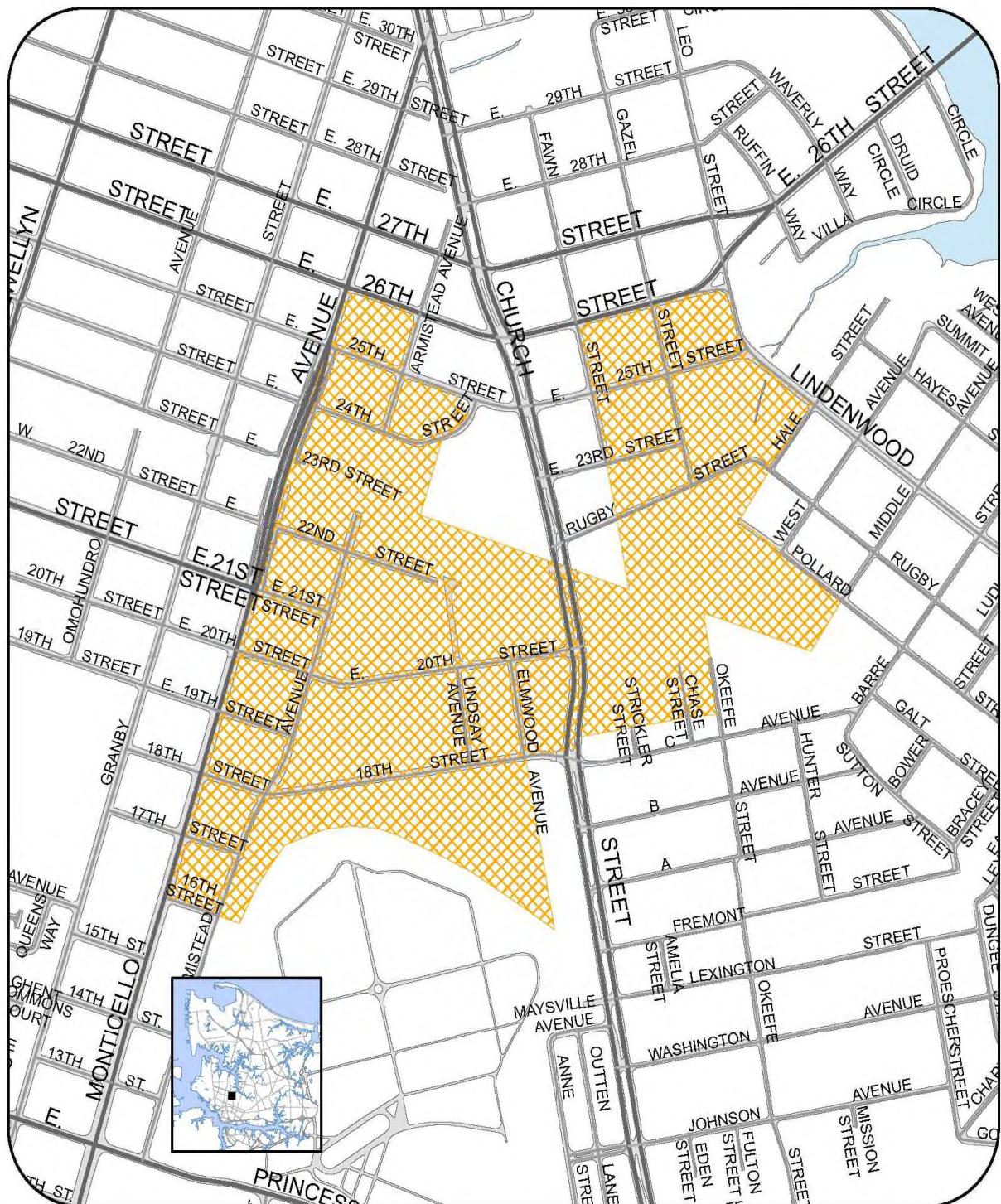
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$142,435,891	\$149,510,386	4.97%
Total Retail Sales	\$11,652,874	\$14,490,712	24.35%
Total Assessed Value Real Estate	\$13,433,800	\$13,757,000	2.41%
<b>Revenue Produced From:</b>			
Business License	\$747,297	\$781,312	4.55%
Estimated Sales Tax (1%)*	\$116,529	\$144,907	24.35%
Business Property Tax	\$291,838	\$228,886	-21.57%
Food and Beverage Tax (6.5%)	\$251,671	\$357,799	42.17%
Fiduciary Taxes**	\$21,121	\$14,034	-33.55%
(Lodging, Room & Admissions)			
Real Estate Tax	\$168,105	\$171,963	2.29%
<b>Total Revenue***</b>	<b>\$1,596,562</b>	<b>\$1,698,900</b>	<b>6.41%</b>

\*Based on reported Retail Sales

\*\*Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Mid-Town Industrial Park



### Legend



Mid-Town Industrial  
Park  
Financial District

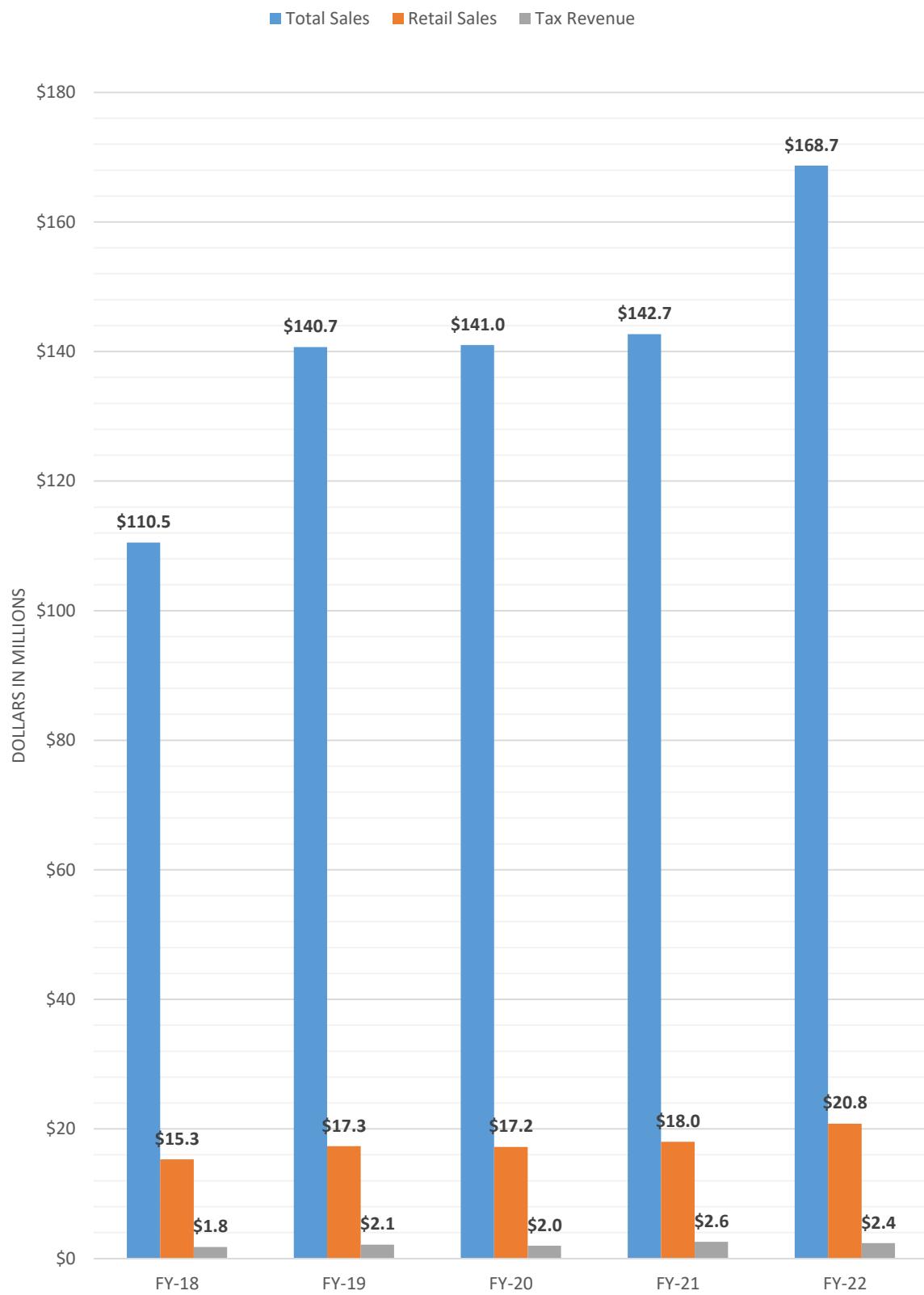


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Date: June 2016

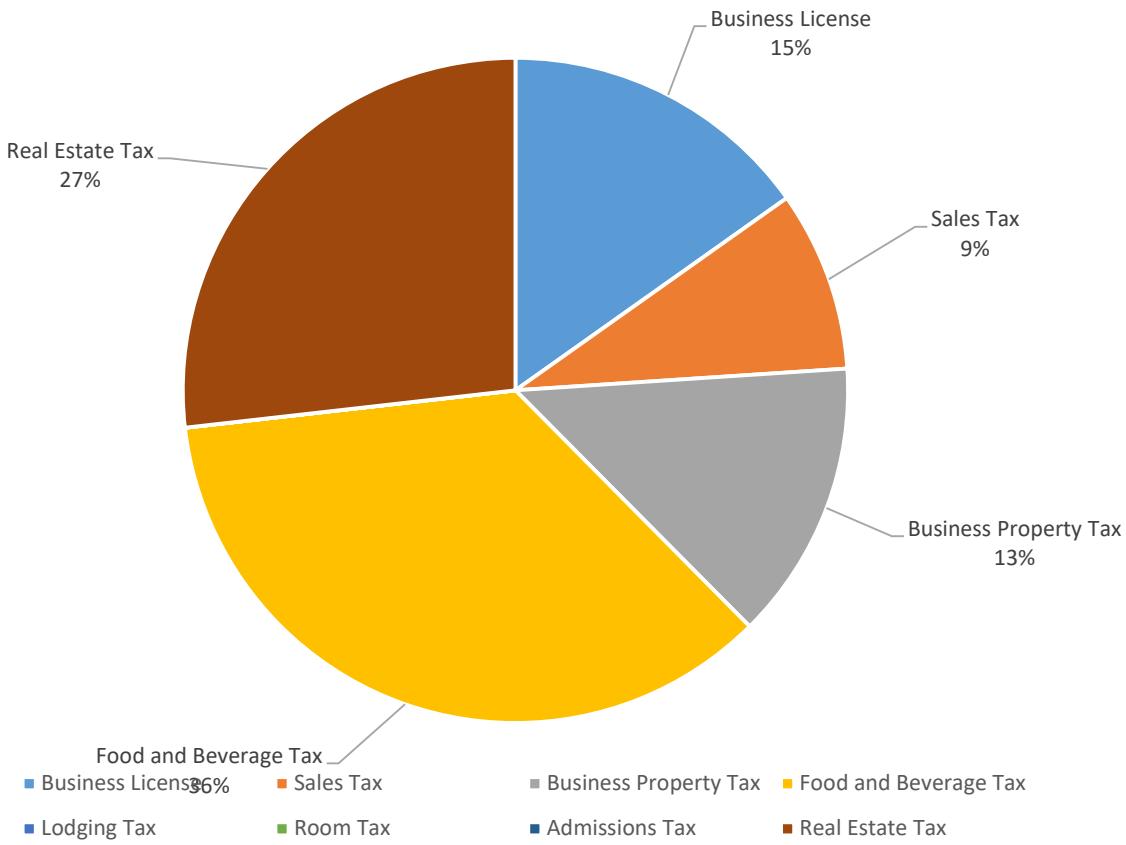


## Mid-Town Industrial - Five Year Comparison



# MID-TOWN INDUSTRIAL PARK

## Revenue Breakdown



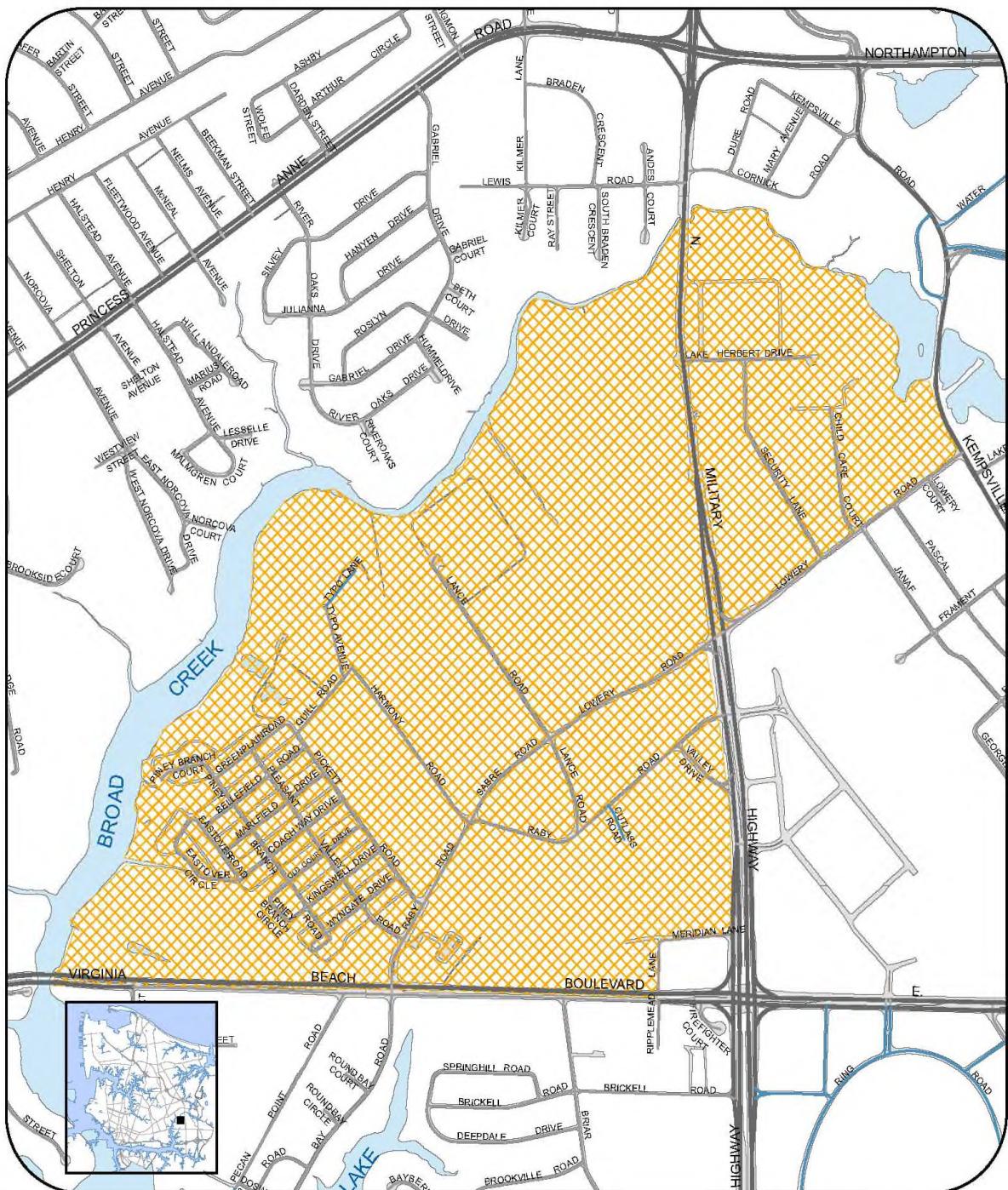
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$142,664,190	\$168,709,539	18.26%
Total Retail Sales	\$18,020,952	\$20,822,924	15.55%
Total Assessed Value Real Estate	\$63,516,300	\$63,500,700	-0.02%
Revenue Produced From:			
Business License	\$364,703	\$359,977	-1.30%
Estimated Sales Tax (1%)*	\$180,210	\$208,229	15.55%
Business Property Tax	\$539,630	\$322,453	-40.25%
Food and Beverage Tax (6.5%)	\$827,254	\$845,391	2.19%
Lodging Tax (8%)*	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$635,853	\$635,424	-0.07%
<b>Total Revenue***</b>	<b>\$2,547,650</b>	<b>\$2,371,475</b>	<b>-6.92%</b>

\*Based on reported Retail Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Broad Creek



### Legend

 Military Highway Corridor  
Broad Creek Financial District



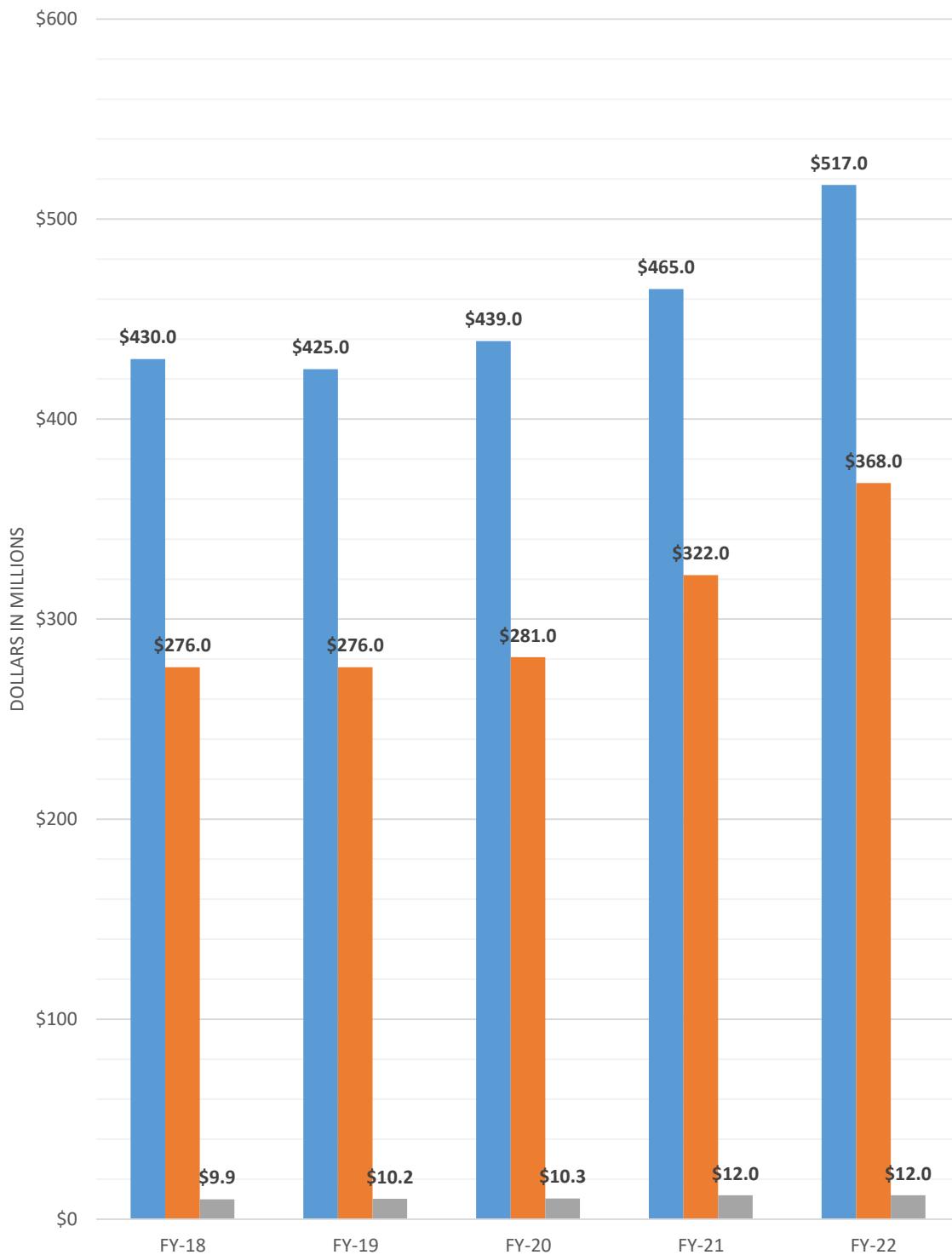
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Date: June 2016



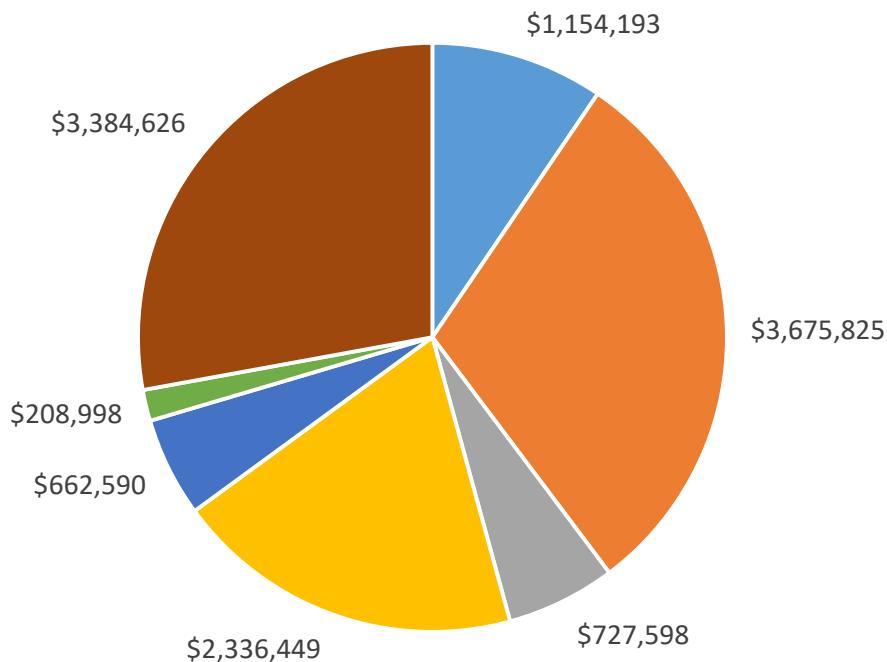
## Broad Creek - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# MILITARY HIGHWAY CORRIDOR BROAD CREEK

## Revenue Breakdown



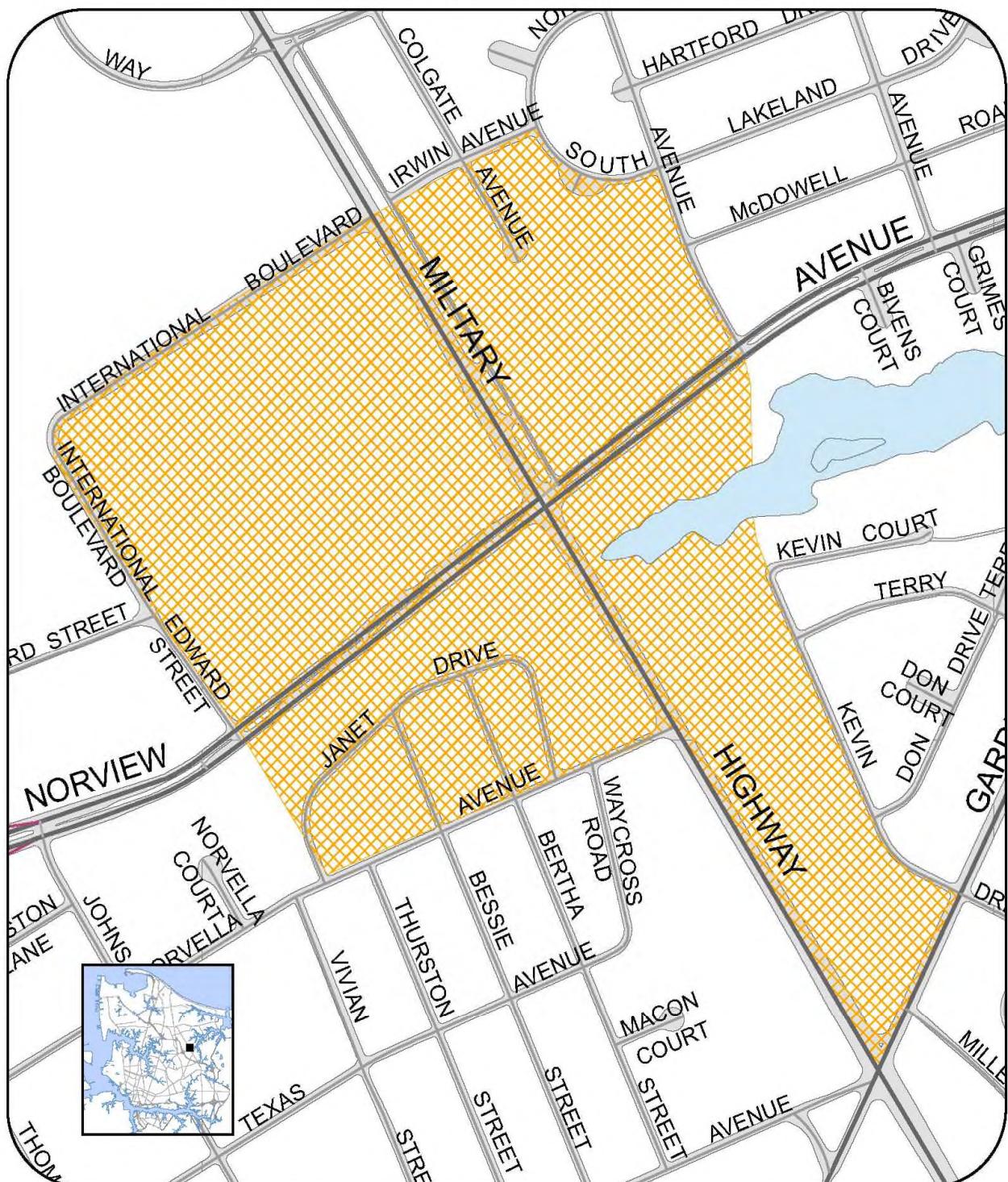
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$464,812,332	\$517,349,939	11.30%
Total Retail Sales	\$322,294,965	\$367,582,516	14.05%
Total Assessed Value Real Estate	\$300,060,500	\$271,862,000	-9.40%
<b>Revenue Produced From:</b>			
Business License	\$1,030,344	\$1,154,193	12.02%
Estimated Sales Tax (1%)*	\$3,222,950	\$3,675,825	14.05%
Business Property Tax	\$842,382	\$727,598	-13.63%
Food and Beverage Tax (6.5%)	\$2,211,963	\$2,336,449	5.63%
Lodging Tax (8%)	\$961,894	\$662,590	-31.12%
Room Tax**	\$209,796	\$208,998	-0.38%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$3,603,756	\$3,384,626	-6.08%
<b>Total Revenue***</b>	<b>\$12,083,084</b>	<b>\$12,150,280</b>	<b>0.56%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Bromley



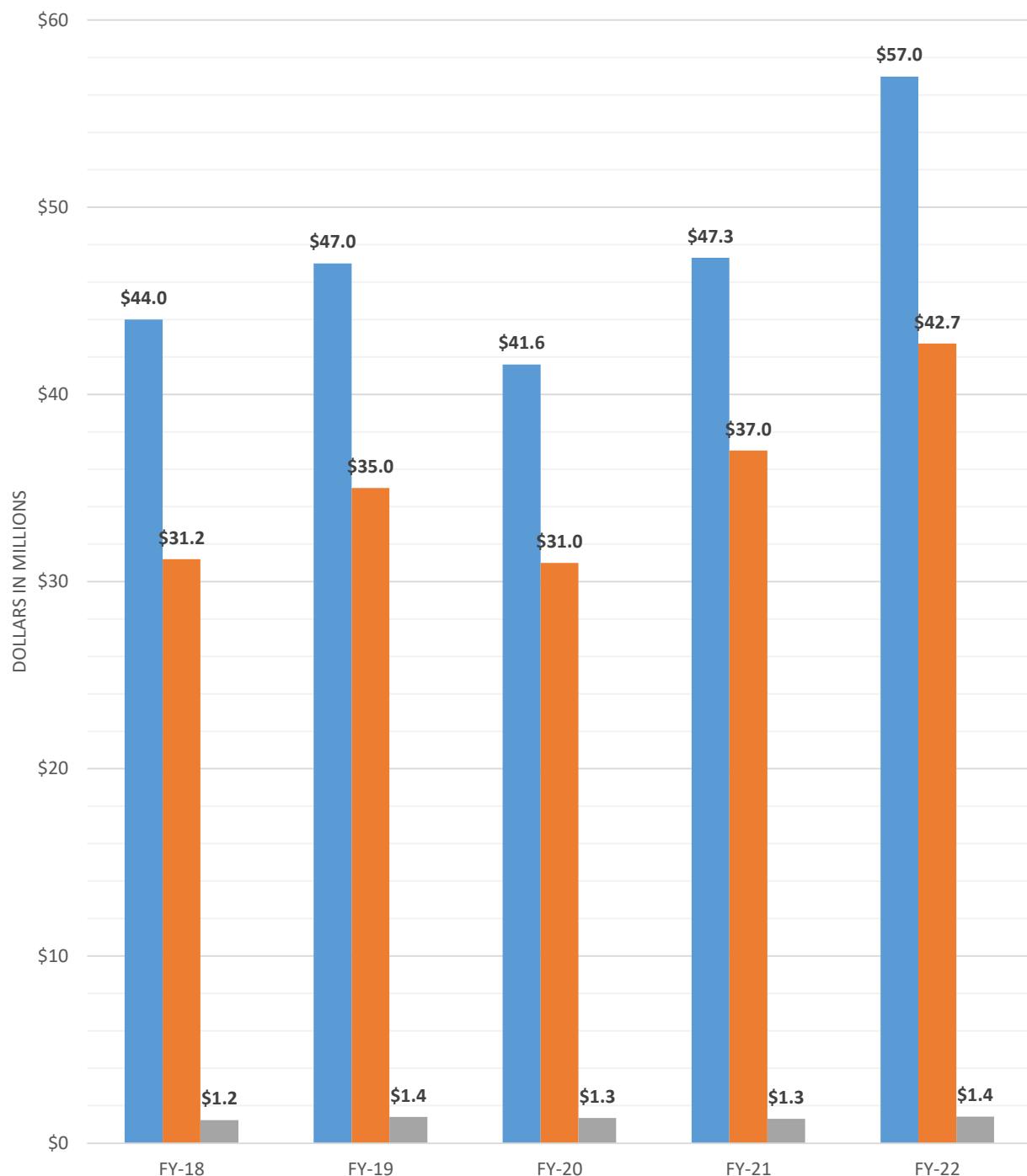
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Date: June 2016



## Bromley - Five Year Comparison

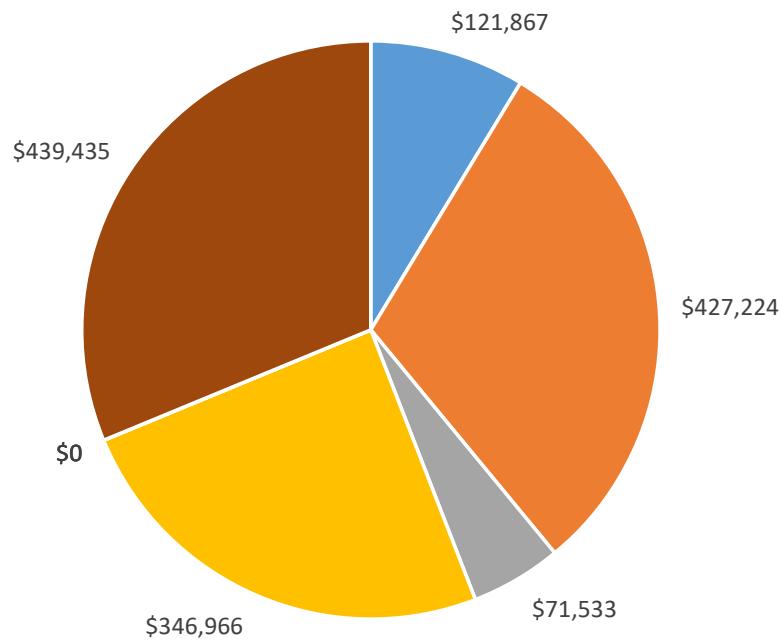
■ Total Sales ■ Retail Sales ■ Tax Revenue



# MILITARY HIGHWAY CORRIDOR

## BROMLEY

### Revenue Breakdown



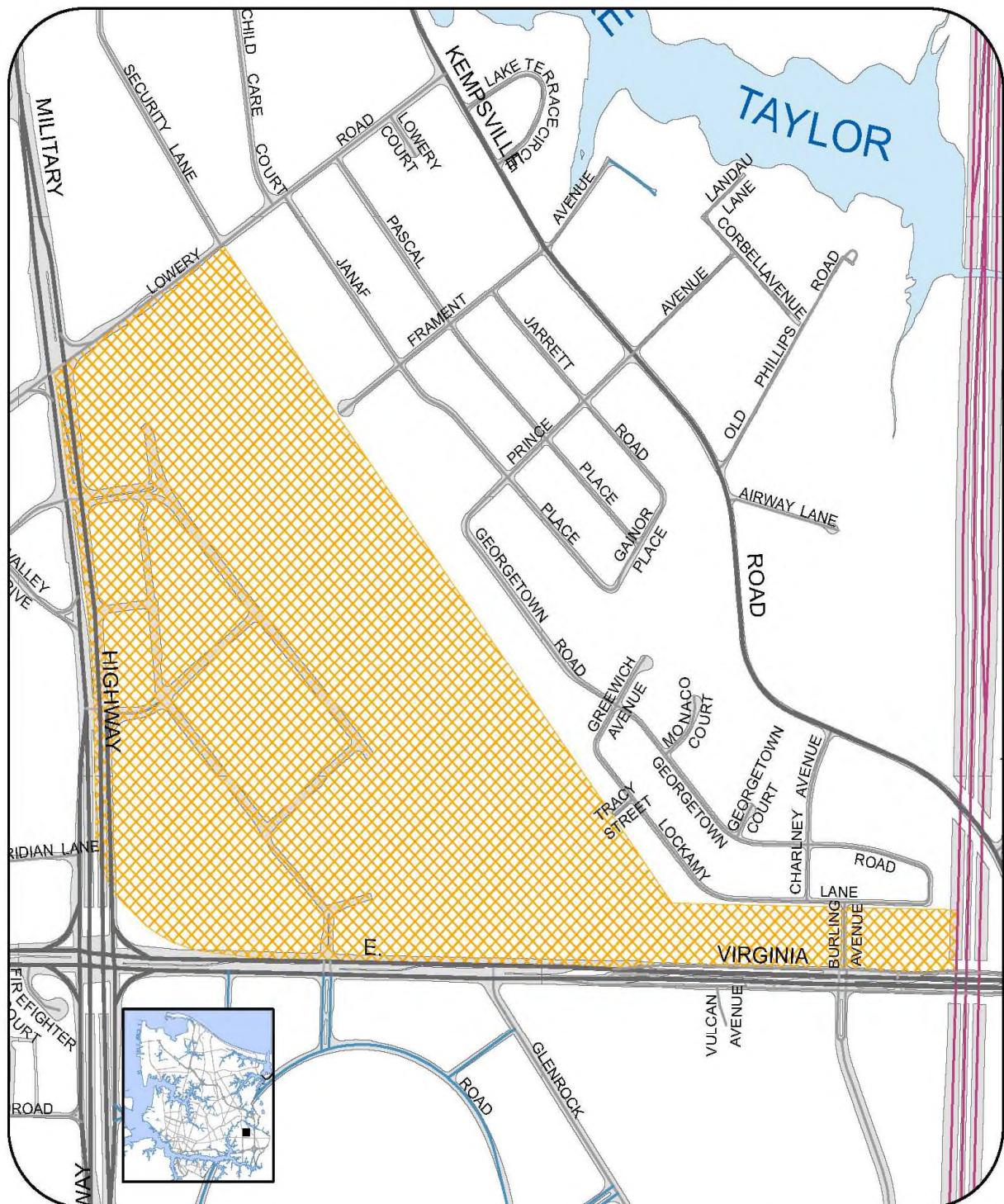
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$47,291,759	\$56,976,961	20.48%
Total Retail Sales	\$36,820,940	\$42,722,364	16.03%
Total Assessed Value Real Estate	\$35,793,900	\$36,035,500	0.67%
<b>Revenue Produced From:</b>			
Business License	\$87,183	\$121,867	39.78%
Estimated Sales Tax (1%)*	\$368,209	\$427,224	16.03%
Business Property Tax	\$79,150	\$71,533	-9.62%
Food and Beverage Tax (6.5%)	\$277,855	\$346,966	24.87%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$467,803	\$439,435	-6.06%
<b>Total Revenue***</b>	<b>\$1,280,200</b>	<b>\$1,407,024</b>	<b>9.91%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Janaf



### Legend

- Military Highway Corridor Janaf Financial District



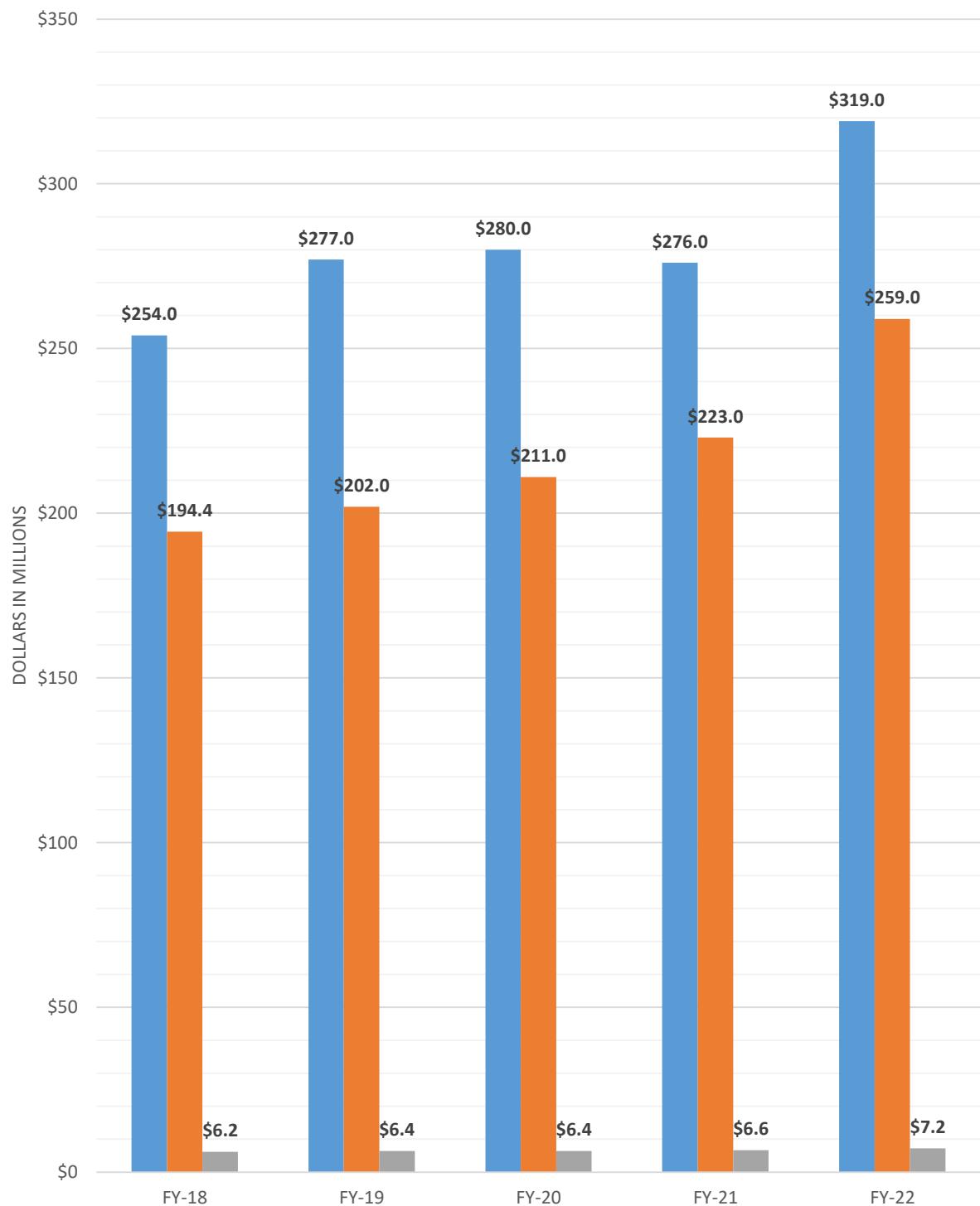
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Date: June 2016



## Janaf - Five Year Comparison

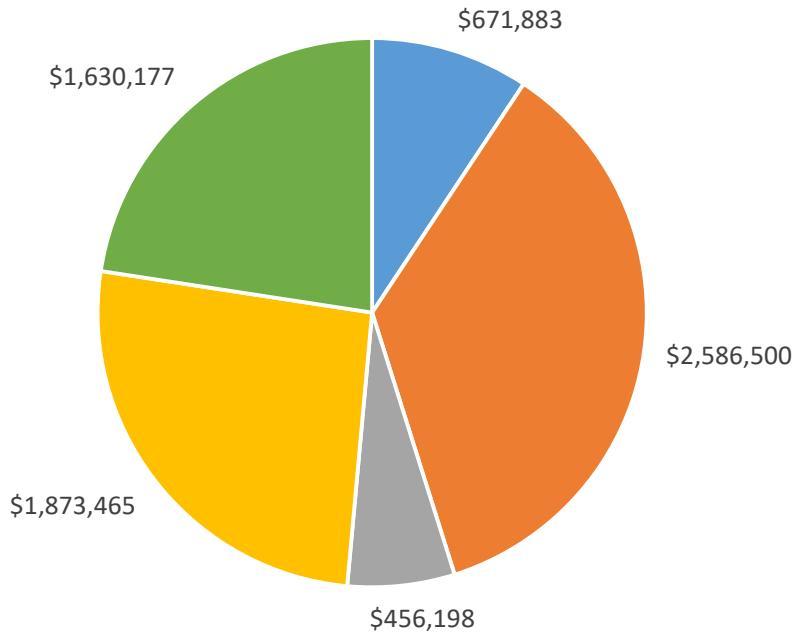
■ Total Sales ■ Retail Sales ■ Tax Revenue



# MILITARY HIGHWAY CORRIDOR

## JANAF

### Revenue Breakdown



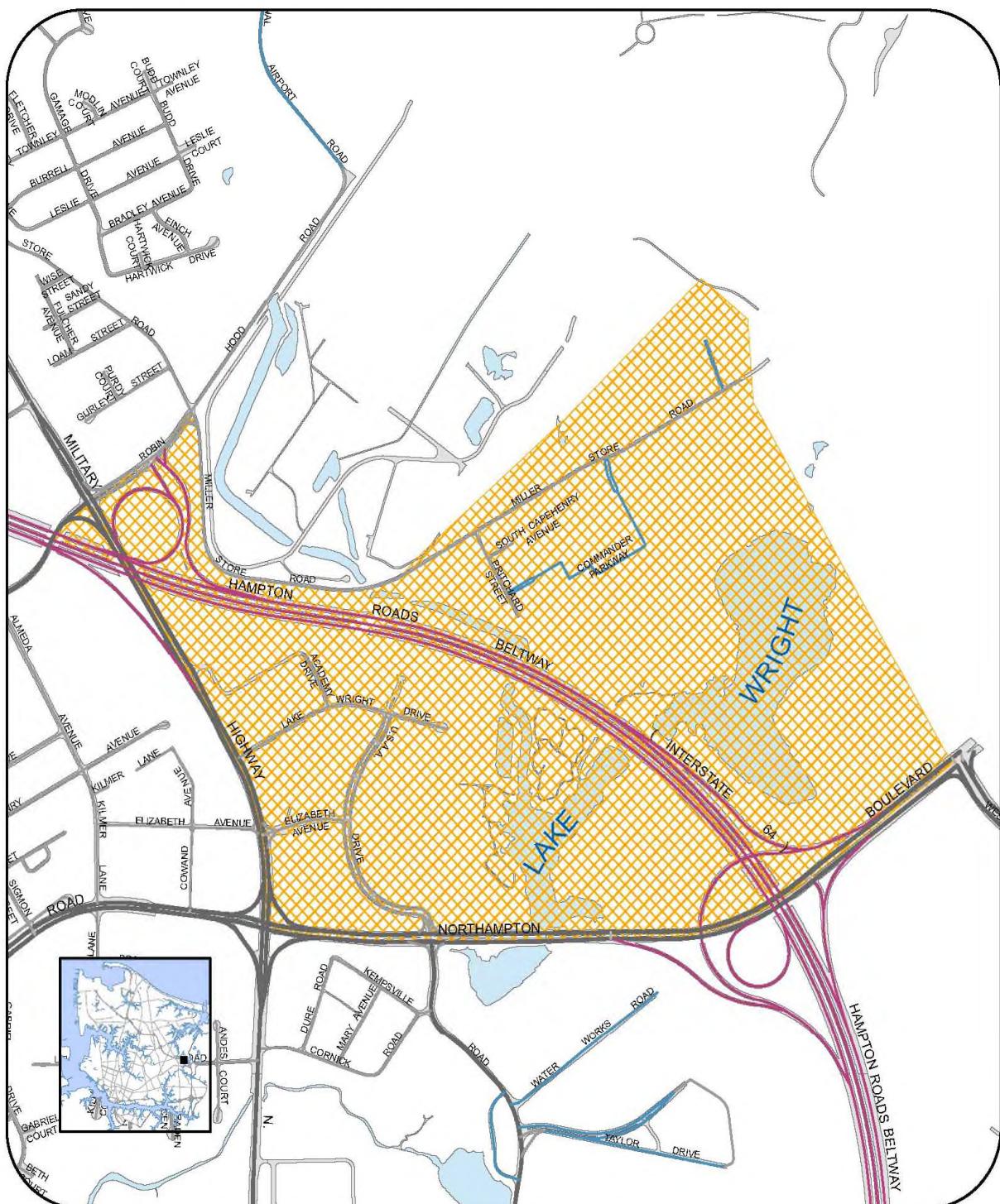
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$275,673,399	\$318,679,294	15.60%
Total Retail Sales	\$222,738,568	\$258,650,013	16.12%
Total Assessed Value Real Estate	\$130,345,900	\$130,666,200	0.25%
<b>Revenue Produced From:</b>			
Business License	\$600,740	\$671,883	11.84%
Estimated Sales Tax (1%)*	\$2,227,386	\$2,586,500	16.12%
Business Property Tax	\$421,818	\$456,198	8.15%
Fiduciary Taxes**	\$1,712,783	\$1,873,465	9.38%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,654,879	\$1,630,177	-1.49%
<b>Total Revenue***</b>	<b>\$6,617,606</b>	<b>\$7,218,223</b>	<b>9.08%</b>

\*Based on reported Retail Sales

\*\* Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in *Virginia State Code § 58.1-3*.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Lake Wright



### Legend

Military Highway Corridor  
Lake Wright Financial District

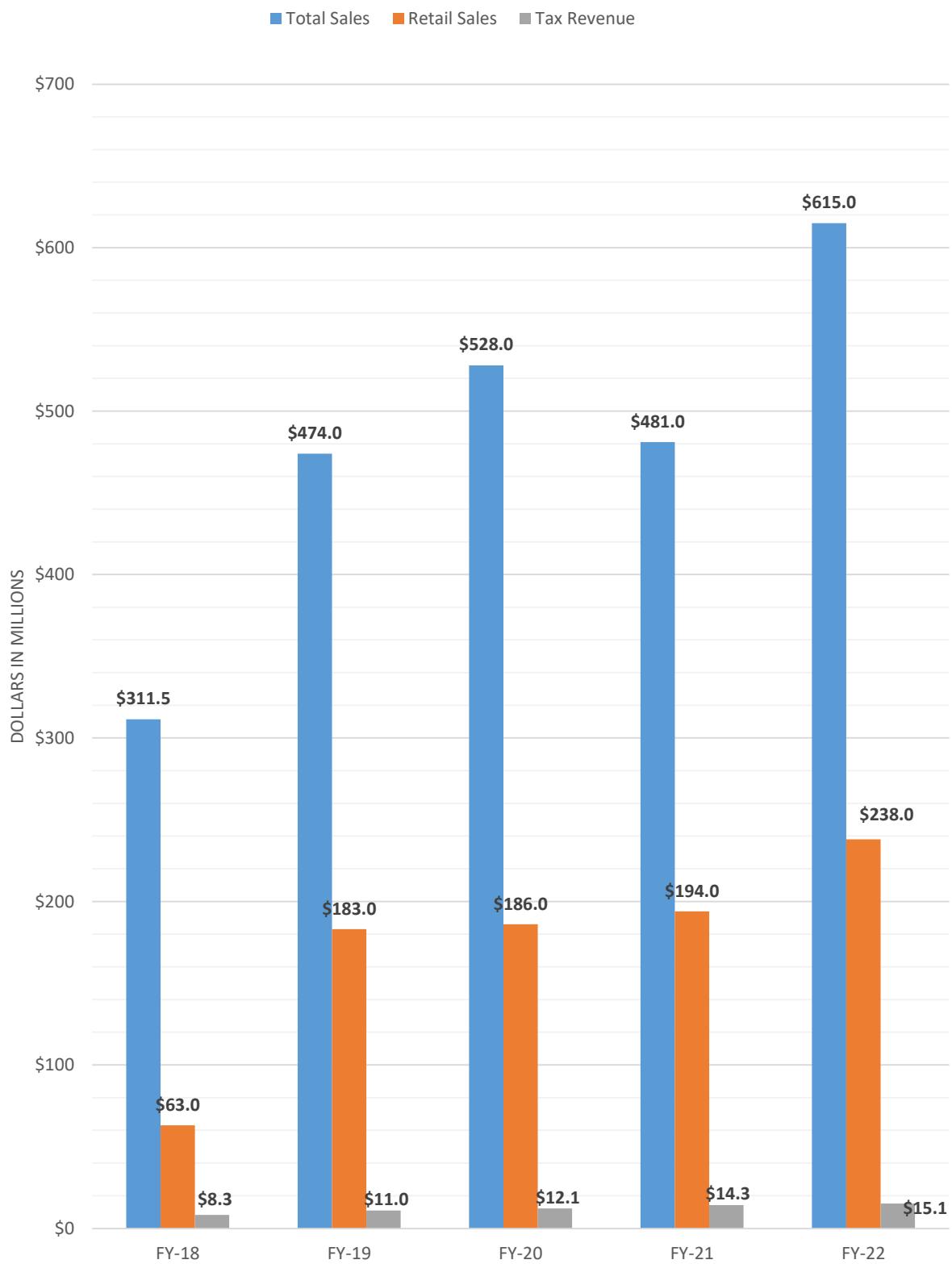


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Date: June 2016



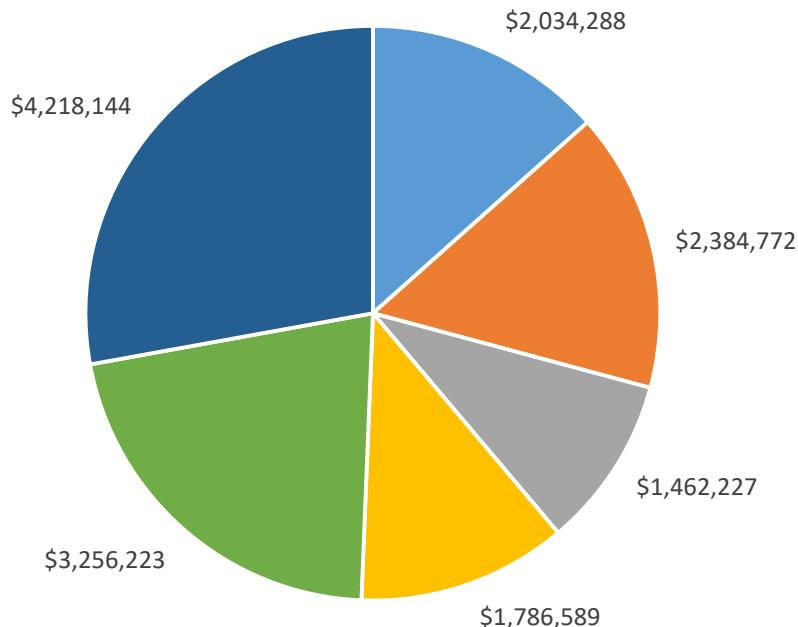
## Lake Wright - Five Year Comparison



# MILITARY HIGHWAY CORRIDOR

## LAKE WRIGHT

### Revenue Breakdown



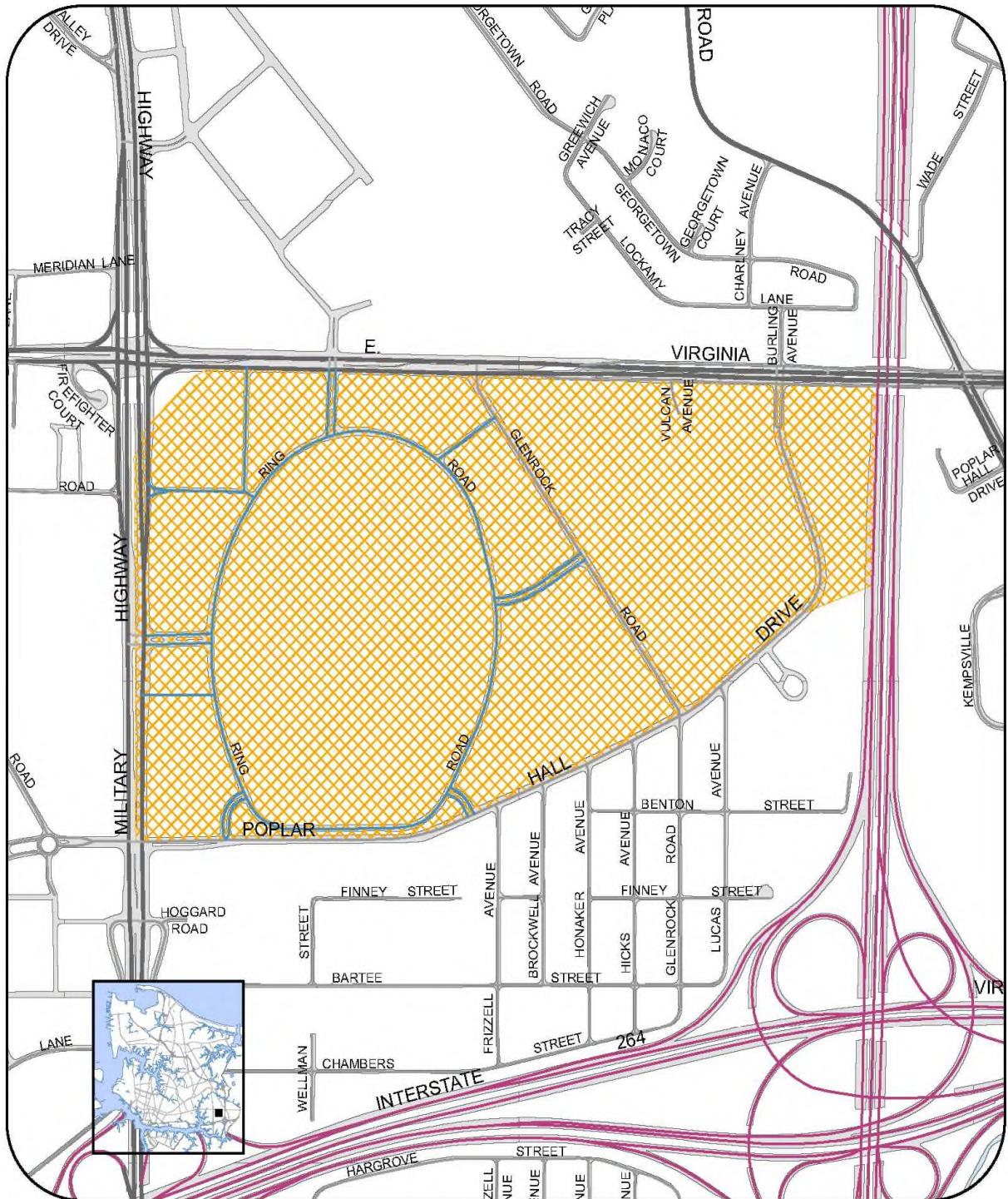
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$481,108,108	\$615,212,572	27.87%
Total Retail Sales	\$194,166,075	\$238,477,174	22.82%
Total Assessed Value Real Estate	\$355,382,100	\$337,451,500	-5.05%
<b>Revenue Produced From:</b>			
Business License	\$1,704,262	\$2,034,288	19.36%
Estimated Sales Tax (1%)*	\$1,941,661	\$2,384,772	22.82%
Business Property Tax	\$1,239,307	\$1,462,227	17.99%
Fiduciary Taxes**	\$1,360,595	\$1,786,589	31.31%
(Food and Beverage, & Admissions)			
Lodging Taxes* (Incl. Room Tax)	\$3,590,604	\$3,256,223	-9.31%
Real Estate Tax	\$4,790,522	\$4,218,144	-11.95%
<b>Total Revenue***</b>	<b>\$14,626,951</b>	<b>\$15,142,243</b>	<b>3.52%</b>

\*Based on reported Retail Sales

\*\* Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Military Circle



### Legend

- Military Highway Corridor
- Military Circle Financial District



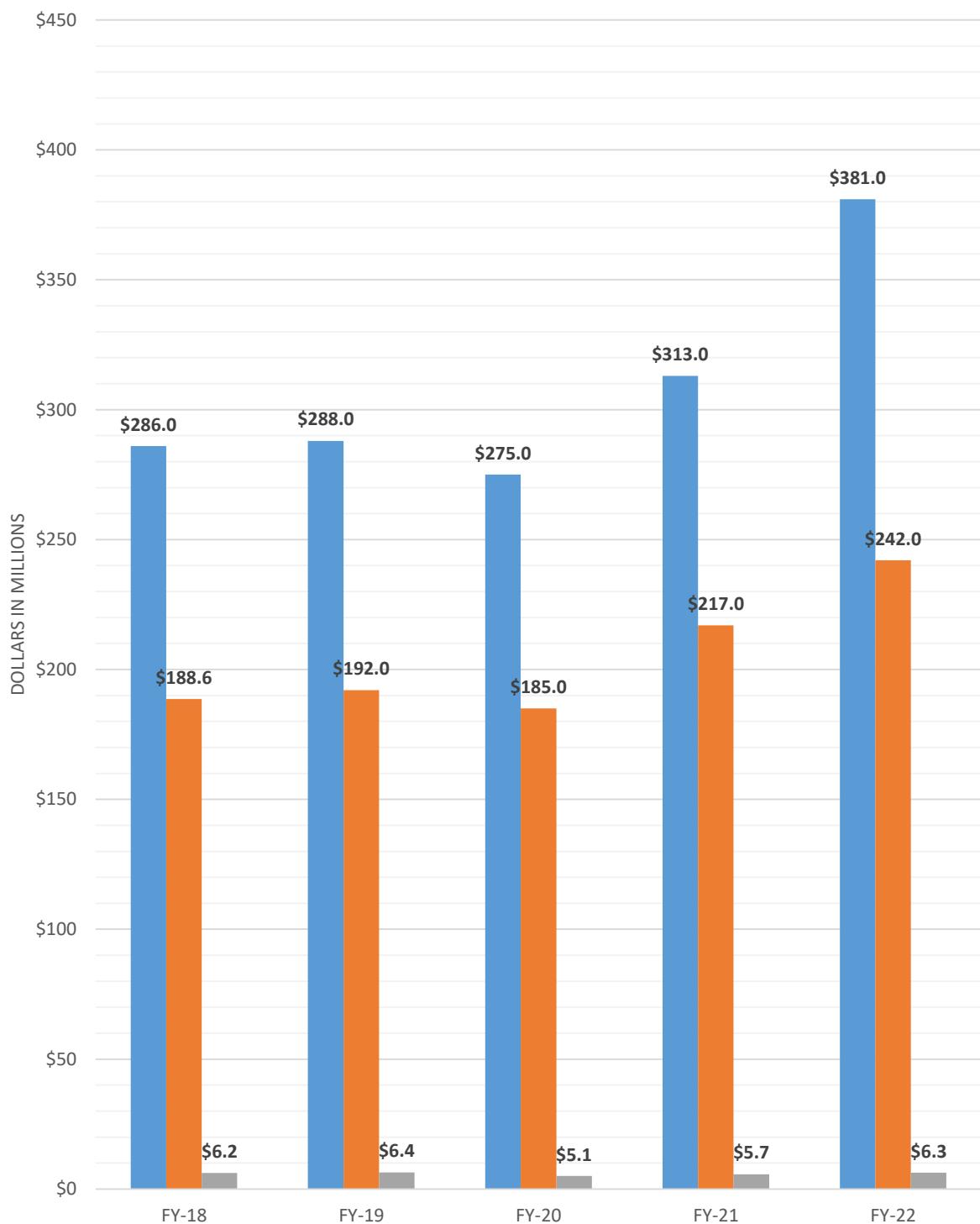
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Date: June 2016



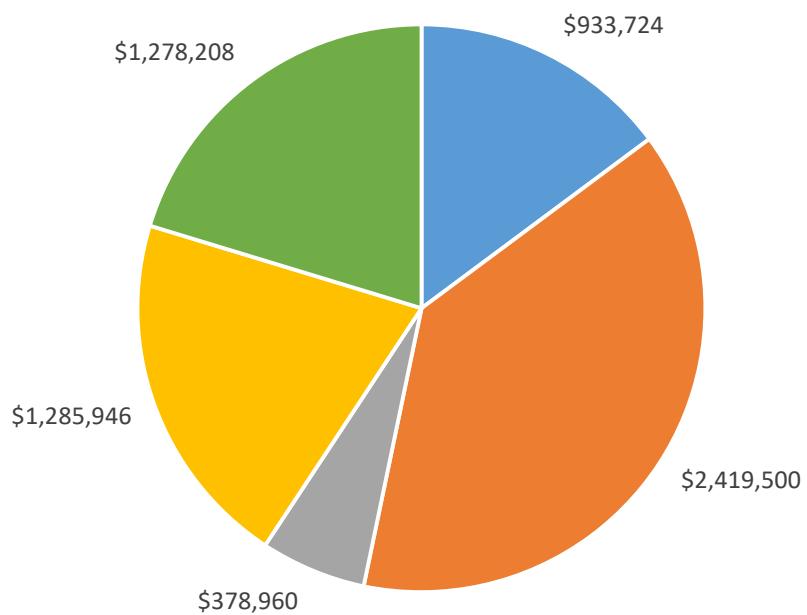
## Military Circle - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# MILITARY HIGHWAY CORRIDOR MILITARY CIRCLE

## Revenue Breakdown



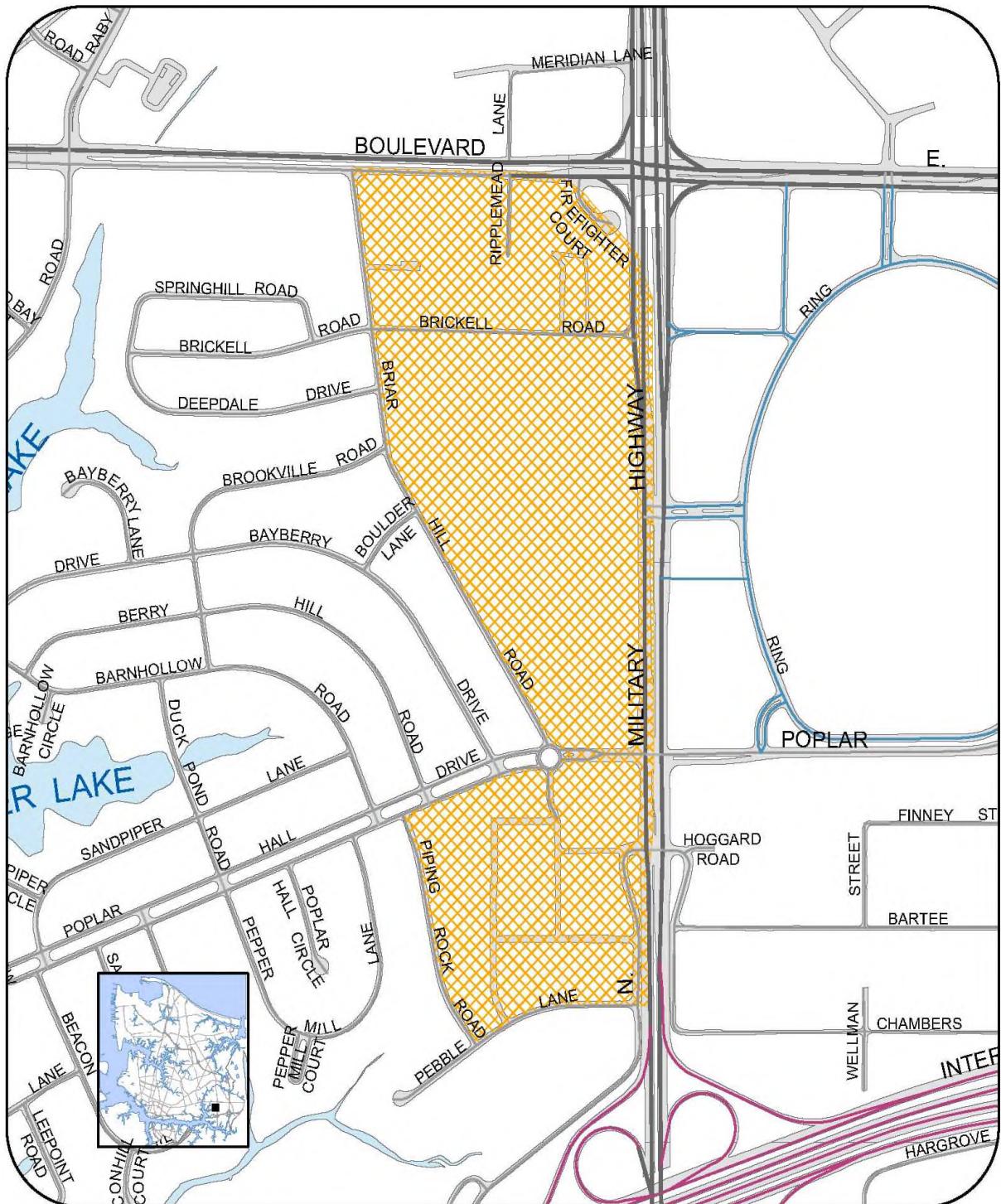
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$313,598,445	\$381,337,678	21.60%
Total Retail Sales	\$217,454,741	\$241,950,008	11.26%
Total Assessed Value Real Estate	\$102,215,300	\$102,397,200	0.18%
<b>Revenue Produced From:</b>			
Business License	\$688,524	\$933,724	35.61%
Estimated Sales Tax (1%)*	\$2,174,547	\$2,419,500	11.26%
Business Property Tax	\$505,703	\$378,960	-25.06%
Fiduciary Taxes**	\$1,060,687	\$1,285,946	21.24%
(Food & Bev, Lodging, Room, & Admissions)			
Real Estate Tax	\$1,313,886	\$1,278,208	-2.72%
<b>Total Revenue***</b>	<b>\$5,743,347</b>	<b>\$6,296,338</b>	<b>9.63%</b>

\*Based on reported Retail Sales

\*\*Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Military Square



### Legend

- Military Highway Corridor
- Military Square Financial District

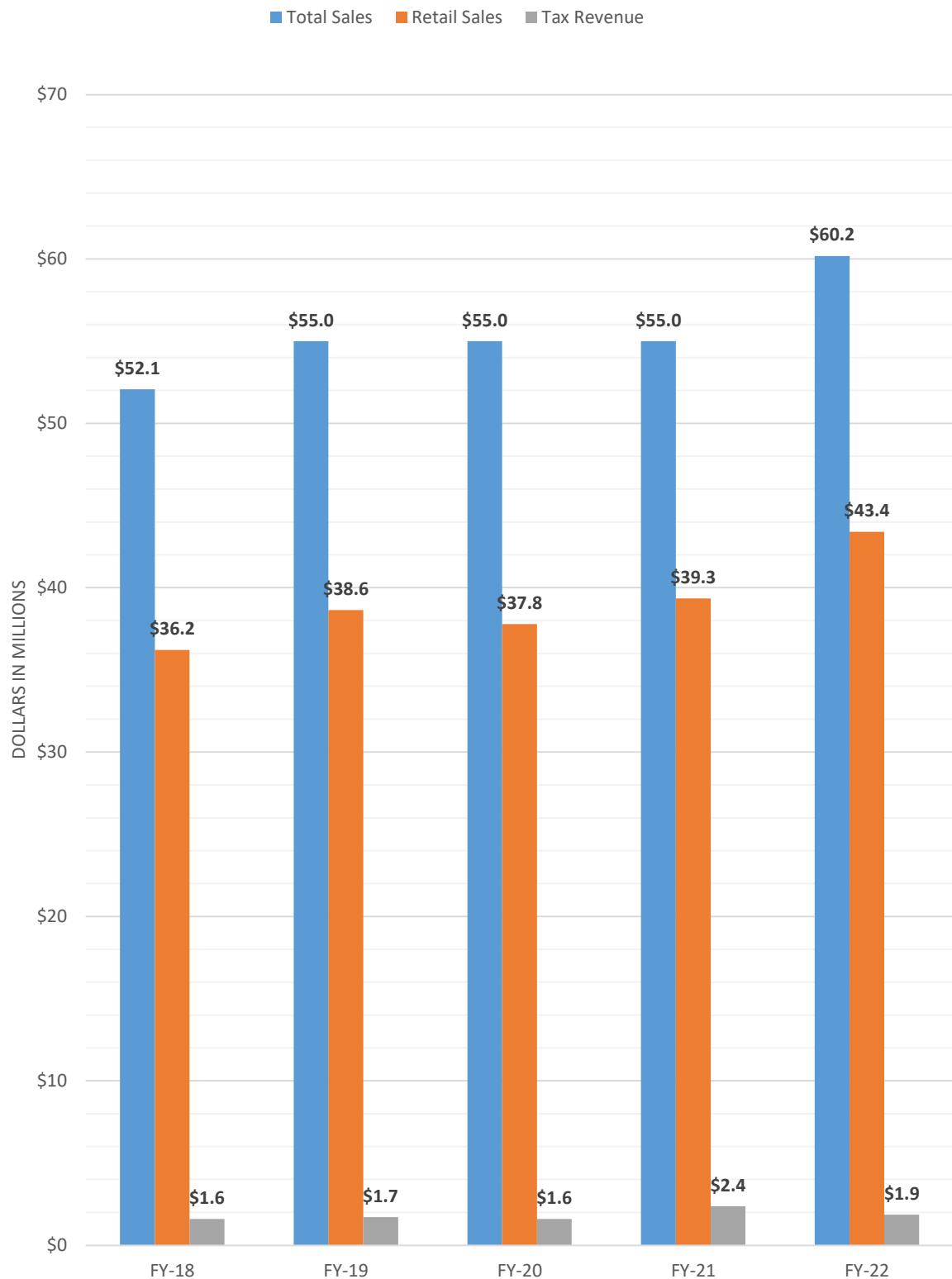


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Date: June 2016



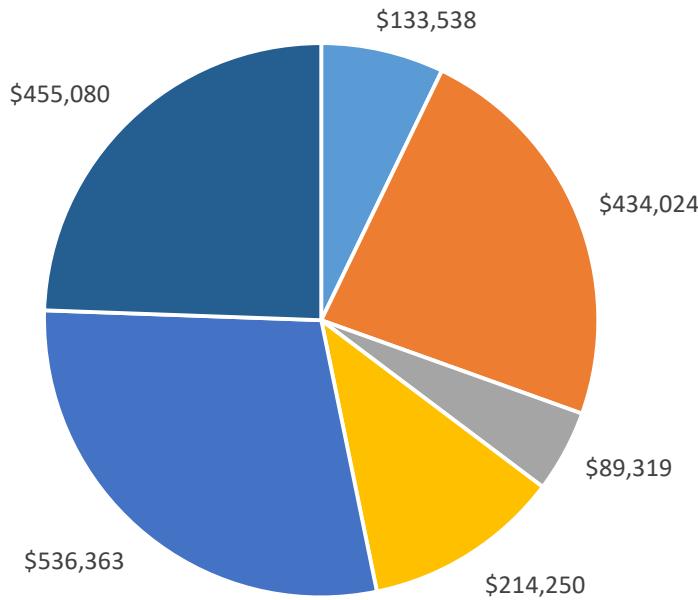
## Military Square - Five Year Comparison



# MILITARY HIGHWAY CORRIDOR

## MILITARY SQUARE

### Revenue Breakdown



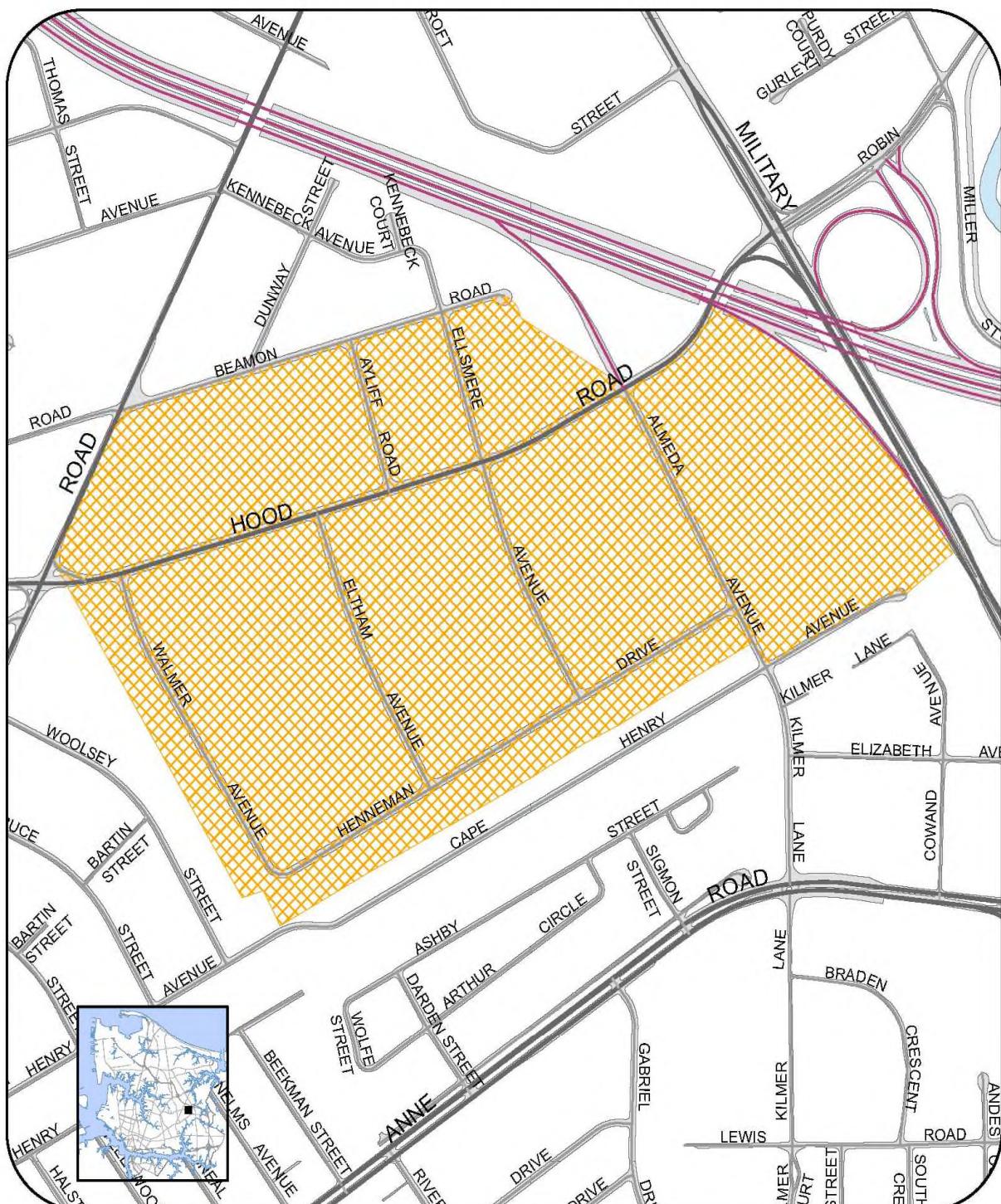
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$55,032,723	\$60,178,985	9.35%
Total Retail Sales	\$39,343,956	\$43,402,428	10.32%
Total Assessed Value Real Estate	\$37,431,900	\$35,416,300	-5.38%
<b>Revenue Produced From:</b>			
Business License	\$124,094	\$133,538	7.61%
Estimated Sales Tax (1%)*	\$393,440	\$434,024	10.32%
Business Property Tax	\$104,828	\$89,319	-14.79%
Food and Beverage Tax (6.5%)	\$271,884	\$214,250	-21.20%
Fiduciary Taxes**	\$994,012	\$536,363	-46.04%
(Lodging, Room & Admissions)			
Real Estate Tax	\$479,861	\$455,080	-5.16%
<b>Total Revenue***</b>	<b>\$2,368,118</b>	<b>\$1,862,575</b>	<b>-21.35%</b>

\* Based on reported Retail Sales

\*\* Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Military Highway Corridor Norfolk Commerce Park



### Legend



Military Highway Corridor Norfolk Commerce Park Financial District

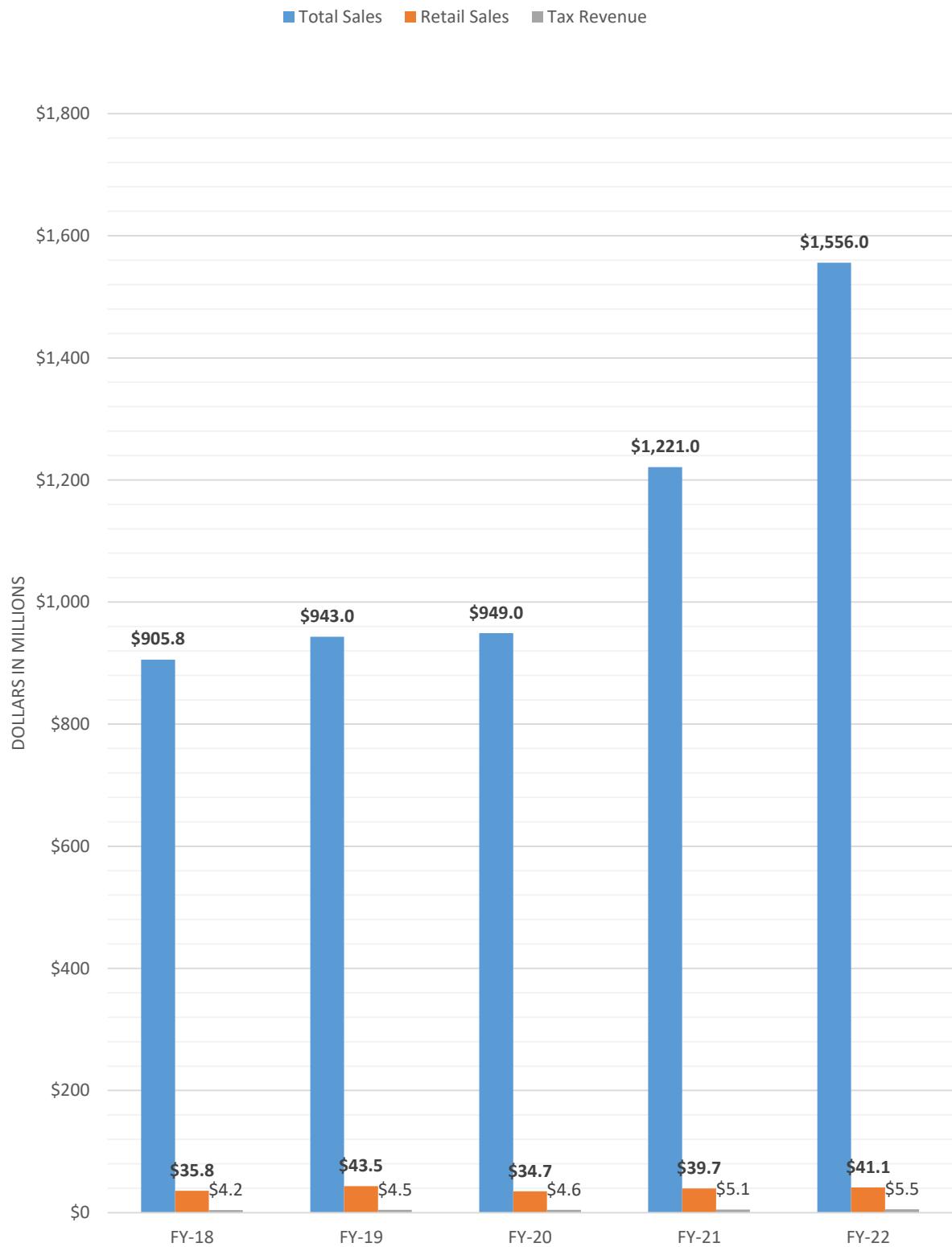


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Date: June 2016

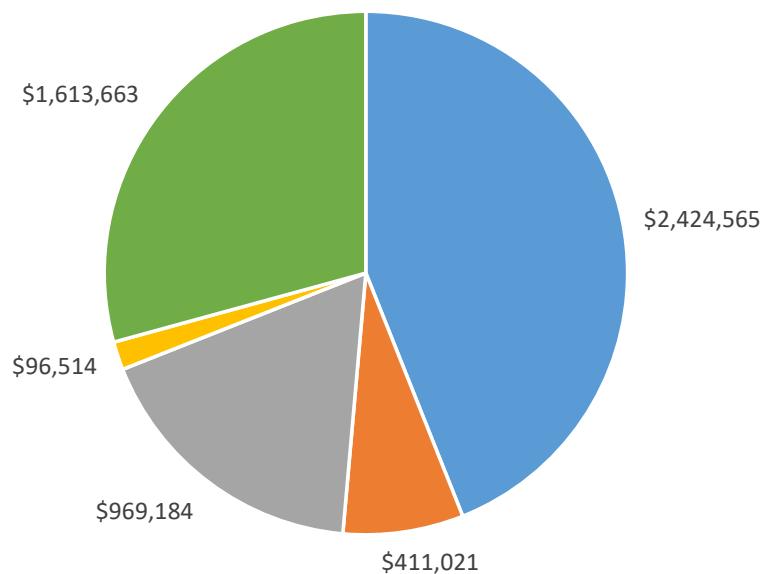


## Norfolk Commerce Park - Five Year Comparison



# MILITARY HIGHWAY CORRIDOR NORFOLK COMMERCE PARK

Revenue Breakdown



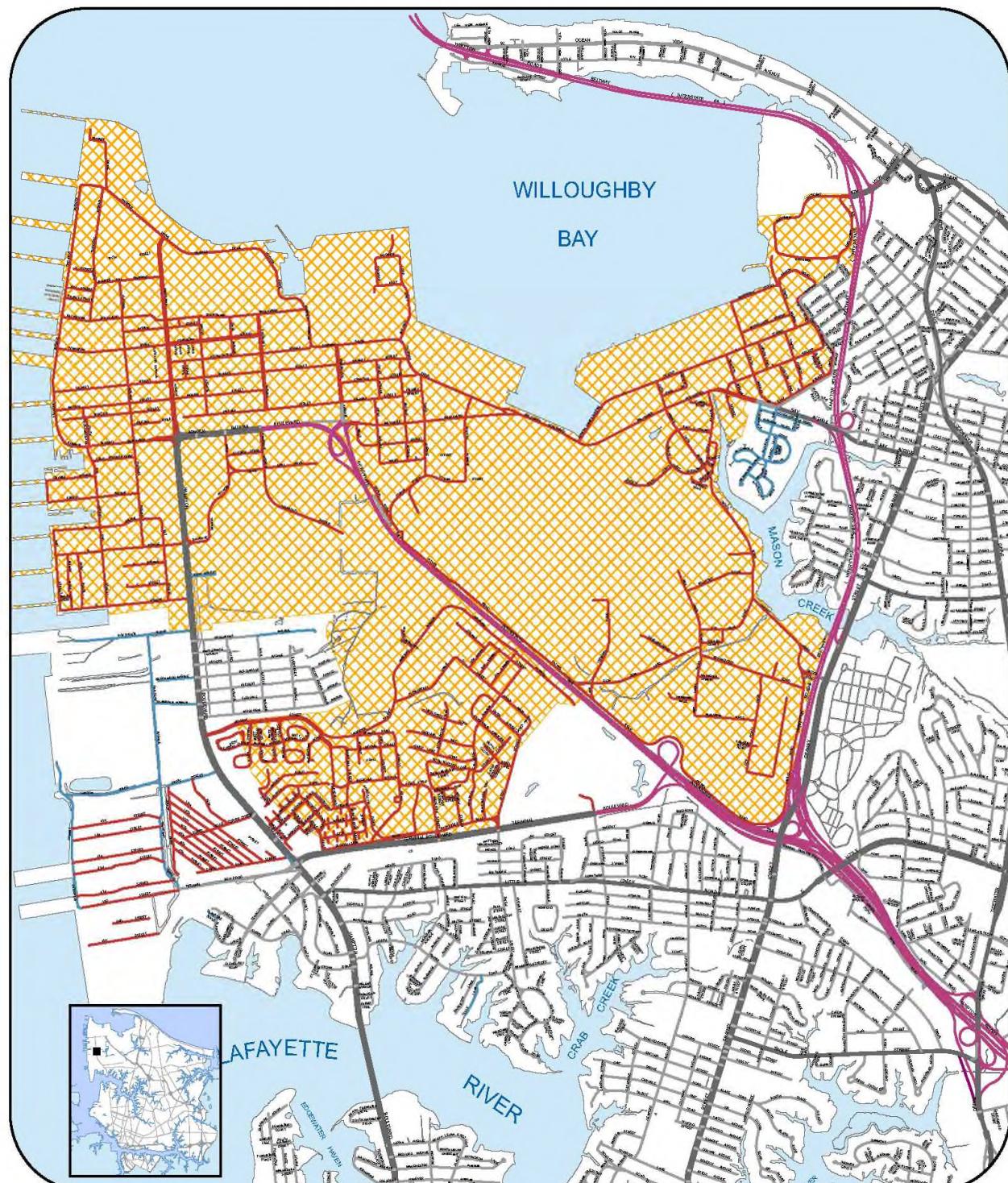
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$1,221,941,908	\$1,555,780,144	27.32%
Total Retail Sales	\$39,681,229	\$41,102,097	3.58%
Total Assessed Value Real Estate	\$132,801,900	\$132,962,800	0.12%
<b>Revenue Produced From:</b>			
Business License	\$1,826,232	\$2,424,565	32.76%
Estimated Sales Tax (1%)*	\$396,812	\$411,021	3.58%
Business Property Tax	\$1,125,866	\$969,184	-13.92%
Fiduciary Taxes**	\$110,023	\$96,514	-12.28%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,675,422	\$1,613,663	-3.69%
<b>Total Revenue***</b>	<b>\$5,134,354</b>	<b>\$5,514,948</b>	<b>7.41%</b>

\*Based on reported Retail Sales

\*\* Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Naval Station Norfolk



### Legend

Naval Station Norfolk Financial District

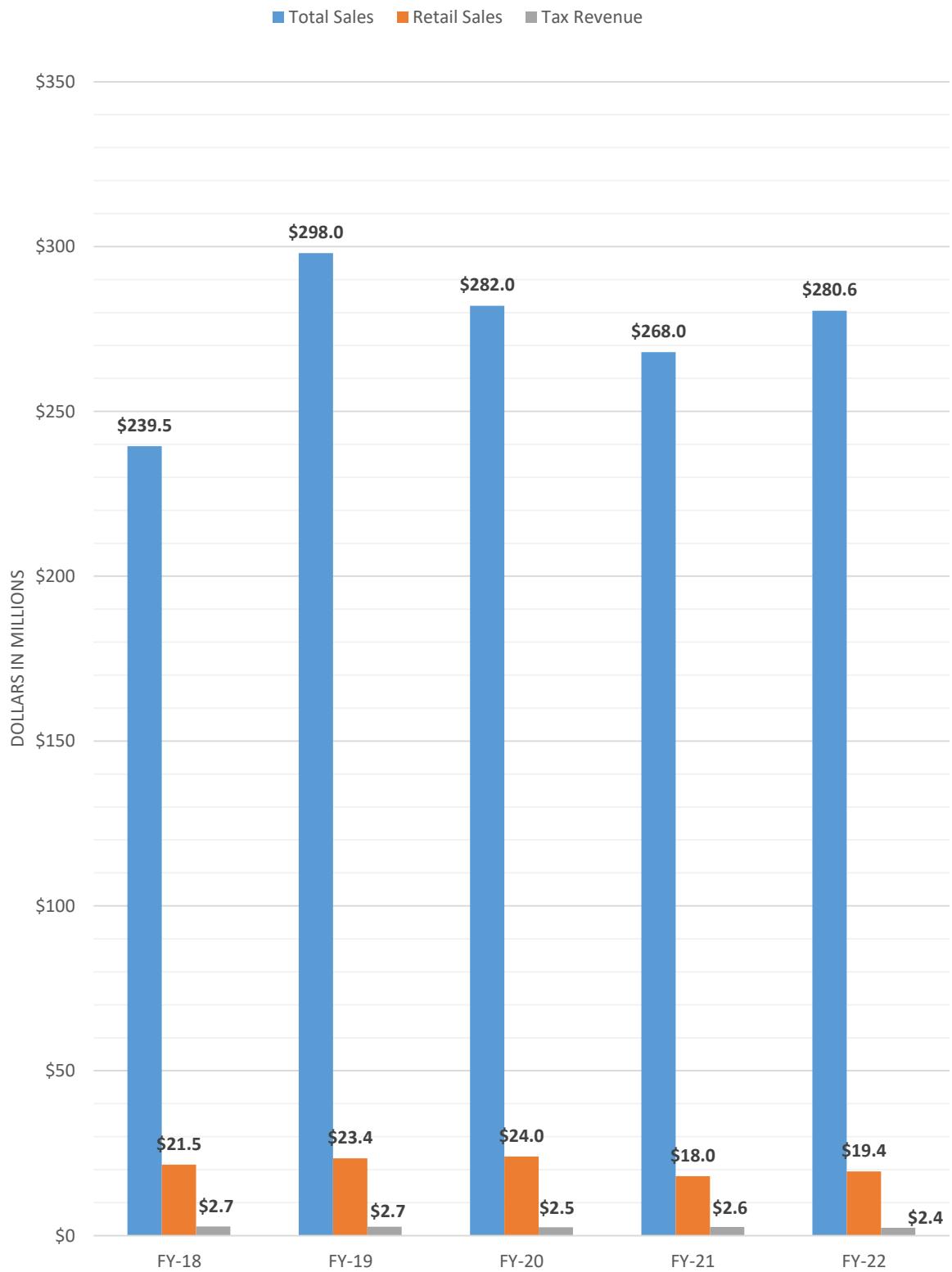


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Date: June 2016

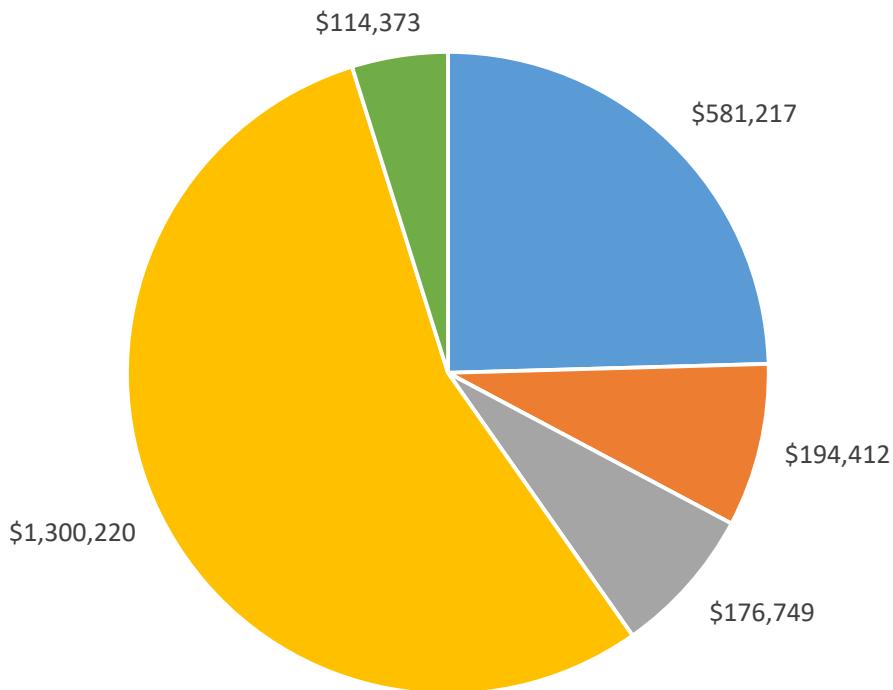


## Naval Station Norfolk - Five Year Comparsion



# NAVAL STATION NORFOLK

## Revenue Breakdown



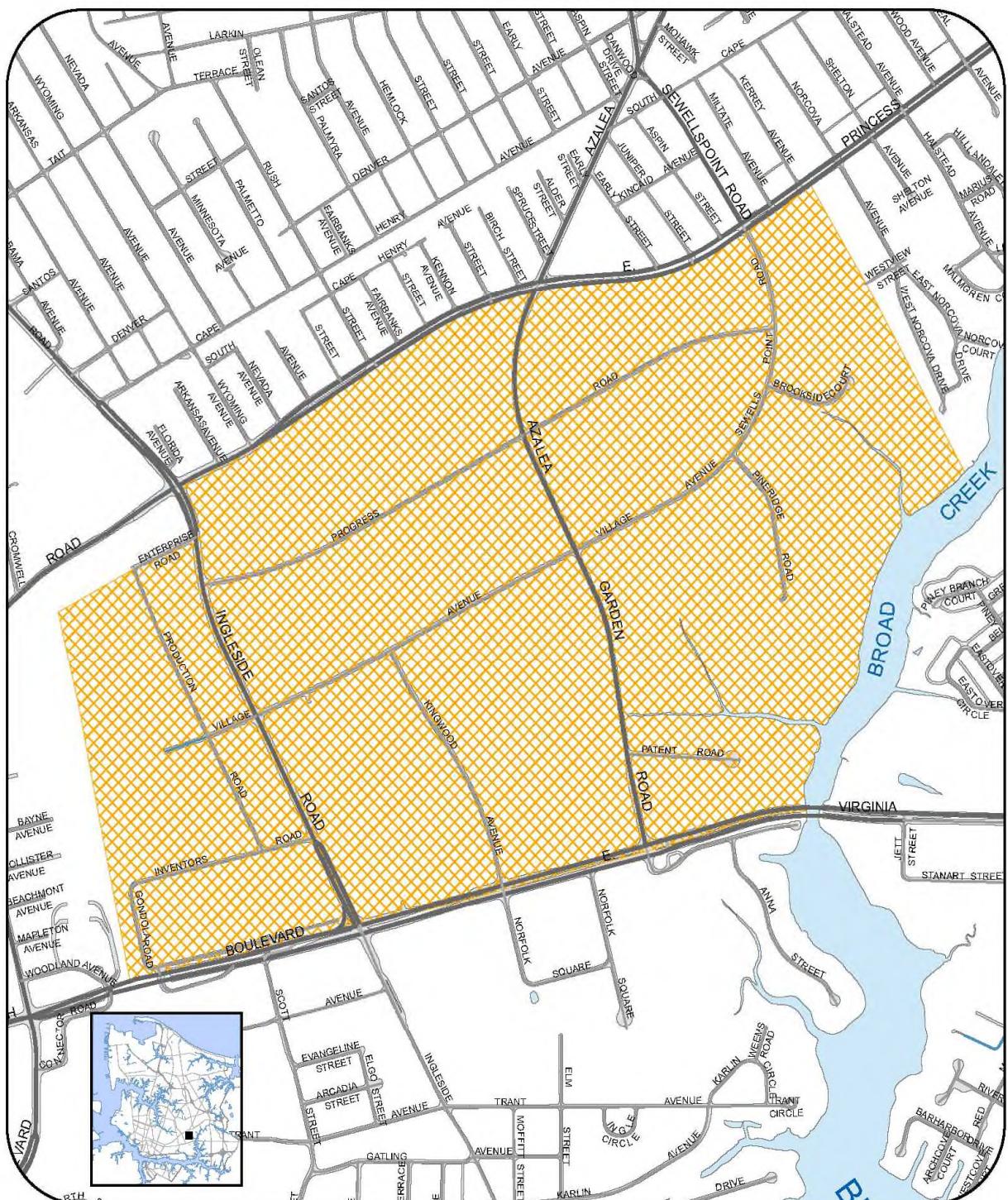
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$268,242,868	\$280,546,753	4.59%
Total Retail Sales	\$17,917,720	\$19,441,190	8.50%
Total Assessed Value Real Estate	\$9,080,100	\$9,149,800	0.77%
<b>Revenue Produced From:</b>			
Business License	\$1,190,132	\$581,217	-51.16%
Estimated Sales Tax (1%)*	\$179,177	\$194,412	8.50%
Business Property Tax	\$163,285	\$176,749	8.25%
Fiduciary Taxes**	\$990,688	\$1,300,220	31.24%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$113,501	\$114,373	0.77%
<b>Total Revenue***</b>	<b>\$2,636,784</b>	<b>\$2,366,971</b>	<b>-10.23%</b>

\* Based on reported Retail Sales

\*\* Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in *Virginia State Code* § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

# Norfolk Industrial Park



## Legend

Norfolk Industrial Park Financial District



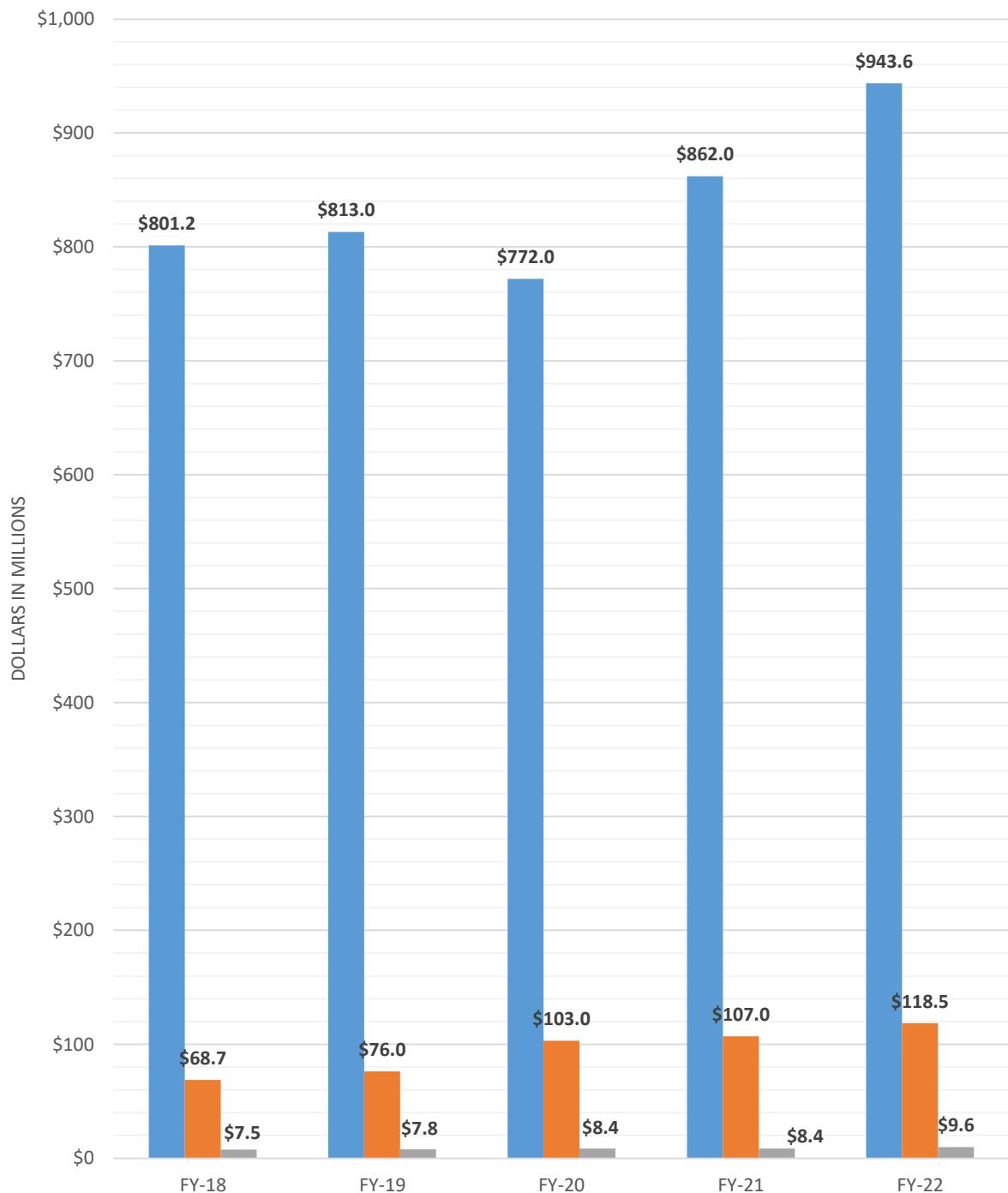
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Date: June 2016



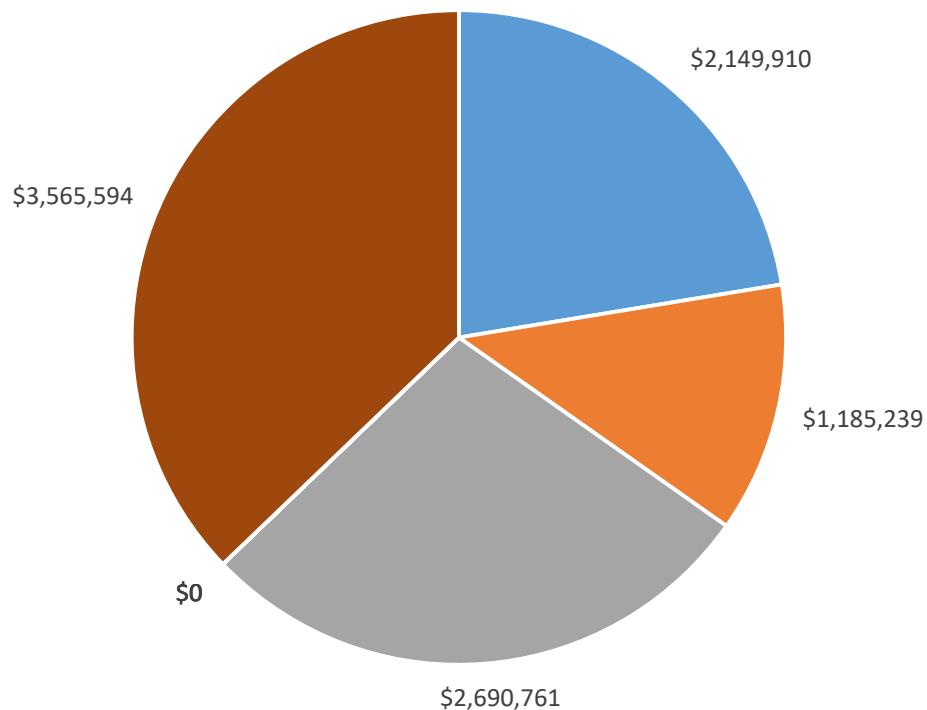
## Norfolk Industrial Park - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# NORFOLK INDUSTRIAL PARK

## Revenue Breakdown



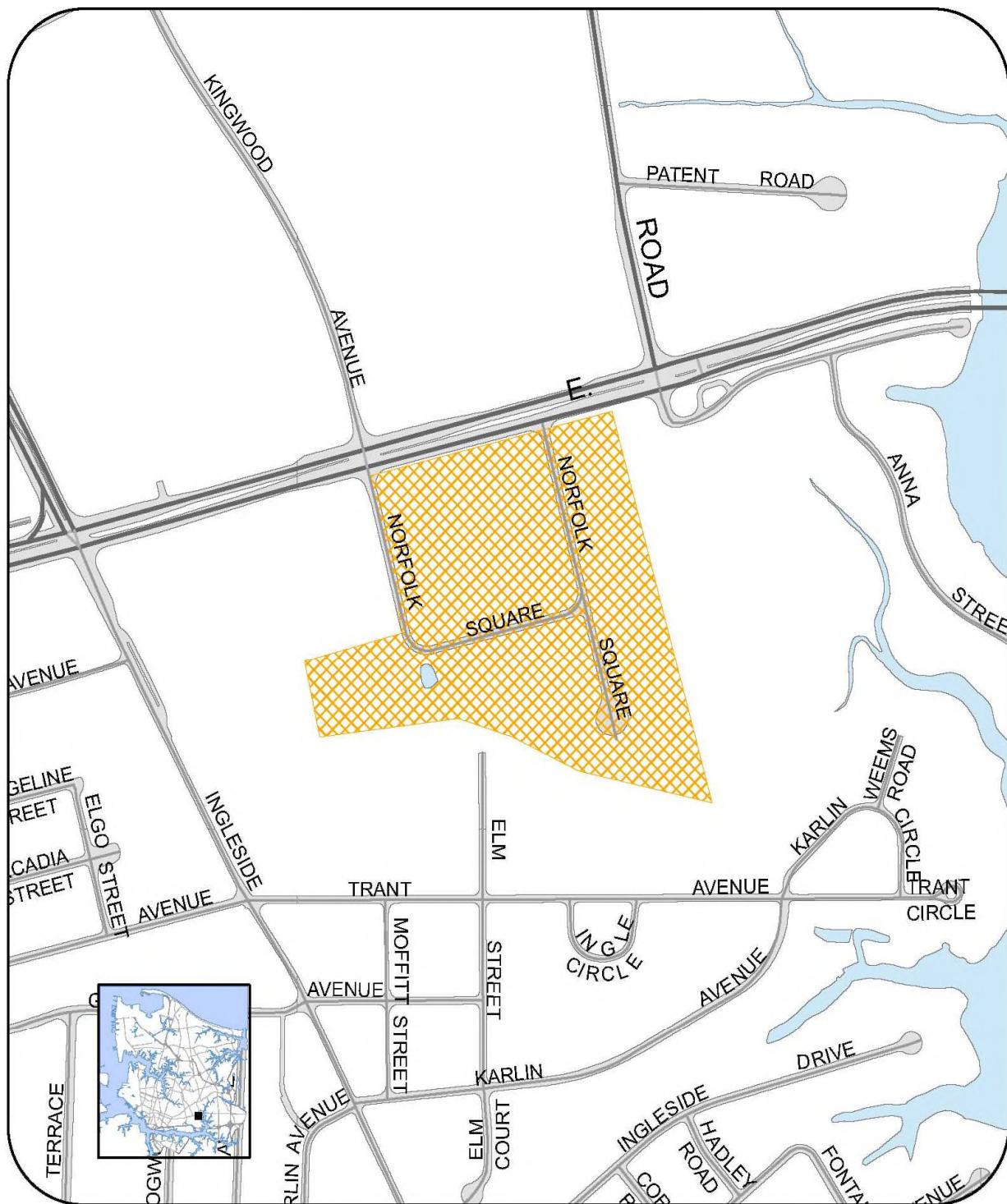
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$862,551,867	\$943,609,766	9.40%
Total Retail Sales	\$106,667,055	\$118,523,860	11.12%
Total Assessed Value Real Estate	\$286,707,200	\$290,192,300	1.22%
<b>Revenue Produced From:</b>			
Business License	\$2,127,061	\$2,149,910	1.07%
Estimated Sales Tax (1%)*	\$1,066,671	\$1,185,239	11.12%
Business Property Tax	\$2,238,325	\$2,690,761	20.21%
Food and Beverage Tax (6.5%)	\$0	\$0	0.00%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$3,407,696	\$3,565,594	4.63%
<b>Total Revenue***</b>	<b>\$8,839,752</b>	<b>\$9,591,504</b>	<b>8.50%</b>

\*Based on Reported Sales

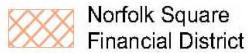
\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Norfolk Square



## Legend



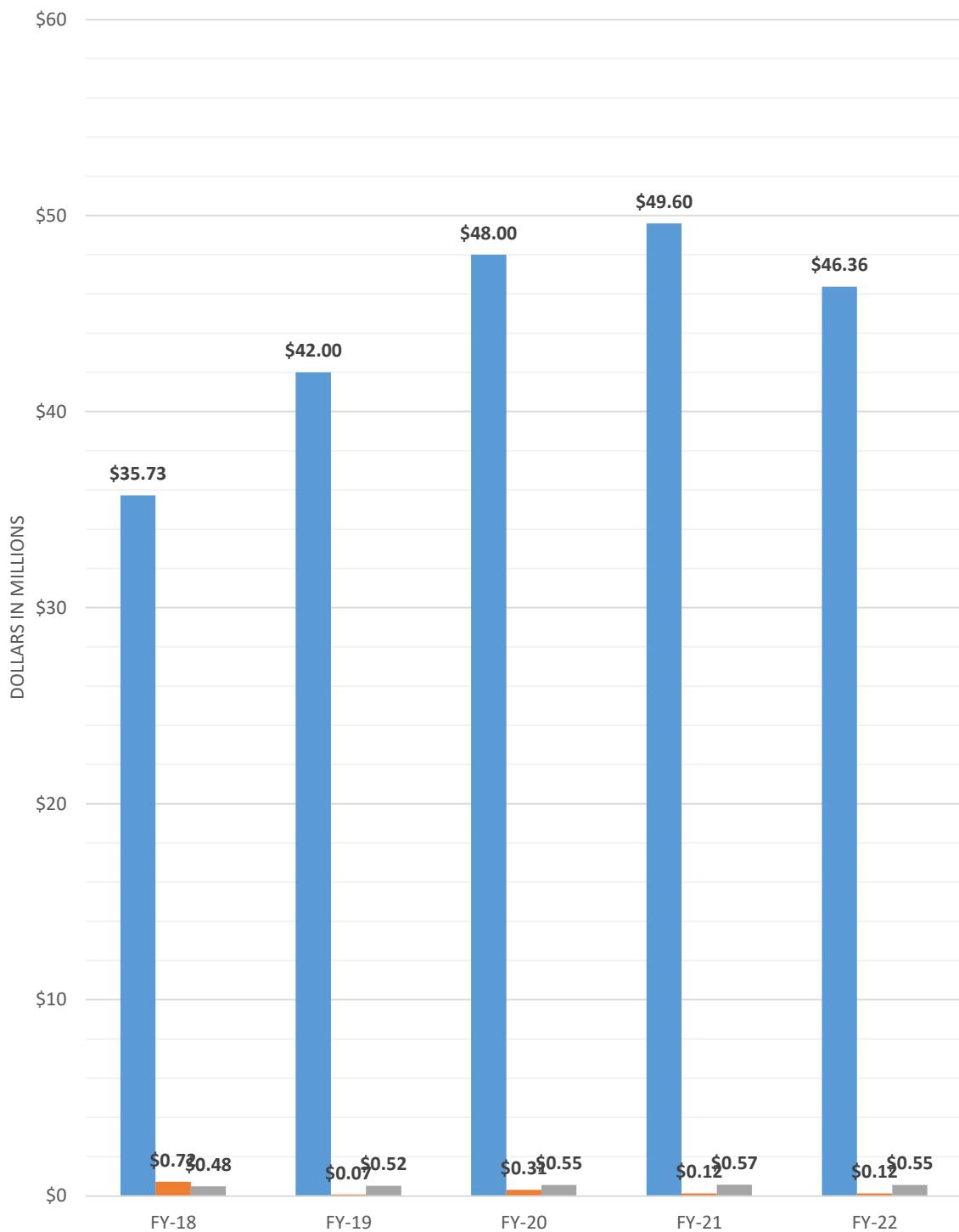
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Date: June 2016



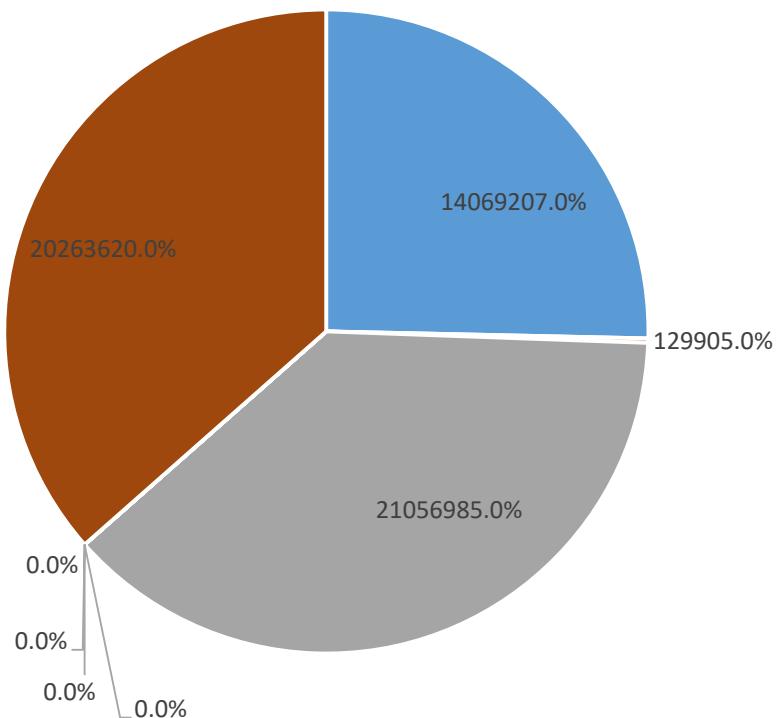
## Norfolk Square - Five Year Comparision

■ Total Sales ■ Retail Sales ■ Tax Revenue



# NORFOLK SQUARE

## Revenue Breakdown



Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$49,610,101	\$46,356,304	-6.56%
Total Retail Sales	\$121,154	\$129,905	7.22%
Total Assessed Value Real Estate	\$17,731,500	\$17,755,500	0.14%
<b>Revenue Produced From:</b>			
Business License	\$144,887	\$140,692	-2.90%
Estimated Sales Tax (1%)*	\$1,212	\$1,299	7.22%
Business Property Tax	\$189,752	\$210,570	10.97%
Food and Beverage Tax (6.5%)	\$0	\$0	0.00%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$232,162	\$202,636	-12.72%
<b>Total Revenue***</b>	<b>\$568,013</b>	<b>\$555,197</b>	<b>-2.26%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Ocean View Bayview



### Legend

 Greater Ocean View  
Bayview  
Financial District



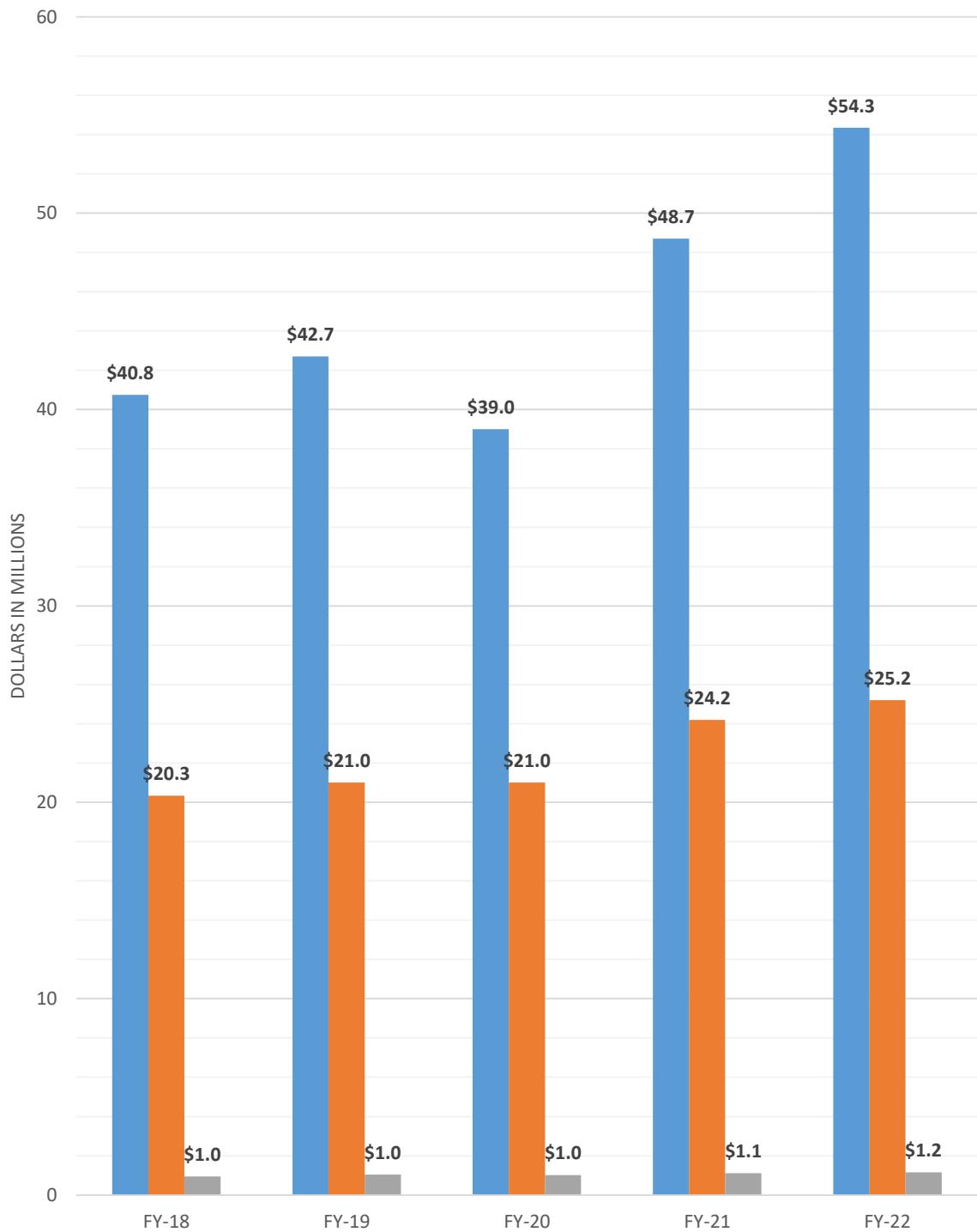
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Date: June 2016



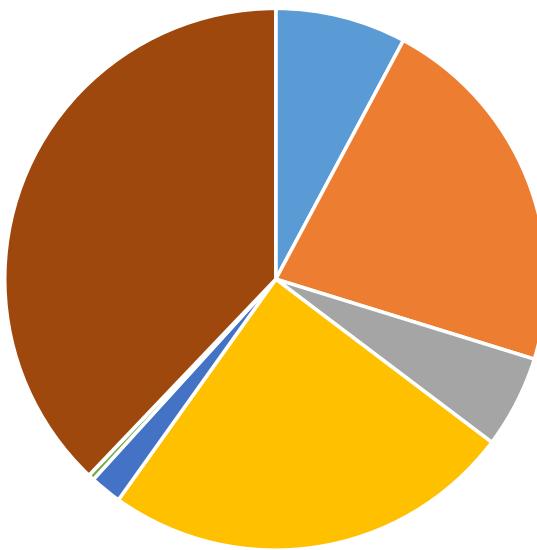
## Bayview - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER OCEAN VIEW BAYVIEW

## Revenue Breakdown



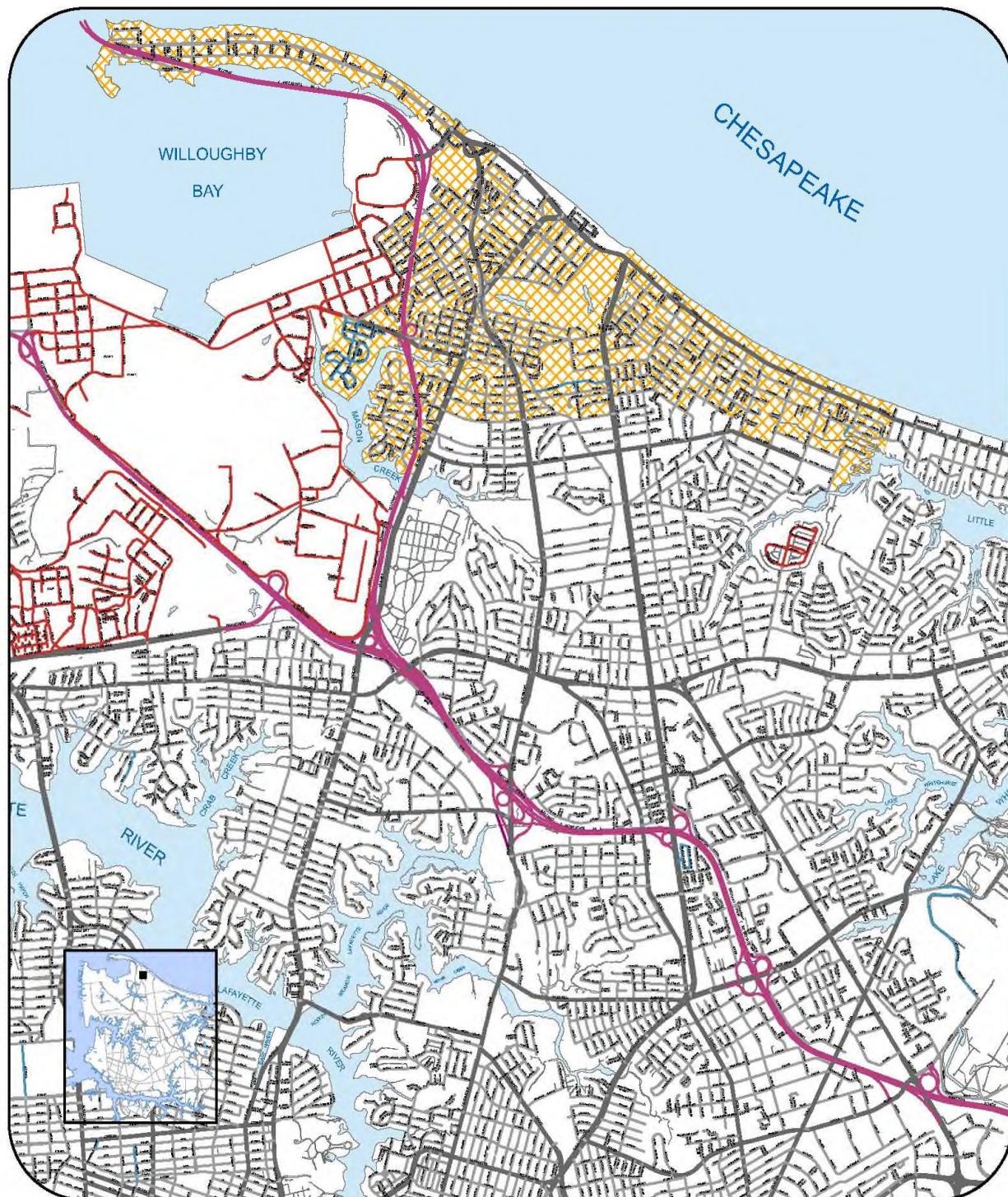
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$48,692,409	\$54,338,904	11.60%
Total Retail Sales	\$24,208,507	\$25,196,406	4.08%
Total Assessed Value Real Estate	\$34,330,900	\$34,514,200	0.53%
<b>Revenue Produced From:</b>			
Business License	\$105,613	\$89,834	-14.94%
Estimated Sales Tax (1%)*	\$242,085	\$251,964	4.08%
Business Property Tax	\$63,818	\$63,363	-0.71%
Food and Beverage Tax (6.5%)	\$253,545	\$282,283	11.33%
Lodging Tax (8%)	\$14,162	\$21,718	0.00%
Room Tax**	\$1,062	\$4,314	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$439,037	\$435,053	-0.91%
<b>Total Revenue***</b>	<b>\$1,119,323</b>	<b>\$1,148,528</b>	<b>2.61%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Ocean View Central



### Legend

 Greater Ocean View  
Central  
Financial District

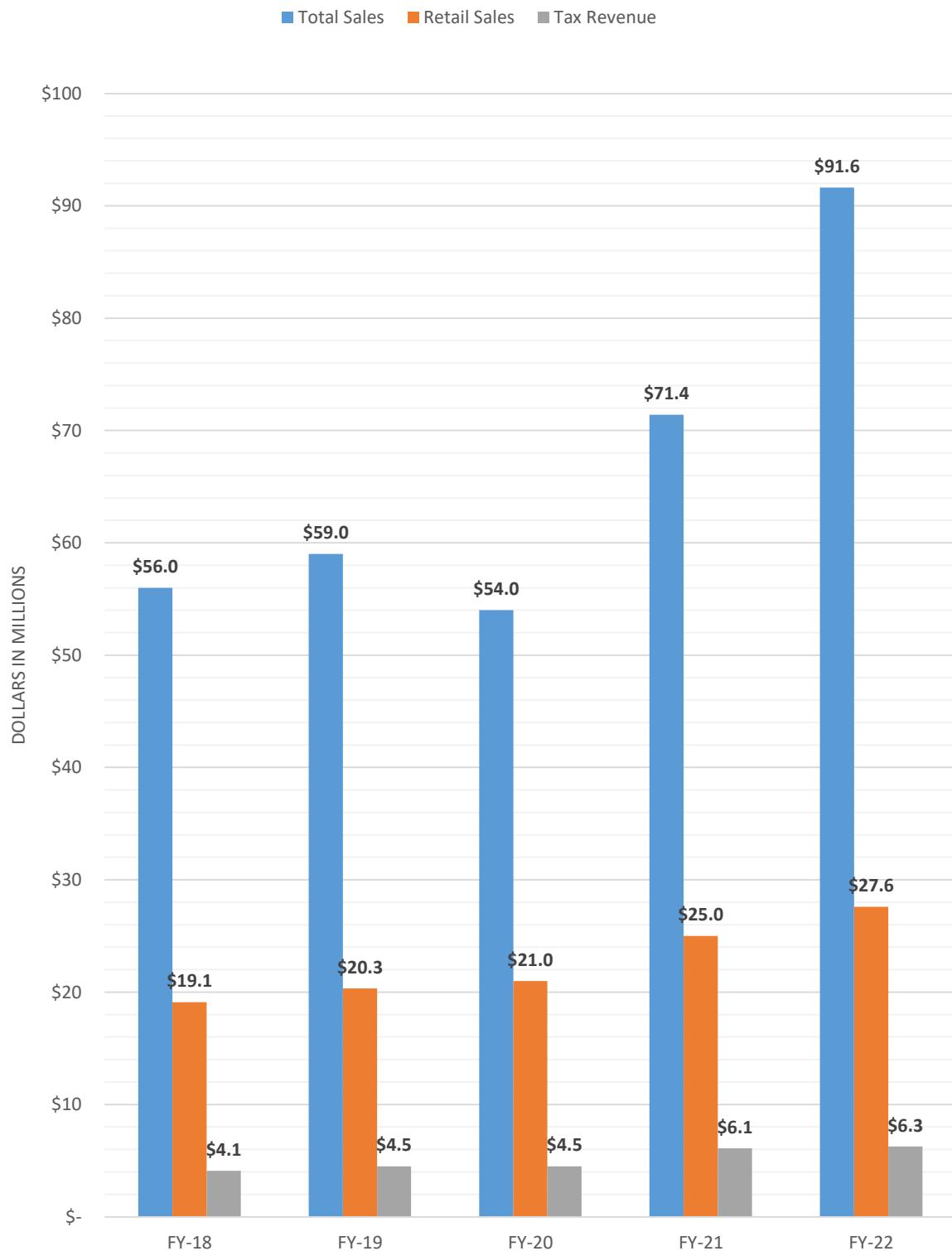


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Date: June 2016

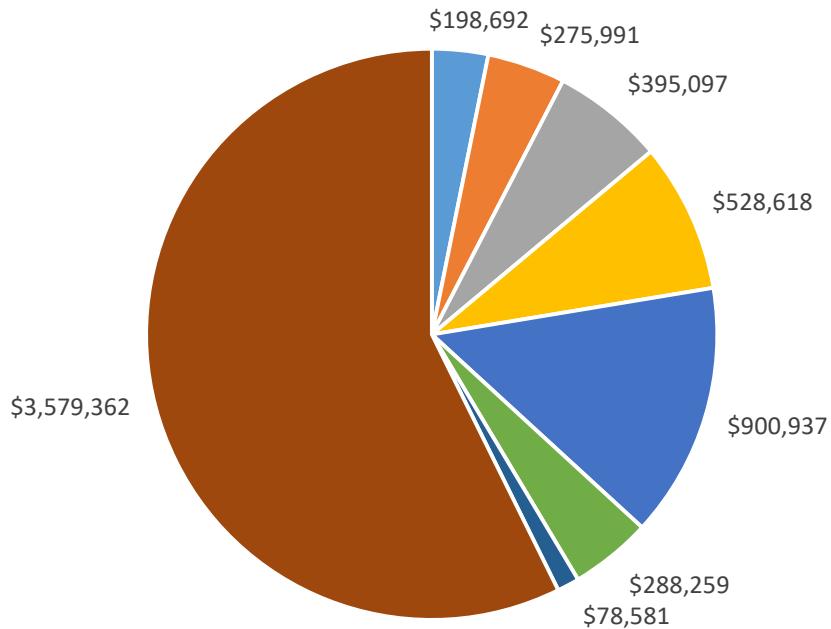


## Ocean View Central - Five Year Comparison



# GREATER OCEAN VIEW CENTRAL

## Revenue Breakdown



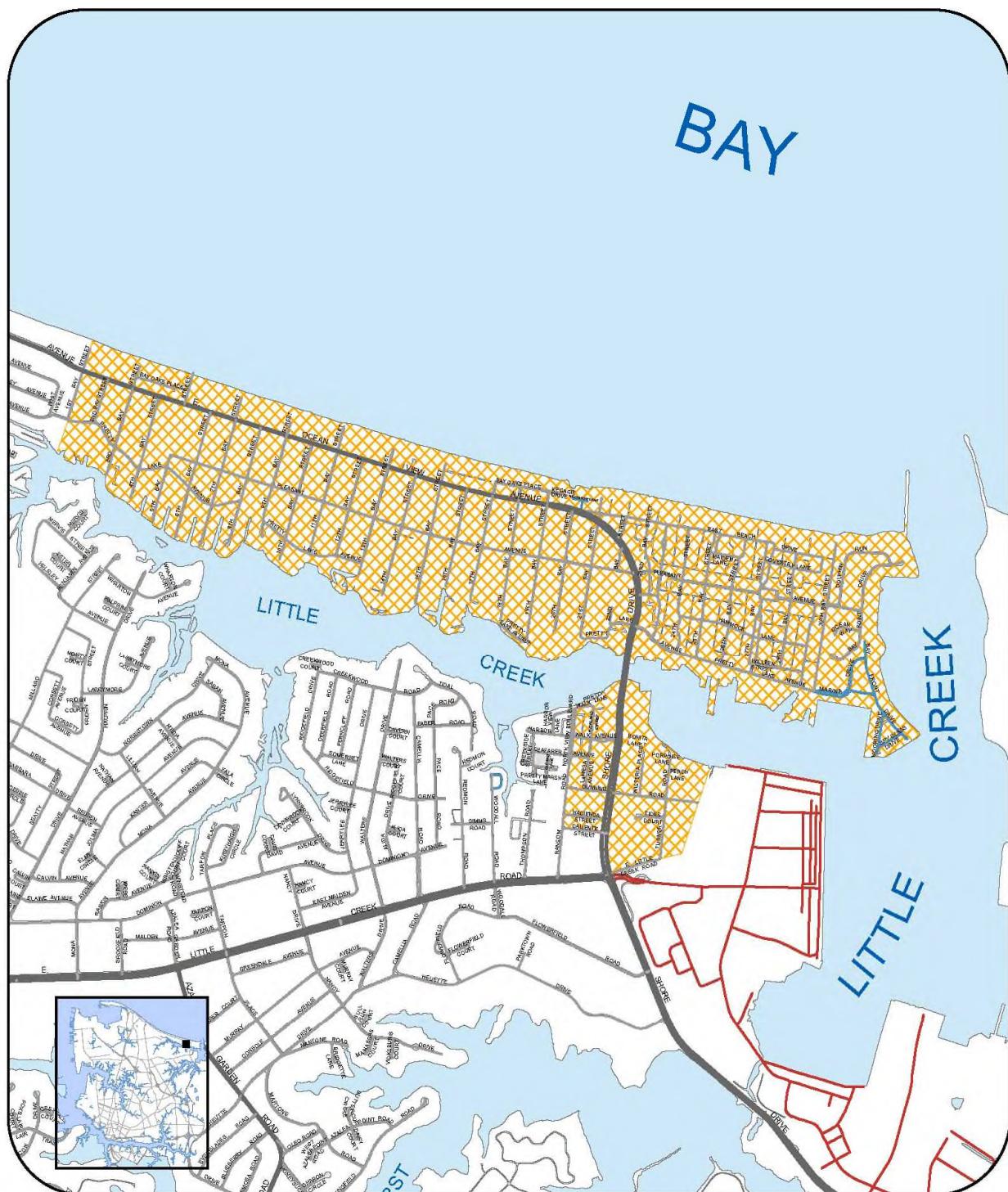
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$71,407,490	\$91,631,716	28.32%
Total Retail Sales	\$24,901,486	\$27,599,067	10.83%
Total Assessed Value Real Estate	\$282,395,400	\$289,834,800	2.63%
<b>Revenue Produced From:</b>			
Business License	\$152,563	\$198,692	30.24%
Estimated Sales Tax (1%)*	\$249,015	\$275,991	10.83%
Business Property Tax	\$154,081	\$395,097	156.42%
Food and Beverage Tax (6.5%)	\$438,311	\$528,618	20.60%
Lodging Tax (8%)	\$1,281,741	\$900,937	-29.71%
Room Tax**	\$294,305	\$288,259	-2.05%
Admissions Tax (10%)	\$96,691	\$78,581	-18.73%
Real Estate Tax	\$3,427,562	\$3,579,362	4.43%
<b>Total Revenue***</b>	<b>\$6,094,268</b>	<b>\$6,245,536</b>	<b>2.48%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Ocean View East Beach



### Legend

 Greater Ocean View  
East Beach  
Financial District

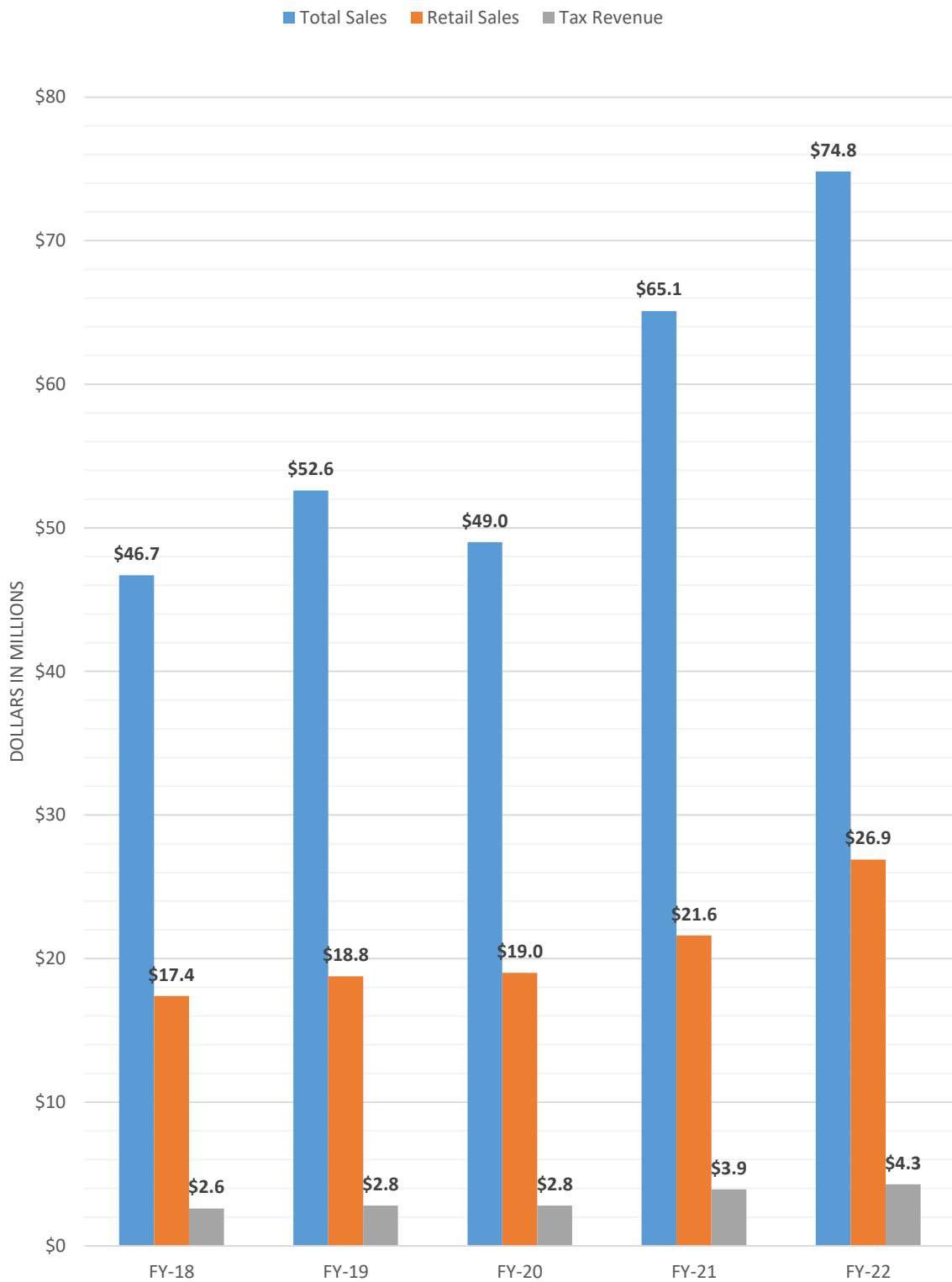


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Date: June 2016

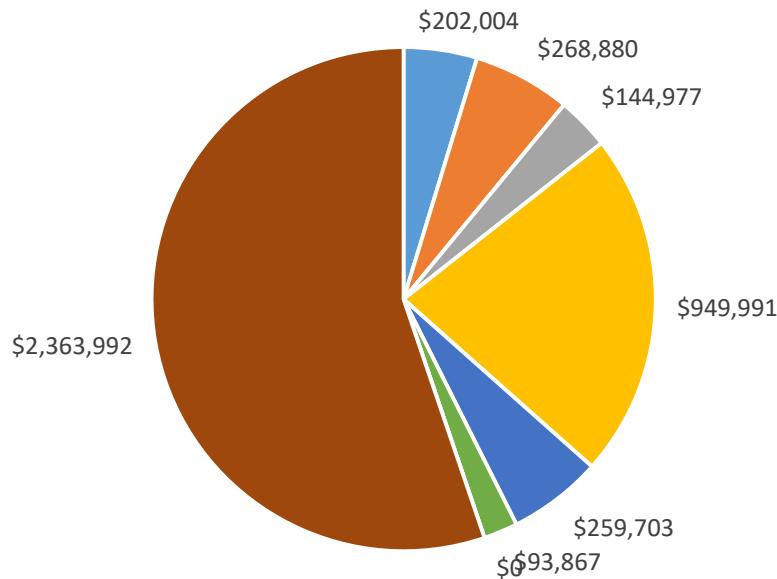


## East Beach - Five Year Comparison



# GREATER OCEAN VIEW EAST BEACH

## Revenue Breakdown



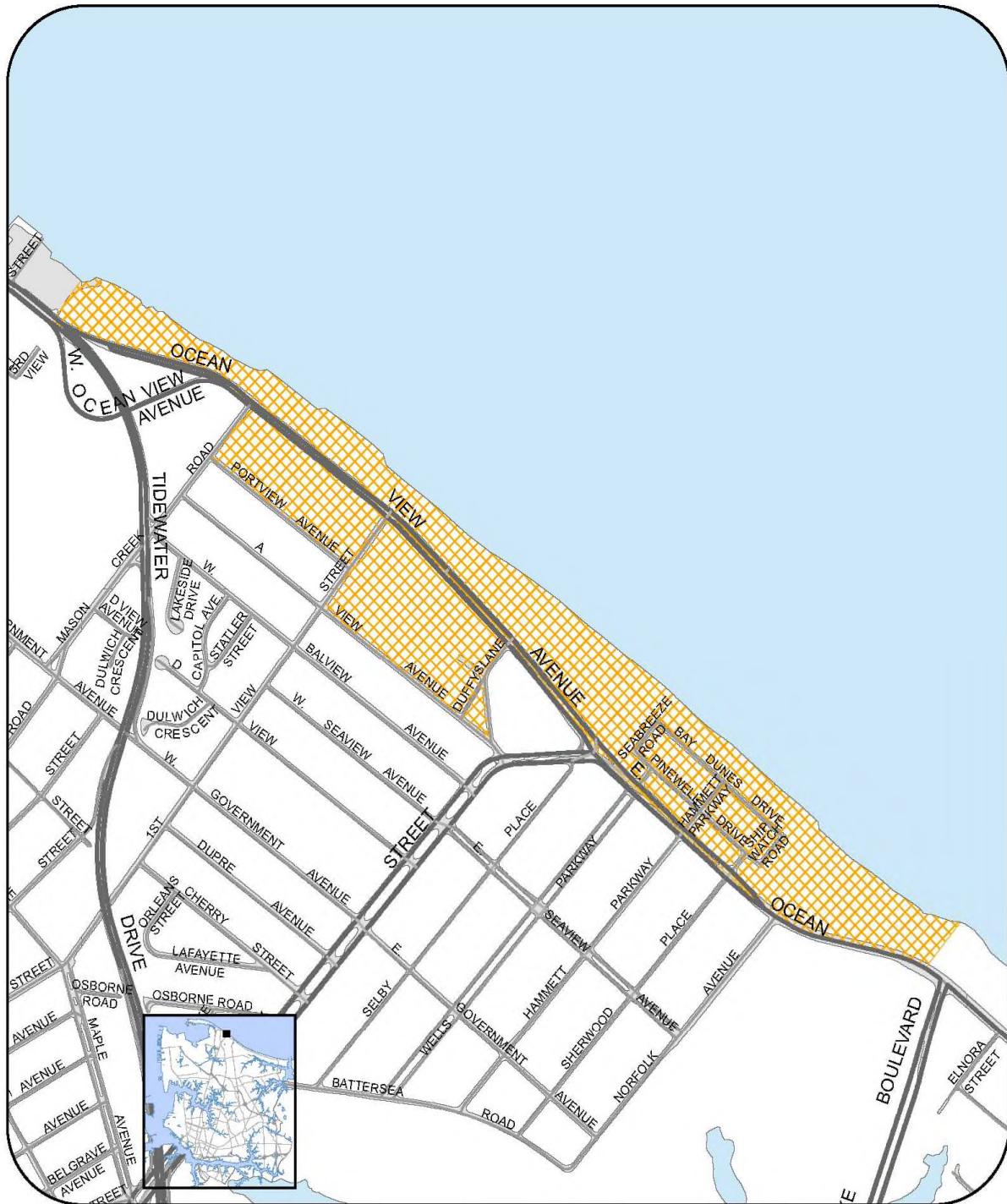
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$65,165,974	\$74,823,503	14.82%
Total Retail Sales	\$21,610,711	\$26,887,979	24.42%
Total Assessed Value Real Estate	\$163,975,200	\$193,644,400	18.09%
<b>Revenue Produced From:</b>			
Business License	\$186,959	\$202,004	8.05%
Estimated Sales Tax (1%)*	\$216,107	\$268,880	24.42%
Business Property Tax	\$152,284	\$144,977	-4.80%
Food and Beverage Tax (6.5%)	\$950,645	\$949,991	-0.07%
Lodging Tax (8%)	\$318,404	\$259,703	-18.44%
Room Tax**	\$61,338	\$93,867	53.03%
Admissions Tax (10%)	\$0	\$0	0%
Real Estate Tax	\$2,050,321	\$2,363,992	15.30%
<b>Total Revenue***</b>	<b>\$3,936,058</b>	<b>\$4,283,414</b>	<b>8.82%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Greater Ocean View Shopping Center



### Legend

 Greater Ocean View  
Shopping Center  
Financial District



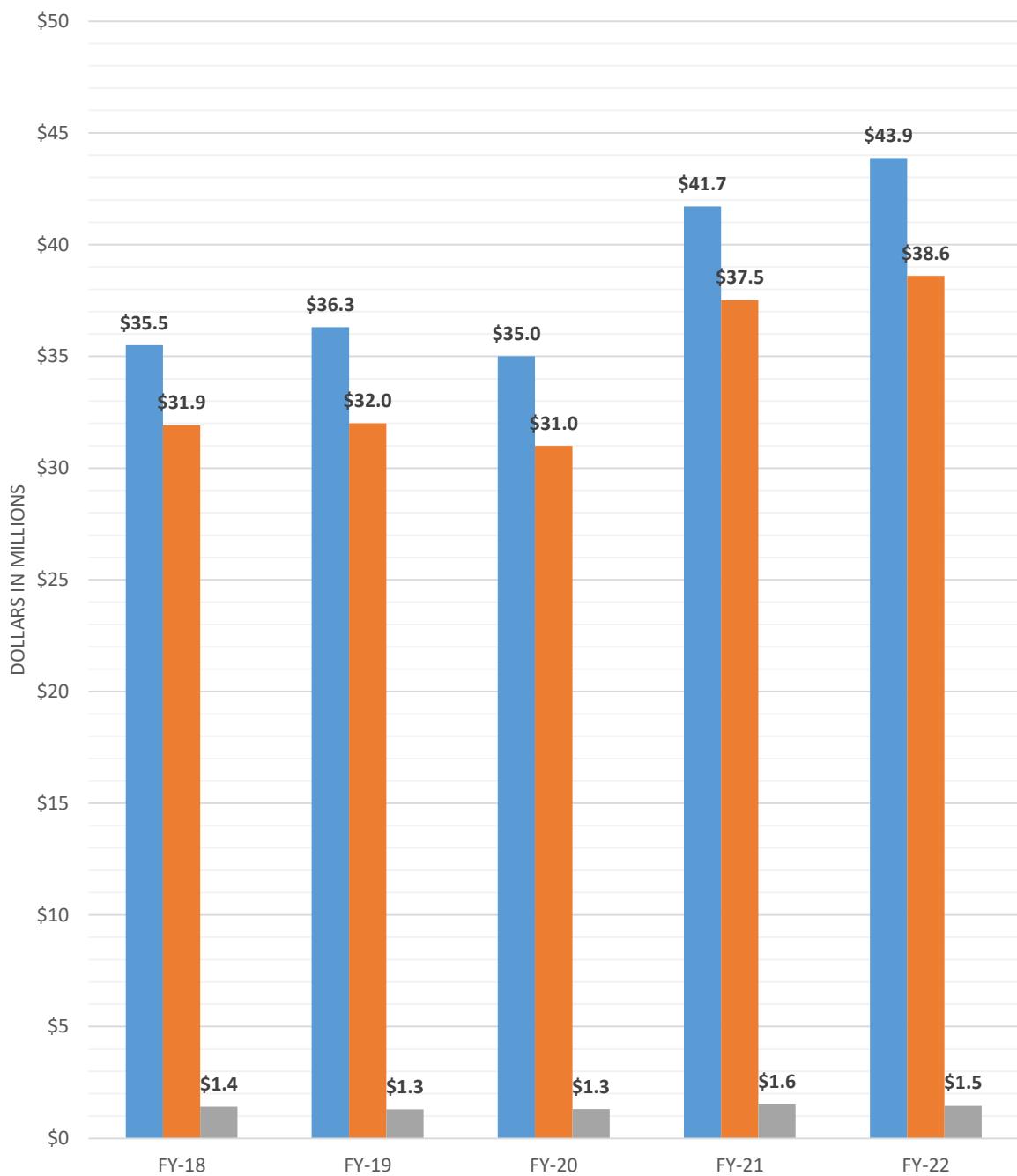
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and Technology, GIS Bureau. This Map is intended for graphic purposes only.  
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Date: June 2016



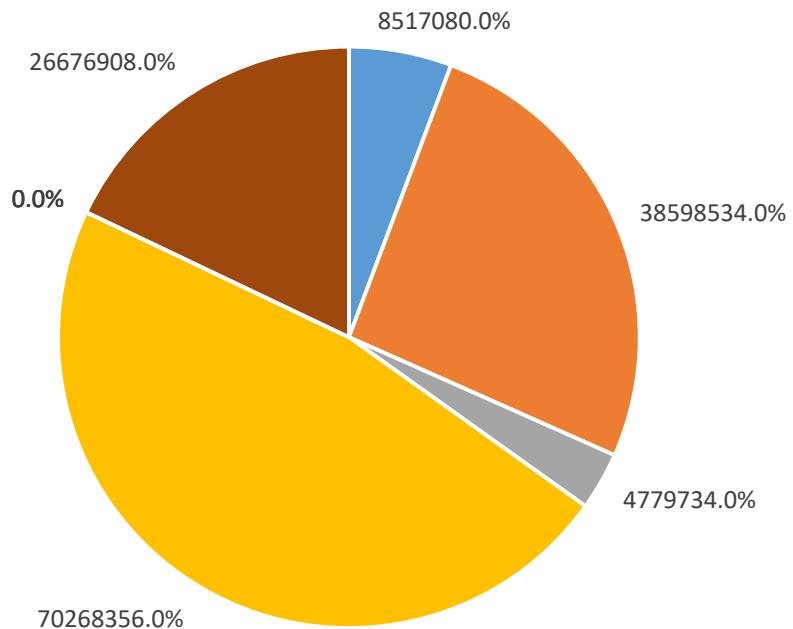
## Ocean View Shopping Center - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# GREATER OCEAN VIEW OCEAN VIEW SHOPPING CENTER

## Revenue Breakdown



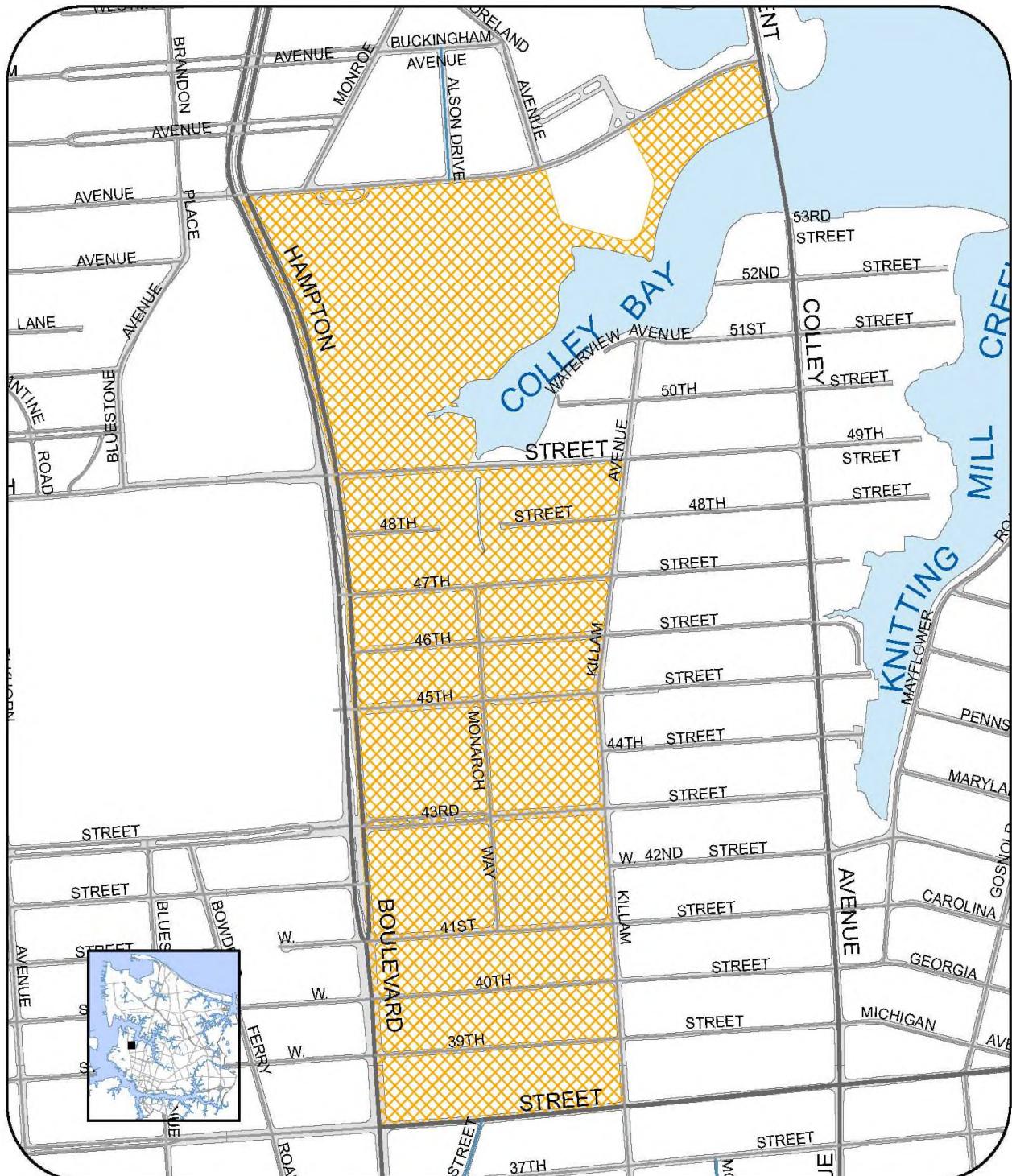
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$41,729,853	\$43,881,466	5.16%
Total Retail Sales	\$37,524,083	\$38,598,534	2.86%
Total Assessed Value Real Estate	\$20,982,200	\$21,280,800	1.42%
Revenue Produced From:			
Business License	\$85,773	\$85,171	-0.70%
Estimated Sales Tax (1%)*	\$375,241	\$385,985	2.86%
Business Property Tax	\$116,279	\$47,797	-58.89%
Food and Beverage Tax (6.5%)	\$709,595	\$702,684	-0.97%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$261,519	\$266,769	2.01%
<b>Total Revenue***</b>	<b>\$1,548,406</b>	<b>\$1,488,406</b>	<b>-3.87%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

# Old Dominion University Village



## Legend

 Old Dominion University Village Financial District

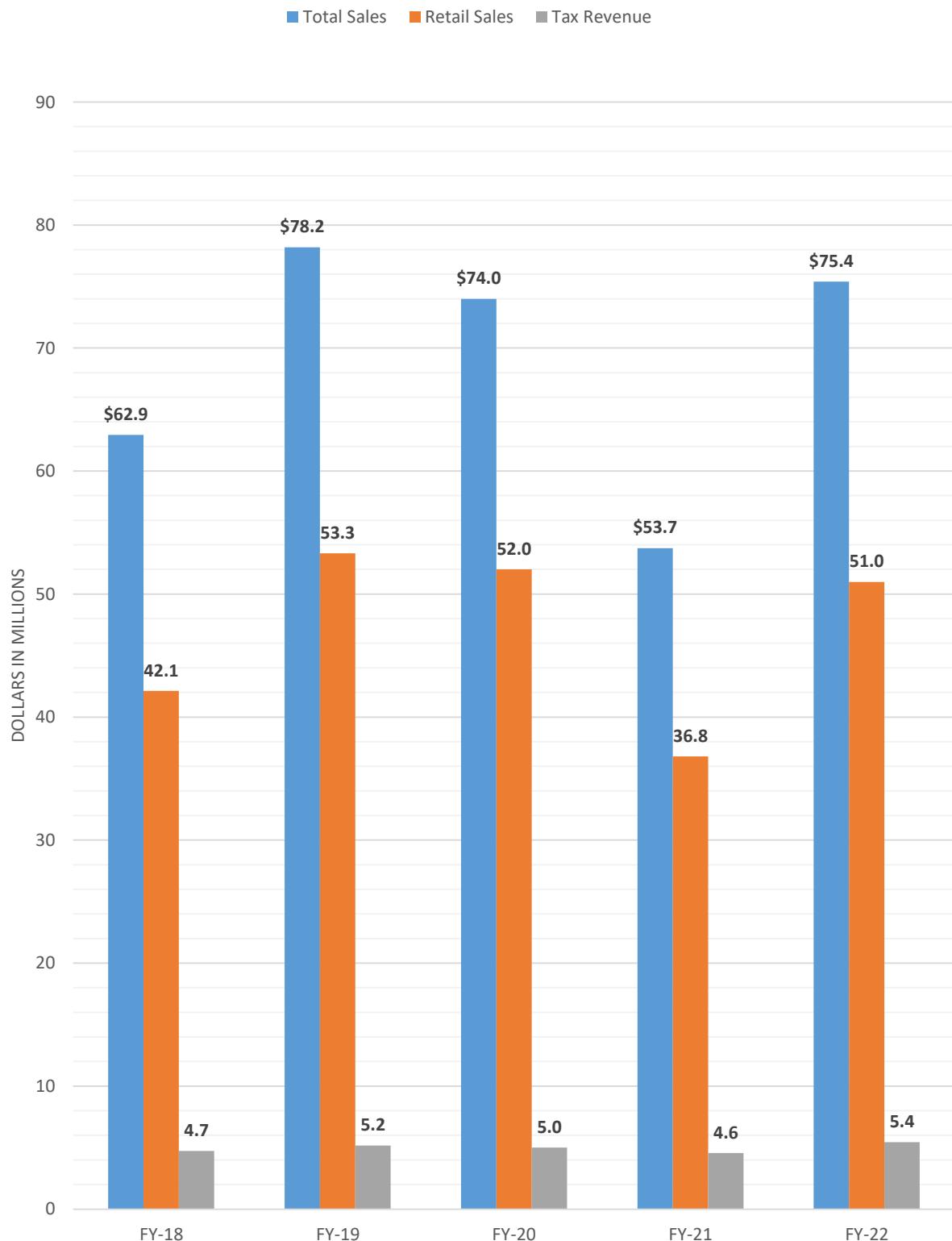


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Date: June 2016

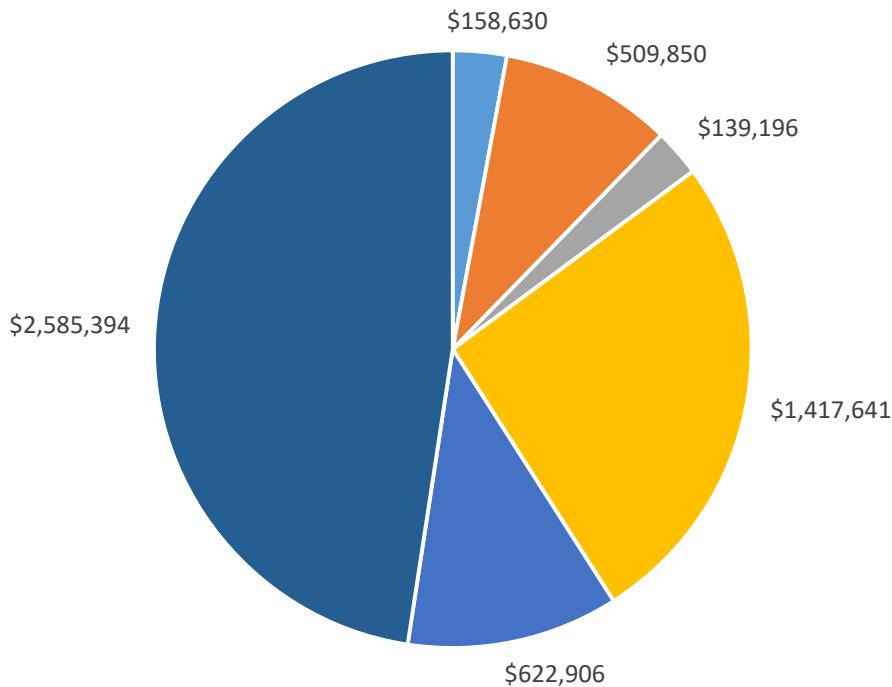


## Old Dominion Village - Five Year Comparison



# OLD DOMINION UNIVERSITY VILLAGE

## Revenue Breakdown



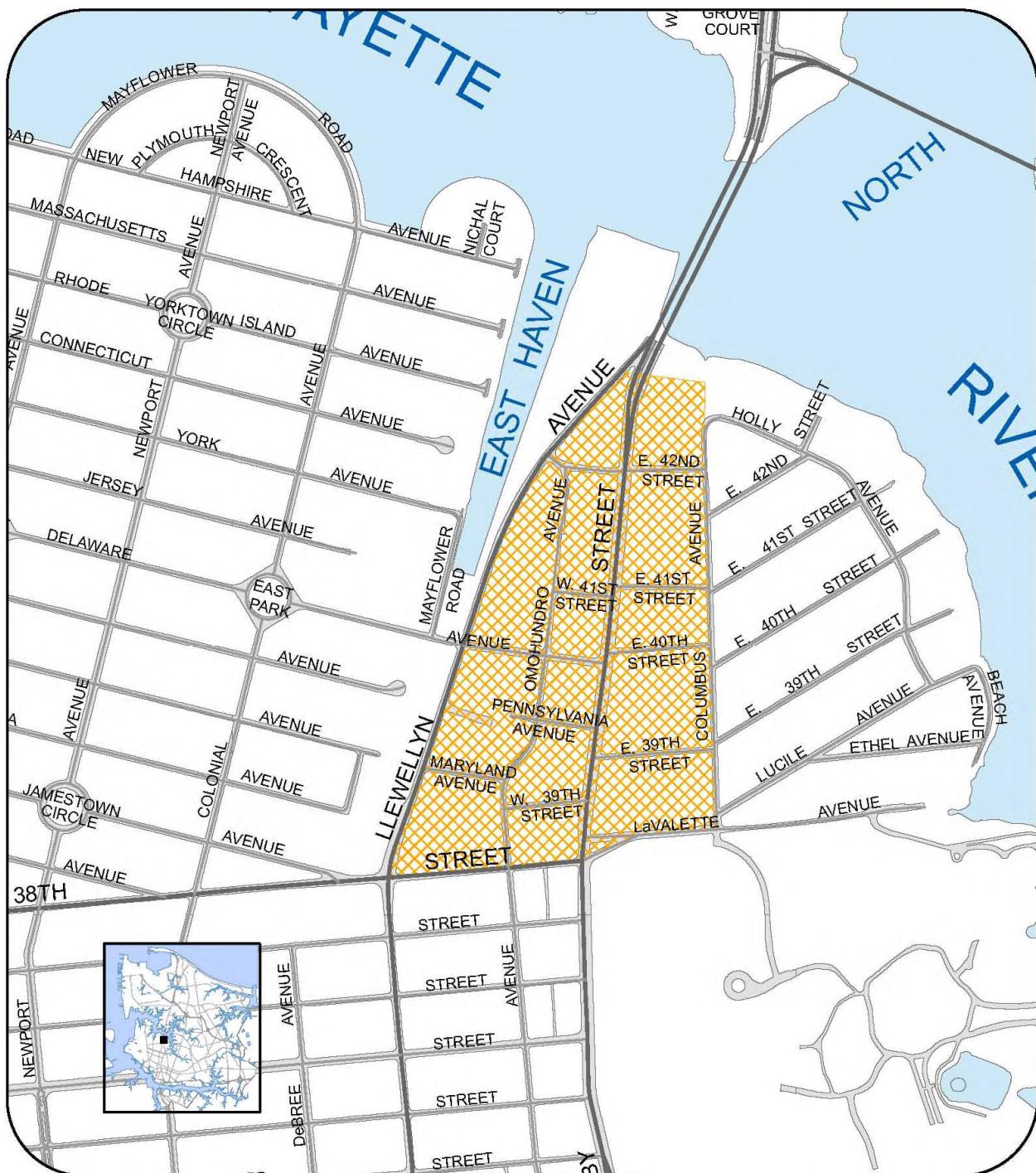
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$53,843,239	\$75,413,163	40.06%
Total Retail Sales	\$36,794,781	\$50,984,960	38.57%
Total Assessed Value Real Estate	\$216,295,500	\$218,672,400	1.10%
<b>Revenue Produced From:</b>			
Business License	\$132,646	\$158,630	19.59%
Estimated Sales Tax (1%)*	\$367,948	\$509,850	38.57%
Business Property Tax	\$175,936	\$139,196	-20.88%
Food and Beverage Tax (6.5%)	\$983,640	\$1,417,641	44.12%
Fiduciary Taxes** (Lodging, Room & Admissions)	\$349,113	\$622,906	78.43%
Real Estate Tax	\$2,555,169	\$2,585,394	1.18%
<b>Total Revenue***</b>	<b>\$4,564,452</b>	<b>\$5,433,616</b>	<b>19.04%</b>

\*Based on reported Retail Sales

\*\* Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## Riverview Village



### Legend

 Riverview Village Financial District



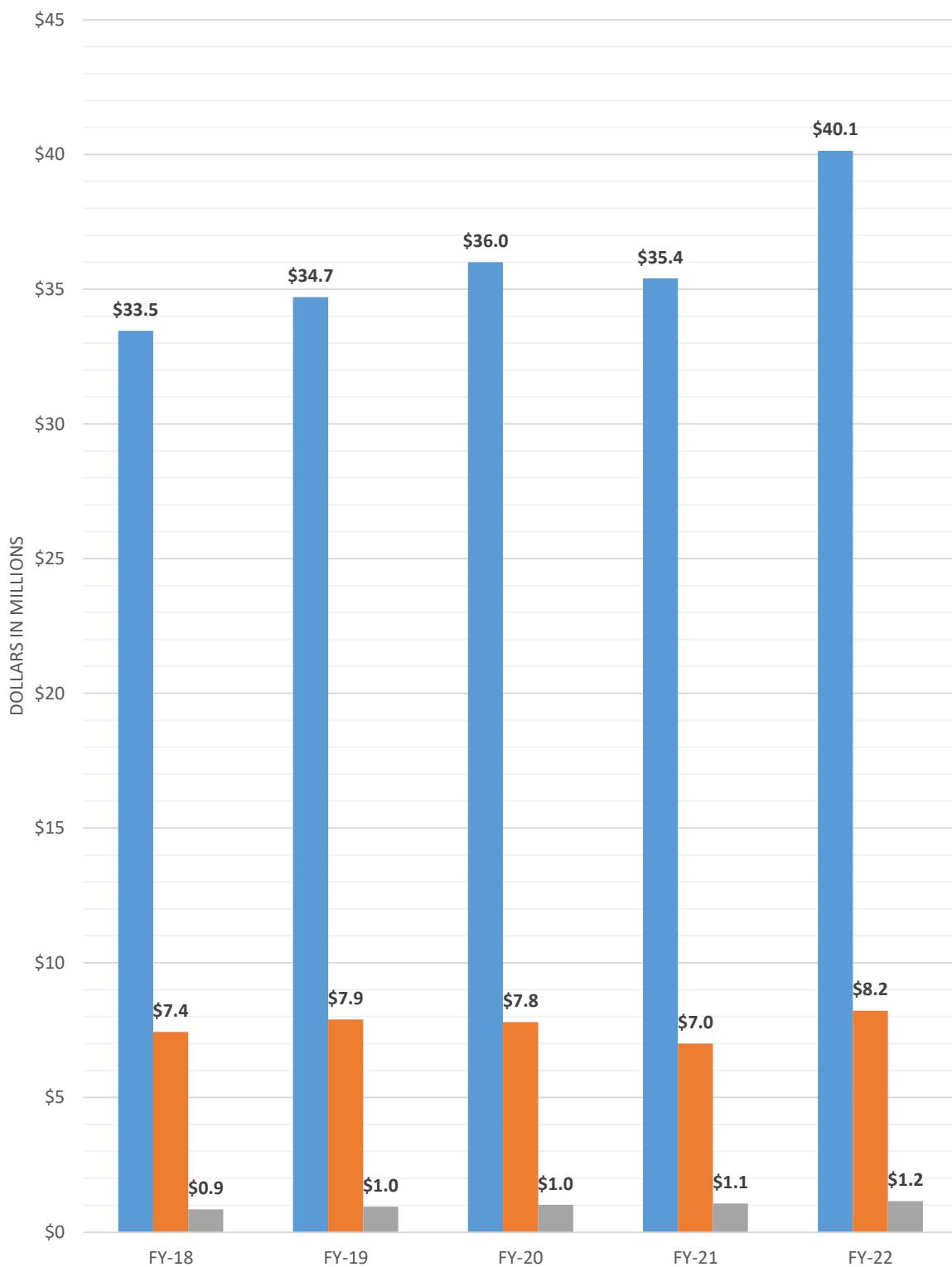
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Date: June 2016



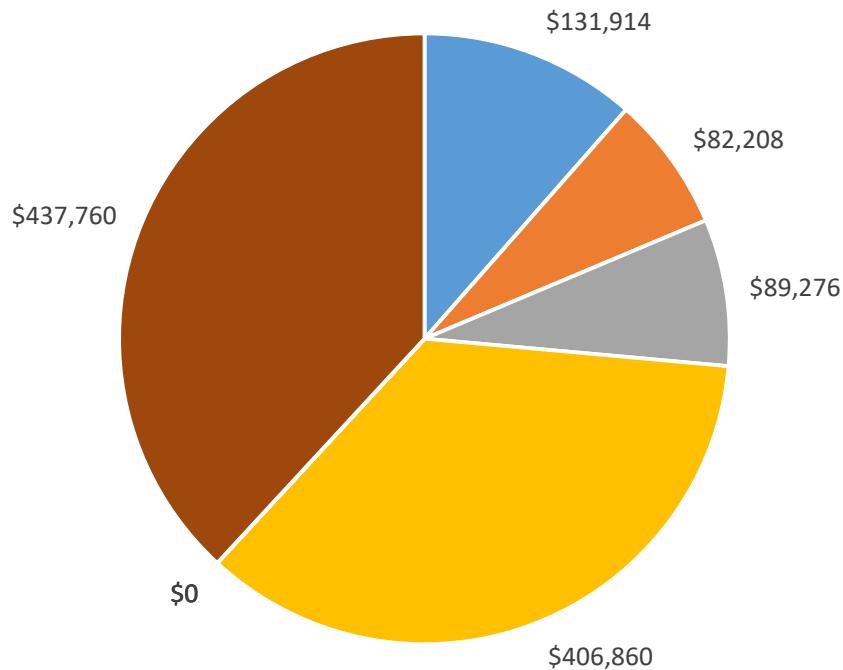
## Riverview - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# RIVERVIEW VILLAGE

## Revenue Breakdown



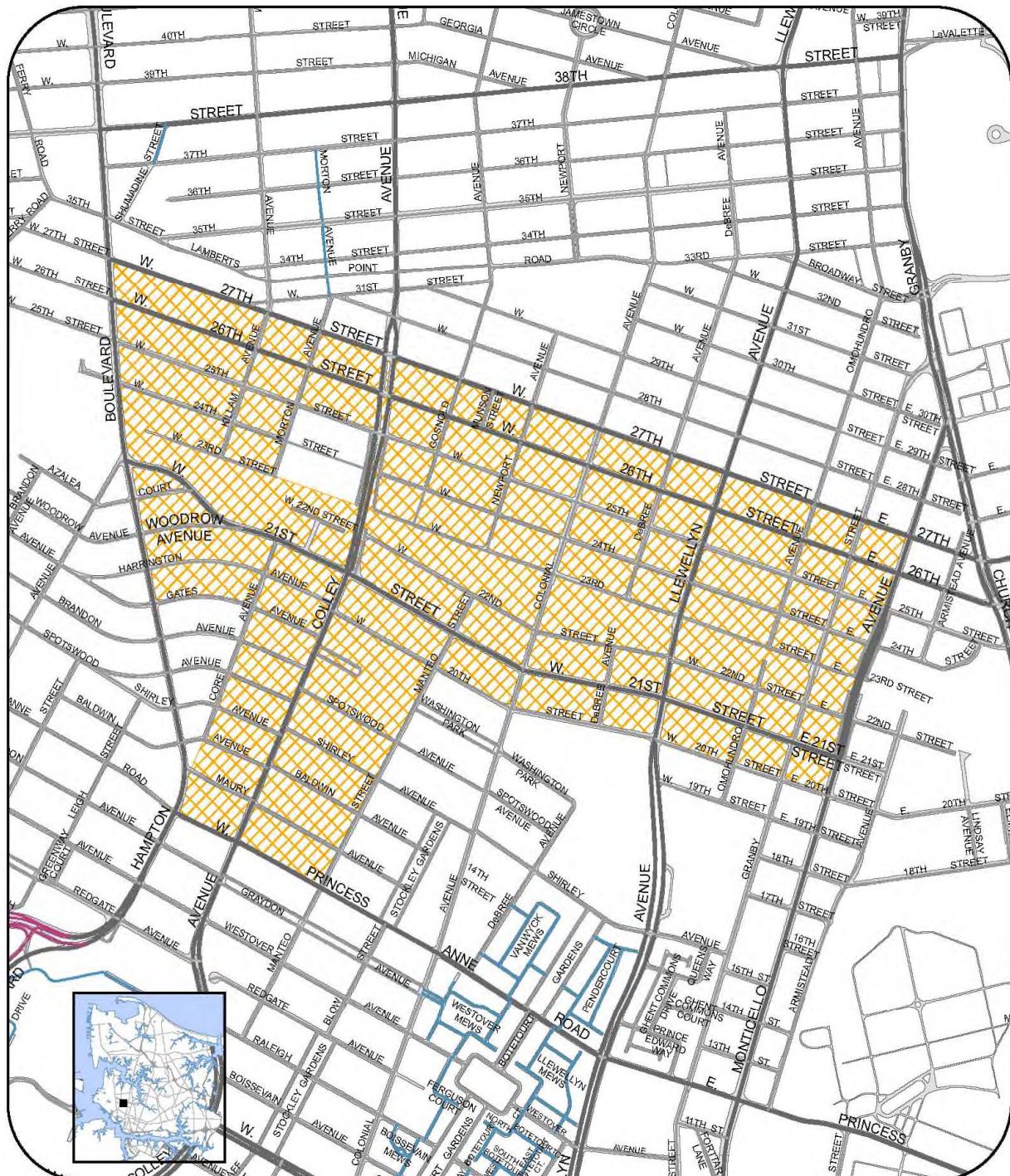
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$35,409,142	\$40,142,599	13.37%
Total Retail Sales	\$7,002,932	\$8,220,757	17.39%
Total Assessed Value Real Estate	\$34,493,200	\$34,620,300	0.37%
<b>Revenue Produced From:</b>			
Business License	\$124,127	\$131,914	6.27%
Estimated Sales Tax (1%)*	\$70,029	\$82,208	17.39%
Business Property Tax	\$126,467	\$89,276	-29.41%
Food and Beverage Tax (6.5%)	\$337,526	\$406,860	20.54%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$405,656	\$437,760	7.91%
<b>Total Revenue***</b>	<b>\$1,063,806</b>	<b>\$1,148,018</b>	<b>7.92%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

# 21ST STREET



## Legend

 21st Street Financial District



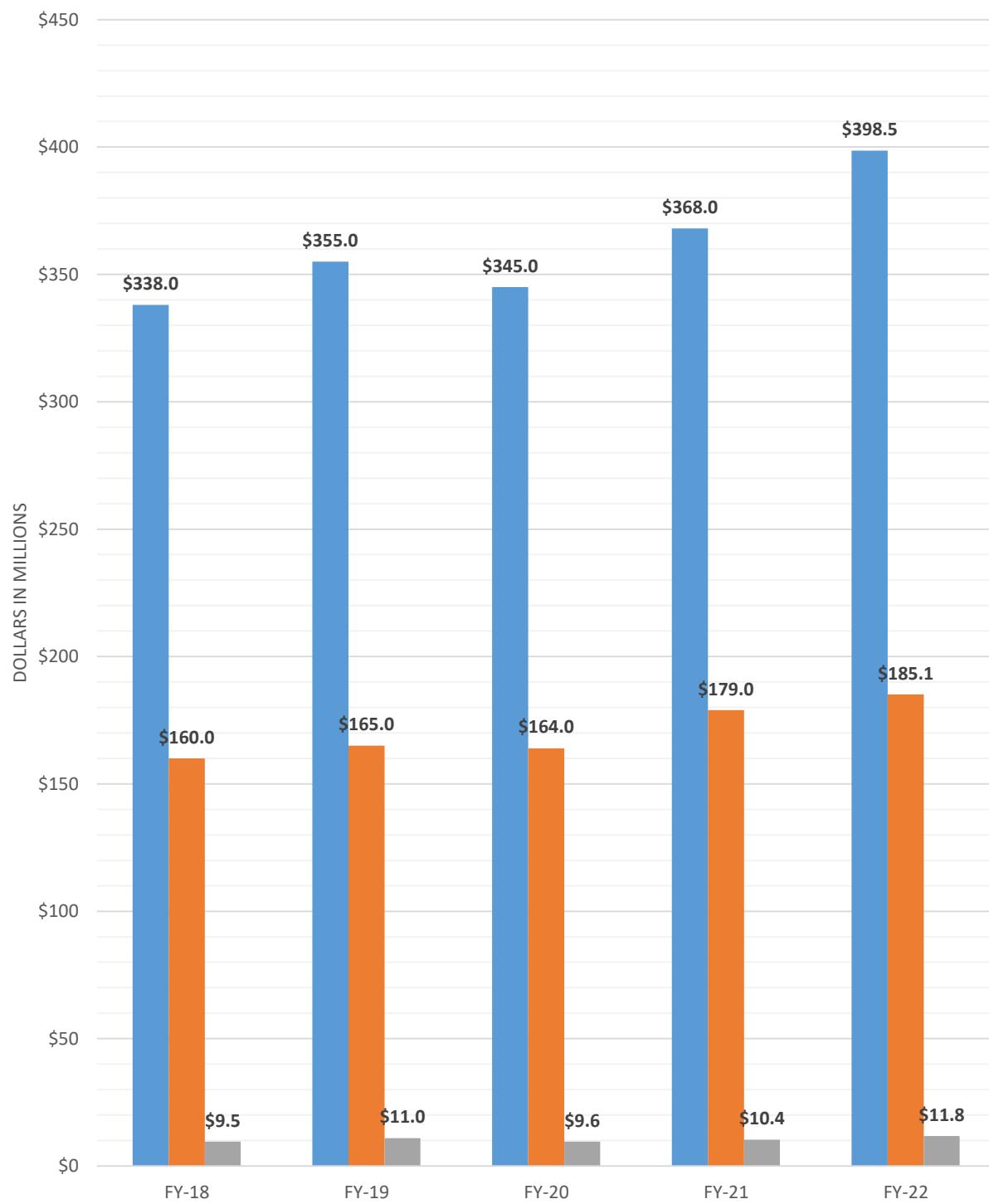
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Date: June 2016



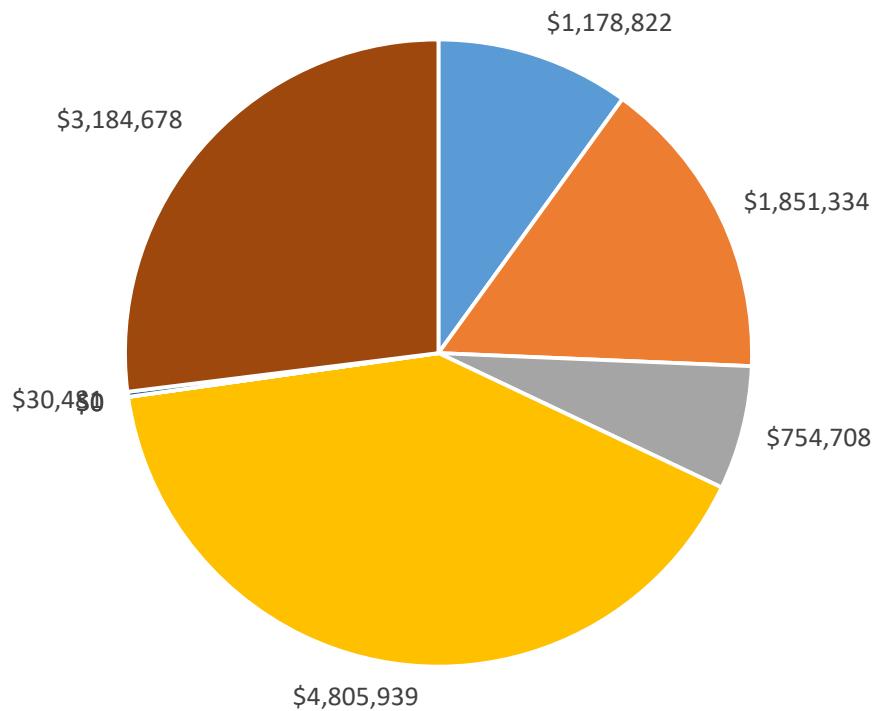
## 21st Street - Five Year Comparison

■ Total Sales ■ Retail Sales ■ Tax Revenue



# 21st STREET

## Revenue Breakdown



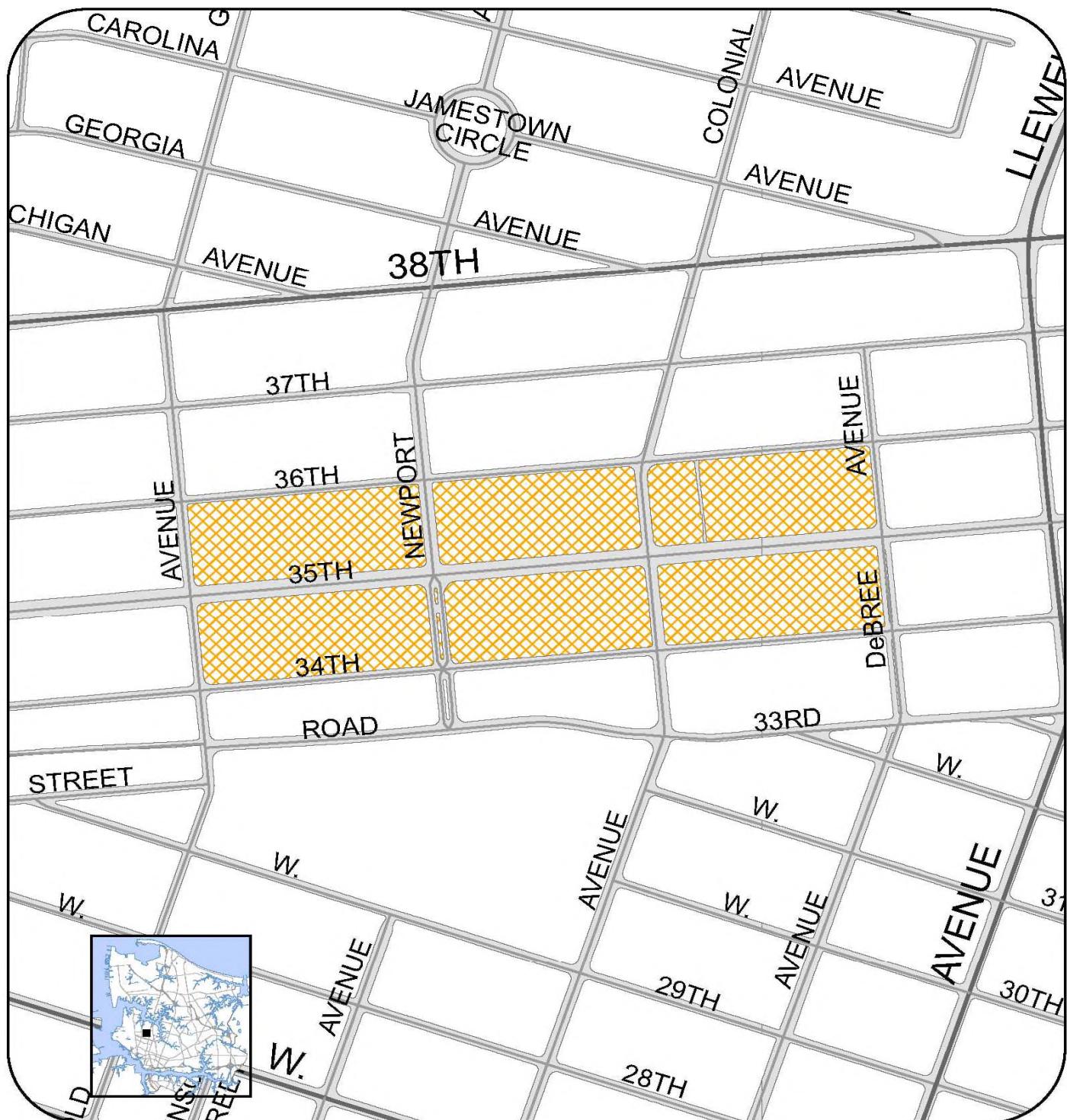
Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$368,771,775	\$398,541,635	8.07%
Total Retail Sales	\$179,113,656	\$185,133,434	3.36%
Total Assessed Value Real Estate	\$296,325,000	\$311,249,200	5.04%
<b>Revenue Produced From:</b>			
Business License	\$1,065,121	\$1,178,822	10.67%
Estimated Sales Tax (1%)*	\$1,791,137	\$1,851,334	3.36%
Business Property Tax	\$905,446	\$754,708	-16.65%
Food and Beverage Tax (6.5%)	\$3,660,289	\$4,805,939	31.30%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax**	\$0	\$0	0.00%
Admissions Tax (10%)	\$2,335	\$30,481	1205.36%
Real Estate Tax	\$2,922,381	\$3,184,678	8.98%
<b>Total Revenue***</b>	<b>\$10,346,709</b>	<b>\$11,805,963</b>	<b>14.10%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

## 35TH STREET



### Legend

 35th Street Financial District

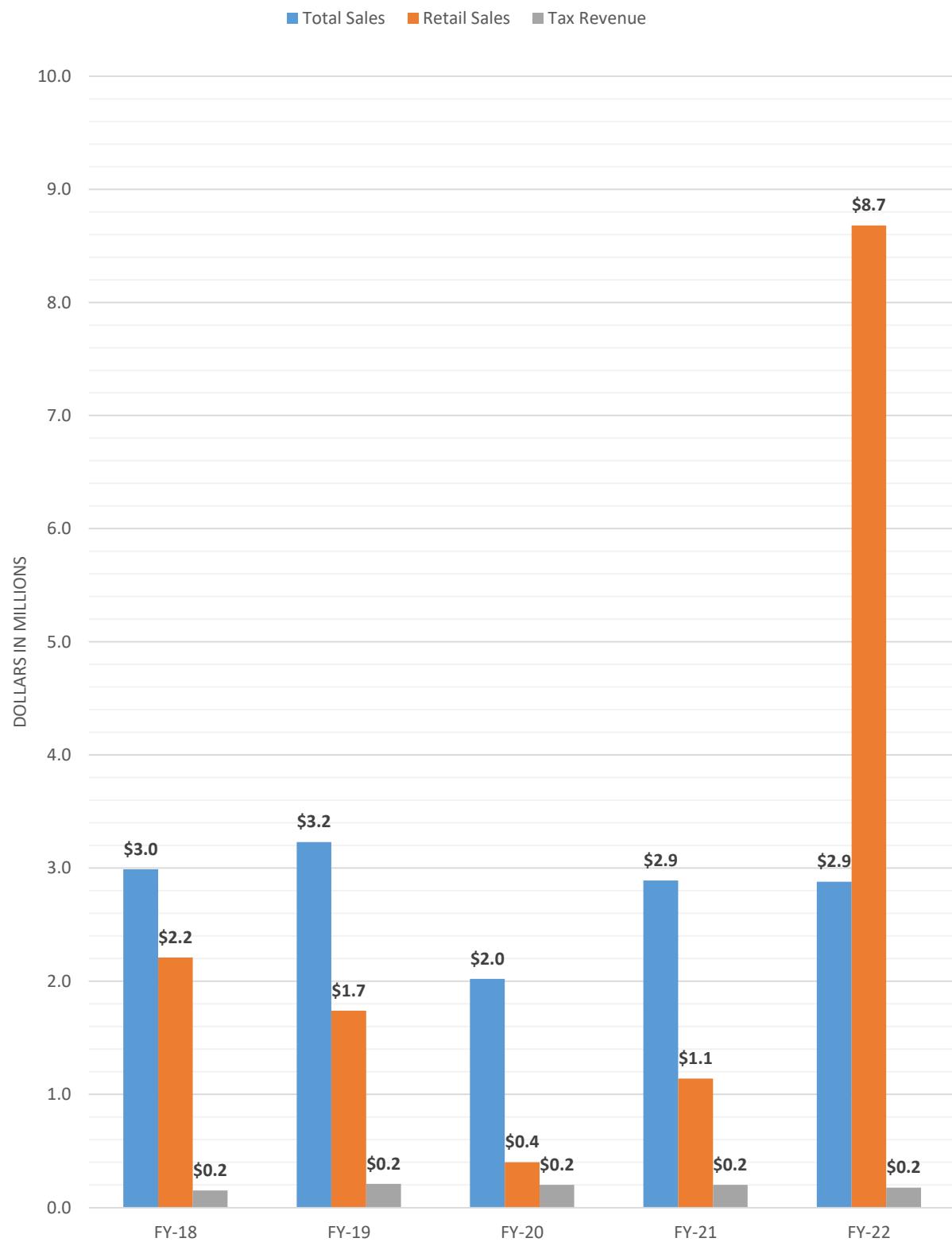


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016

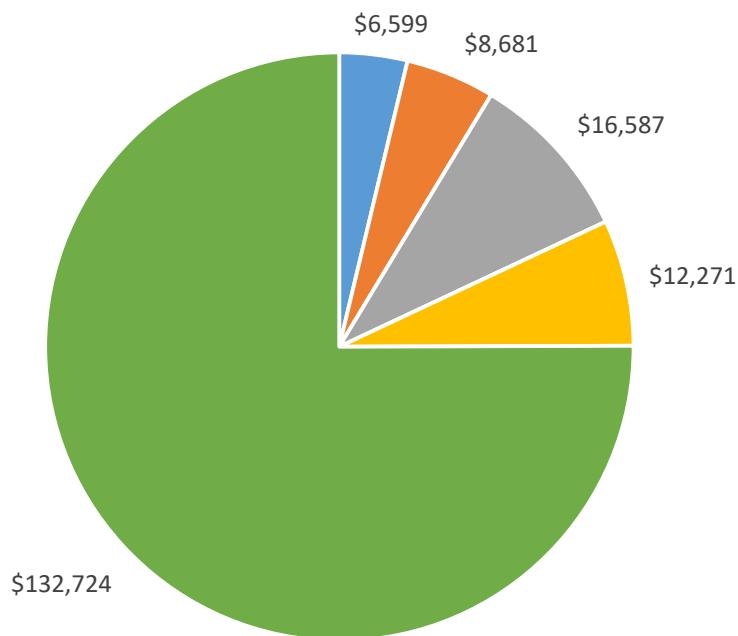


## 35th Street - Five Year Comparison



# 35TH STREET

## Revenue Breakdown

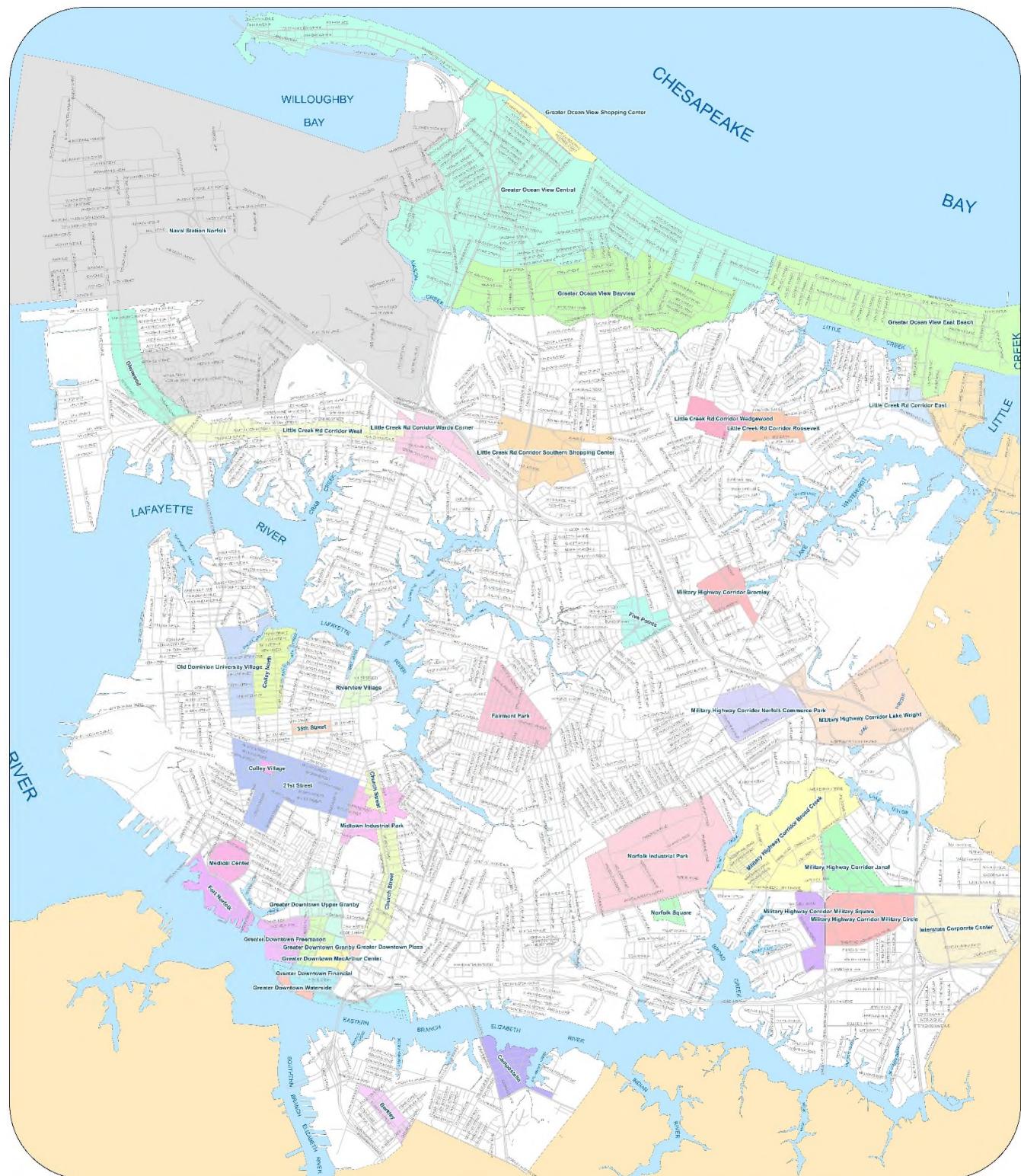


Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$2,891,488	\$2,877,236	-0.49%
Total Retail Sales	\$1,141,972	\$868,135	-23.98%
Total Assessed Value Real Estate	\$11,191,900	\$11,321,500	1.16%
<b>Revenue Produced From:</b>			
Business License	\$10,055	\$6,599	-34.37%
Estimated Sales Tax (1%)*	\$11,420	\$8,681	-23.98%
Business Property Tax	\$33,782	\$16,587	-50.90%
Fiduciary Taxes**	\$14,074	\$12,271	-12.81%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$133,372	\$132,724	-0.49%
<b>Total Revenue***</b>	<b>\$202,704</b>	<b>\$176,863</b>	<b>-12.75%</b>

\*Based on reported Retail Sales

\*\* Food and Beverage, Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

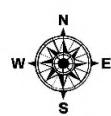
\*\*\* Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.



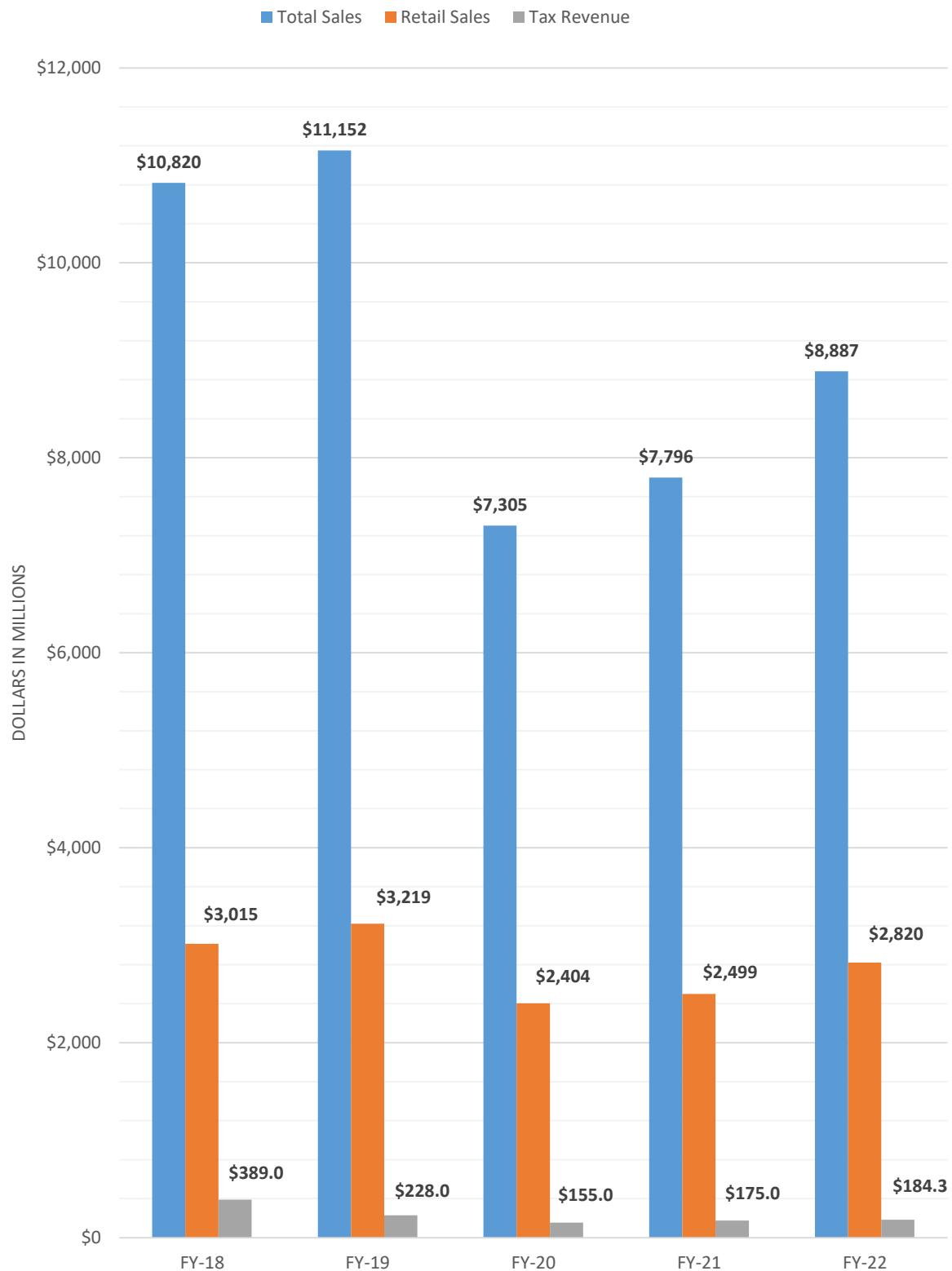
Created by the Department of Communications  
and Technology, GIS Bureau. This map is  
intended for graphic purposes only.  
Date: August 2015



0 1 2 3 Miles

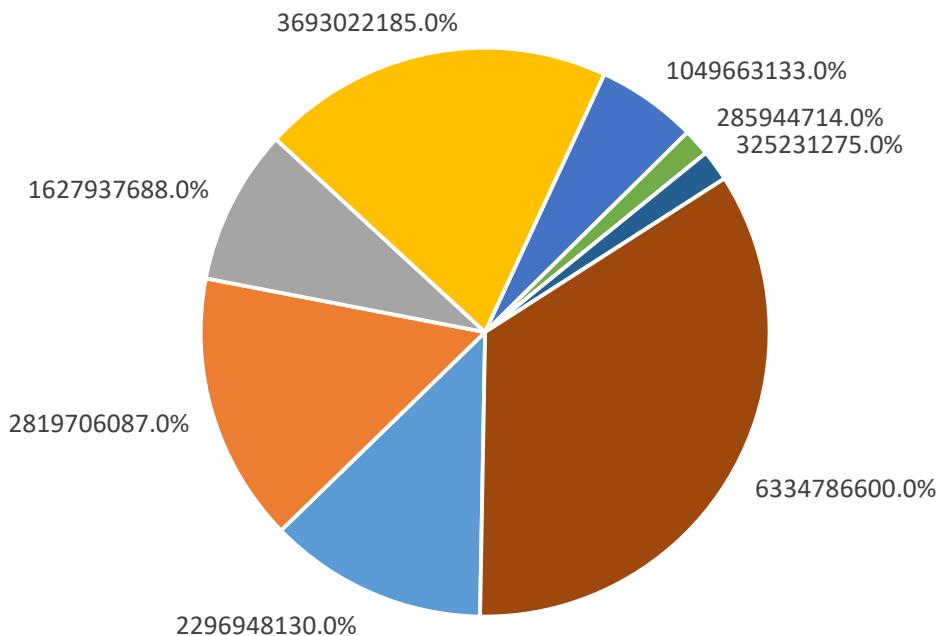


## All Norfolk - Five Year Comparison



## AGGREGATE ALL NORFOLK

### Revenue Breakdown



Sales and Assessments:	FY 2021	FY 2022	% Change
Total All Sales	\$7,795,909,141	\$8,887,454,464	14.00%
Total Retail Sales	\$2,498,790,926	\$2,819,706,087	12.84%
Total Assessed Value Real Estate	\$5,126,571,900	\$5,209,186,600	1.61%
<b>Revenue Produced From:</b>			
Business License	\$22,227,554	\$22,969,481	3.34%
Estimated Sales Tax (1%)*	\$24,987,909	\$28,197,061	12.84%
Business Property Tax	\$16,640,835	\$16,279,377	-2.17%
Food and Beverage Tax (6.5%)	\$29,753,777	\$36,930,222	24.12%
Lodging Tax (8%)	\$12,615,352	\$10,496,631	-16.79%
Room Tax*	\$2,481,739	\$2,859,447	15.22%
Admissions Tax (10%)	\$564,446	\$3,252,313	476.20%
Real Estate Tax	\$65,241,058	\$63,347,866	-2.90%
<b>Total Revenue***</b>	<b>\$174,512,670</b>	<b>\$184,332,398</b>	<b>5.63%</b>

\*Based on Reported Sales

\*\*Based on \$3.00 per Room per Night

\*\*\*Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.