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# General Fund Revenues

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# GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2022 Actual	FY 2023 Adopted	FY 2023 Year-End Projection	FY 2024 Adopted
<b>GENERAL PROPERTY TAXES</b>				
<b>Real Property Taxes</b>				
Current	255,667,825	275,137,300	277,907,300	299,138,000
Delinquent	5,741,253	5,450,000	5,000,000	6,267,000
Interest	547,525	440,000	440,000	506,000
Real Estate Tax Refunds	0	-10,000	-10,000	-10,000
<b>Subtotal - Real Property Taxes</b>	<b>261,956,603</b>	<b>281,017,300</b>	<b>283,337,300</b>	<b>305,901,000</b>
<b>Downtown Improvement District</b>				
Current, Delinquent, and Interest	2,237,985	2,230,000	2,030,000	2,156,700
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	11,413,957	11,308,000	11,353,000	11,408,000
<b>Total All Real Property Taxes</b>	<b>275,608,545</b>	<b>294,555,300</b>	<b>296,720,300</b>	<b>319,465,700</b>
<b>Personal Property</b>				
Current	51,634,679	39,959,000	45,959,000	45,077,000
Delinquent	11,504,705	13,730,000	13,730,000	12,800,000
Interest	627,116	770,000	770,000	717,000
Personal Property Tax Refund	0	-200,000	-200,000	-200,000
<b>Subtotal - Personal Property</b>	<b>63,766,500</b>	<b>54,259,000</b>	<b>60,259,000</b>	<b>58,394,000</b>
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	41,723	41,000	41,000	41,000
<b>Total All Personal Property Taxes</b>	<b>63,808,223</b>	<b>54,300,000</b>	<b>60,300,000</b>	<b>58,435,000</b>
<b>Mobile Home</b>				
Current, Delinquent, and Interest	12,276	14,500	14,500	14,500
<b>Machinery and Tools</b>				
Current	6,258,732	6,145,000	6,250,000	6,300,000
Delinquent	181,427	100,000	100,000	150,000
Interest	10,219	4,000	4,000	4,000
<b>Subtotal - Machinery and Tools</b>	<b>6,450,378</b>	<b>6,249,000</b>	<b>6,354,000</b>	<b>6,454,000</b>
<b>Total General Property Taxes</b>	<b>345,879,422</b>	<b>355,118,800</b>	<b>363,388,800</b>	<b>384,369,200</b>
<b>OTHER LOCAL TAXES</b>				
<b>Sales and Use</b>	42,726,193	43,106,200	43,877,000	44,790,000
<b>Utility Taxes</b>				
Water	5,997,194	5,778,000	6,050,000	6,114,000
Electric	12,122,049	12,440,000	12,150,000	12,187,000
Gas	2,872,021	2,746,000	2,800,000	2,909,000

Revenue Source	FY 2022 Actual	FY 2023 Adopted	FY 2023 Year-End Projection	FY 2024 Adopted
Communications Sales Tax	12,075,639	11,500,000	11,500,000	11,050,000
<b>Business Taxes</b>				
Other Local Tax Refunds	-5,431,320	-42,000	-42,000	-42,000
Business License	32,645,360	30,332,000	31,400,000	32,057,000
Franchise	296,257	190,000	190,000	190,000
Bank Franchise	2,564,683	2,300,000	2,500,000	2,500,000
<b>Licenses and Decals</b>				
Motor Vehicle <sup>1</sup>	2,121,193	3,617,000	3,617,000	3,658,500
Boats	115,461	122,000	122,000	122,000
<b>Other Taxes</b>				
Recordation	4,689,999	3,000,000	2,800,000	3,000,000
Cigarette	6,388,731	6,777,000	5,900,000	5,897,000
Admissions	3,985,616	3,500,000	4,200,000	4,200,000
Hotel/Motel Room	9,757,045	8,810,270	9,600,000	9,625,000
Hotel (flat tax per room night)	3,392,853	3,316,920	3,375,000	3,402,000
Food and Beverage	36,864,143	34,317,635	38,647,000	39,270,000
Estate Probate	44,887	45,000	45,000	45,000
Short-term Rental	109,189	110,000	100,000	110,000
<b>Total Other Local Taxes</b>	<b>173,337,193</b>	<b>171,966,025</b>	<b>178,831,000</b>	<b>181,084,500</b>
<b>PERMITS, FEES AND LICENSES</b>				
Animal License	35,326	50,000	35,000	20,000
Burglar Alarm License	1,760	2,000	2,000	2,000
Building Permit <sup>2</sup>	919,069	984,000	1,035,000	1,027,000
Electrical Permit <sup>2</sup>	295,514	280,000	387,000	290,000
Plumbing Permit <sup>2</sup>	217,845	250,000	320,000	255,000
Plan Review Fee <sup>2</sup>	85,275	85,000	125,000	85,000
Mechanical Code Inspection Fee <sup>2</sup>	151,256	220,000	250,000	232,000
Elevator Inspection Fee	32,476	40,000	40,000	40,000
Permit Application Fee <sup>2</sup>	135,100	160,000	215,000	175,000
Wetland Permit	6,720	6,000	6,000	8,000
Zoning Fees	211,476	325,000	270,000	325,000
Driveway Permit	30,200	31,200	31,200	31,900
Utility Cut Permit	536,084	505,800	505,800	516,400
Special ROW/ Parking Permit	429,769	278,900	470,000	384,700
Street Construction Permit	1,500	3,000	600	4,000
Fire Permit	287,029	250,000	217,000	210,000
Fire Inspection	242,530	200,000	145,000	170,000

<b>Revenue Source</b>	<b>FY 2022 Actual</b>	<b>FY 2023 Adopted</b>	<b>FY 2023 Year-End Projection</b>	<b>FY 2024 Adopted</b>
Precious Metal Dealer Permit	6,800	8,000	6,000	8,000
Excessive Size and Weight Permit	237,840	254,000	240,000	259,000
Taxi Operator Permit	4,910	10,000	4,900	10,000
Foot Race/Bicycle Race Permit	400	500	400	500
Registration Vacant Buildings Fee	7,000	15,000	7,000	7,000
Transfer Fees	7,565	6,000	6,000	6,000
Permits - Other	50	1,500	200	1,500
<b>Total Permits and Fees</b>	<b>3,883,494</b>	<b>3,965,900</b>	<b>4,319,100</b>	<b>4,068,000</b>
<b>FINES AND FORFEITURES</b>				
Fines and Forfeitures	451,323	625,000	500,000	625,000
Fines - Red Light Cameras	802,405	620,000	800,000	800,000
Fees - Returned Checks	8,277	9,000	8,000	9,000
Excess Weight Penalties	0	1,000	500	1,000
Fines - False Alarm	85,017	60,000	68,000	60,000
Fines - Short-term Rental	6,200	25,000	10,000	10,000
<b>Total Fines and Forfeitures</b>	<b>1,353,222</b>	<b>1,340,000</b>	<b>1,386,500</b>	<b>1,505,000</b>
<b>USE OF MONEY AND PROPERTY</b>				
Interest on Investments	-281,920	625,000	625,000	6,000,000
Other Interest	40,566	75,000	75,000	60,000
Rent - General Properties	4,248,337	4,804,135	4,487,000	4,353,449
Rent - Cultural Convention Center	624,083	450,000	450,000	450,000
Rent - Chrysler Hall	407,165	375,000	375,000	400,000
Rent - Virginia Stage Company (Wells Theatre)	0	18,000	18,000	18,000
Rent - Harrison Opera House	79,914	75,000	75,000	100,000
Rent - Harbor Park-Other	191,259	185,000	185,000	10,000
Rent - Special Programs	30,913	15,000	30,000	30,000
Sale of Salvage Materials	13,572	2,000	15,000	2,000
Sale of Fixed Assets	393,589	115,000	175,000	115,000
Rent - Equipment	18,804	73,685	10,000	73,685
Ticket System- Cultural Center	865,726	650,000	800,000	800,000
Rent - Picnic Shelters	24,455	18,300	20,000	18,300
Commissions - Jail Telephone	1,201,101	1,200,000	800,000	800,000
Commissions - Other	44,504	53,500	53,500	60,000
Advertising	800	20,000	22,000	30,000
Rent - Selden	65,870	109,000	75,000	109,000
Commissions - Slover	23,830	0	24,000	24,000
Rent - Slover	2,455	150,000	27,000	150,000

Revenue Source	FY 2022 Actual	FY 2023 Adopted	FY 2023 Year-End Projection	FY 2024 Adopted
<b>Total Use of Money and Property</b>	<b>7,995,023</b>	<b>9,013,620</b>	<b>8,341,500</b>	<b>13,603,434</b>
<b>CHARGES FOR SERVICES</b>				
Court Costs	41,097	70,000	38,000	70,000
Courthouse Security Assessment	119,135	200,000	90,000	200,000
Courthouse Construction Fee	107,951	160,000	120,000	160,000
DNA Charges	2,085	2,500	2,000	2,500
Fees - High Constable	157,463	265,000	260,000	265,000
Jail Processing Fees	14,082	30,000	20,000	30,000
Fees - Court Officers	17,423	30,000	18,000	30,000
Fees - Excess	206,718	14,000	14,000	14,000
Fees - City Sheriff	36,616	38,100	38,100	38,100
Detention Home Charge For Ward	309,138	350,000	350,000	350,000
Fees - Jail Booking	2,532	3,000	1,000	3,000
Miscellaneous School Fees	3,199,163	4,040,000	4,040,000	3,800,000
Paramedical Rescue Service	7,083,385	7,100,000	7,100,000	7,100,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	19,002	30,000	15,000	30,000
Police Records And Reports	127,662	170,000	140,000	170,000
Public Vehicle Inspection Certification	7,324	15,000	15,000	15,000
Non-Emergency Traffic Escort	20,007	20,000	20,000	20,000
Fees - Library Fines	152,820	40,000	80,000	48,000
Charges - Public Works	344,621	505,000	350,000	505,000
Charges - Materials - Street and Bridges	195,110	491,000	300,000	491,000
Charges-Reprographic Printing	15,279	10,000	25,000	25,000
Zoo Admission	2,507,481	2,077,000	2,200,000	2,077,000
Charges - Transient Yacht	146,493	140,000	110,000	140,000
Sales Surveys/Blueprints/Maps	37,950	40,000	45,000	40,000
Fees - Tax Abatement	500	4,000	3,000	4,000
Recreation/Parks Fees	80,728	100,000	100,000	125,000
Recreation/Parks Classes Fees	90,934	55,000	180,000	200,000
Recreation/Parks Rental Fees	72,879	60,000	90,000	90,000
Recreation/Parks Camp Wakeup	100,295	80,000	80,000	100,000
Cruise Ship Terminal Fees	689,471	1,557,000	1,900,000	2,150,000
Fees - Nauticus Admissions	1,924,378	1,950,000	2,150,000	1,975,000
Program Fees - NCSB	5,651,173	5,745,131	5,700,000	5,805,140
<b>Total Charges for Services</b>	<b>23,580,895</b>	<b>25,491,731</b>	<b>25,694,100</b>	<b>26,172,740</b>
<b>MISCELLANEOUS REVENUE</b>				

<b>Revenue Source</b>	<b>FY 2022 Actual</b>	<b>FY 2023 Adopted</b>	<b>FY 2023 Year-End Projection</b>	<b>FY 2024 Adopted</b>
Payments In Lieu Of Taxes	4,870,465	3,810,795	3,810,795	3,878,730
Navy PPV Payment	3,444,749	4,127,700	4,127,700	3,634,630
DMV Select Fees	57,573	100,000	44,000	100,000
Administrative Fees - Real Estate Tax	27,405	25,000	25,000	25,000
Administrative Fees - Personal Property Tax	533	3,000	1,000	3,000
Administrative Fees - DMV Stop	601,706	580,000	600,000	600,000
Other Miscellaneous Revenue	489,346	266,250	416,250	377,250
Community Development Fund	1,365	1,000	1,400	1,000
Proceeds from Sale of Land	1,396,813	314,221	450,000	50,000
<b>Total Miscellaneous Revenue</b>	<b>10,889,955</b>	<b>9,227,966</b>	<b>9,476,145</b>	<b>8,669,610</b>
<b>RECOVERED COSTS</b>				
Utilities	42,431	40,000	40,000	40,000
Transport of Prisoner	62,098	135,000	135,000	135,000
Nuisance Abatement	430,937	342,000	342,000	342,000
Retirement Bureau	650,369	855,045	735,045	946,428
Insurance	-2,800	2,000	7,900	2,000
Benefits Program Administration	0	5,000	5,000	5,000
Miscellaneous Salaries (Police)	294,700	400,000	350,000	400,000
Healthcare Consortium Contribution	100,241	190,000	100,000	140,000
General Overhead - Water Utility Fund	2,246,105	2,274,152	2,274,152	2,257,460
Debt Service Recovery	2,007,984	1,893,454	1,577,000	1,775,217
Telephone Charges	332,275	372,200	330,000	372,200
Public Information	23,856	18,750	20,000	21,500
Recoveries and Rebates	480,659	149,150	451,000	300,000
General Overhead - Wastewater Utility Fund	600,357	1,144,279	1,144,279	716,843
Information System Support	1,350,592	1,350,000	1,350,000	1,350,000
Jail Meals	232,632	250,000	100,000	250,000
General Overhead - Parking Fund	588,339	608,396	608,396	548,553
General Overhead - Towing Operations	68,135	100,526	100,526	95,294
General Overhead - Storm Water	636,493	540,530	540,530	497,926
General Overhead - Waste Management	1,002,864	1,338,648	1,338,648	752,762
General Overhead - Golf	9,000	9,000	9,000	9,000
Contract Revenue - NCSB	22,436	40,000	40,000	40,000
<b>Total Recovered Costs</b>	<b>11,179,703</b>	<b>12,058,130</b>	<b>11,598,476</b>	<b>10,997,183</b>
<b>REVENUES FROM THE COMMONWEALTH</b>				
<b>NON-CATEGORICAL AID</b>				
Taxes - Rolling Stock	180,693	180,000	180,000	180,000

Revenue Source	FY 2022 Actual	FY 2023 Adopted	FY 2023 Year-End Projection	FY 2024 Adopted
Taxes - Mobile Home Title	0	3,000	3,000	3,000
Taxes - Gaming	0	1,500,000	0	0
Rental of Passenger Cars	8,970,669	6,900,000	7,400,000	7,270,000
Law Enforcement (HB 599)	12,429,284	12,428,100	13,664,200	14,238,065
Grantor's Tax on Deeds	1,268,146	800,000	800,000	800,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,100	16,871,100
<b>Total Non-Categorical Aid</b>	<b>39,719,848</b>	<b>38,682,200</b>	<b>38,918,300</b>	<b>39,362,165</b>
<b>SHARED EXPENSES</b>				
City Treasurer	578,470	610,300	606,000	643,300
Clerk of the Circuit Court	1,544,191	1,731,600	1,629,000	1,802,500
Commissioner of the Revenue	675,258	695,300	712,000	728,300
Commonwealth Attorney	3,100,021	3,184,300	3,172,000	3,341,300
Registrar/Electoral Board	120,788	146,000	146,000	146,000
Sheriff	16,760,714	17,176,700	17,867,700	18,457,700
<b>Total Shared Expenses</b>	<b>22,779,442</b>	<b>23,544,200</b>	<b>24,132,700</b>	<b>25,119,100</b>
<b>CATEGORICAL AID</b>				
Norfolk Interagency Consortium (NIC)	43,149	60,000	53,623	60,000
Public Assistance Grants	8,440,623	9,600,000	9,610,000	9,700,000
Social Services Administration	22,010,671	26,883,188	26,160,000	27,837,688
State Funds - NCSB	9,885,340	9,179,725	9,800,000	9,466,446
State Sales and Use Tax for Schools	42,835,232	40,242,034	40,242,034	39,319,527
State School Funds	167,984,870	188,213,881	188,213,881	200,280,219
Street and Maintenance	26,138,072	27,235,900	30,265,650	28,659,700
State Library Grant	212,528	200,900	241,259	240,114
Div. of Youth Services Facilities	2,303,346	2,217,000	2,270,000	2,270,000
Shared Expenses - Jail Support	1,656,237	1,940,000	1,380,000	1,600,000
Port Funding	513,652	513,700	526,783	526,783
<b>Total Categorical Aid</b>	<b>282,023,720</b>	<b>306,286,328</b>	<b>308,763,230</b>	<b>319,960,477</b>
<b>REVENUE FROM THE COMMONWEALTH</b>	<b>344,523,010</b>	<b>368,512,728</b>	<b>371,814,230</b>	<b>384,441,742</b>
<b>FEDERAL AID</b>				
Federal School Funds	6,147,254	5,305,000	5,305,000	5,500,000
Federal Funds - NCSB	3,046,285	2,997,256	2,997,256	2,997,256
Juvenile Detention Center (food service)	81,664	70,000	70,000	70,000
Social Security Payments - Prisoners	40,800	48,000	48,000	48,000
Disaster Relief Aid	447,197	0	0	0
<b>Total Federal Aid</b>	<b>9,763,200</b>	<b>8,420,256</b>	<b>8,420,256</b>	<b>8,615,256</b>
<b>OTHER SOURCES AND TRANSFERS IN</b>				



Revenue Source	FY 2022 Actual	FY 2023 Adopted	FY 2023 Year-End Projection	FY 2024 Adopted
Rollover from Last Year				
Carryforward - General Fund	24,117,000	19,483,577	19,483,577	33,182,363
Carryforward - NCSB Fund Balance <sup>3</sup>	2,000,000	2,000,000	2,000,000	2,000,000
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Transfer In from				
Tax Increment Financing Fund	5,268,400	5,700,700	5,700,700	7,036,000
Public Amenities Fund	3,500,000	3,500,000	3,500,000	3,500,000
Norfolk Public Schools Reversion Funds	0	2,556,191	2,556,191	0
<b>Total Other Sources and Transfers In</b>	<b>44,885,400</b>	<b>43,240,468</b>	<b>43,240,468</b>	<b>55,718,363</b>
<b>General Fund Total</b>	<b>977,270,518</b>	<b>1,008,355,624</b>	<b>1,026,510,575</b>	<b>1,079,245,028</b>

<sup>1</sup>The FY 2022 Actual and FY 2023 Adopted amount for the Motor Vehicle License reflects City Council ordinance 48,716 adopted on March 22, 2022 to temporarily suspend certain motor vehicle license fees for tax year 2022 only, which begins January 1, 2022 and ends December 31, 2022. The FY 2024 Adopted amount was adjusted down from the FY 2024 Proposed amount to reflect City Council ordinance 49,163 adopted on April 25, 2023 to temporarily suspend certain motor vehicle license fee for tax year 2023 only, which begins January 1, 2023 and ends December 31, 2023.

<sup>2</sup>The FY 2023 Year-End Projection includes the correction of the posting of revenues from prior years.

<sup>3</sup>Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

Note: FY 2022 amounts reflect figures in the city's FY 2022 Annual Comprehensive Financial Report. Amounts may not sum to total due to rounding.

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