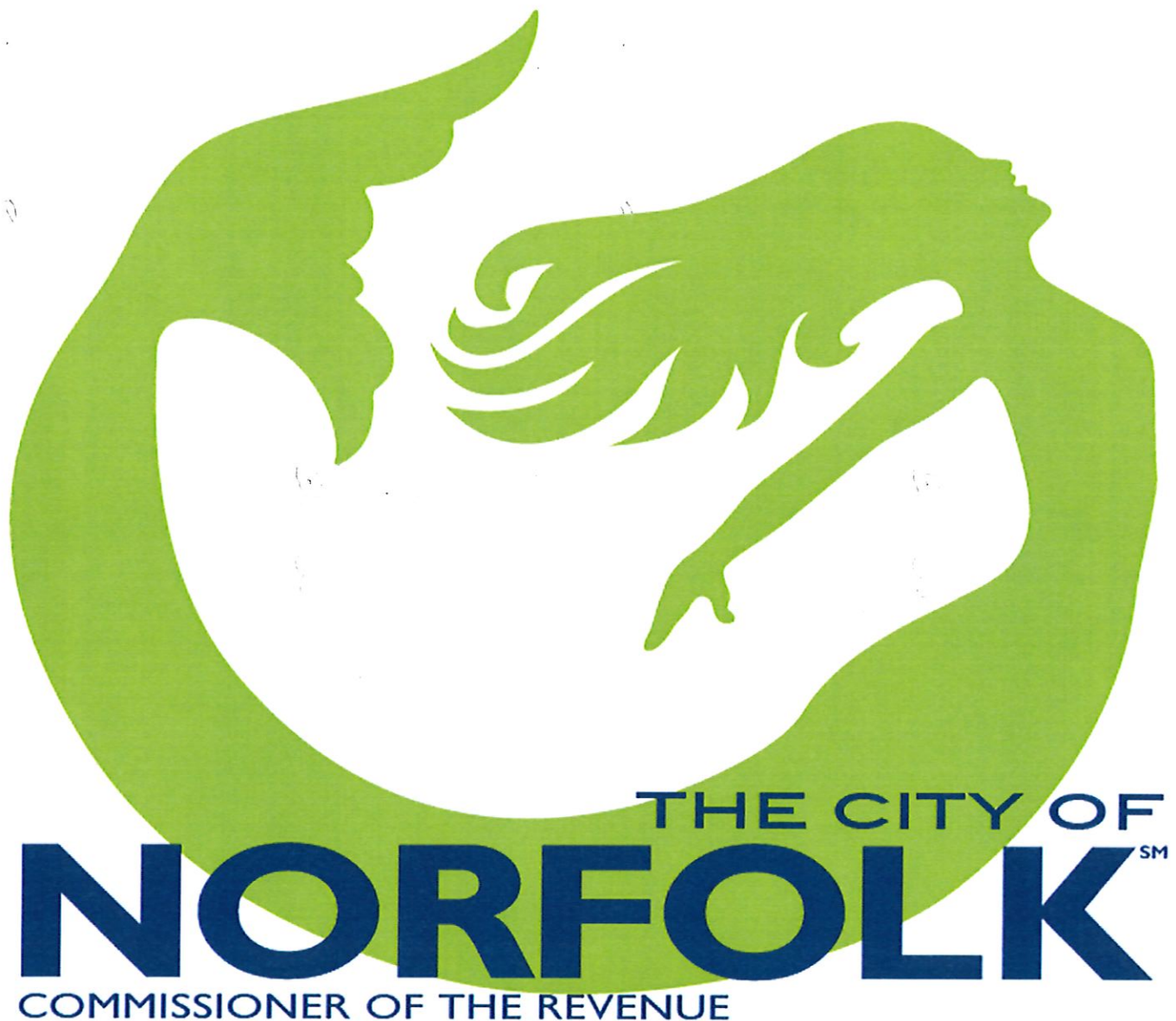


Sales and Revenue Report

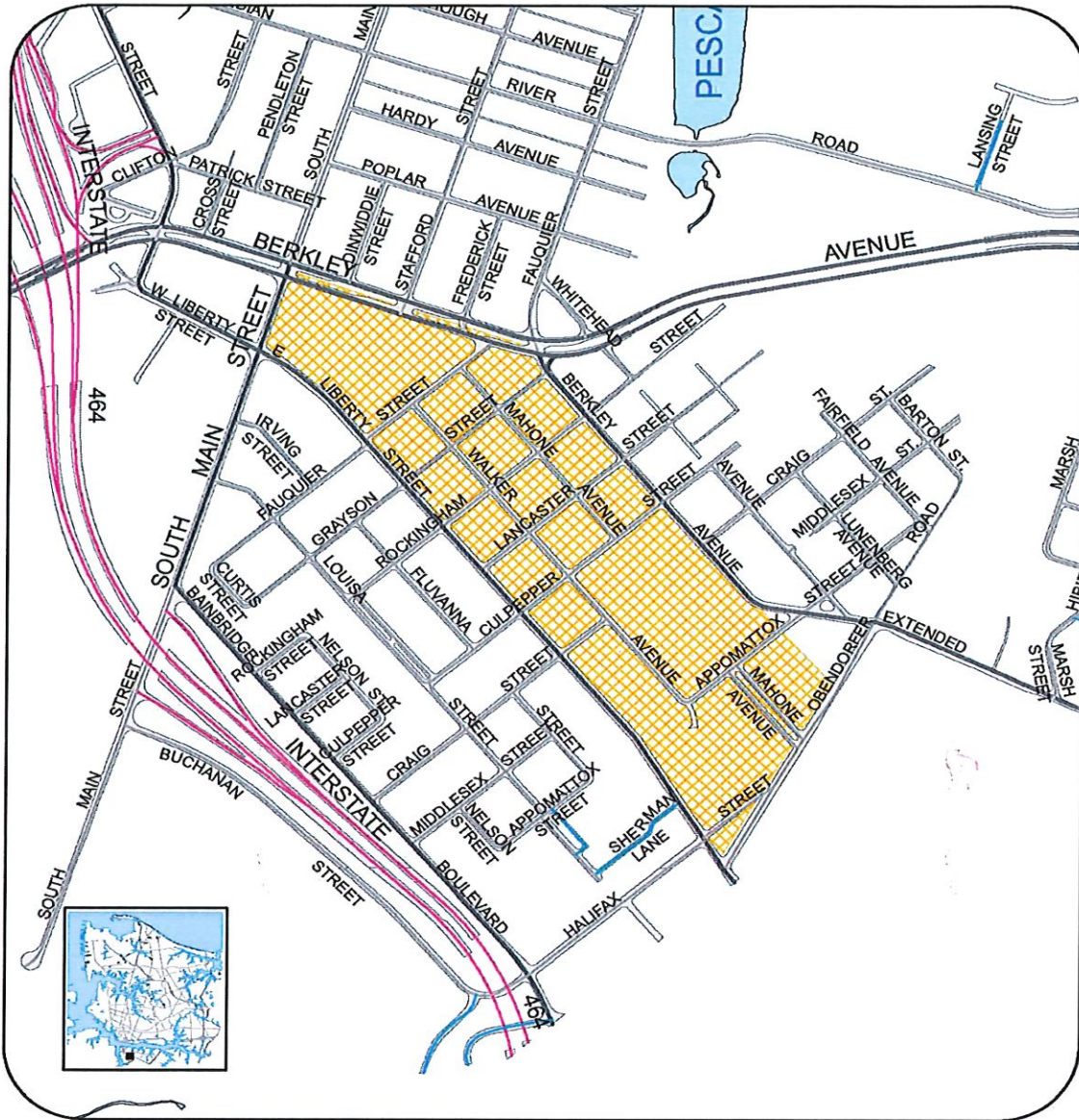


Fiscal Year 2023

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Berkley



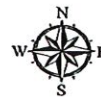
Legend

 Berkley Financial District



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Date: June 2016



BERKLEY

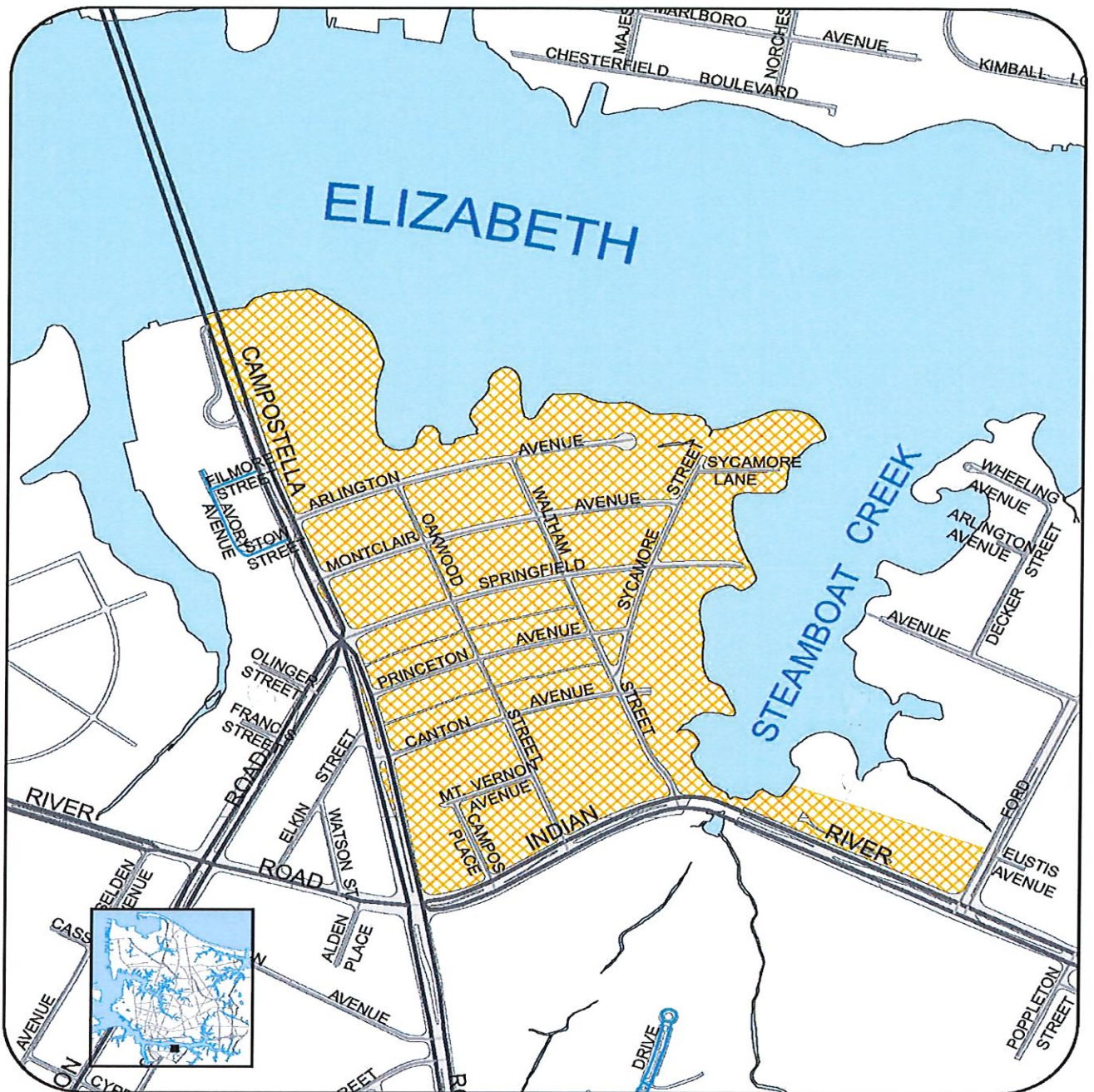
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$6,239,598	\$7,386,809	18.39%
Total Retail Sales		\$5,093,585	\$6,337,898	24.43%
Total Assessed Value Real Estate		\$20,335,100	\$21,024,000	3.39%
Revenue Produced From:				
Business License		\$5,296	\$14,428	172.44%
Estimated Sales Tax (1%)*		\$50,936	\$63,379	24.43%
Business Property Tax		\$6,791	\$6,578	-3.14%
Fiduciary Taxes**		\$95,433	\$131,223	37.50%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$257,103	\$254,739	-0.92%
Total Revenue***		\$415,559	\$470,347	13.18%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Campostella



Legend

 Campostella
Financial District



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Date: June 2016



CAMPOSTELLA

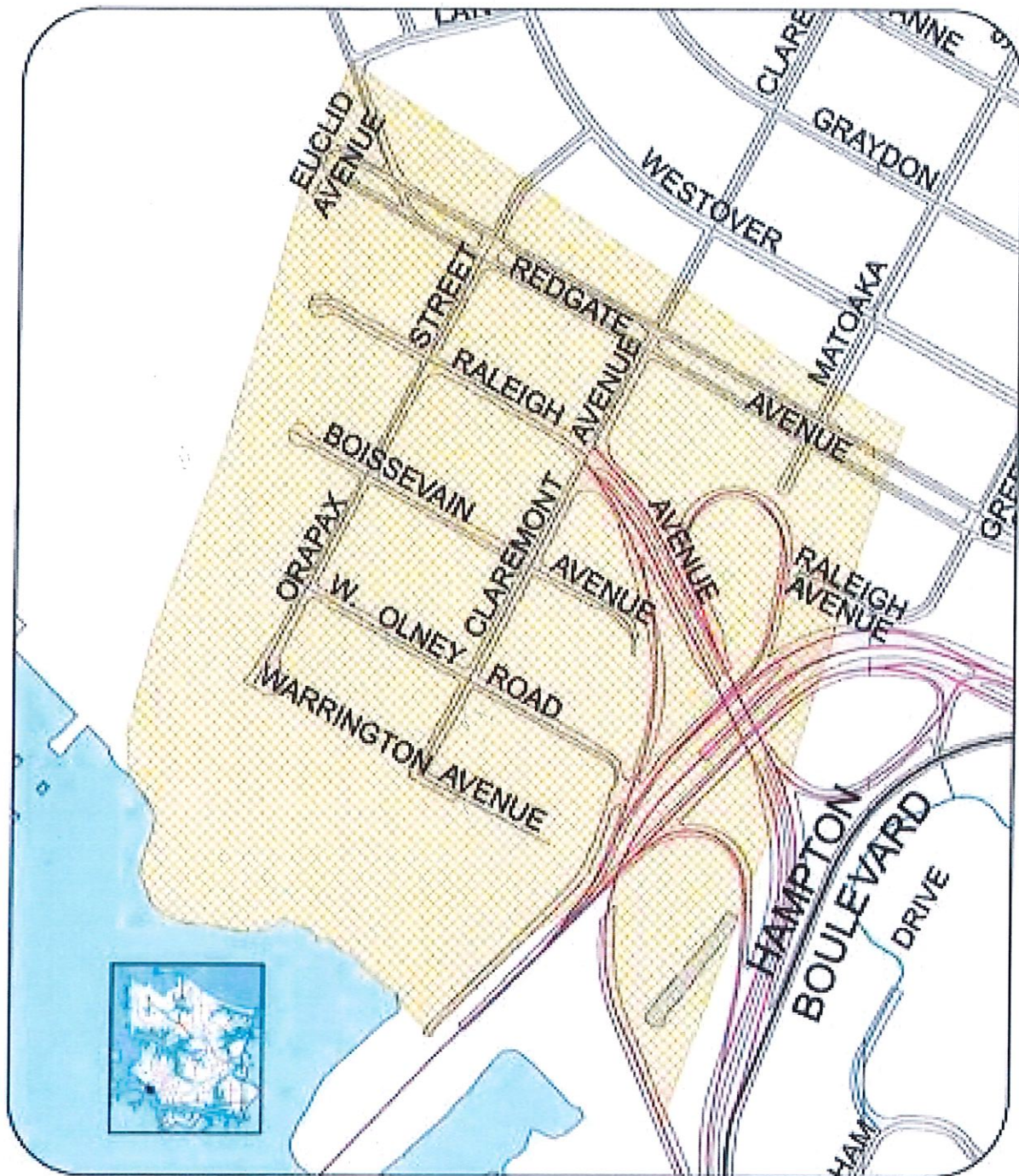
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$10,598,803	\$9,684,636	-8.63%
Total Retail Sales	\$8,902,915	\$7,737,418	-13.09%
Total Assessed Value Real Estate	\$28,195,700	\$28,378,100	0.65%
Revenue Produced From:			
Business License	\$12,358	\$23,714	91.90%
Estimated Sales Tax (1%)*	\$89,029	\$77,374	-13.09%
Business Property Tax	\$13,488	\$13,218	-2.00%
Fiduciary Taxes**	\$174,639	\$172,755	-1.08%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$352,446	\$354,726	0.65%
Total Revenue***	\$641,960	\$641,787	-0.03%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Chelsea



Legend

 Chelsea Financial District



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Date: July 2018



CHELSEA

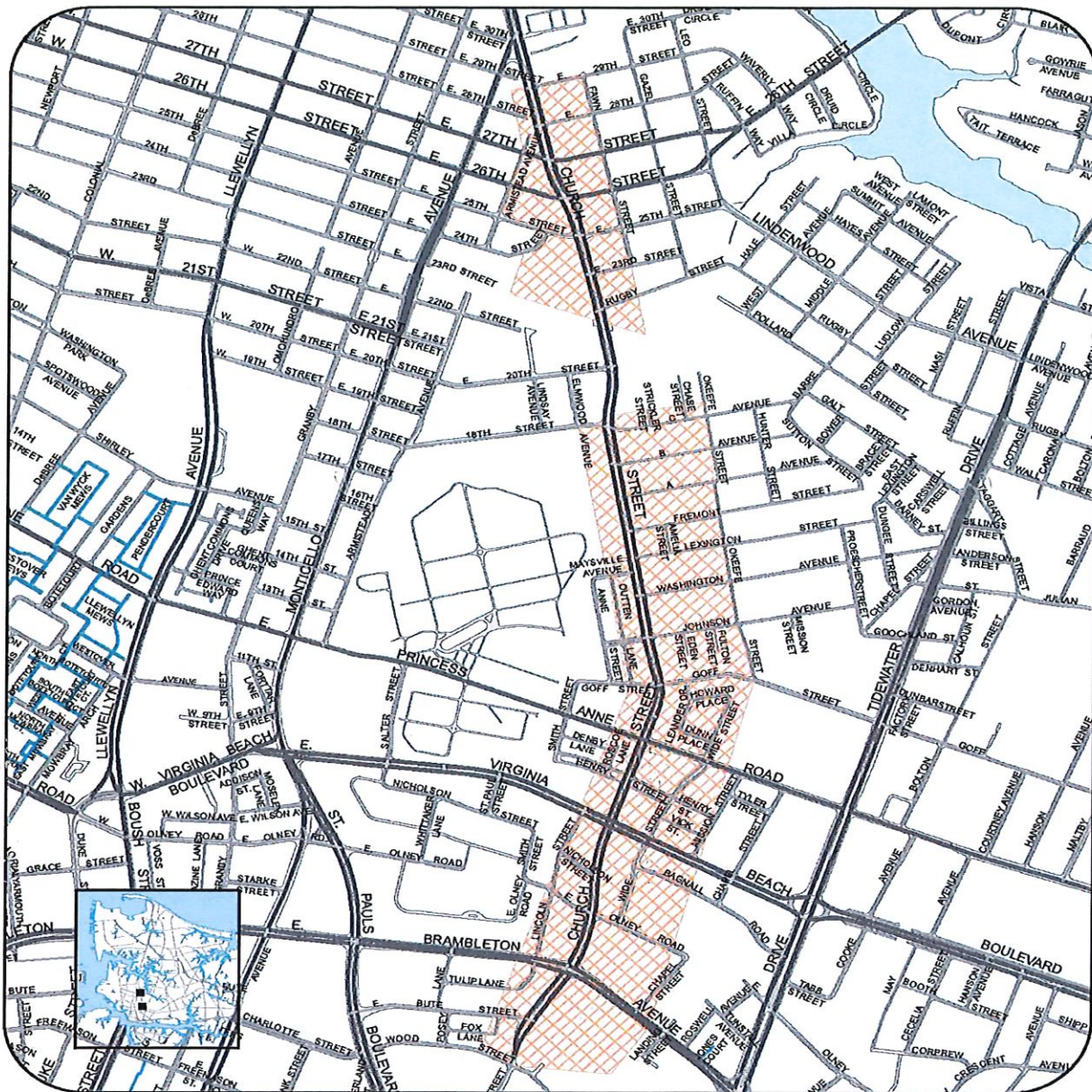
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$70,235,820	\$29,698,494	-57.72%
Total Retail Sales	\$12,710,450	\$13,539,966	6.53%
Total Assessed Value Real Estate	\$34,663,700	\$35,628,100	2.78%
Revenue Produced From:			
Business License	\$187,130	\$56,579	-69.76%
Estimated Sales Tax (1%)*	\$127,105	\$135,400	6.53%
Business Property Tax	\$244,648	\$275,099	12.45%
Food and Beverage Tax (6.5%)	\$380,426	\$427,077	12.26%
Lodging Tax (8%)	\$2,580	\$2,001	-22.45%
Room Tax**	\$525	\$444	-15.43%
Admissions Tax (10%)	\$255	\$1,161	356.12%
Real Estate Tax	\$442,980	\$442,825	-0.03%
Total Revenue***	\$1,385,649	\$1,340,586	-3.25%

*Based on reported Retail Sales

**Based \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Church Street



Legend

 Church Street Financial District



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Date: June 2016



CHURCH STREET

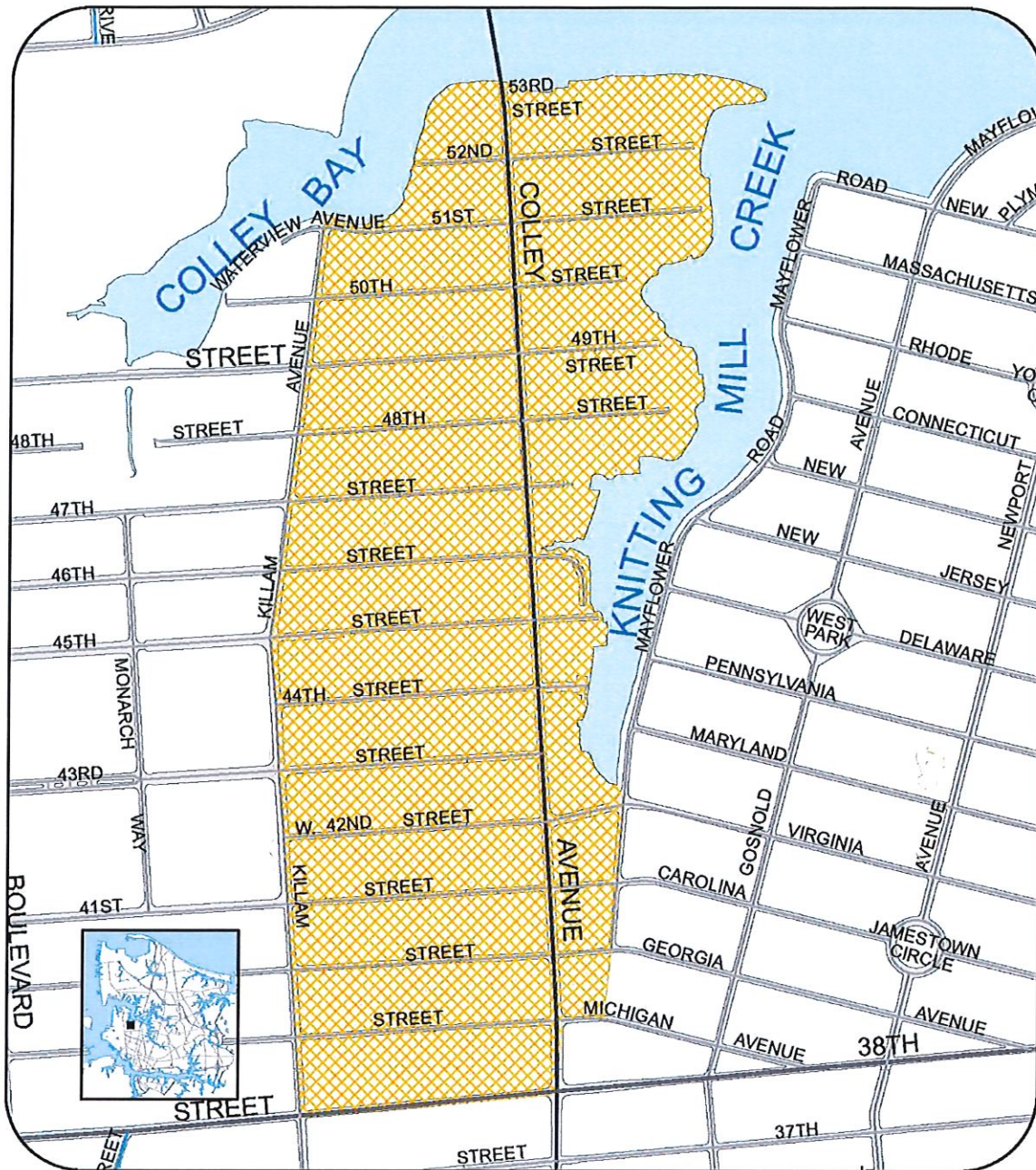
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$49,745,441	\$62,385,442	25.41%
Total Retail Sales		\$19,314,853	\$20,415,766	5.70%
Total Assessed Value Real Estate		\$25,806,800	\$26,829,300	3.96%
Revenue Produced From:				
Business License		\$104,242	\$118,700	13.87%
Estimated Sales Tax (1%)*		\$193,149	\$204,158	5.70%
Business Property Tax		\$66,090	\$57,437	-13.09%
Fiduciary Taxes**		\$81,583	\$84,347	3.39%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$303,956	\$330,663	8.79%
Total Revenue***		\$749,019	\$795,305	6.18%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Colley North



Legend

 Colley North Financial District



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Date: June 2016



COLLEY NORTH

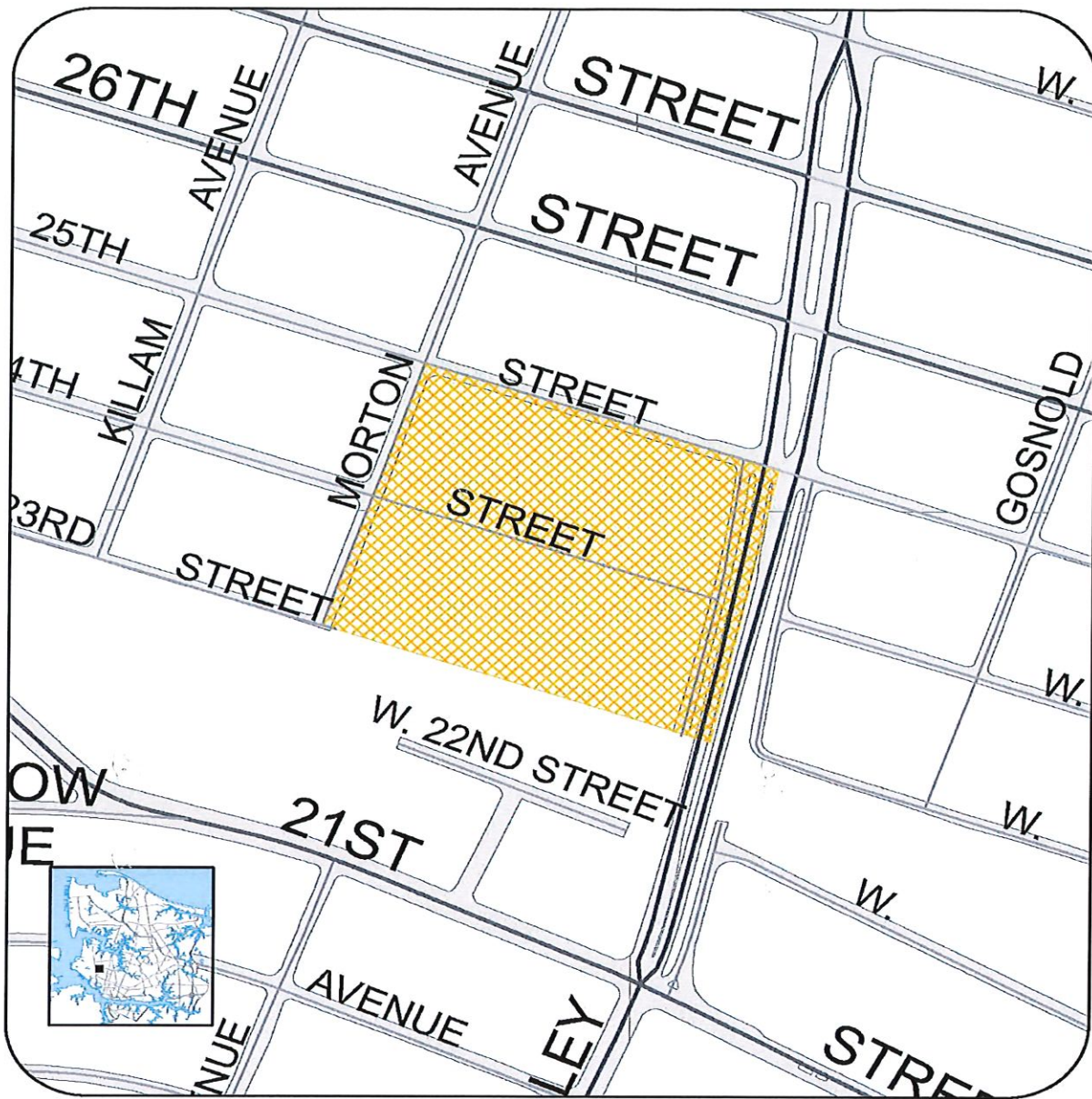
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$65,329,042	\$68,930,888	5.51%
Total Retail Sales		\$17,445,178	\$19,918,397	14.18%
Total Assessed Value Real Estate		\$47,455,500	\$50,894,100	7.25%
Revenue Produced From:				
Business License		\$183,487	\$148,122	-19.27%
Estimated Sales Tax (1%)*		\$174,452	\$199,184	14.18%
Business Property Tax		\$102,623	\$106,163	3.45%
Fiduciary Taxes**		\$718,649	\$798,050	11.05%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$599,117	\$616,481	2.90%
Total Revenue***		\$1,778,327	\$1,868,000	5.04%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Colley Village



Legend

 Colley Village Financial District



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Date: June 2016



COLLEY VILLAGE

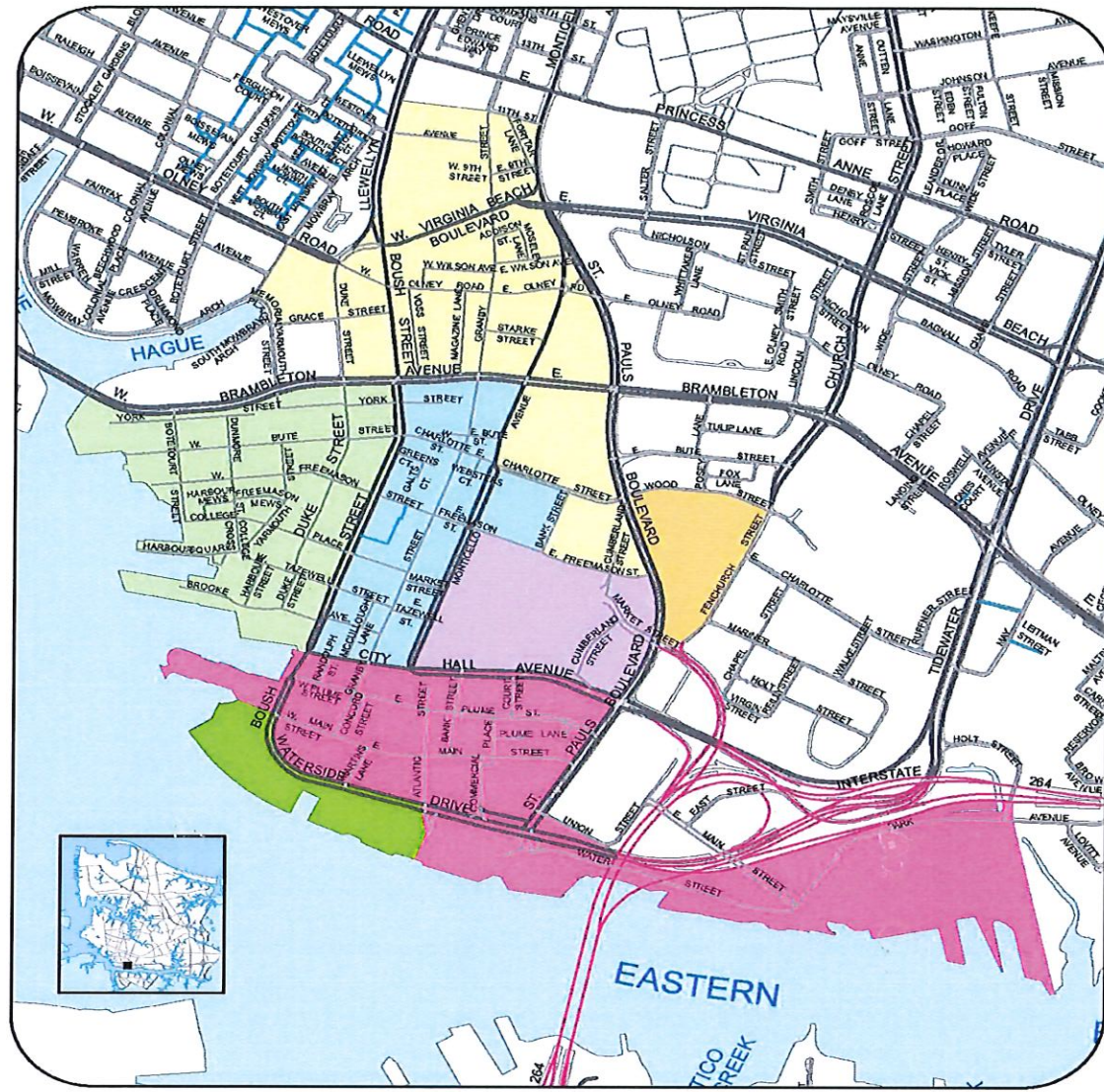
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$25,260,575	\$26,261,832	3.96%
Total Retail Sales		\$25,001,258	\$25,974,067	3.89%
Total Assessed Value Real Estate		\$7,128,600	\$7,128,600	0.00%
Revenue Produced From:				
Business License		\$50,511	\$51,561	2.08%
Estimated Sales Tax (1%)*		\$250,013	\$259,741	3.89%
Business Property Tax		\$40,244	\$40,907	1.65%
Food and Beverage Tax (6.5%)		\$77,433	\$80,158	3.52%
Lodging Tax (8%)		\$0	\$0	0.00%
**Room Tax		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$89,108	\$89,108	0.00%
Total Revenue***		\$507,308	\$521,474	2.79%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Downtown Economic Districts



Legend

- Downtown
- Freemason
- Granby
- MacArthur Center
- Downtown Plaza
- Upper Granby
- Waterside



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Date: July 2016



GREATER DOWNTOWN SEVEN DISTRICTS COMBINED

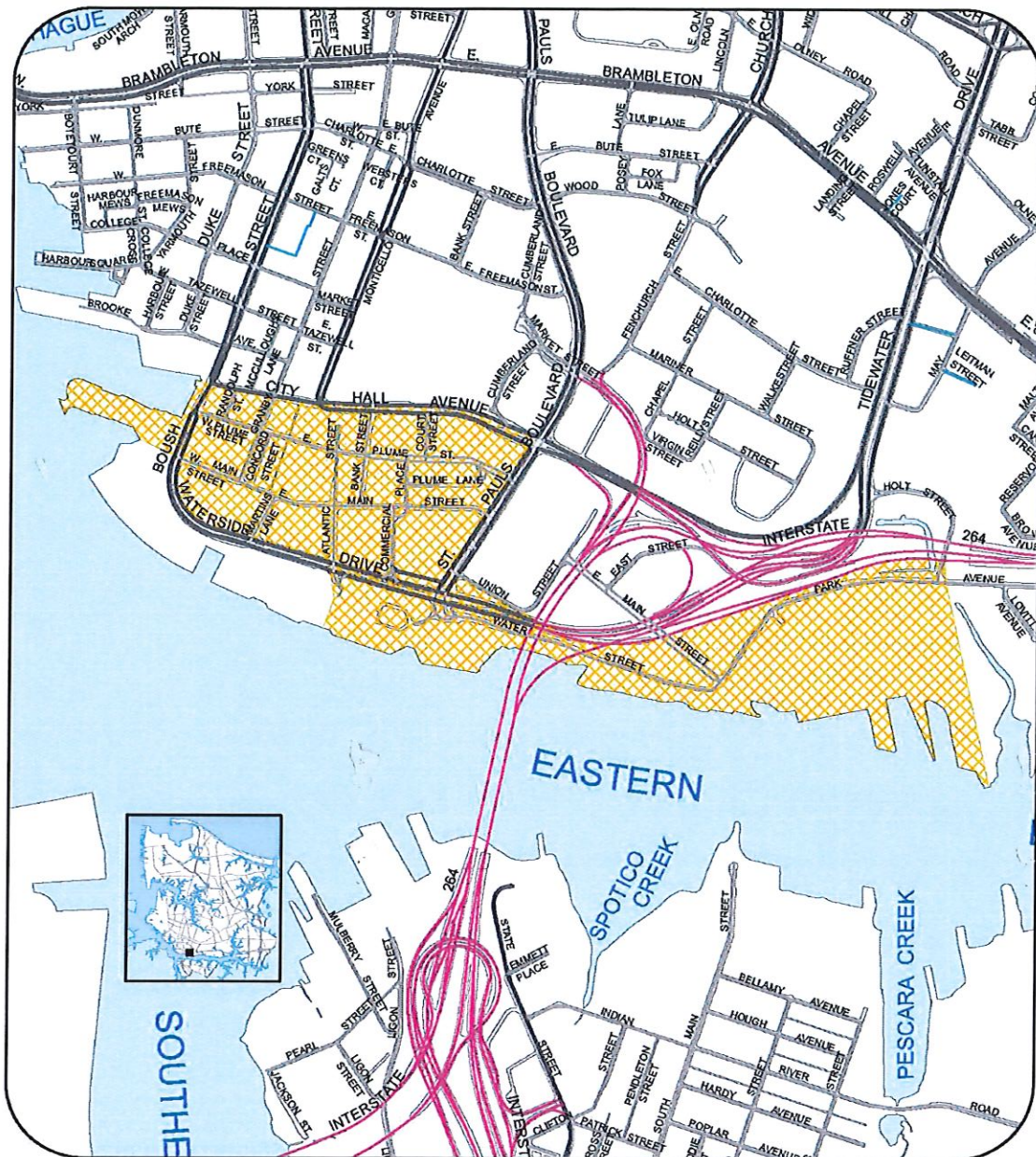
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$1,309,269,462	\$2,339,901,671	78.72%
Total Retail Sales		\$217,186,156	\$227,506,869	4.75%
Total Assessed Value Real Estate		\$1,474,430,300	\$1,438,516,700	-2.44%
Revenue Produced From:				
Business License		\$4,490,762	\$5,217,785	16.19%
Estimated Sales Tax (1%)*		\$2,171,862	\$2,275,069	4.75%
Business Property Tax		\$3,796,552	\$3,567,121	-6.04%
Food and Beverage Tax (6.5%)		\$7,902,714	\$8,354,435	5.72%
Lodging Tax (8%)		\$4,960,051	\$5,425,497	9.38%
Room Tax**		\$1,141,936	\$1,214,058	6.32%
Admissions Tax (10%)		\$2,659,342	\$3,605,383	35.57%
Real Estate Tax		\$18,542,229	\$15,997,879	-13.72%
Total Revenue***		\$45,665,447	\$45,657,227	-0.02%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Downtown Financial



Legend



Greater Downtown
Financial
District



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Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



GREATER DOWNTOWN FINANCIAL

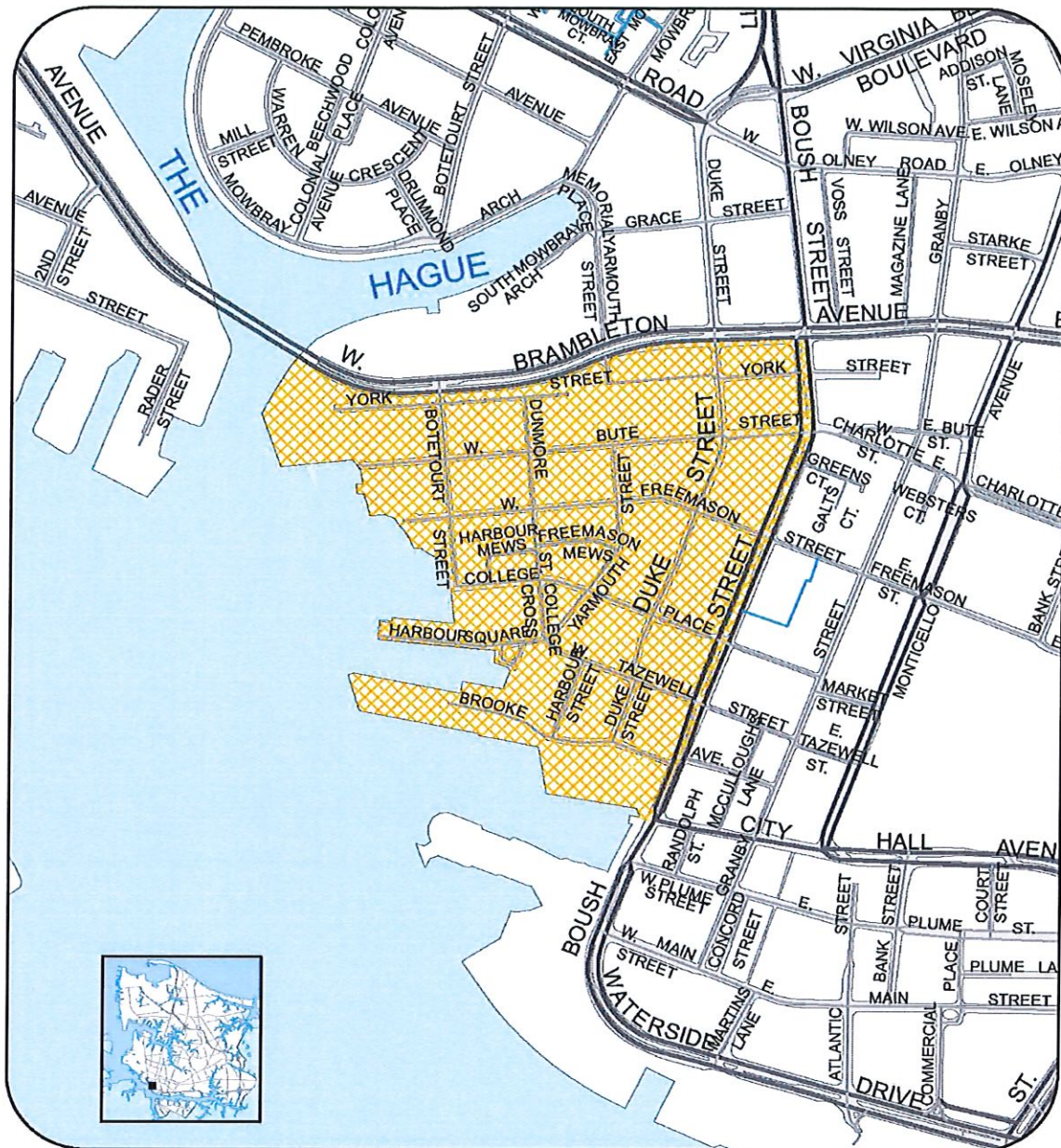
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$725,686,512	\$1,713,976,691	136.19%
Total Retail Sales		\$47,768,514	\$65,392,095	36.89%
Total Assessed Value Real Estate		\$725,449,900	\$789,275,900	8.80%
Revenue Produced From:				
Business License		\$2,234,493	\$2,706,881	21.14%
Estimated Sales Tax (1%)*		\$477,685	\$653,921	36.89%
Business Property Tax		\$2,091,576	\$2,069,672	-1.05%
Food and Beverage Tax (6.5%)		\$2,639,070	\$3,076,593	16.58%
Lodging Tax (8%)		\$3,810,638	\$4,165,349	9.31%
Room Tax**		\$871,695	\$940,455	7.89%
Admissions Tax (10%)		\$635,567	\$805,799	26.78%
Real Estate Tax		\$9,443,829	\$9,445,989	0.02%
Total Revenue***		\$22,204,554	\$23,864,660	7.48%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Downtown Freemason



Legend



Greater Downtown
Freemason
Financial District



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Commissioner of the Revenue.

Date: June 2016



GREATER DOWNTOWN FREEMASON

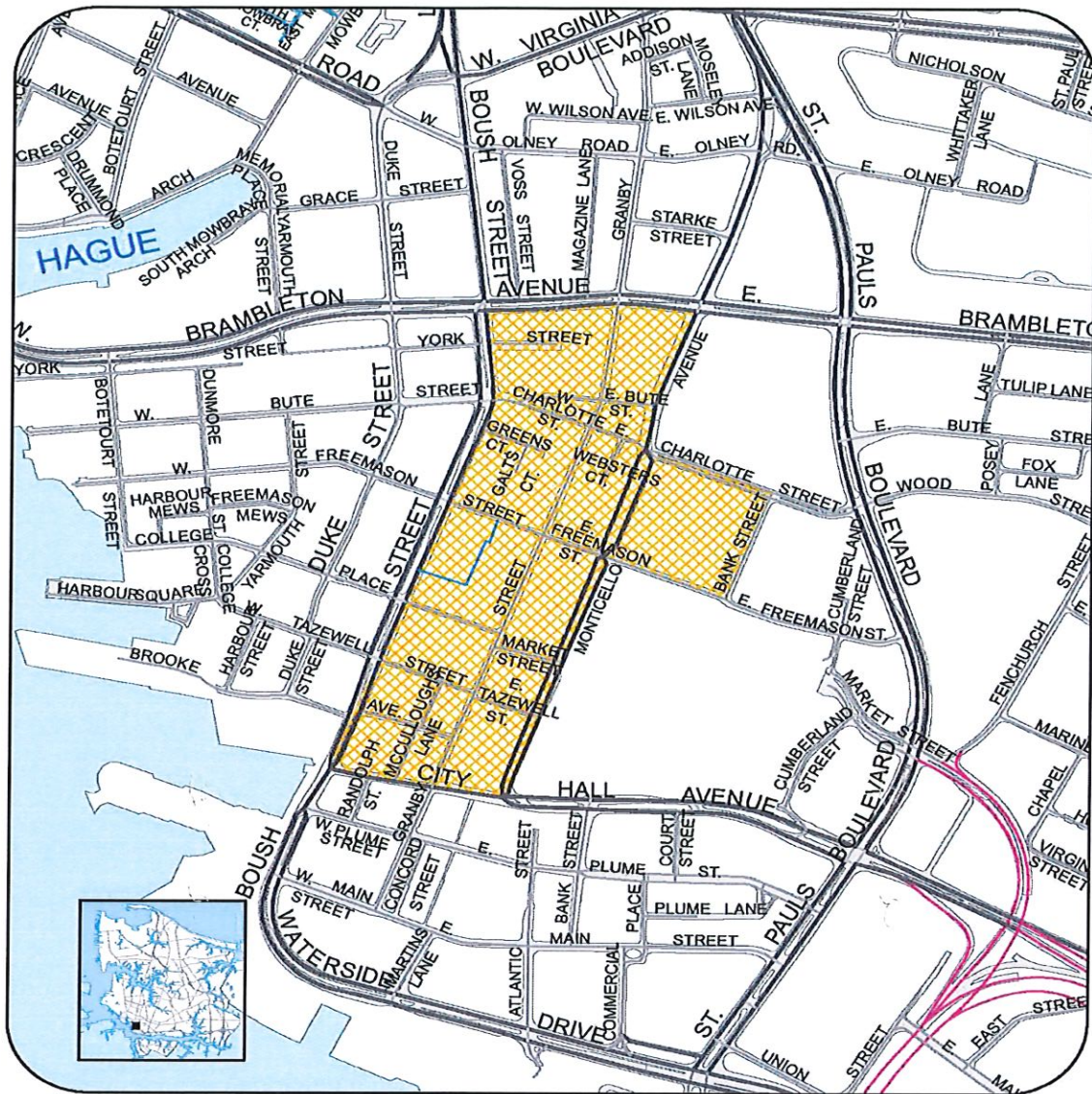
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$57,233,728	\$62,616,711	9.41%
Total Retail Sales		\$6,357,981	\$7,520,411	18.28%
Total Assessed Value Real Estate		\$153,649,300	\$156,246,800	1.69%
Revenue Produced From:				
Business License		\$226,513	\$221,936	-2.02%
Estimated Sales Tax (1%)*		\$63,580	\$75,204	18.28%
Business Property Tax		\$155,582	\$113,824	-26.84%
Food and Beverage Tax (6.5%)		\$388,654	\$425,740	9.54%
Fiduciary Taxes**		\$663,908	\$698,915	5.27%
(Lodging, Room & Admissions)				
Real Estate Tax		\$1,823,719	\$1,792,381	-1.72%
Total Revenue***		\$3,321,955	\$3,328,001	0.18%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from Utility companies.

Greater Downtown Granby



Legend
 Greater Downtown Granby
 Financial District



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 Date: June 2016



GREATER DOWNTOWN GRANBY

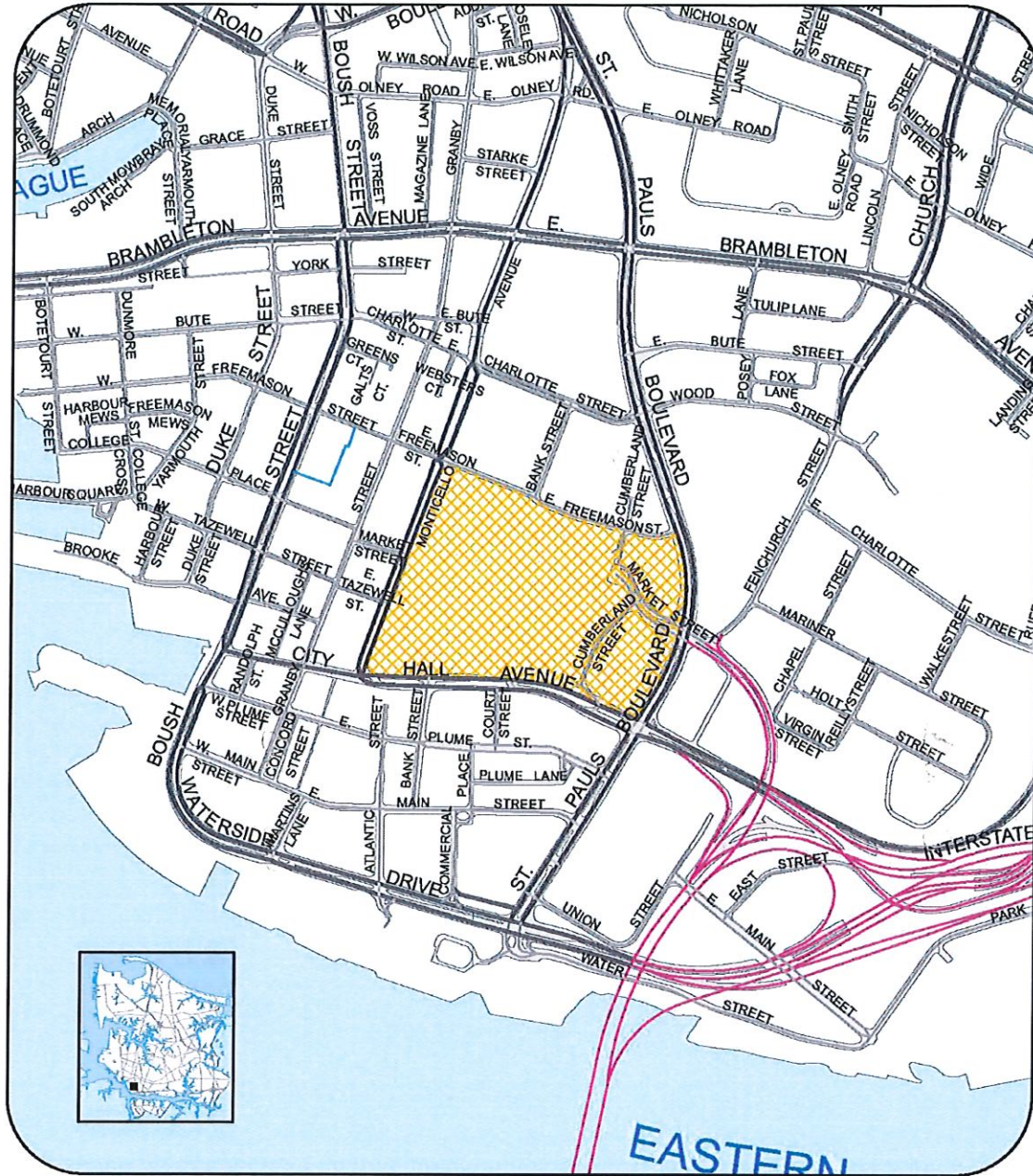
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$288,844,682	\$340,163,789	17.77%
Total Retail Sales		\$52,952,549	\$55,156,764	4.16%
Total Assessed Value Real Estate		\$289,650,000	\$305,750,200	5.56%
Revenue Produced From:				
Business License		\$1,249,751	\$1,627,375	30.22%
Estimated Sales Tax (1%)*		\$529,525	\$551,568	4.16%
Business Property Tax		\$480,944	\$458,656	-4.63%
Food and Beverage Tax (6.5%)		\$2,793,968	\$2,776,121	-0.64%
Fiduciary Taxes**		\$867,598	\$1,068,329	23.14%
(Lodging, Room & Admissions)				
Real Estate Tax		\$3,150,400	\$3,343,649	6.13%
Total Revenue***		\$9,072,187	\$9,825,698	8.31%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in
Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received
from the Utility companies.

Greater Downtown MacArthur Center



Legend



Greater Downtown
MacArthur Center
Financial District



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Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



GREATER DOWNTOWN MACARTHUR CENTER

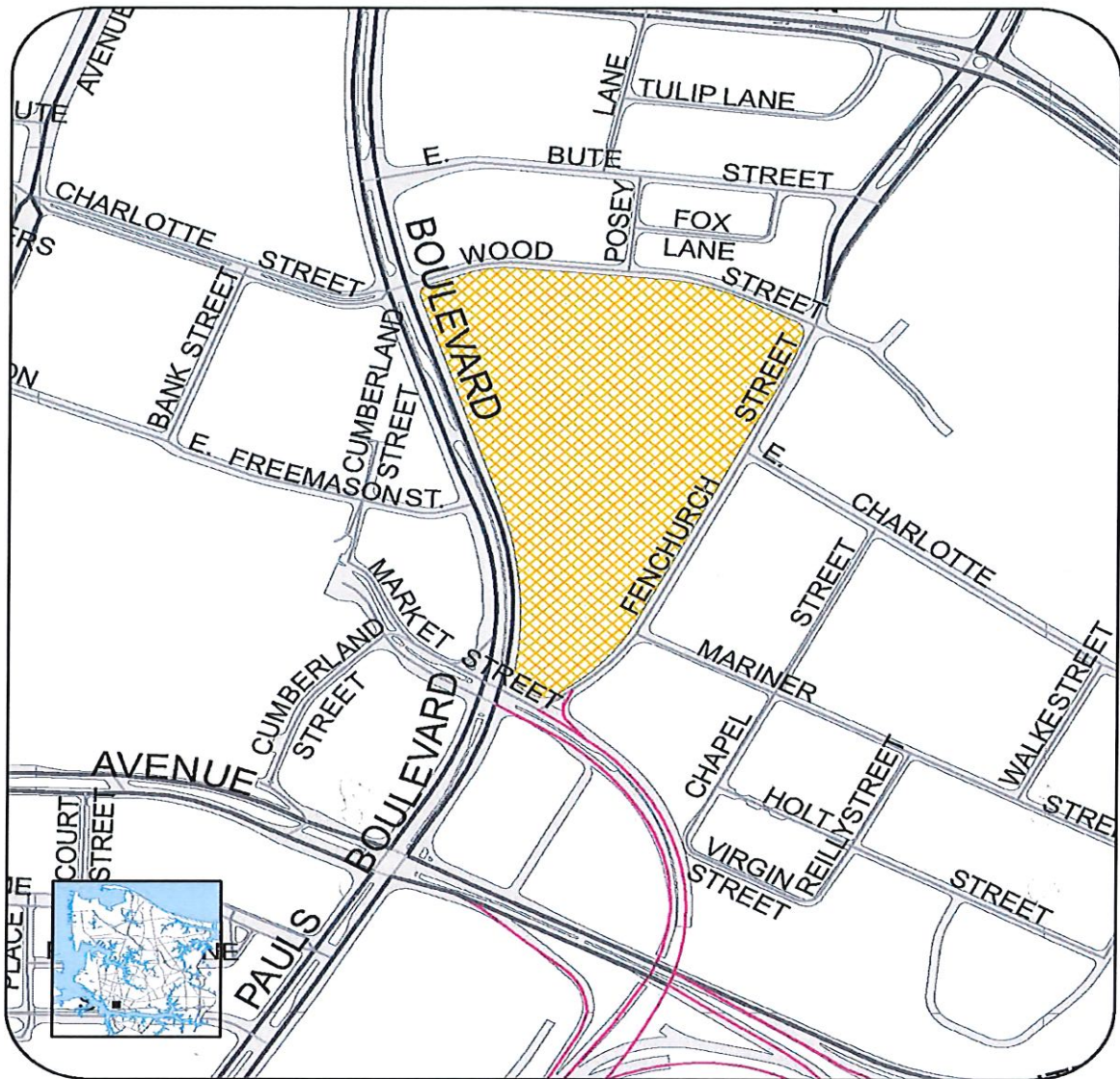
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$100,440,720	\$78,497,544	-21.85%
Total Retail Sales		\$75,435,020	\$61,280,518	-18.76%
Total Assessed Value Real Estate		\$188,026,500	\$67,927,700	-63.87%
Revenue Produced From:				
Business License		\$288,300	\$191,957	-33.42%
Estimated Sales Tax (1%)*		\$754,350	\$612,805	-18.76%
Business Property Tax		\$464,173	\$503,233	8.41%
Fiduciary Taxes**		\$836,036	\$642,779	-23.12%
(Food and Beverage, & Admissions)		\$0	\$0	
Real Estate Tax		\$2,651,174	\$129,073	-95.13%
Total Revenue***		\$4,994,033	\$2,079,847	-58.35%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Greater Downtown Plaza



Legend



Greater Downtown
Plaza
Financial District



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Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



GREATER DOWNTOWN PLAZA

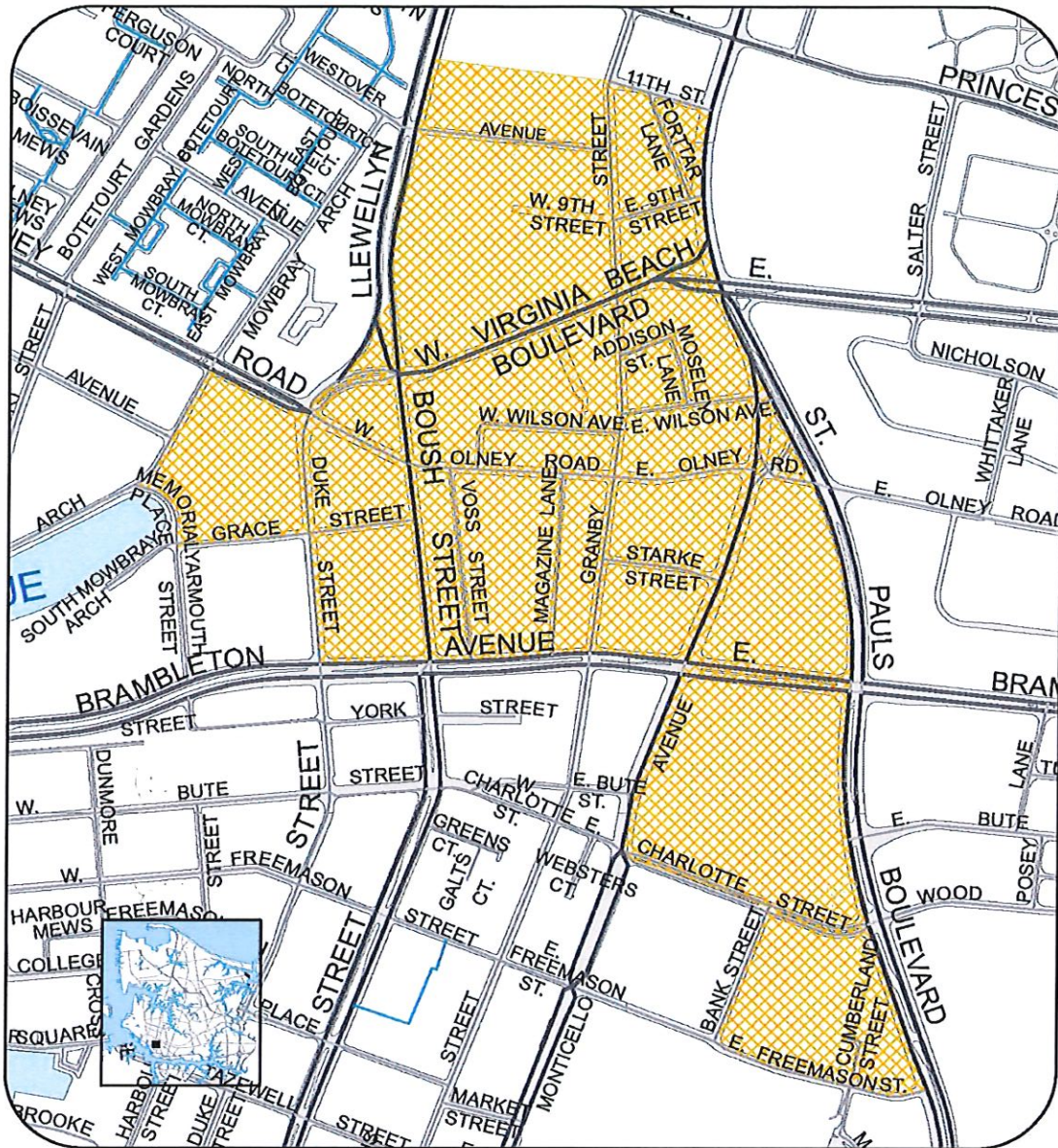
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$1,343,835	\$1,354,983	0.83%
Total Retail Sales		\$1,343,835	\$1,354,983	0.83%
Total Assessed Value Real Estate		\$94,400	\$860,400	811.44%
Revenue Produced From:				
Business License		\$2,688	\$2,710	0.83%
Estimated Sales Tax (1%)*		\$13,438	\$13,550	0.83%
Business Property Tax		\$4,729	\$5,675	20.00%
Food and Beverage Tax (6.5%)		\$86,982	\$63,721	-26.74%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$0	\$2,471	
Total Revenue***		\$107,837	\$88,127	-18.28%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Greater Downtown Upper Granby



Legend

 Greater Downtown Upper Granby Financial District



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Date: June 2016



GREATER DOWNTOWN UPPER GRANBY

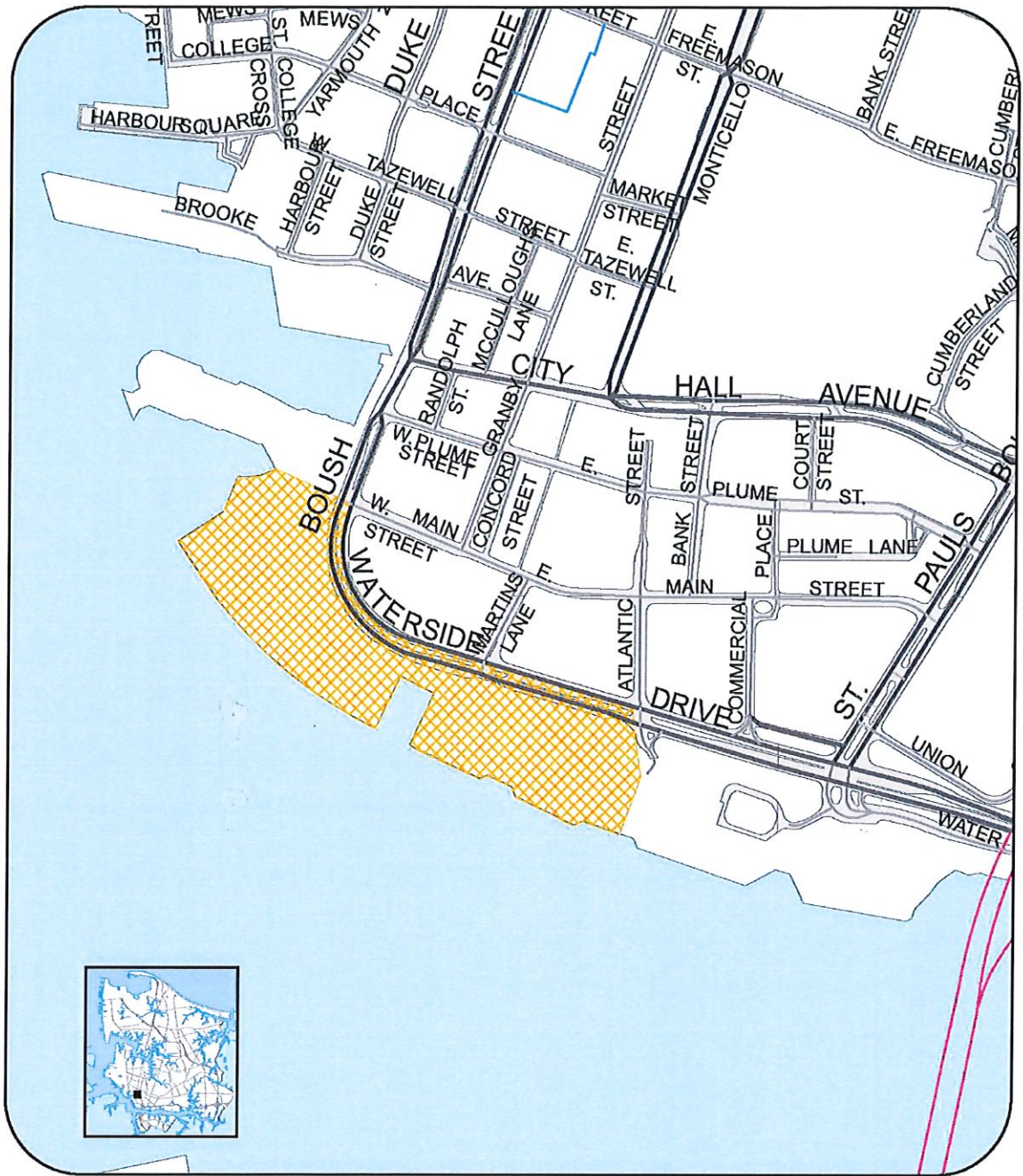
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$124,628,927	\$127,827,990	2.57%
Total Retail Sales	\$23,306,551	\$22,045,955	-5.41%
Total Assessed Value Real Estate	\$91,907,700	\$97,818,300	6.43%
Revenue Produced From:			
Business License	\$458,319	\$434,036	-5.30%
Estimated Sales Tax (1%)*	\$233,066	\$220,460	-5.41%
Business Property Tax	\$327,271	\$332,670	1.65%
Fiduciary Taxes**	\$2,042,180	\$3,148,404	54.17%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,111,407	\$993,329	-10.62%
Total Revenue***	4,172,243	5,128,899	22.93%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Greater Downtown Waterside



Legend



Greater Downtown
Waterside
Financial District



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Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



GREATER DOWNTOWN WATERSIDE

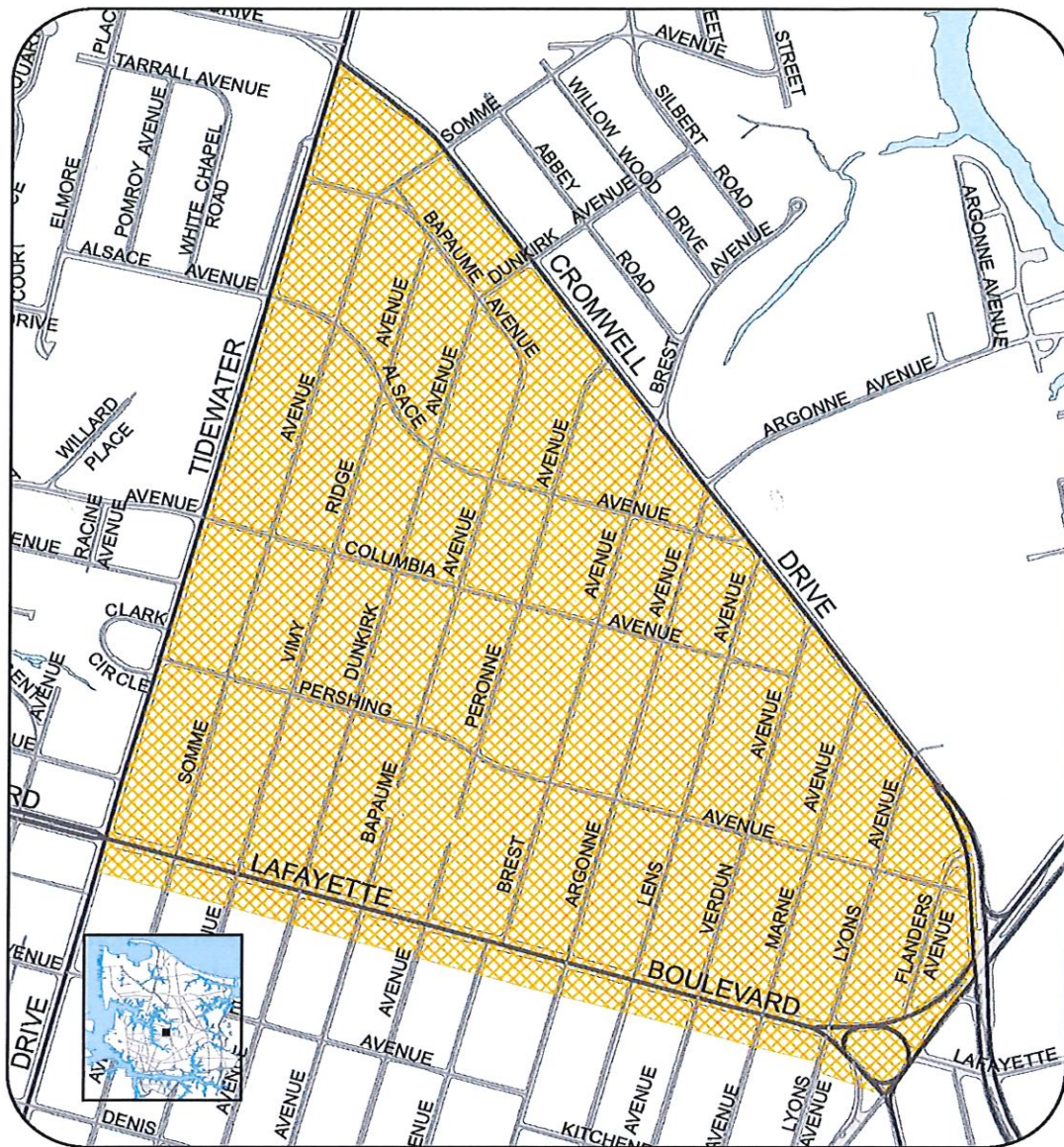
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$11,091,058	\$15,463,963	39.43%
Total Retail Sales		\$10,021,706	\$14,756,143	47.24%
Total Assessed Value Real Estate		\$25,652,500	\$20,637,400	-19.55%
Revenue Produced From:				
Business License		\$30,698	\$32,889	7.14%
Estimated Sales Tax (1%)*		\$100,217	\$147,561	47.24%
Business Property Tax		\$272,277	\$83,392	-69.37%
Food and Beverage Tax (6.5%)		\$791,681	\$801,655	1.26%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$236,064	\$173,471	-26.52%
Real Estate Tax		\$361,700	\$290,987	19.55%
Total Revenue***		\$1,792,637	\$1,529,955	-14.65%

*Based on reported Retail Sales

*Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Fairmount Park



Legend

 Fairmount Park Financial District



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Date: June 2016



FAIRMOUNT PARK

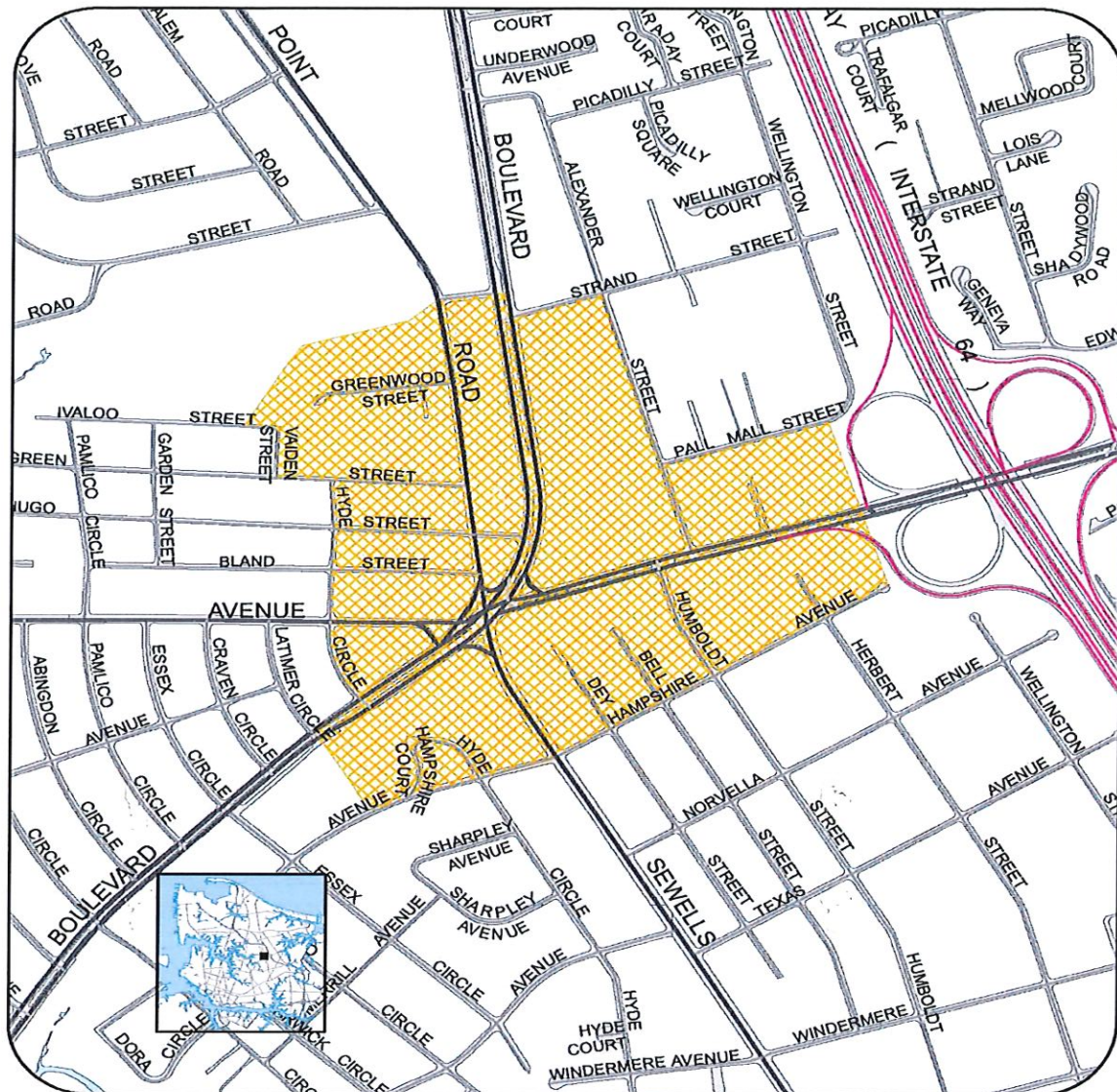
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$44,474,471	\$63,301,724	42.33%
Total Retail Sales		\$37,254,355	\$45,283,143	21.55%
Total Assessed Value Real Estate		\$10,885,700	\$11,264,500	3.48%
Revenue Produced From:				
Business License		\$88,154	\$150,823	71.09%
Estimated Sales Tax (1%)*		\$372,544	\$452,831	21.55%
Business Property Tax		\$67,290	\$88,188	31.06%
Food and Beverage Tax (6.5%)		\$83,941	\$90,918	8.31%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$124,801	\$126,313	1.21%
Total Revenue***		\$736,730	\$909,074	23.39%

*Based on reported Retail Sales

**Based \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Five Points



Legend

 Five Points
Financial District



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Date: June 2016



FIVE POINTS

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$26,598,362	\$28,474,290	7.05%
Total Retail Sales		\$16,504,978	\$15,450,261	-6.39%
Total Assessed Value Real Estate		\$26,381,500	\$27,530,300	4.35%
Revenue Produced From:				
Business License		\$57,174	\$69,421	21.42%
Estimated Sales Tax (1%)*		\$165,050	\$154,503	-6.39%
Business Property Tax		\$54,846	\$56,376	2.79%
Fiduciary Taxes**		\$587,682	\$585,755	-0.33%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$303,139	\$374,081	23.40%
Total Revenue***		\$1,167,890	\$1,240,136	6.19%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Fort Norfolk



Legend



**Fort Norfolk
Financial District**



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FORT NORFOLK

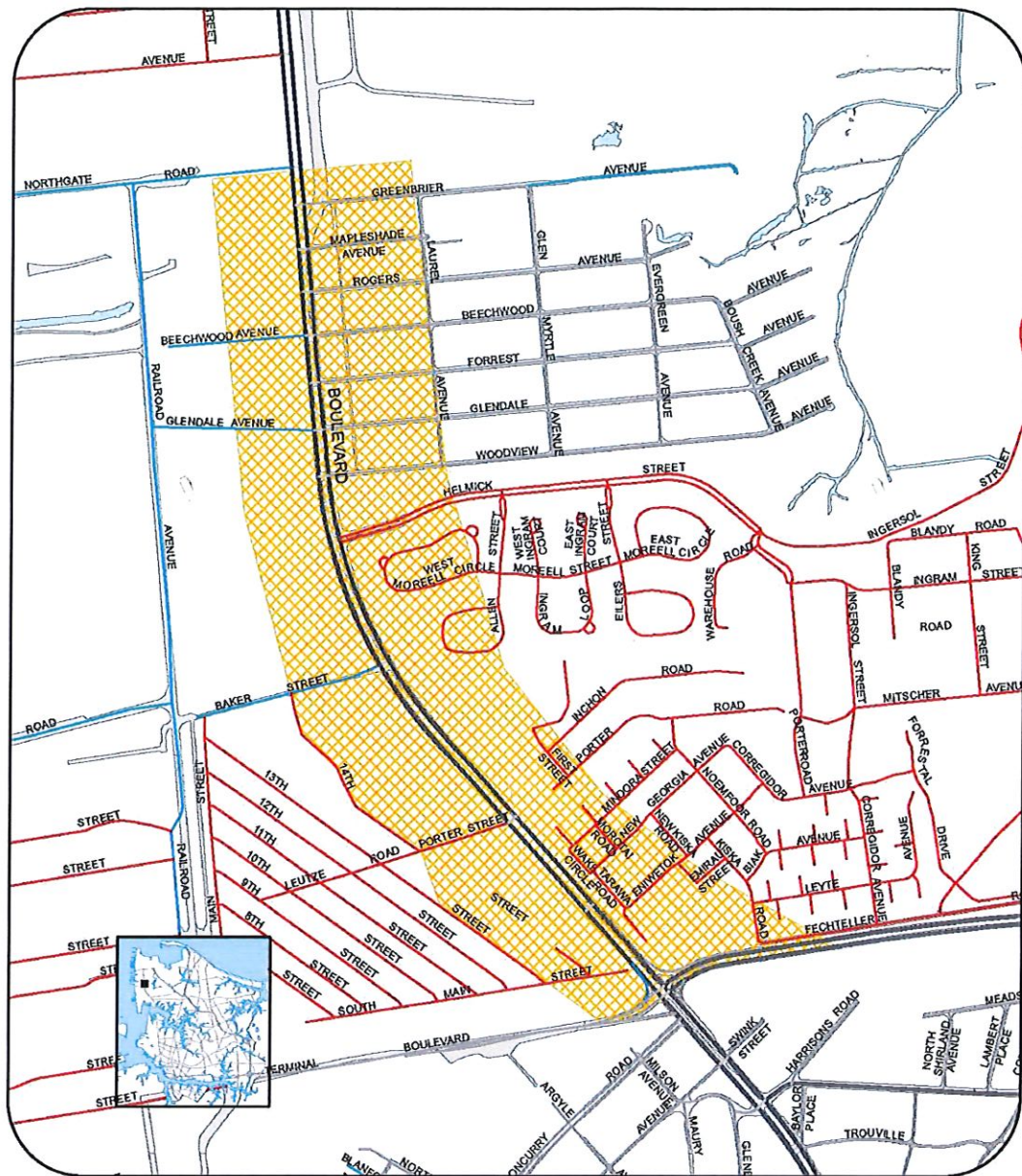
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$34,276,029	\$32,887,916	-4.05%
Total Retail Sales	\$182,919	\$289,280	58.15%
Total Assessed Value Real Estate	\$198,704,300	\$332,937,000	67.55%
Revenue Produced From:			
Business License	\$183,853	\$146,591	-20.27%
Estimated Sales Tax (1%)*	\$1,829	\$2,893	58.15%
Business Property Tax	\$281,629	\$277,340	-1.52%
Fiduciary Taxes**	\$6,228	\$9,286	49.10%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$2,049,738	\$2,746,933	34.01%
Total Revenue***	\$2,523,277	\$3,183,042	26.15%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Glenwood



Legend



**Glenwood
Financial District**



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Date: June 2016



GLENWOOD

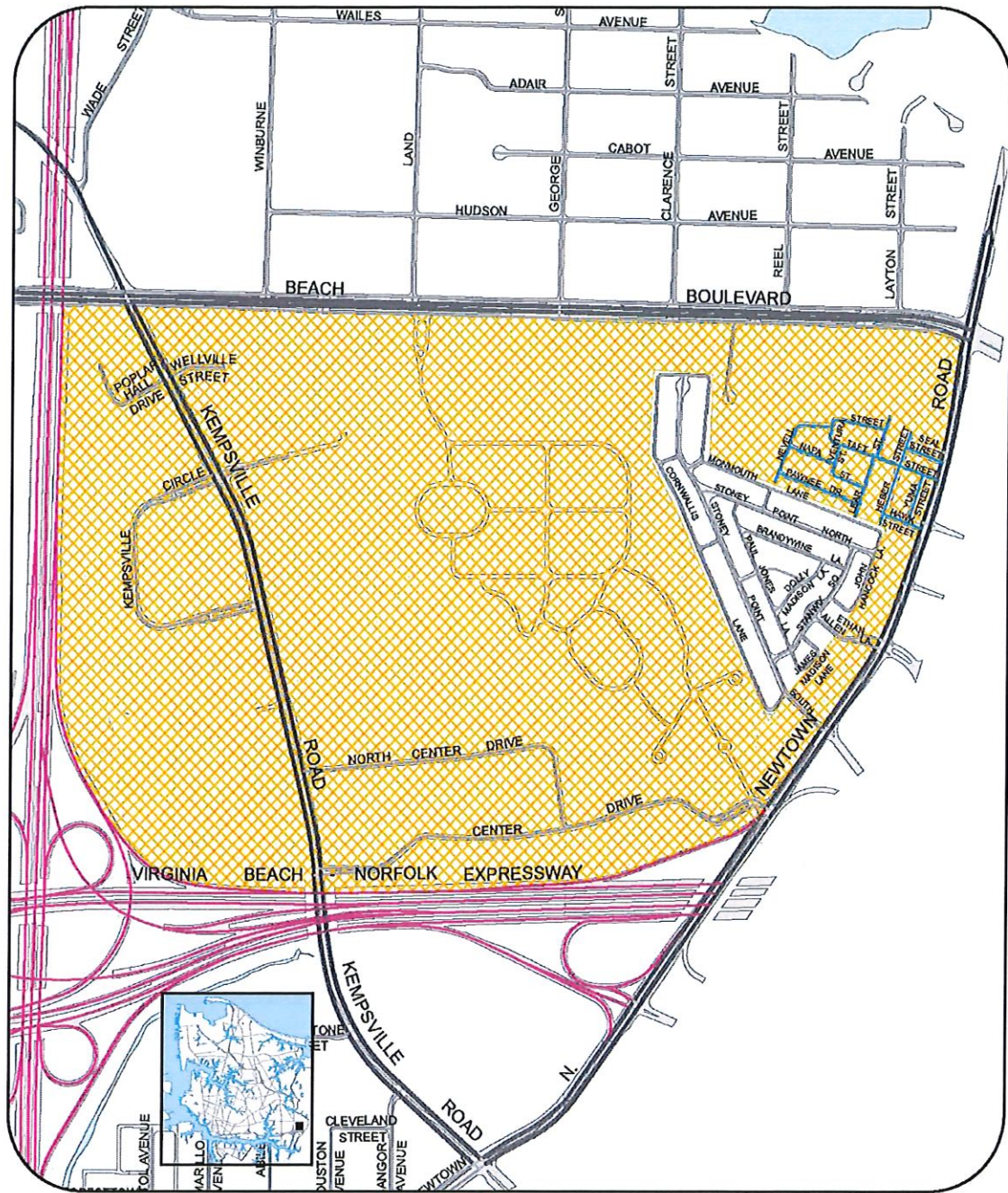
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$78,705,689	\$119,299,051	51.58%
Total Retail Sales		\$25,681,403	\$30,372,683	18.27%
Total Assessed Value Real Estate		\$35,830,700	\$34,825,700	-2.80%
Revenue Produced From:				
Business License		\$184,014	\$277,675	50.90%
Estimated Sales Tax (1%)*		\$256,814	\$303,727	18.27%
Business Property Tax		\$168,529	\$186,006	10.37%
Fiduciary Taxes**		\$1,825,258	\$1,337,351	-26.73%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$475,170	\$440,500	-7.30%
Total Revenue***		\$2,909,785	\$2,545,259	-12.53%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Interstate Corporate Center



Legend



Interstate Corporate
Center
Financial District



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INTERSTATE CORPORATE CENTER

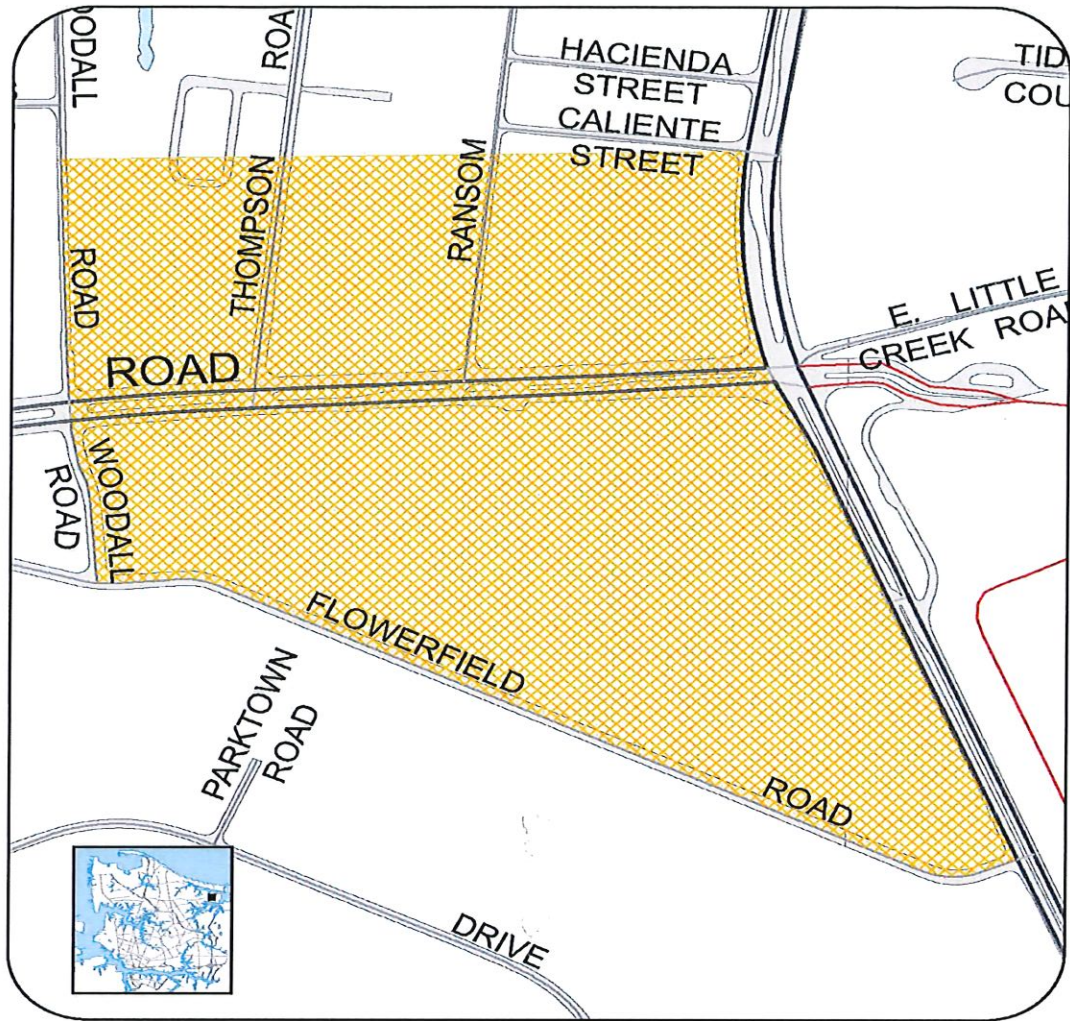
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$510,404,215	\$547,652,091	7.30%
Total Retail Sales		\$149,158,570	\$141,703,671	-5.00%
Total Assessed Value Real Estate		\$238,723,100	\$269,326,600	12.82%
Revenue Produced From:				
Business License		\$2,037,398	\$2,051,874	0.71%
Estimated Sales Tax (1%)*		\$1,491,586	\$1,417,037	-5.00%
Business Property Tax		\$972,050	\$901,453	-7.26%
Food and Beverage Tax (6.5%)		\$724,103	\$810,332	11.91%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$2,962,095	\$3,385,706	14.30%
Total Revenue***		\$8,187,232	\$8,566,402	4.63%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Little Creek Road Corridor East



Legend

 Little Creek Road
Corridor East
Financial District



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Date: June 2016



LITTLE CREEK CORRIDOR EAST

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$58,023,073	\$63,043,662	8.65%
Total Retail Sales		\$50,644,424	\$54,185,596	6.99%
Total Assessed Value Real Estate		\$48,752,400	\$51,948,500	6.56%
Revenue Produced From:				
Business License		\$129,240	\$137,096	6.08%
Estimated Sales Tax (1%)*		\$506,444	\$541,856	6.99%
Business Property Tax		\$121,027	\$127,131	5.04%
Food and Beverage Tax (6.5%)		\$589,570	\$692,781	17.51%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$609,405	\$649,356	6.56%
Total Revenue***		\$1,955,686	\$2,148,221	9.84%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.



THE CITY OF
NORFOLK

Date: June 2016



LITTLE CREEK CORRIDOR ROOSEVELT

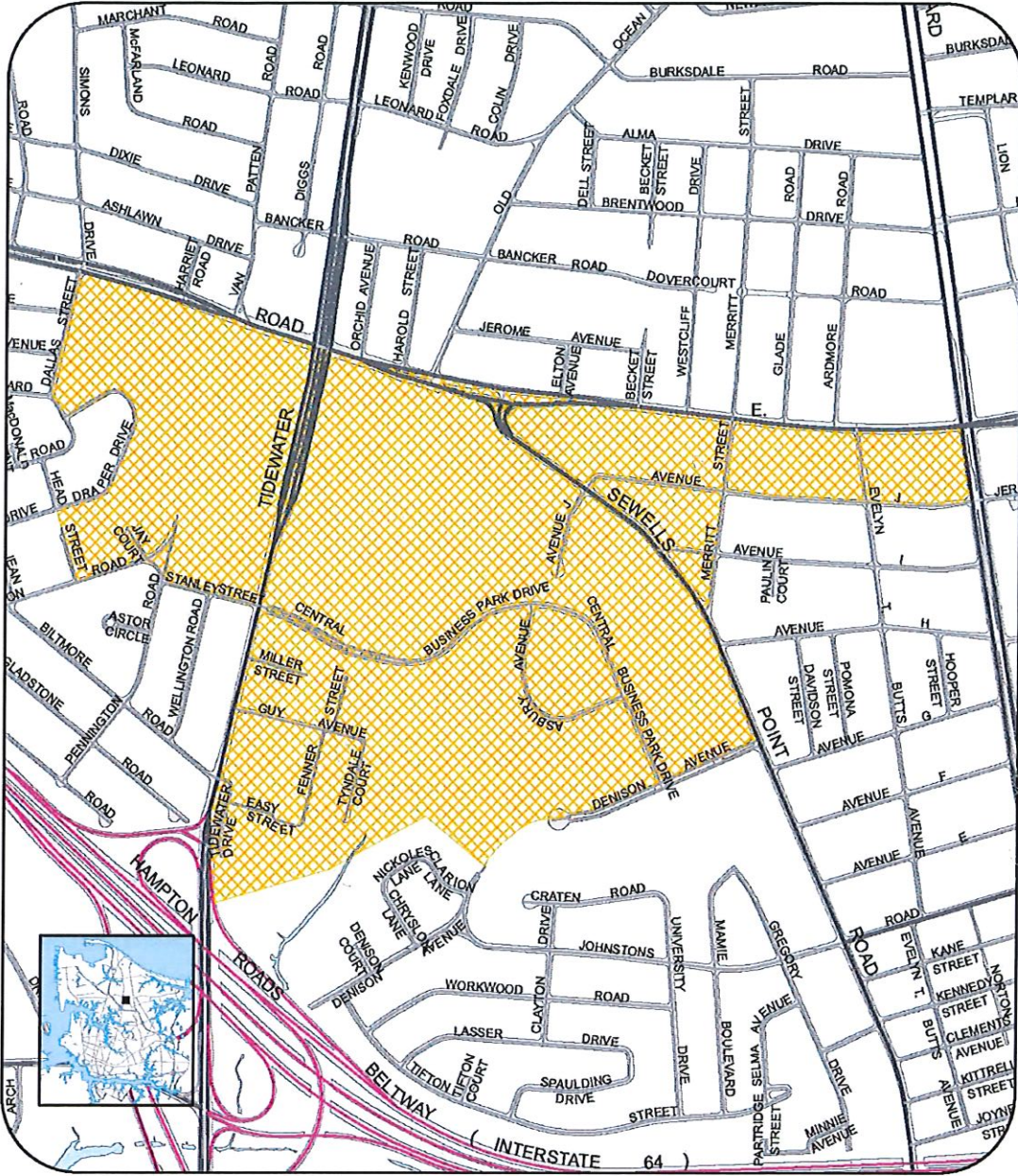
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$52,745,254	\$58,401,805	10.72%
Total Retail Sales	\$31,861,458	\$31,572,447	-0.91%
Total Assessed Value Real Estate	\$31,635,100	\$32,680,400	3.30%
Revenue Produced From:			
Business License	\$139,316	\$166,015	19.16%
Estimated Sales Tax (1%)*	\$318,615	\$315,724	-0.91%
Business Property Tax	\$157,845	\$134,712	-14.66%
Fiduciary Taxes**	\$777,216	\$777,458	0.03%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$377,560	\$409,967	8.58%
Total Revenue***	\$1,770,553	\$1,803,876	1.88%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §5801-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Little Creek Road Corridor Southern Shopping Center



Legend.

 Little Creek Road
Southern Shopping
Center
Financial District



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Date: June 2016



LITTLE CREEK CORRIDOR - SOUTHERN SHOPPING CENTER

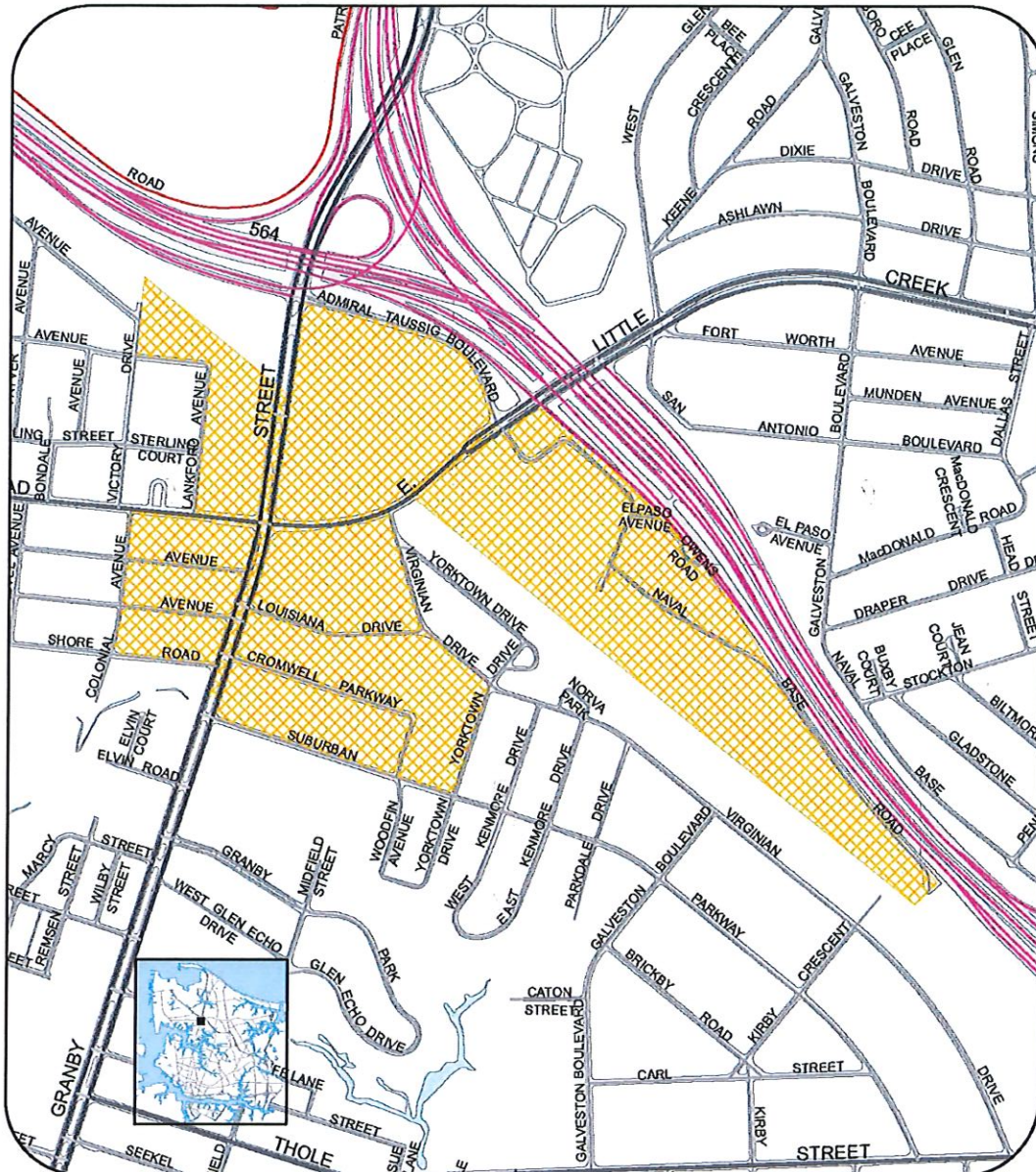
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$356,238,548	\$375,837,316	5.50%
Total Retail Sales		\$199,238,292	\$207,904,882	4.35%
Total Assessed Value Real Estate		\$164,986,500	\$175,648,400	6.46%
Revenue Produced From:				
Business License		\$825,140	\$885,360	7.30%
Estimated Sales Tax (1%)*		\$1,992,383	\$2,079,049	4.35%
Business Property Tax		\$369,039	\$447,488	21.26%
Fiduciary Taxes**		\$1,579,378	\$1,748,649	10.72%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$1,952,084	\$2,109,437	8.06%
Total Revenue***		\$6,718,024	\$7,269,982	8.22%

* Based on reported

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Little Creek Road Corridor Wards Corner



Legend



Little Creek Road
Corridor
Wards Corner
Financial District



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Date: June 2016



LITTLE CREEK CORRIDOR WARDS CORNER

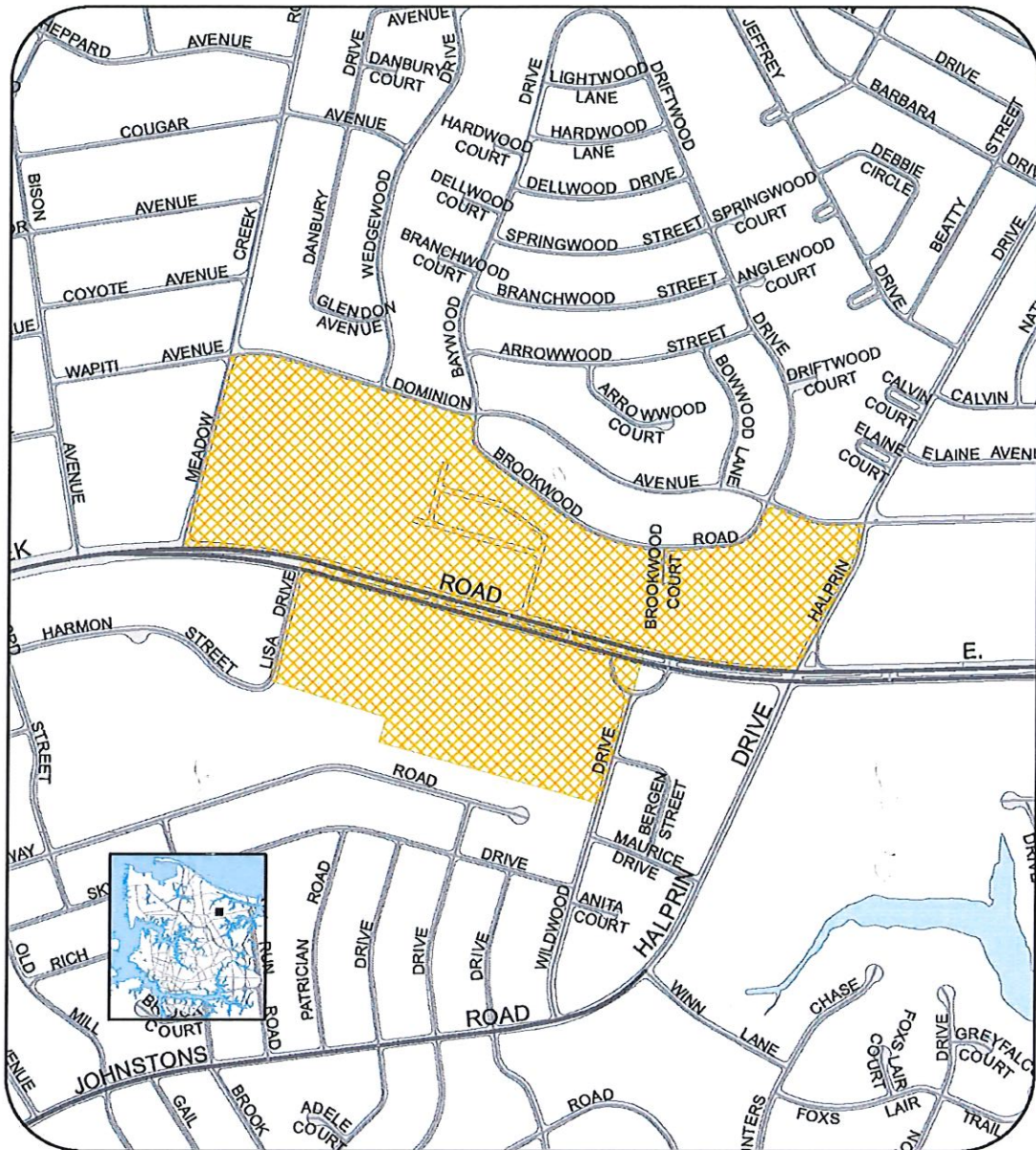
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$161,759,233	\$176,927,483	9.38%
Total Retail Sales		\$123,310,360	\$124,785,795	1.20%
Total Assessed Value Real Estate		\$110,501,200	\$112,607,000	1.91%
Revenue Produced From:				
Business License		\$399,224	\$472,770	18.42%
Estimated Sales Tax (1%)*		\$1,233,104	\$1,247,858	1.20%
Business Property Tax		\$162,095	\$379,742	134.27%
Food and Beverage Tax (6.5%)		\$1,478,927	\$1,517,052	2.58%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$4,485	\$3,618	-19.33%
Real Estate Tax		\$1,385,690	\$1,405,141	1.40%
Total Revenue***		\$4,663,525	\$5,026,180	7.78%

*Based on reported Retail Sales

*Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Little Creek Road Corridor Wedgewood



Legend



Little Creek Road
Corridor
Wedgewood
Financial District



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LITTLE CREEK CORRIDOR WEDGEWOOD

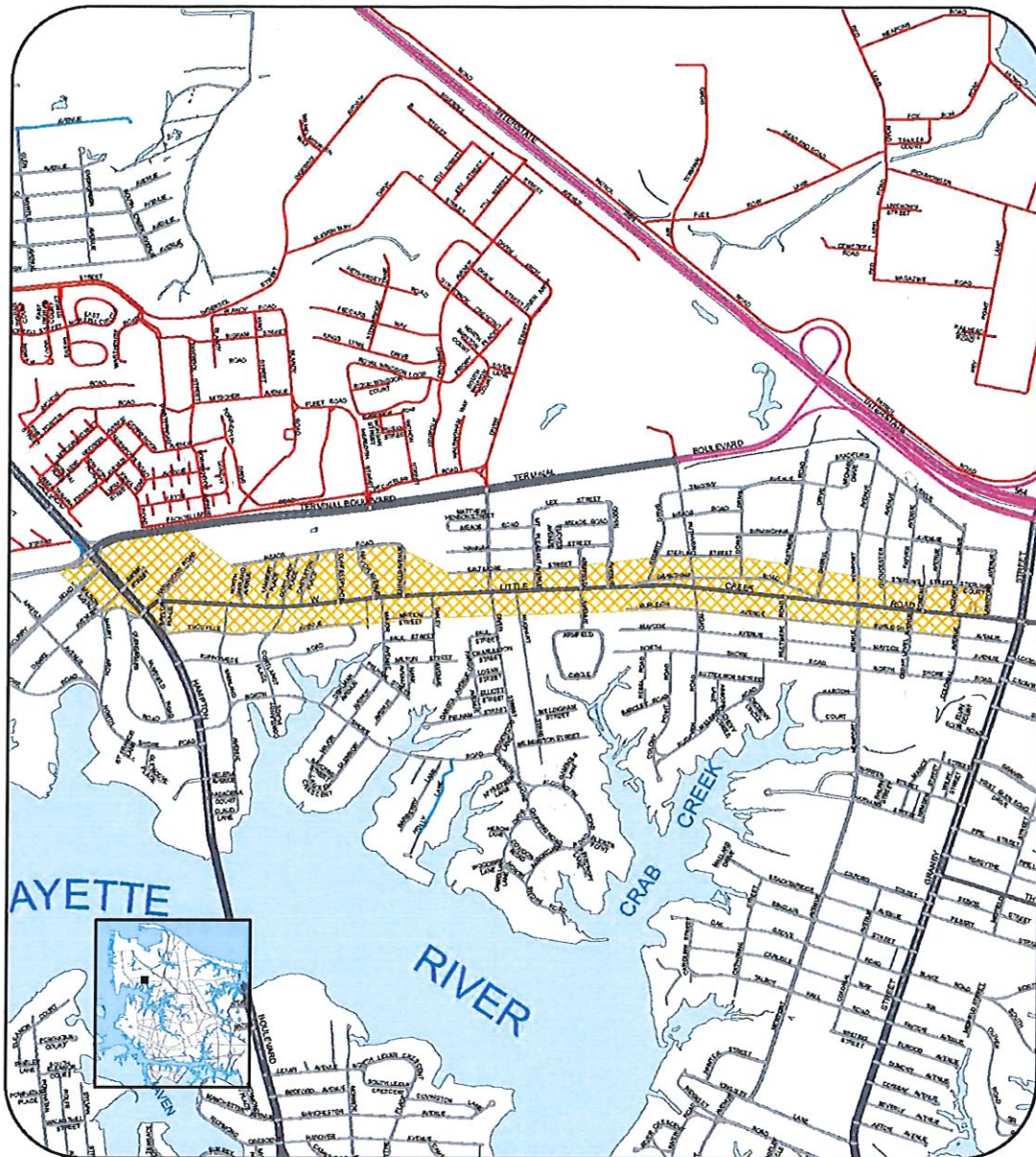
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$111,192,988	\$120,811,265	8.65%
Total Retail Sales	\$87,007,832	\$96,014,183	10.35%
Total Assessed Value Real Estate	\$41,058,600	\$43,387,000	5.67%
Revenue Produced From:			
Business License	\$236,685	\$264,867	11.91%
Estimated Sales Tax (1%)*	\$870,078	\$960,142	10.35%
Business Property Tax	\$142,325	\$173,797	22.11%
Food and Beverage Tax (6.5%)	\$390,163	\$421,339	7.99%
Fiduciary Taxes**	\$60,411	\$83,053	37.48%
(Lodging, Room & Admissions)			
Real Estate Tax	\$524,655	\$530,654	1.14%
Total Revenue***	\$2,224,318	\$2,433,852	9.42%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

Little Creek Road Corridor West



Legend



Little Creek Road
Corridor West
Financial District



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Date: June 2016



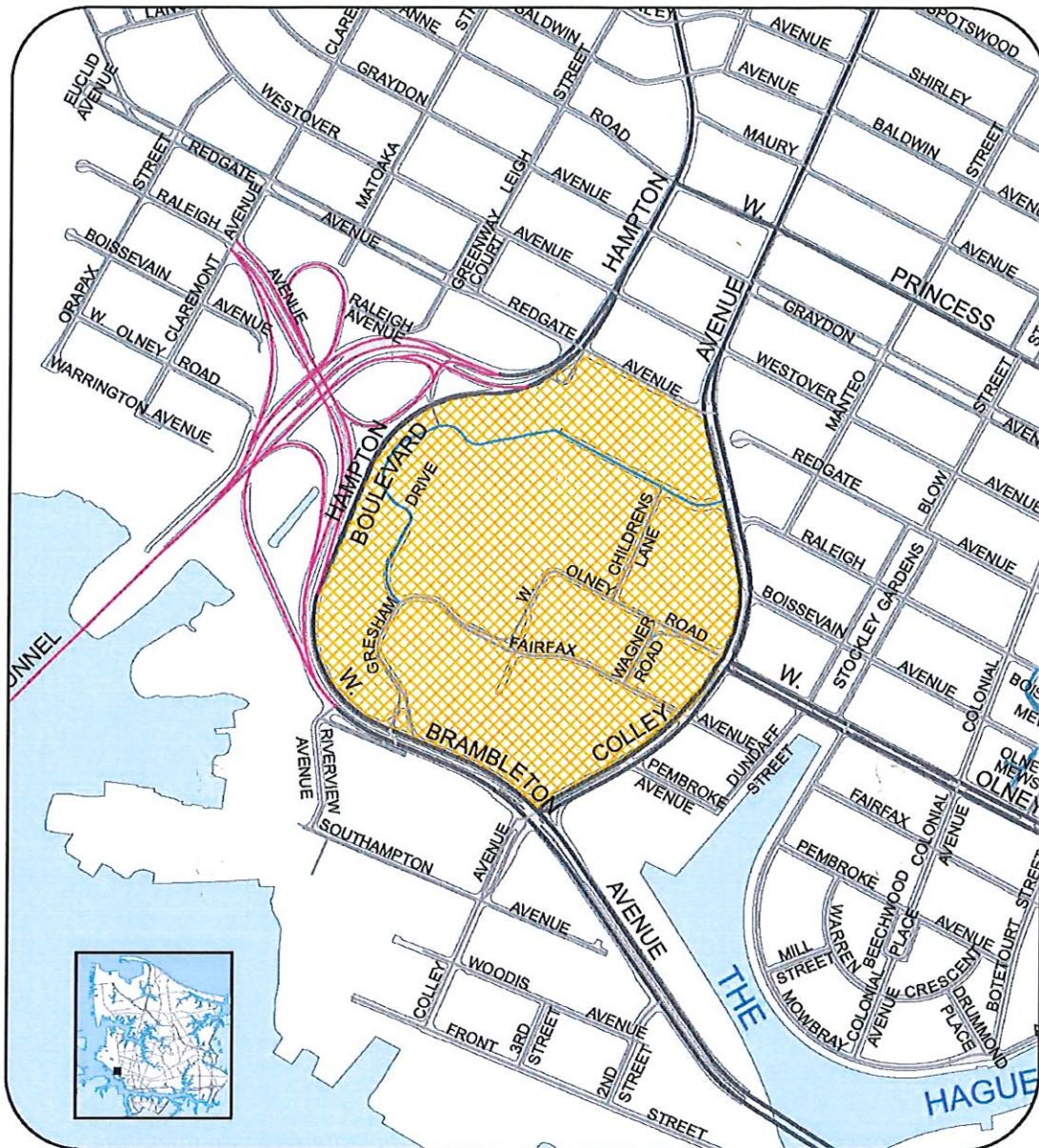
LITTLE CREEK CORRIDOR WEST

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$40,459,318	\$46,894,435	15.91%
Total Retail Sales		\$22,422,638	\$22,473,222	0.23%
Total Assessed Value Real Estate		\$107,427,400	\$115,886,900	7.87%
Revenue Produced From:				
Business License		\$116,666	\$145,150	24.42%
Estimated Sales Tax (1%)*		\$224,226	\$224,732	0.23%
Business Property Tax		\$78,826	\$91,202	15.70%
Fiduciary Taxes**		\$666,837	\$682,221	2.31%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$1,301,446	\$1,417,821	8.94%
Total Revenue***		\$2,388,001	\$2,561,127	7.25%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Medical Center

Legend



**Medical Center
Financial District**



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MEDICAL CENTER

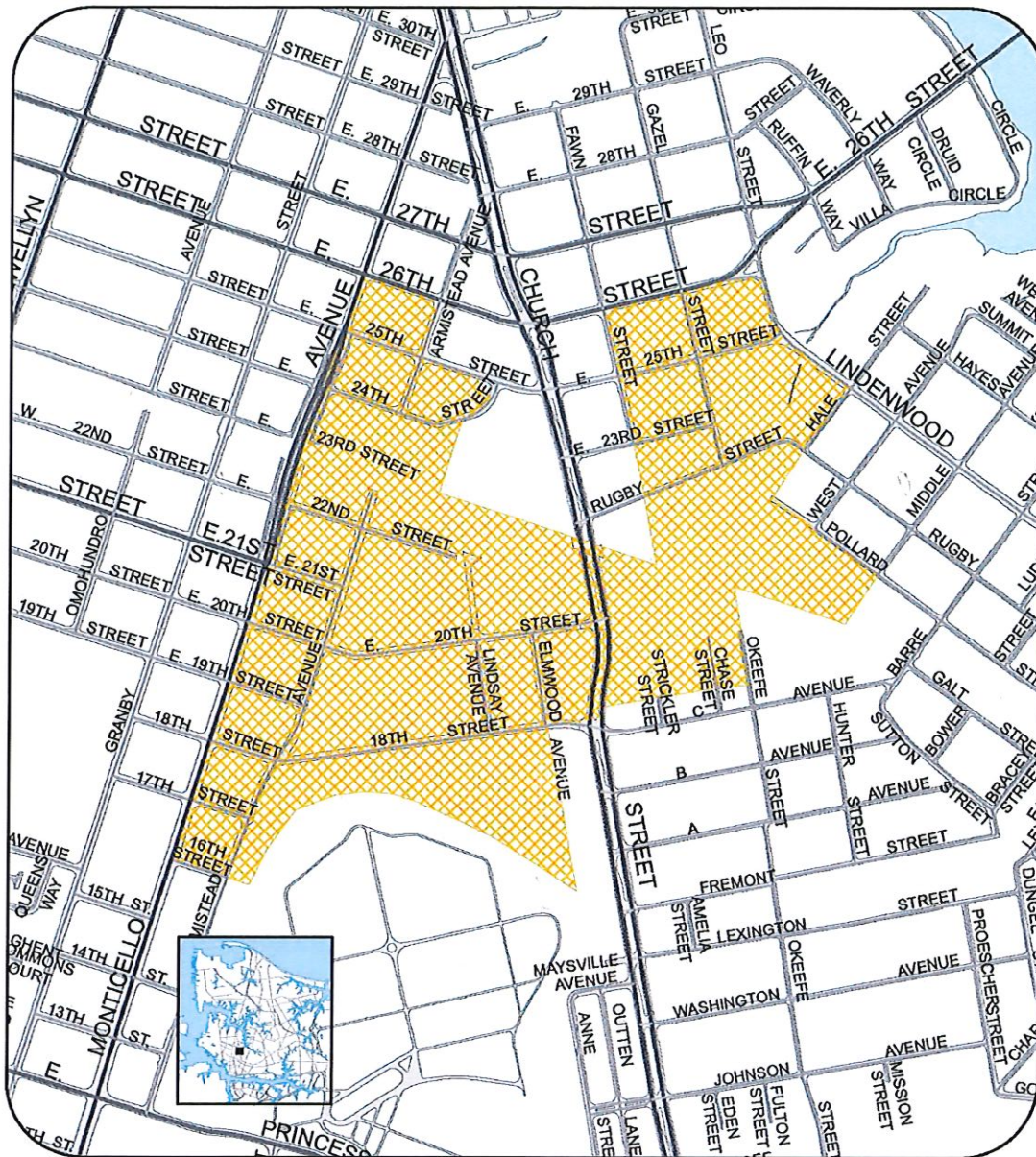
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$149,510,386	\$160,863,826	7.59%
Total Retail Sales	\$14,490,712	\$17,201,091	18.70%
Total Assessed Value Real Estate	\$13,757,000	\$13,457,200	-2.18%
Revenue Produced From:			
Business License	\$781,312	\$823,730	5.43%
Estimated Sales Tax (1%)*	\$144,907	\$172,011	18.70%
Business Property Tax	\$228,886	\$234,825	2.59%
Food and Beverage Tax (6.5%)	\$357,799	\$417,936	16.81%
Fiduciary Taxes**	\$14,034	\$18,143	29.28%
(Lodging, Room & Admissions)			
Real Estate Tax	\$171,963	\$168,215	-2.18%
Total Revenue***	\$1,698,900	\$1,834,860	8.00%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Mid-Town Industrial Park



Legend



Mid-Town Industrial
Park
Financial District



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Mid-Town Industrial Park

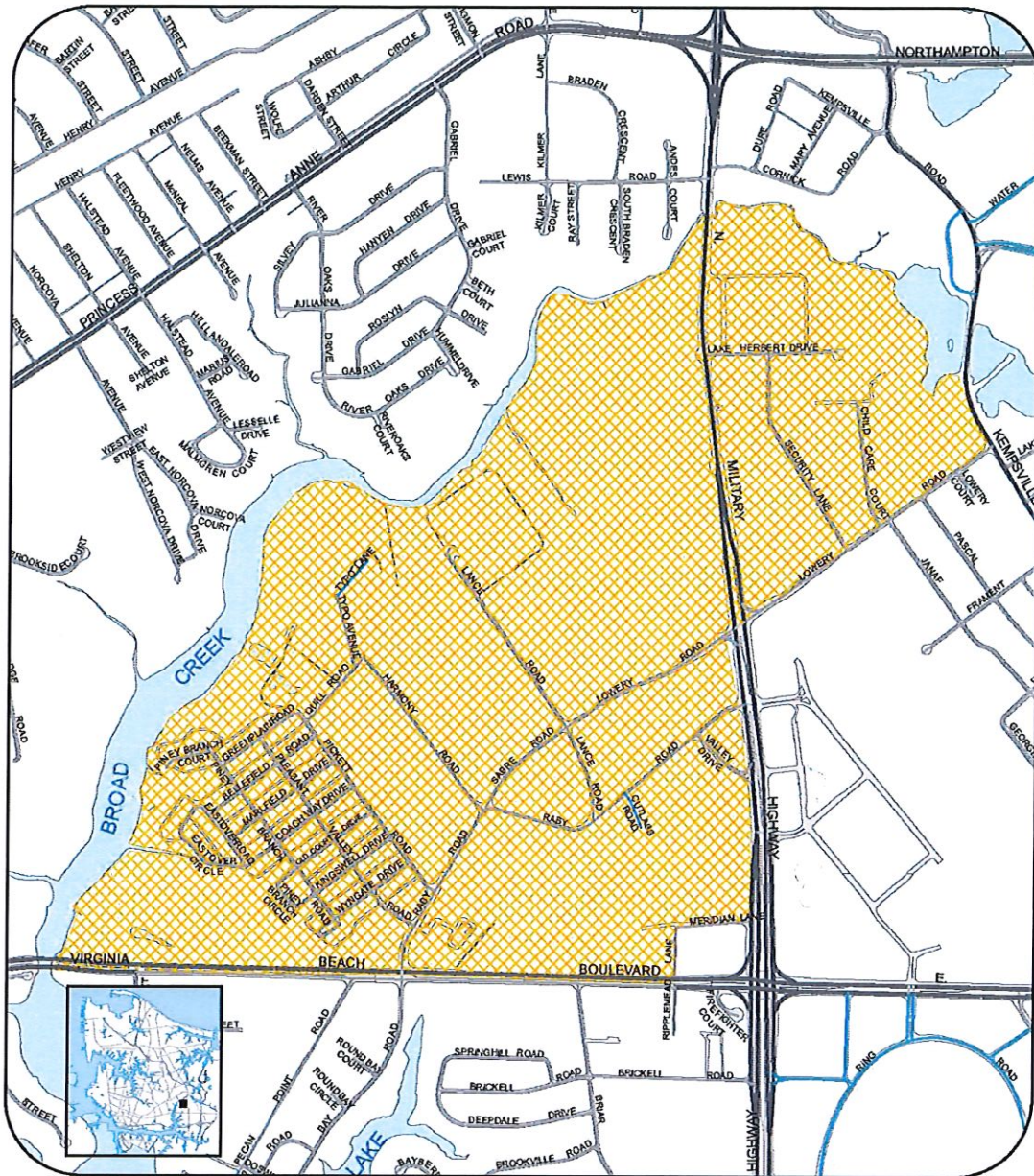
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$168,709,539	\$184,655,478	9.45%
Total Retail Sales		\$20,822,924	\$21,652,157	3.98%
Total Assessed Value Real Estate		\$63,500,700	\$64,966,000	2.31%
Revenue Produced From:				
Business License		\$359,977	\$427,622	18.79%
Estimated Sales Tax (1%)*		\$208,229	\$216,522	3.98%
Business Property Tax		\$322,453	\$326,694	1.32%
Food and Beverage Tax (6.5%)		\$845,391	\$861,476	1.90%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$635,424	\$655,643	3.18%
Total Revenue***		\$2,371,475	\$2,487,956	4.91%

*Based on reported Retail Sales

**Based on \$3.00 per Room per Night

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Broad Creek



Legend



Military Highway
Corridor
Broad Creek
Financial District



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MILITARY HIGHWAY BROAD CREEK

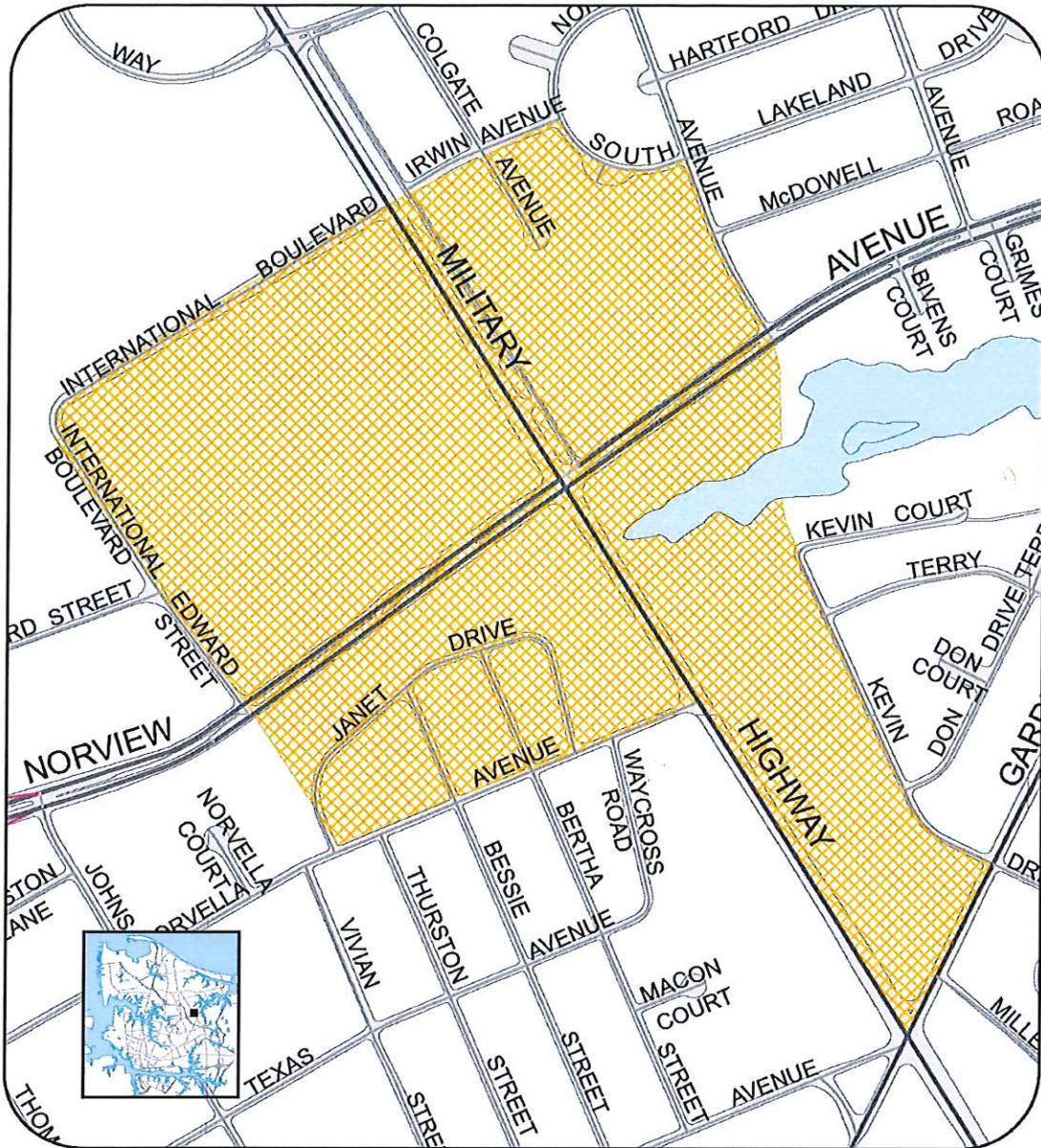
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$517,349,939	\$548,452,008	6.01%
Total Retail Sales		\$367,582,516	\$384,833,705	4.69%
Total Assessed Value Real Estate		\$271,862,000	\$320,610,600	17.93%
Revenue Produced From:				
Business License		\$1,154,193	\$1,202,846	4.22%
Estimated Sales Tax (1%)*		\$3,675,825	\$3,848,337	4.69%
Business Property Tax		\$727,598	\$763,417	4.92%
Food and Beverage Tax (6.5%)		\$2,336,449	\$2,517,295	7.74%
Lodging Tax (8%)		\$662,590	\$657,070	-0.83%
Room Tax**		\$208,998	\$219,150	4.86%
Admissions Tax (10%)				0.00%
Real Estate Tax		\$3,384,626	\$4,006,816	18.38%
Total Revenue***		\$12,150,280	\$13,214,931	8.76%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Bromley



Legend



Military Highway
Corridor
Bromley
Financial District



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MILITARY HIGHWAY CORRIDOR BROMLEY

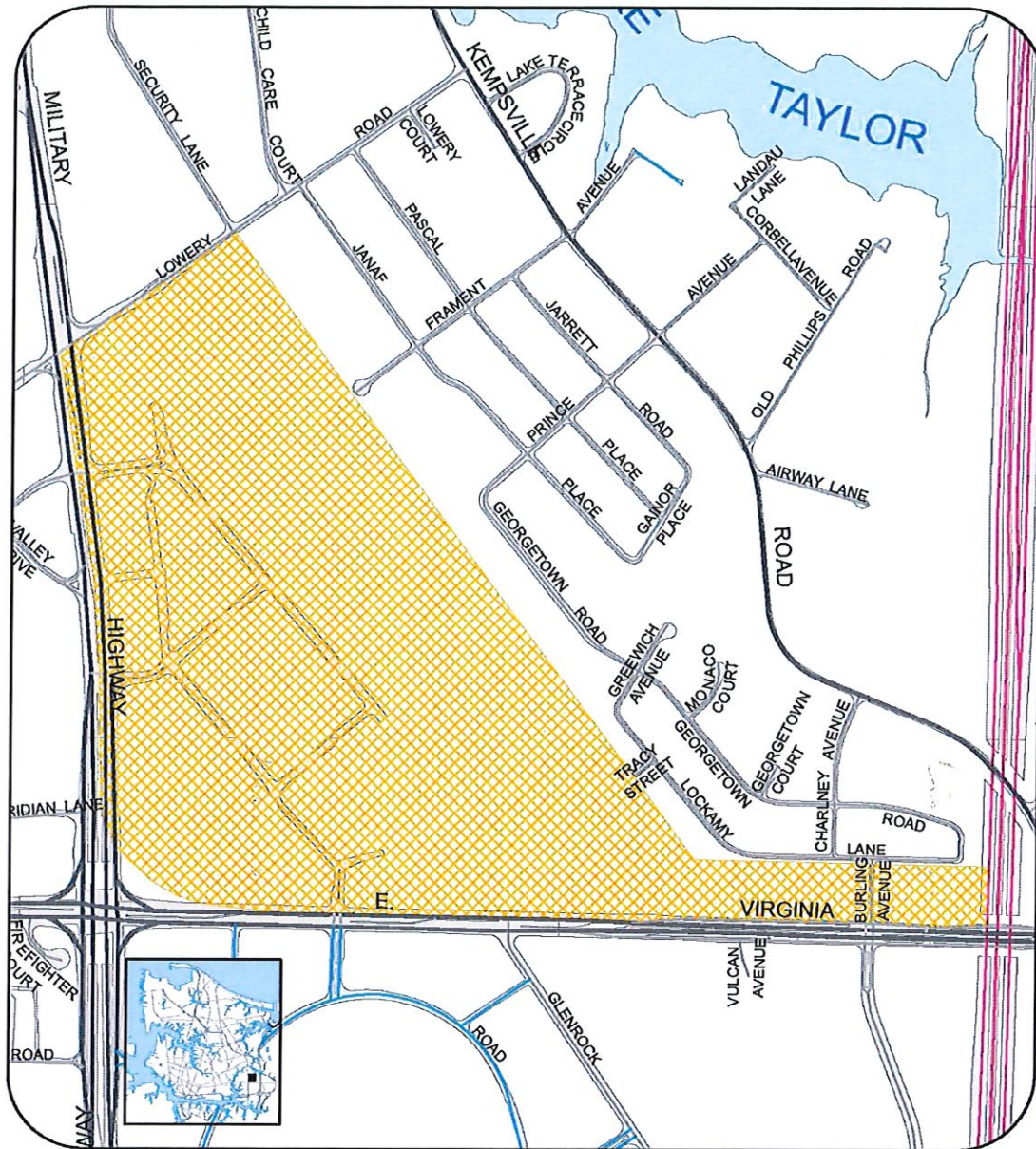
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$56,976,961	\$52,375,898	-8.08%
Total Retail Sales		\$42,722,364	\$39,066,373	-8.56%
Total Assessed Value Real Estate		\$36,035,500	\$33,960,200	-5.76%
Revenue Produced From:				
Business License		\$121,867	\$121,020	-0.70%
Estimated Sales Tax (1%)*		\$427,224	\$390,664	-8.56%
Business Property Tax		\$71,533	\$76,850	7.43%
Food and Beverage Tax (6.5%)		\$346,966	\$371,329	7.02%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$439,435	\$426,786	-2.88%
Total Revenue***		\$1,407,024	\$1,386,648	-1.45%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Janaf



Legend



Military Highway
Corridor
Janaf
Financial District



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MILITARY HIGHWAY CORRIDOR JANAF

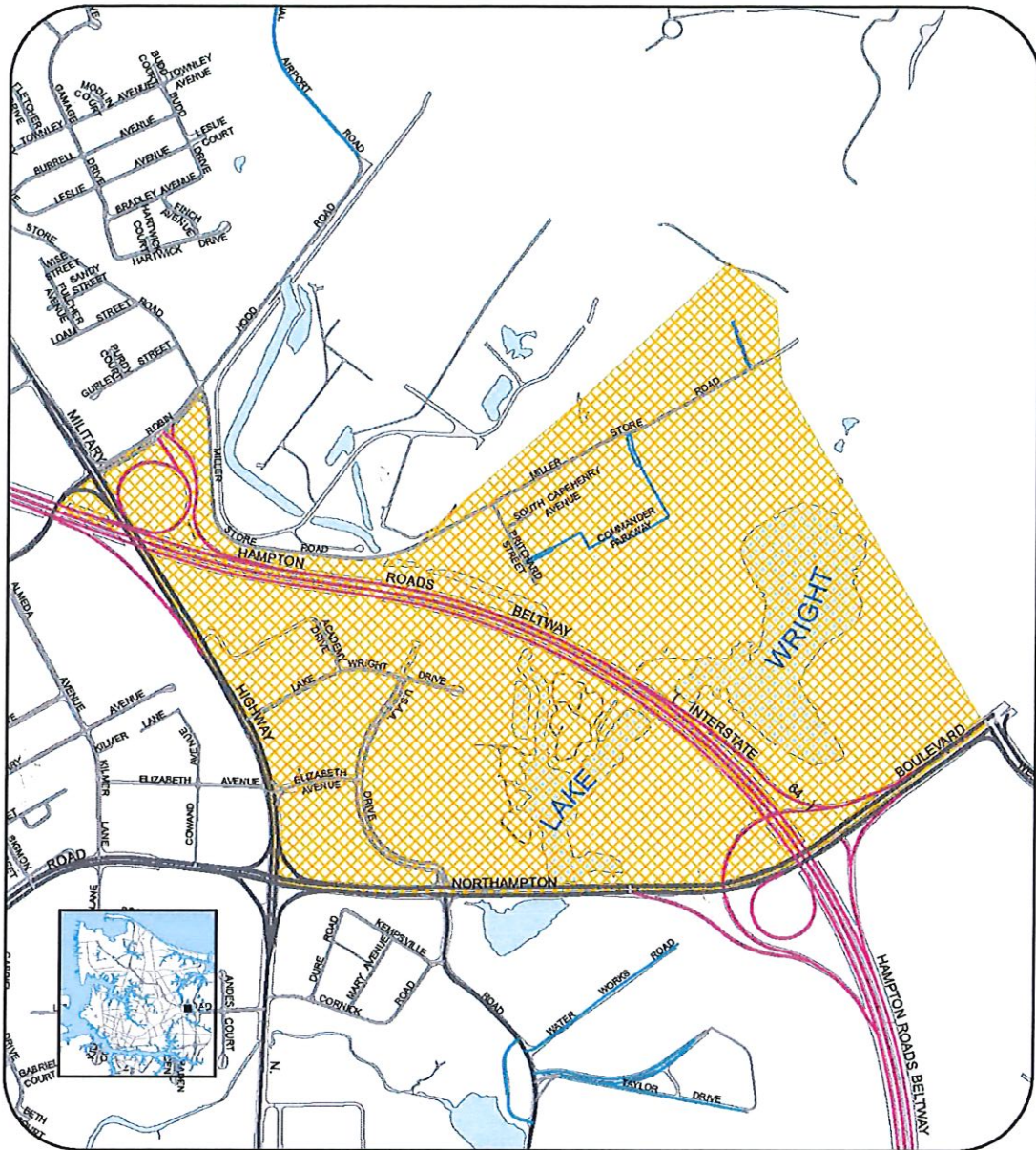
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$318,679,294	\$327,765,180	2.85%
Total Retail Sales		\$258,650,013	\$256,909,332	-0.67%
Total Assessed Value Real Estate		\$130,666,200	\$132,034,500	1.05%
Revenue Produced From:				
Business License		\$671,883	\$753,100	12.09%
Estimated Sales Tax (1%)*		\$2,586,500	\$2,569,093	-0.67%
Business Property Tax		\$456,198	\$436,848	-4.24%
Fiduciary Taxes**		\$1,873,465	\$1,968,156	5.05%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$1,630,177	\$1,640,197	0.61%
Total Revenue***		\$7,218,223	\$7,367,394	2.07%

*Based on

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Lake Wright



Legend

 Military Highway Corridor Lake Wright Financial District

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Date: June 2016



MILITARY HIGHWAY CORRIDOR LAKE WRIGHT

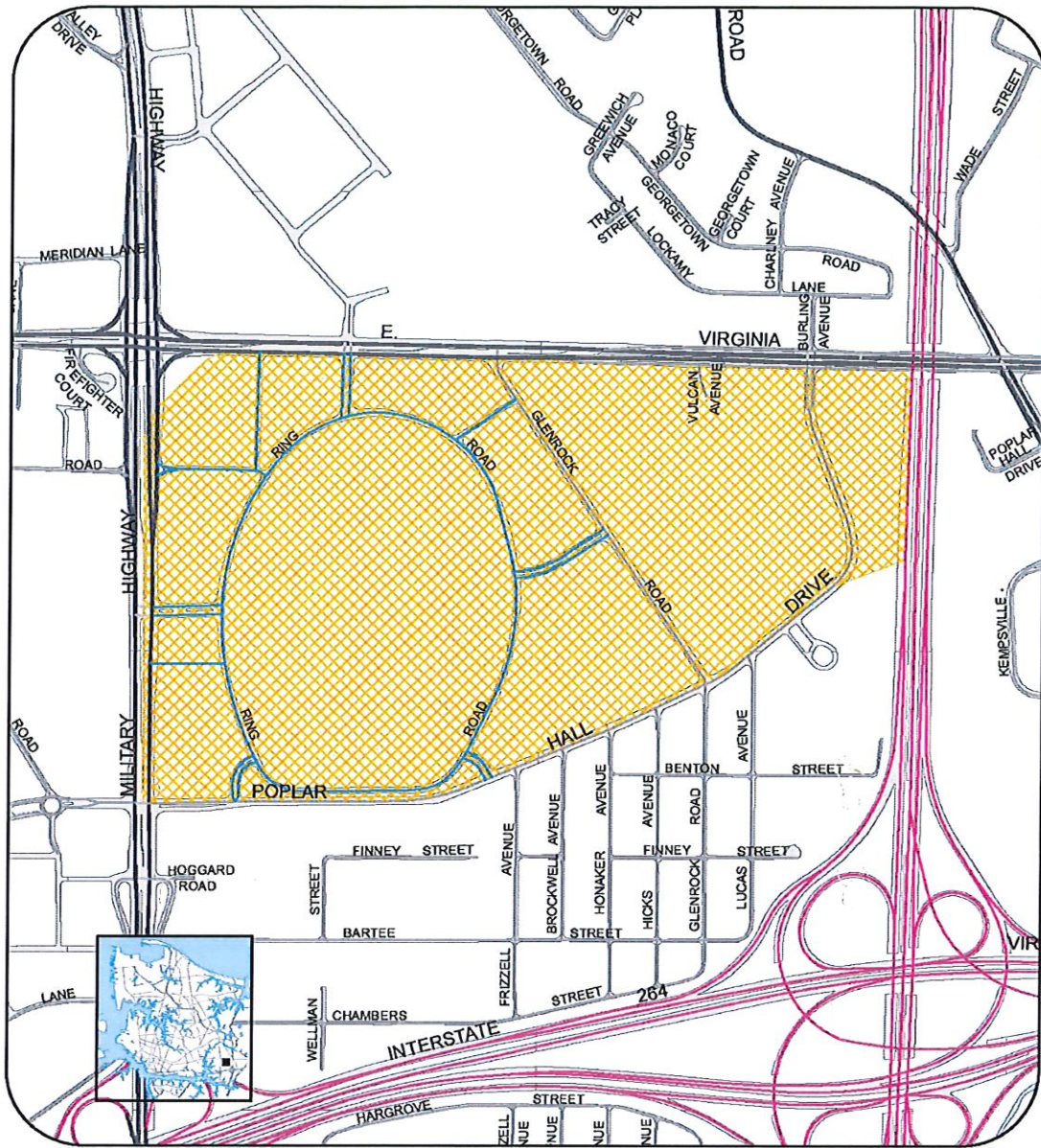
Sales and Assessments:	FY 2022	FY 2023	% Change
Total All Sales	\$615,212,572	\$684,056,423	11.19%
Total Retail Sales	\$238,477,174	\$236,661,848	-0.76%
Total Assessed Value Real Estate	\$337,451,500	\$339,199,000	0.52%
Revenue Produced From:			
Business License	\$2,034,288	\$2,333,209	14.69%
Estimated Sales Tax (1%)*	\$2,384,772	\$2,366,618	-0.76%
Business Property Tax	\$1,462,227	\$1,014,347	-30.63%
Fiduciary Taxes**	\$1,786,589	\$1,809,193	1.27%
(Food and Beverage, & Admissions)			
Lodging Taxes* (Incl. Room Tax)	\$3,256,223	\$3,229,438	-0.82%
Real Estate Tax	\$4,218,144	\$4,239,724	0.51%
Total Revenue***	\$15,142,243	\$14,992,530	-0.99%

*Based on

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Military Circle



Legend



Military Highway
Corridor
Military Circle
Financial District



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Date: June 2016



MILITARY HIGHWAY CORRIDOR MILITARY CIRCLE

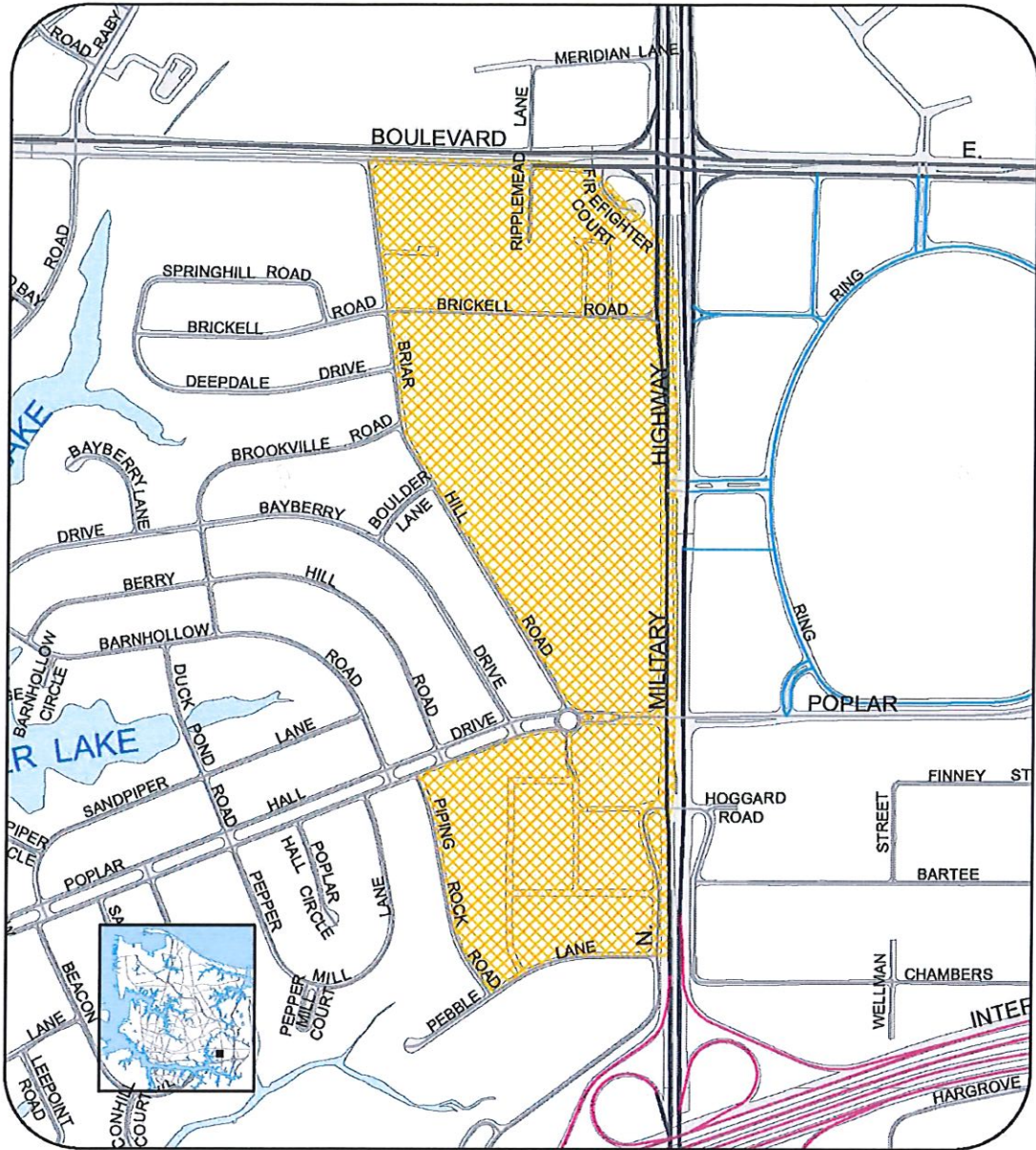
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$381,337,678	\$408,238,471	7.05%
Total Retail Sales		\$241,950,008	\$243,458,022	0.62%
Total Assessed Value Real Estate		\$102,397,200	\$104,402,400	1.96%
Revenue Produced From:				
Business License		\$933,724	\$1,093,232	17.08%
Estimated Sales Tax (1%)*		\$2,419,500	\$2,434,580	0.62%
Business Property Tax		\$378,960	\$348,978	-7.91%
Fiduciary Taxes**		\$1,285,946	\$1,329,429	3.38%
(Food & Bev, Lodging, Room, & Admissions)				
Real Estate Tax		\$1,278,208	\$1,296,189	1.41%
Total Revenue***		\$6,296,338	\$6,502,407	3.27%

*Based on

**Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Military Square



Legend

- Legend**
-  Military Highway Corridor
 -  Military Square
 -  Financial District



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MILITARY HIGHWAY CORRIDOR MILITARY SQUARE

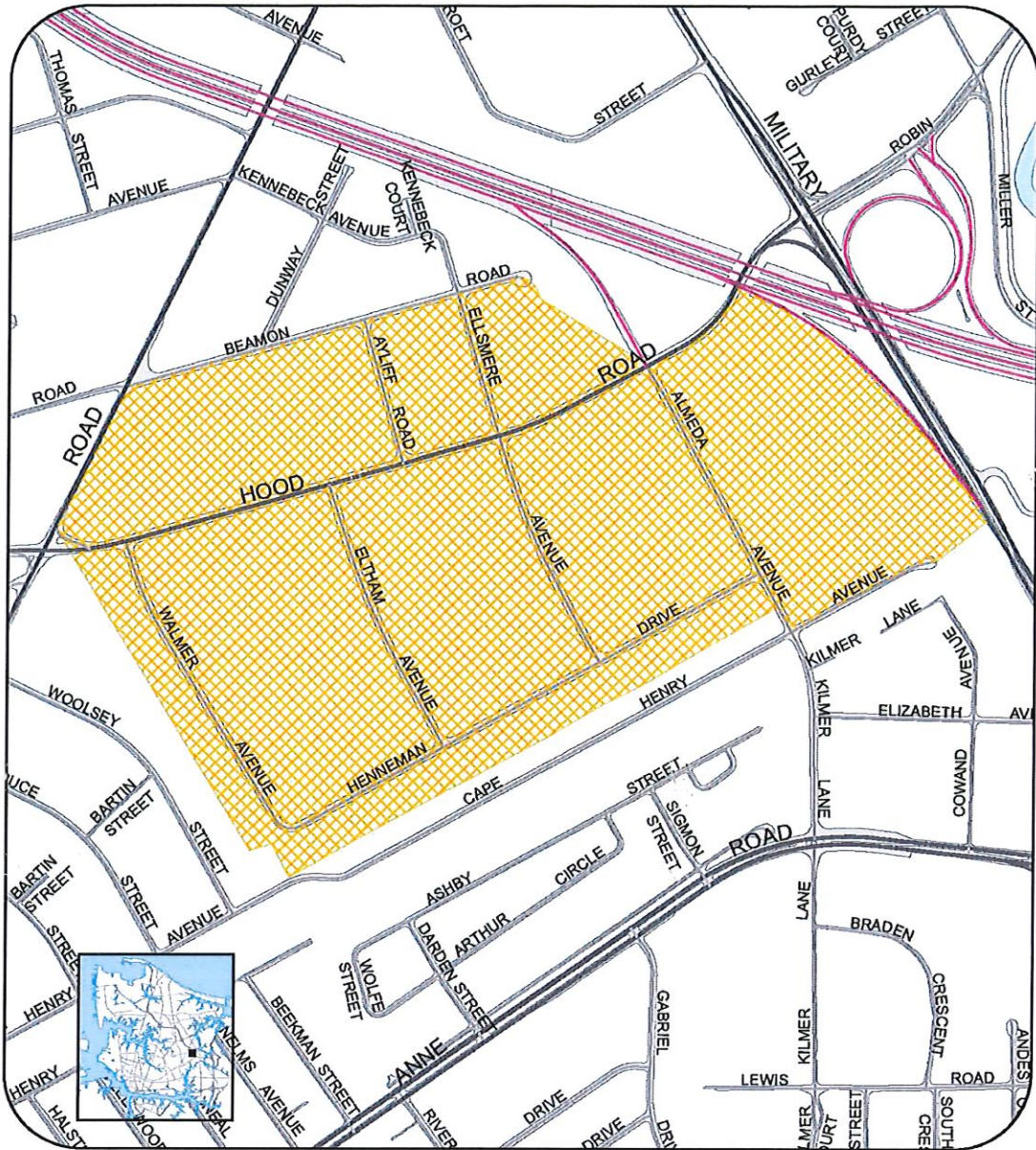
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$60,178,985	\$62,659,770	4.12%
Total Retail Sales		\$43,402,428	\$46,362,860	6.82%
Total Assessed Value Real Estate		\$35,416,300	\$36,431,100	2.87%
Revenue Produced From:				
Business License		\$133,538	\$135,519	1.48%
Estimated Sales Tax (1%)*		\$434,024	\$463,629	6.82%
Business Property Tax		\$89,319	\$94,483	5.78%
Food and Beverage Tax (6.5%)		\$214,250	\$235,322	9.84%
Fiduciary Taxes**		\$536,363	\$464,684	-13.36%
(Lodging, Room & Admissions)				
Real Estate Tax		\$455,080	\$462,374	1.60%
Total Revenue***		\$1,862,575	\$1,856,010	-0.35%

* Based

** Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Military Highway Corridor Norfolk Commerce Park



Legend

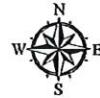


**Military Highway
Corridor Norfolk
Commerce Park
Financial District**



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Date: June 2016



MILITARY HIGHWAY CORRIDOR NORFOLK COMMERCE PARK

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$1,555,780,144	\$656,191,167	-57.82%
Total Retail Sales		\$41,102,097	\$33,059,074	-19.57%
Total Assessed Value Real Estate		\$132,962,800	\$134,973,500	1.51%
Revenue Produced From:				
Business License		\$2,424,565	\$1,854,612	-23.51%
Estimated Sales Tax (1%)*		\$411,021	\$330,591	-19.57%
Business Property Tax		\$969,184	\$951,791	-1.79%
Fiduciary Taxes**		\$96,514	\$109,903	13.87%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$1,613,663	\$1,733,429	7.42%
Total Revenue***		\$5,514,948	\$4,980,326	-9.69%

*Based on reported

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Naval Station Norfolk



Legend

 Naval Station Norfolk
Financial District



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NORFOLK NAVAL STATION

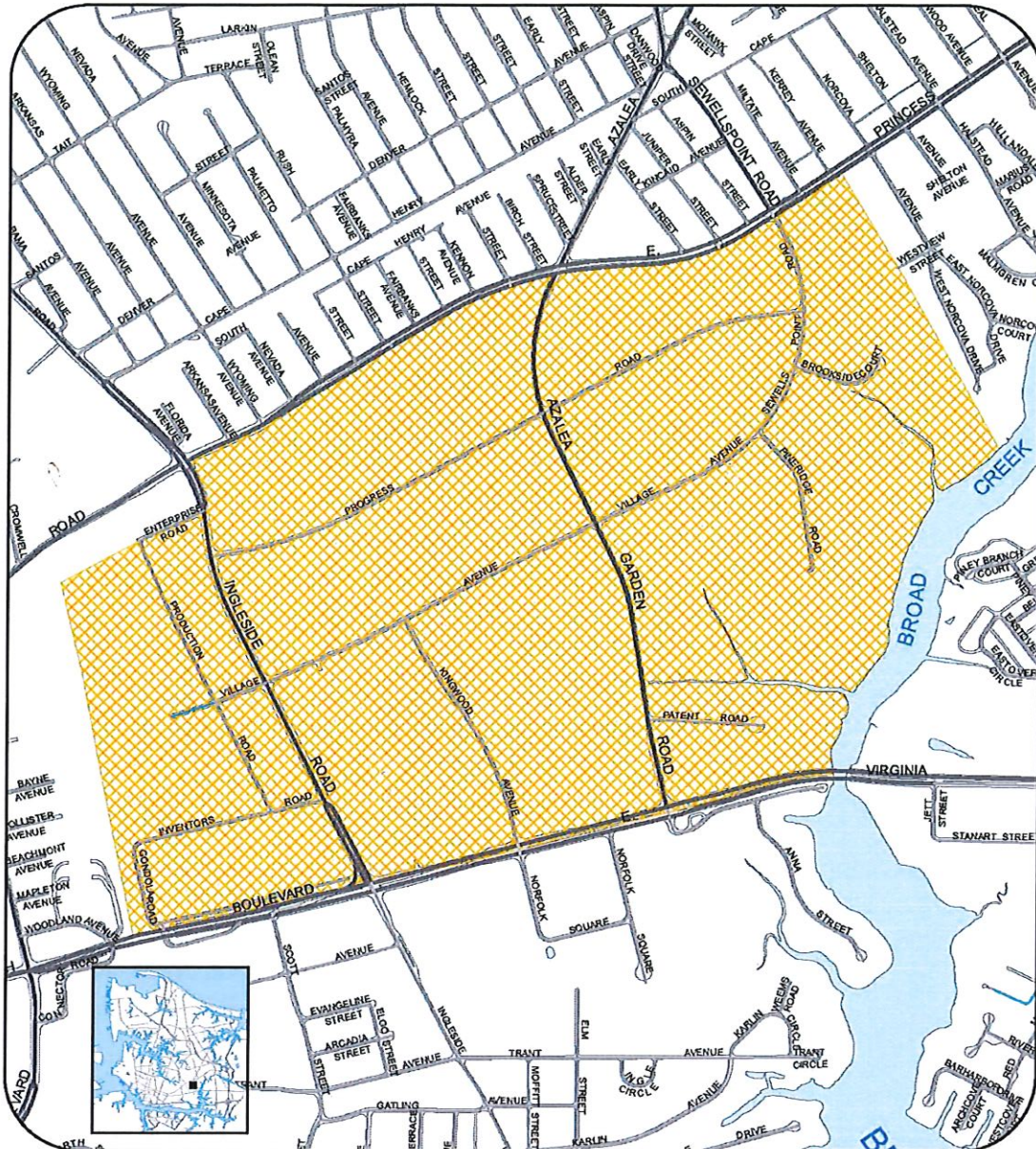
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$280,546,753	\$296,721,967	5.77%
Total Retail Sales		\$19,441,190	\$22,055,184	13.45%
Total Assessed Value Real Estate		\$9,149,800	\$9,648,900	5.45%
Revenue Produced From:				
Business License		\$581,217	\$918,236	57.99%
Estimated Sales Tax (1%)*		\$194,412	\$220,552	13.45%
Business Property Tax		\$176,749	\$142,095	-19.61%
Fiduciary Taxes**		\$1,300,220	\$1,455,776	11.96%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$114,373	\$120,611	5.45%
Total Revenue***		\$2,366,971	\$2,857,270	20.71%

* Based on

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Norfolk Industrial Park



Legend



Norfolk Industrial Park
Financial District



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NORFOLK INDUSTRIAL PARK

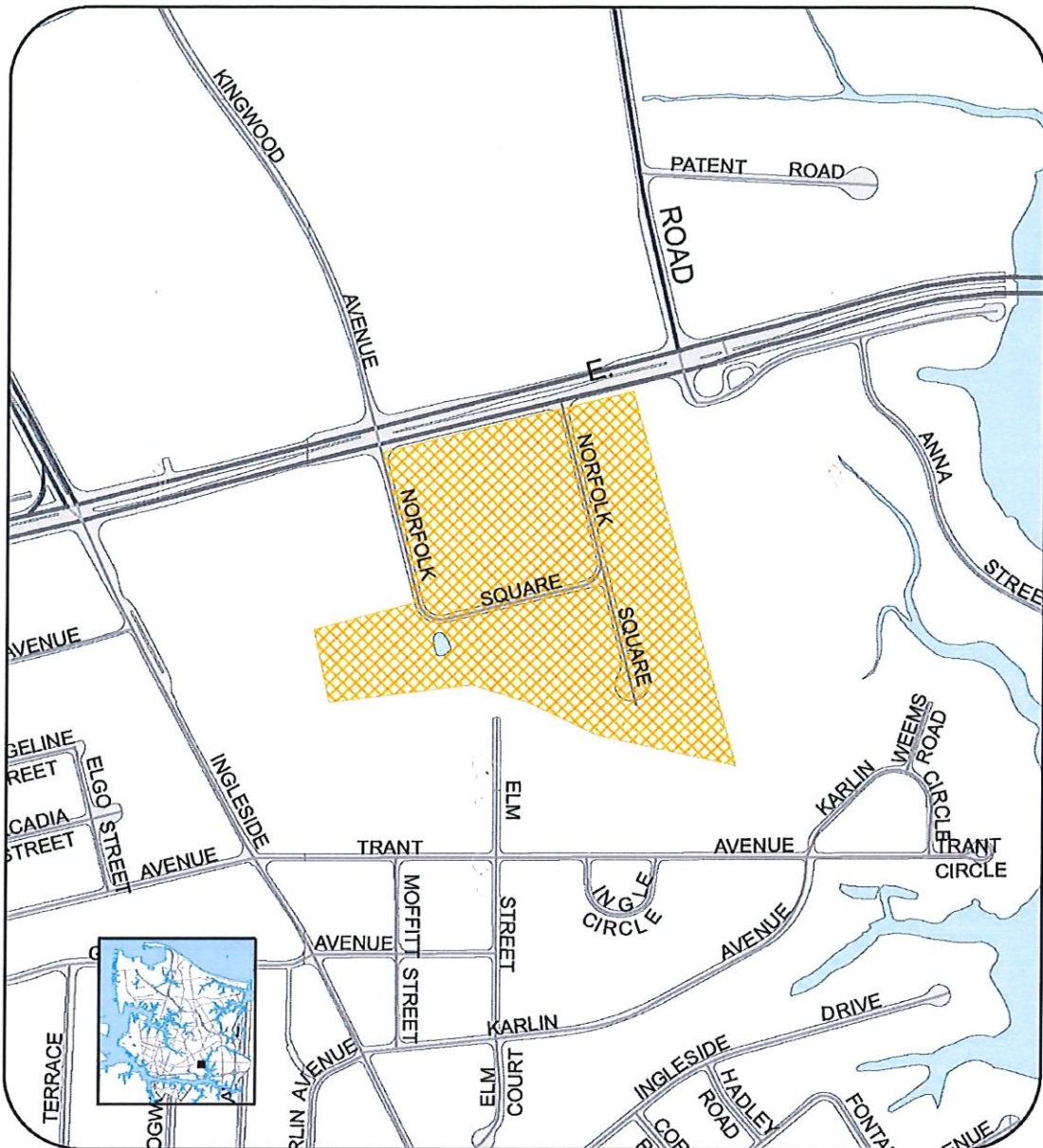
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$943,609,766	\$995,091,090	5.46%
Total Retail Sales		\$118,523,860	\$126,674,696	6.88%
Total Assessed Value Real Estate		\$290,192,300	\$321,805,100	10.89%
Revenue Produced From:				
Business License		\$2,149,910	\$2,083,097	-3.11%
Estimated Sales Tax (1%)*		\$1,185,239	\$1,266,747	6.88%
Business Property Tax		\$2,690,761	\$2,661,780	-1.08%
Food and Beverage Tax (6.5%)		\$0	\$0	0.00%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$3,565,594	\$3,847,447	7.90%
Total Revenue***		\$9,591,504	\$9,859,071	2.79%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Norfolk Square



Legend

 Norfolk Square Financial District



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Date: June 2016



NORFOLK SQUARE

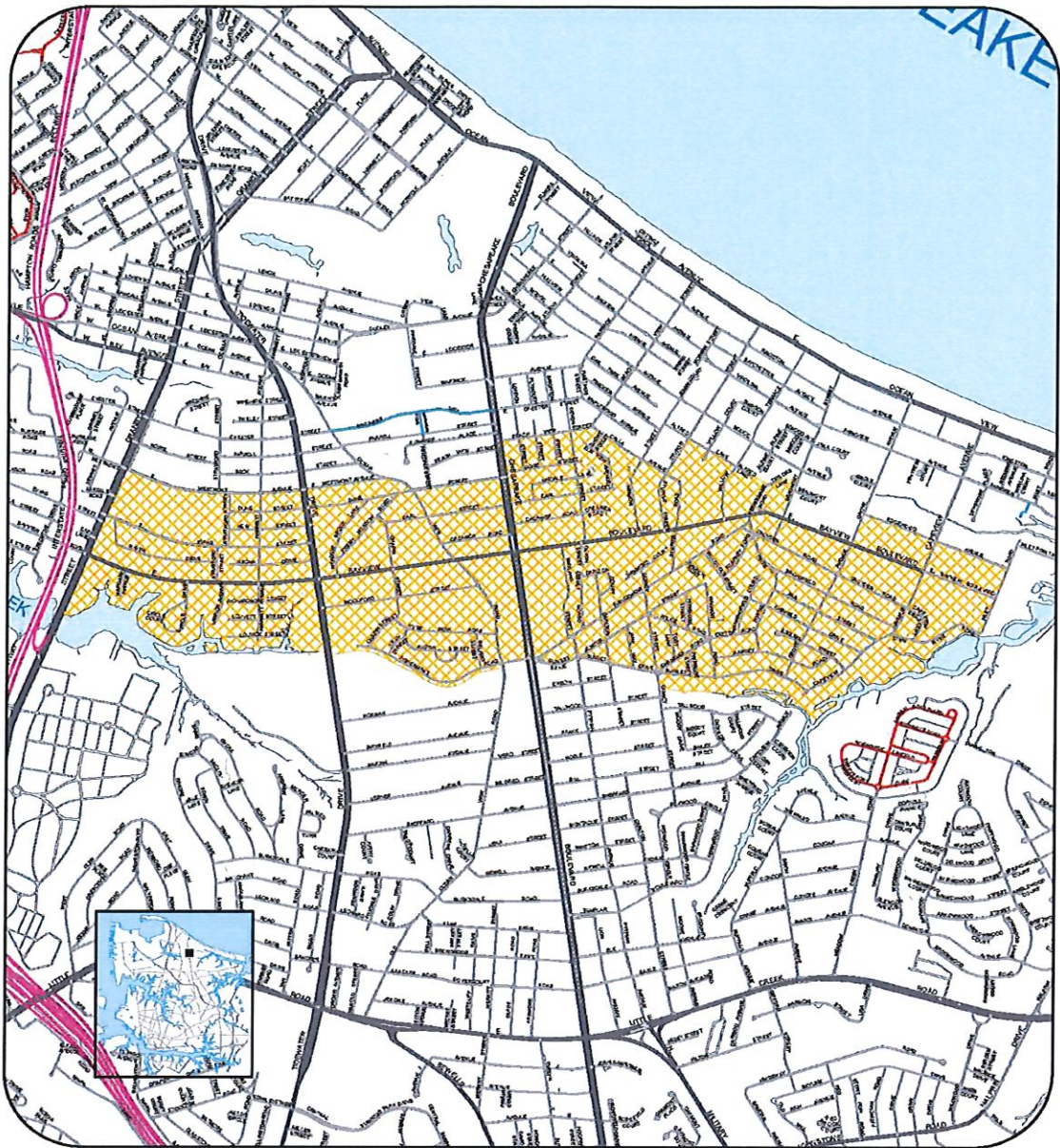
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$46,356,304	\$54,658,238	17.91%
Total Retail Sales		\$129,905	\$74,918	-42.33%
Total Assessed Value Real Estate		\$17,755,500	\$18,813,500	5.96%
Revenue Produced From:				
Business License		\$140,692	\$179,574	27.64%
Estimated Sales Tax (1%)*		\$1,299	\$749	-42.33%
Business Property Tax		\$210,570	\$214,839	2.03%
Food and Beverage Tax (6.5%)		\$0	\$0	0.00%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$202,636	\$250,687	23.71%
Total Revenue***		\$555,197	\$645,848	16.33%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Ocean View Bayview



Legend



Greater Ocean View
Bayview
Financial District



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GREATER OCEAN VIEW BAYVIEW

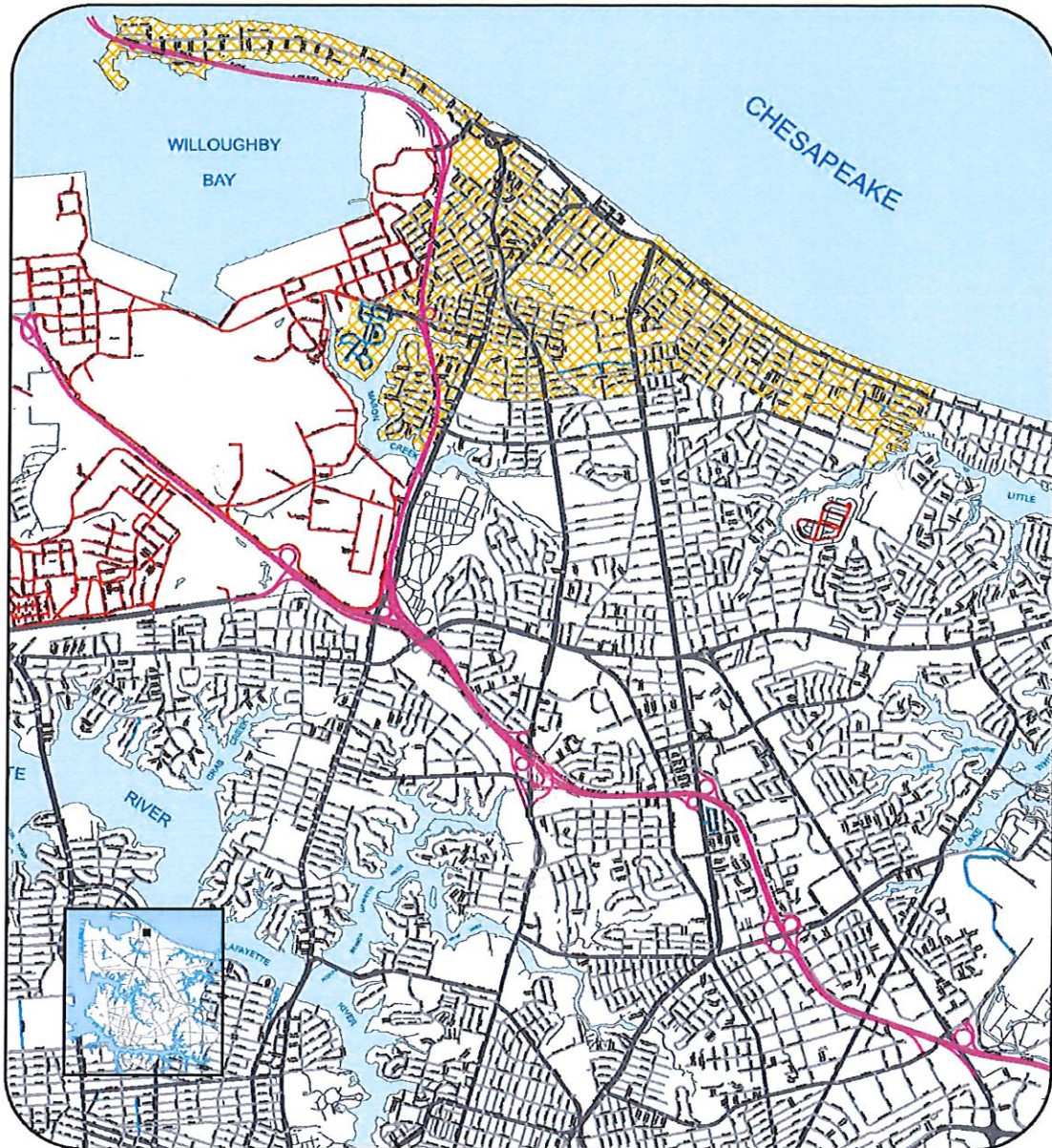
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$54,338,904	\$59,923,822	10.28%
Total Retail Sales		\$25,196,406	\$26,938,690	6.91%
Total Assessed Value Real Estate		\$34,514,200	\$36,924,300	6.98%
Revenue Produced From:				
Business License		\$89,834	\$148,737	65.57%
Estimated Sales Tax (1%)*		\$251,964	\$269,387	6.91%
Business Property Tax		\$63,363	\$74,882	18.18%
Food and Beverage Tax (6.5%)		\$282,283	\$315,903	11.91%
Lodging Tax (8%)		\$21,718	\$13,632	-37.23%
Room Tax**		\$4,314	\$3,015	-30.11%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$435,053	\$460,531	5.86%
Total Revenue***		\$1,148,528	\$1,286,086	11.98%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Ocean View Central



Legend



Greater Ocean View
Central
Financial District



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GREATER OCEAN VIEW CENTRAL

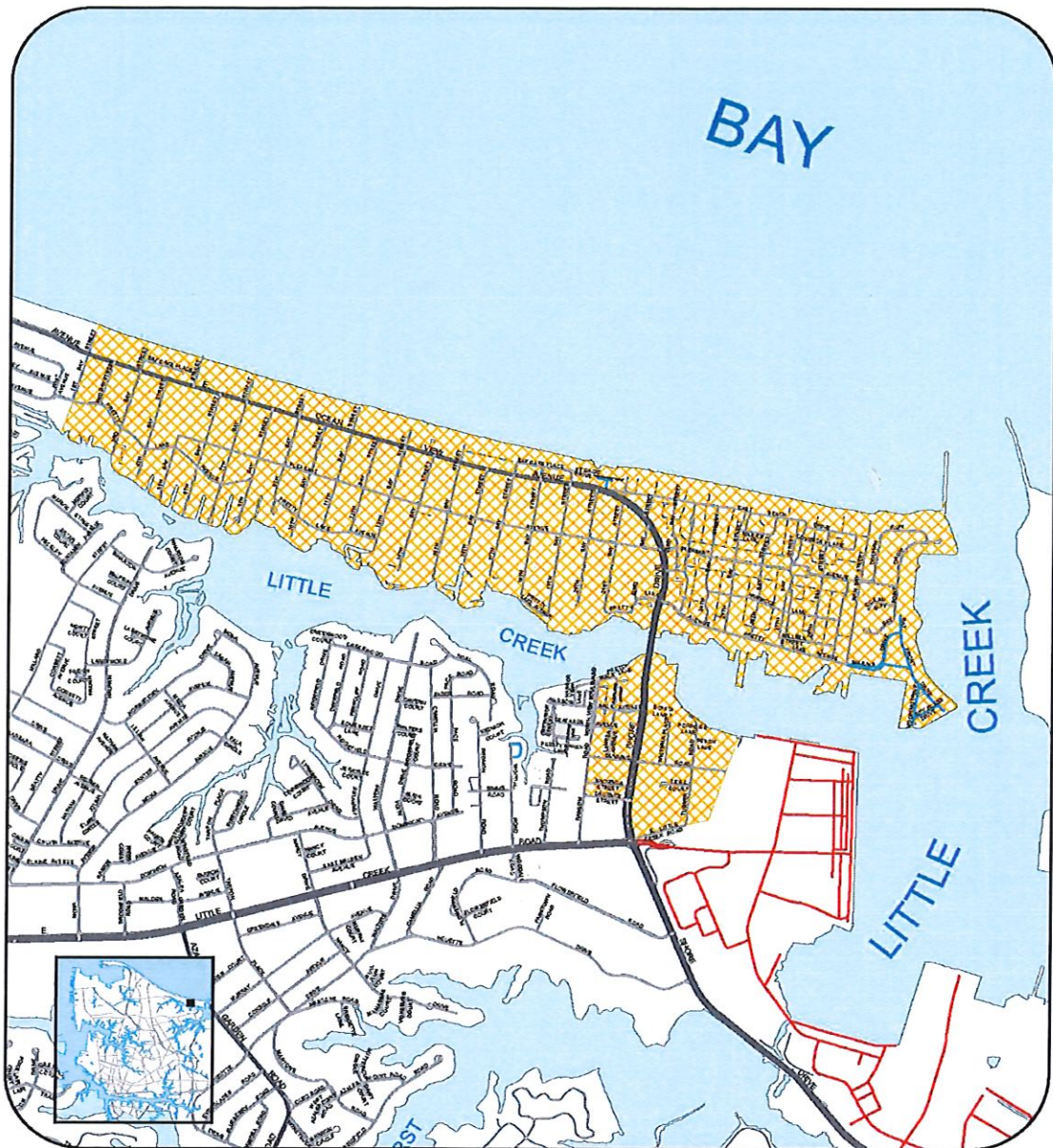
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$91,631,716	\$102,436,118	11.79%
Total Retail Sales		\$27,599,067	\$29,948,356	8.51%
Total Assessed Value Real Estate		\$289,834,800	\$311,674,900	7.54%
Revenue Produced From:				
Business License		\$198,692	\$233,685	17.61%
Estimated Sales Tax (1%)*		\$275,991	\$299,484	8.51%
Business Property Tax		\$395,097	\$416,011	5.29%
Food and Beverage Tax (6.5%)		\$528,618	\$496,709	-6.04%
Lodging Tax (8%)		\$900,937	\$844,897	-6.22%
Room Tax**		\$288,259	\$260,998	-9.46%
Admissions Tax (10%)		\$78,581	\$80,012	1.82%
Real Estate Tax		\$3,579,362	\$3,922,129	9.58%
Total Revenue***		\$6,245,536	\$6,553,925	4.94%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Ocean View East Beach



Legend

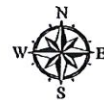


Greater Ocean View
East Beach
Financial District



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GREATER OCEAN VIEW EAST BEACH

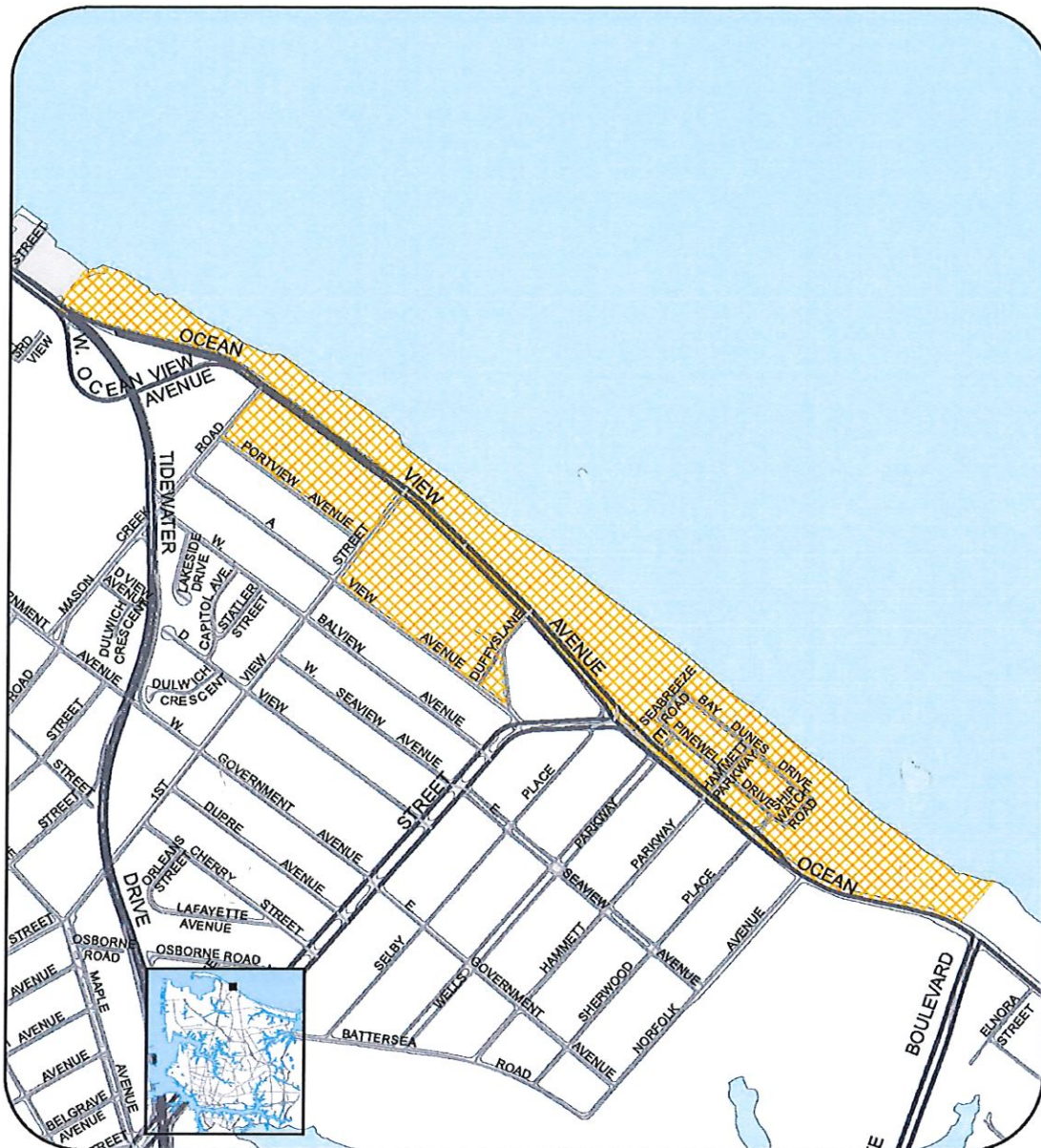
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$74,823,503	\$82,233,541	9.90%
Total Retail Sales		\$26,887,979	\$26,674,630	-0.79%
Total Assessed Value Real Estate		\$193,644,400	\$230,732,500	19.15%
Revenue Produced From:				
Business License		\$202,004	\$253,089	25.29%
Estimated Sales Tax (1%)*		\$268,880	\$266,746	-0.79%
Business Property Tax		\$144,977	\$152,142	4.94%
Food and Beverage Tax (6.5%)		\$949,991	\$904,738	-4.76%
Lodging Tax (8%)		\$259,703	\$243,065	-6.41%
Room Tax**		\$93,867	\$80,361	-14.39%
Admissions Tax (10%)		\$0	\$0	0%
Real Estate Tax		\$2,363,992	\$2,852,853	20.68%
Total Revenue***		\$4,283,414	\$4,752,994	10.96%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Greater Ocean View Shopping Center



Legend



Greater Ocean View
Shopping Center
Financial District



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GREATER OCEAN VIEW SHOPPING CENTER

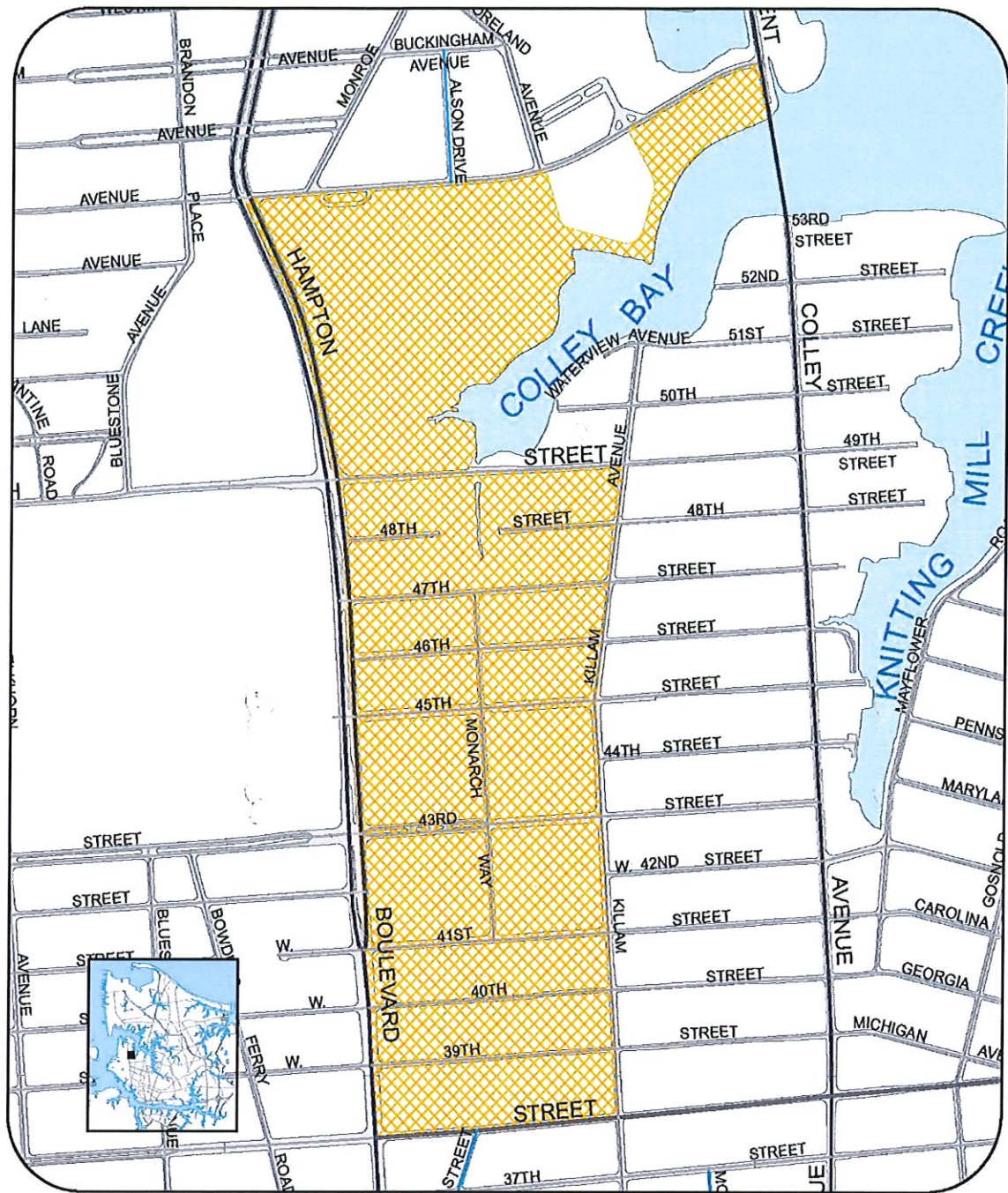
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$43,881,466	\$46,809,443	6.67%
Total Retail Sales		\$38,598,534	\$41,006,040	6.24%
Total Assessed Value Real Estate		\$21,280,800	\$21,737,300	2.15%
Revenue Produced From:				
Business License		\$85,171	\$91,611	7.56%
Estimated Sales Tax (1%)*		\$385,985	\$410,060	6.24%
Business Property Tax		\$47,797	\$117,273	145.35%
Food and Beverage Tax (6.5%)		\$702,684	\$807,290	14.89%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$266,769	\$271,716	1.85%
Total Revenue***		\$1,488,406	\$1,697,951	14.08%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Old Dominion University Village



Legend

 Old Dominion University Village Financial District



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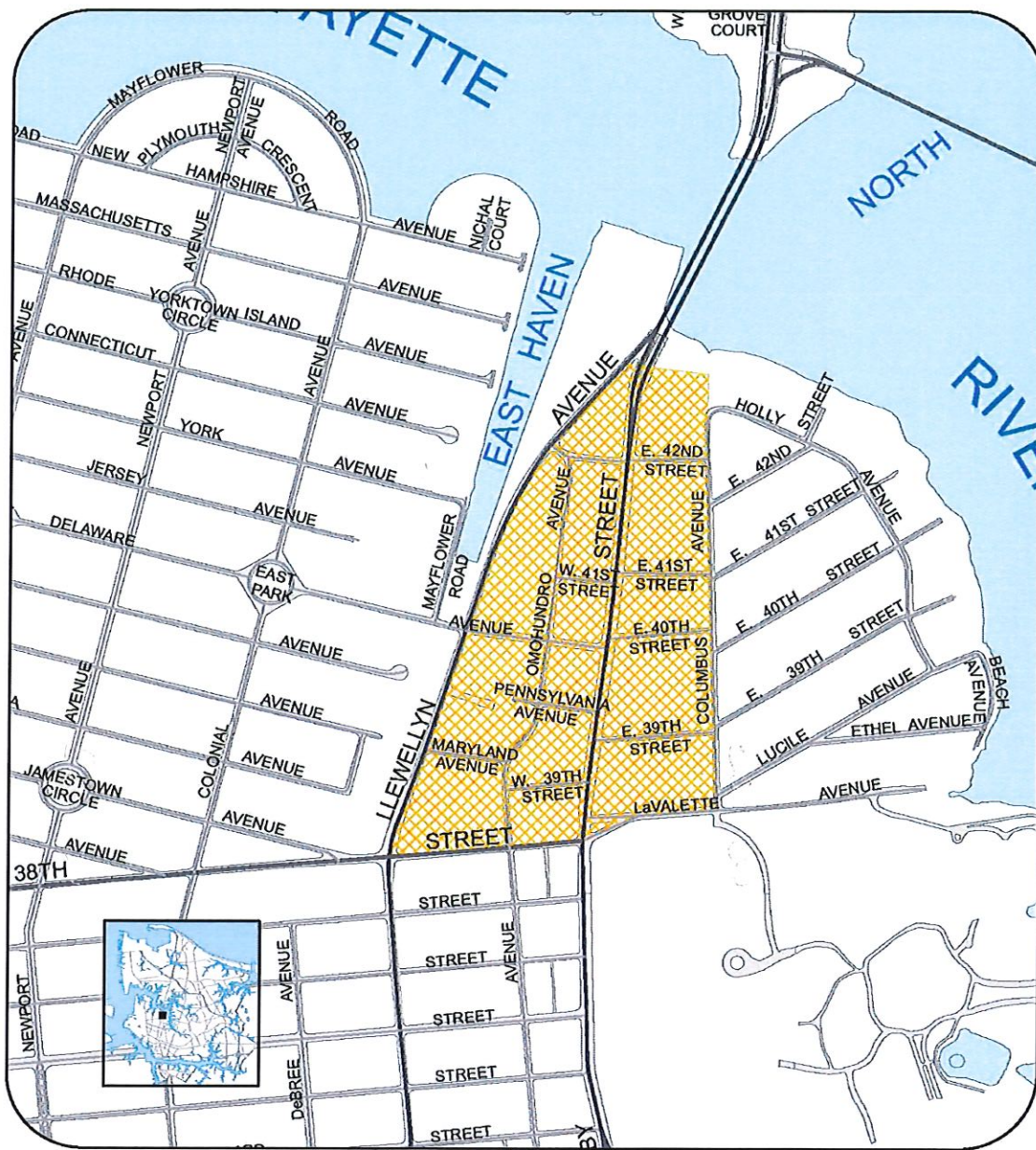
OLD DOMINION UNIVERSITY VILLAGE

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$75,413,163	\$80,257,102	6.42%
Total Retail Sales		\$50,984,960	\$53,331,036	4.60%
Total Assessed Value Real Estate		\$218,672,400	\$223,490,500	2.20%
Revenue Produced From:				
Business License		\$158,630	\$187,283	18.06%
Estimated Sales Tax (1%)*		\$509,850	\$533,310	4.60%
Business Property Tax		\$139,196	\$156,403	12.36%
Food and Beverage Tax (6.5%)		\$1,417,641	\$1,572,009	10.89%
Fiduciary Taxes**		\$622,906	\$678,548	8.93%
(Lodging, Room & Admissions)				
Real Estate Tax		\$2,585,394	\$2,632,639	1.83%
Total Revenue***		\$5,433,616	\$5,760,193	6.01%

*Based on reported

** Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

Riverview Village

Legend



**Riverview Village
Financial District**



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RIVERVIEW VILLAGE

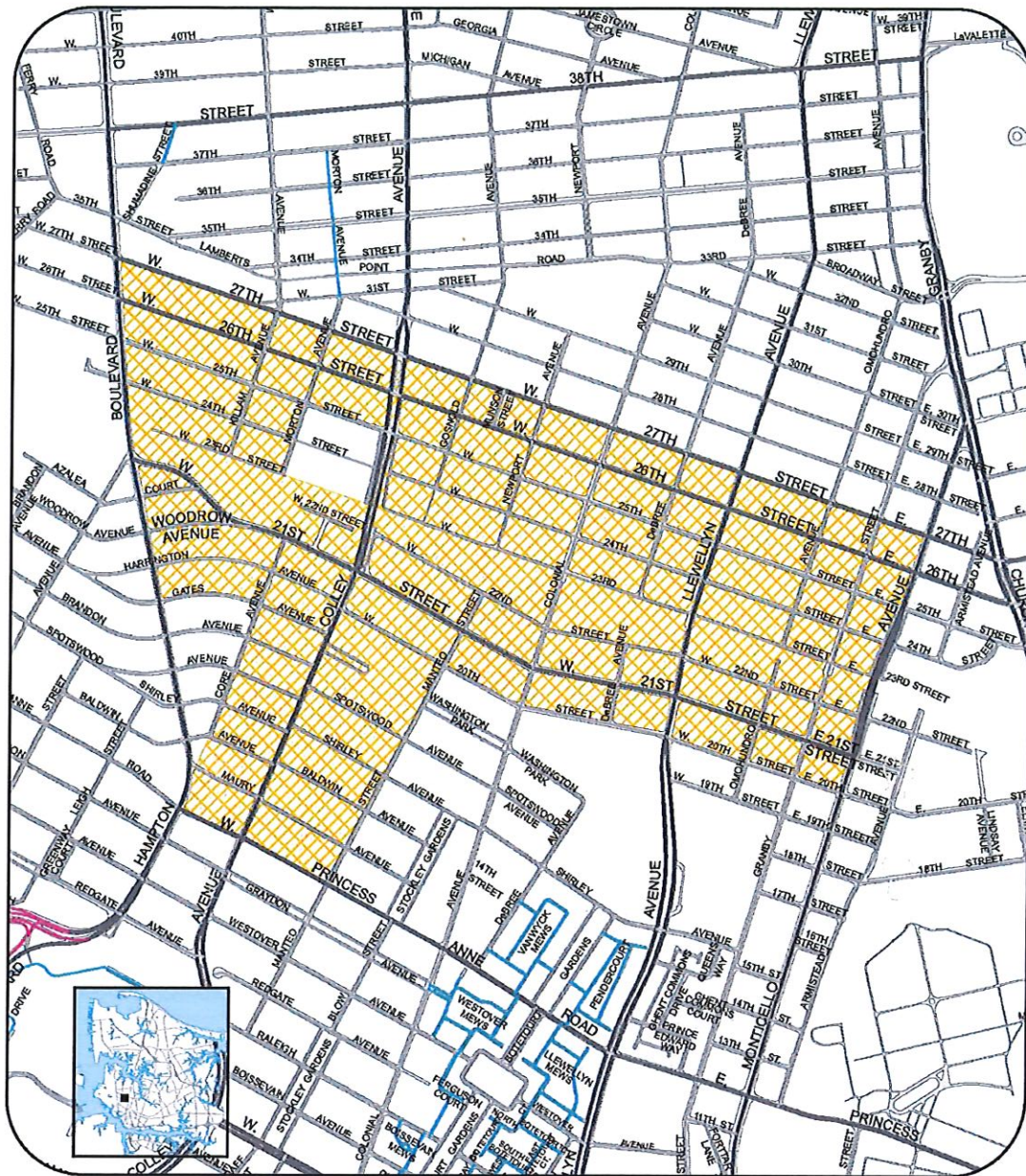
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$40,142,599	\$43,936,047	9.45%
Total Retail Sales		\$8,220,757	\$9,418,798	14.57%
Total Assessed Value Real Estate		\$34,620,300	\$35,671,700	3.04%
Revenue Produced From:				
Business License		\$131,914	\$140,257	6.32%
Estimated Sales Tax (1%)*		\$82,208	\$94,188	14.57%
Business Property Tax		\$89,276	\$100,211	12.25%
Food and Beverage Tax (6.5%)		\$406,860	\$439,585	8.04%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$0	\$0	0.00%
Real Estate Tax		\$437,760	\$402,690	-8.01%
Total Revenue***		\$1,148,018	\$1,176,931	2.52%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

21ST STREET



Legend

 21st Street
Financial District



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21st STREET

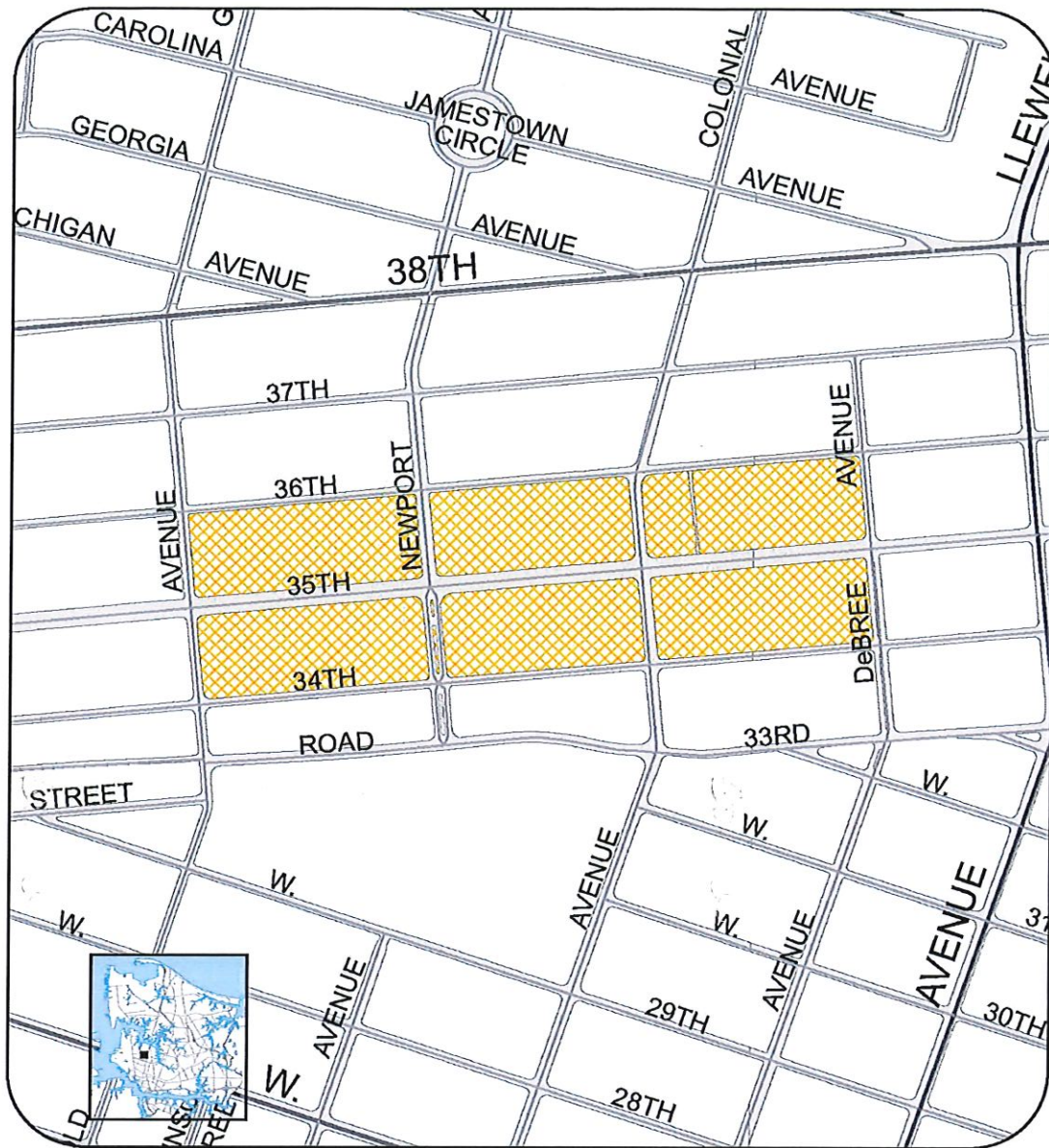
Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$398,541,635	\$425,700,473	6.81%
Total Retail Sales		\$185,133,434	\$187,400,586	1.22%
Total Assessed Value Real Estate		\$311,249,200	\$323,129,500	3.82%
Revenue Produced From:				
Business License		\$1,178,822	\$1,144,984	-2.87%
Estimated Sales Tax (1%)*		\$1,851,334	\$1,874,006	1.22%
Business Property Tax		\$754,708	\$911,548	20.78%
Food and Beverage Tax (6.5%)		\$4,805,939	\$4,830,553	0.51%
Lodging Tax (8%)		\$0	\$0	0.00%
Room Tax**		\$0	\$0	0.00%
Admissions Tax (10%)		\$30,481	\$48,170	58.03%
Real Estate Tax		\$3,184,678	\$3,358,868	5.47%
Total Revenue***		\$11,805,963	\$12,168,129	3.07%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

35TH STREET



Legend

 35th Street
Financial District



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Date: June 2016



35TH STREET

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$2,877,236	\$3,173,750	10.31%
Total Retail Sales		\$868,135	\$521,263	-39.96%
Total Assessed Value Real Estate		\$11,321,500	\$12,591,700	11.22%
Revenue Produced From:				
Business License		\$6,599	\$7,646	15.86%
Estimated Sales Tax (1%)*		\$8,681	\$5,213	-39.96%
Business Property Tax		\$16,587	\$17,153	3.41%
Fiduciary Taxes**		\$12,271	\$961	-92.17%
(Food and Beverage, Lodging, Room & Admissions)				
Real Estate Tax		\$132,724	\$151,034	13.80%
Total Revenue***		\$176,863	\$182,006	2.91%

*Based on reported

** Food and Beverage, Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.



AGGREGATE ALL NORFOLK

Sales and Assessments:		FY 2022	FY 2023	% Change
Total All Sales		\$8,887,454,464	\$9,453,980,622	6.37%
Total Retail Sales		\$2,819,706,087	\$2,894,714,203	2.66%
Total Assessed Value Real Estate		\$5,209,186,600	\$5,542,695,600	6.40%
Revenue Produced From:				
Business License		\$22,969,481	\$24,531,621	6.80%
Estimated Sales Tax (1%)*		\$28,197,061	\$28,947,142	2.66%
Business Property Tax		\$16,279,377	\$16,142,525	-0.84%
Food and Beverage Tax (6.5%)		\$36,930,222	\$38,968,715	5.52%
Lodging Tax (8%)		\$10,496,631	\$10,907,688	3.92%
Room Tax*		\$2,859,447	\$2,873,609	0.50%
Admissions Tax (10%)		\$3,252,313	\$4,408,672	35.55%
Real Estate Tax		\$63,347,866	\$64,582,911	1.95%
Total Revenue***		\$184,332,398	\$191,362,883	3.81%

*Based on Reported Sales

**Based on \$3.00 per Room per Night

***Note-Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.